### 2ND STORY STUDIOS WELCOMES YOU TO:

## CORALINE EXPERIENCE

THE BRAVER YOU ARE, THE MORE YOU WILL SEE...

**Property of UCI** 



### 2<sup>ND</sup> STORY STUDIOS



### THE CORALINE EXPERIENCE

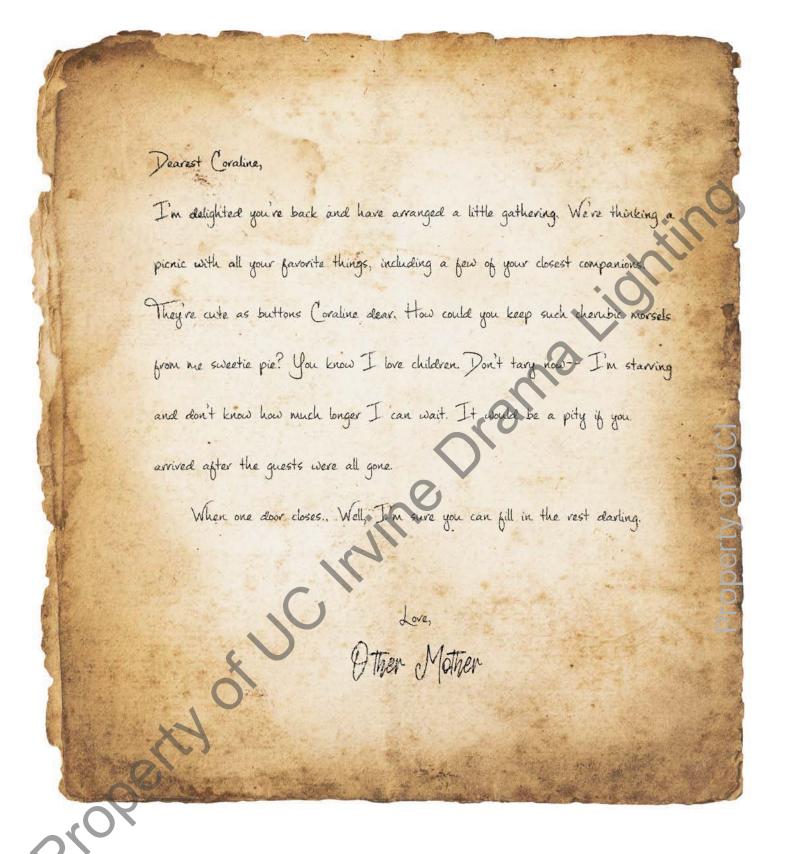
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Second Story Studios cordially invites you to their most recent themed interactive entertainment adaptation- Coraline. Please join us on **June 13th** to learn more about the opportunities knocking at *The Coraline Experience*.

Be Brave.

NARRATIVE

Property of JC Invine



### 2<sup>ND</sup> STORY STUDIOS

### THE CORALINE EXPERIENCE

Basic Narrative | Why & How? • Wednesday, May 1st

The following statement is a narrative for the design team for **inspirational** and **referential** material for *The Coraline Experience* (working title). Some areas are more flowery in descriptions for context. This story will not be shared as written below with audience members. If supplementary tools are needed, they are noted and available on Slack.

### **NONESSENTIAL BACKSTORY**

See Character Crib Sheets. More may be expanded upon *after* the designers have created worlds. Will be utilized as tool for employees who interact with guests.

### JUSTIFICATION STORY

We will entice the audience with our **story hook:** where are the Joneses? They will create their own stories as they follow their own unique journey throughout the space. Knowing other previous Gaiman and Coraline works will enhance and fuel many of the guests experiences, but will not be necessary for those who wish to come with no prior exposure to the tale. If someone is unfamiliar with Neil Gaiman's work and wish to know more, a diary in Coraline's old bedroom will contain heavy exposition retelling *Coraline* the novel.

### **DESIGN TOOL BACKSTORY**

Time has gone by and our trusty explorer (Coraline) has ventured passed the bounds of the house to discover the wonder of a 9-5 job, college debt, ska punk rock and worse things than Dad's cooking. Of course, there have been joys as well, with two in particular: BC (7 years) and Thorn Jones (4 years), her two adopted children.

Her aging parents and a new job has led Coraline and her little family back to a familiar house, the house. It's almost as if she never left, except so much has changed. Rather than move in with her parents-she doesn't miss them that much-- she's planning to renovate the other flat-- while they're away on vacation. They hate change. She never did understand why the flat never rented, but with her architectural skills she's going to spruce it up and make it her dream home. She can't exactly remember why she always had a weird feeling about the place growing up... You forget things as you age. She certainly remembered Miss Spink and Miss Forcible as the oldest old ladies growing up, but they are still brewing as much tea as their arthritis will allow. Although Miss Forcible doesn't go on as many walks as Coraline remembers. It's a sign when their terriers have more spunk than them, but still not as much bite.

With the kids helping to "unpack" some boxes, Coraline begins the great renovation (Miss Spink and Forcible have been spirited away by her niece for a Palm Springs vacation. Better that no one is around for her illegal construction).

**Step 1:** tear down that unsightly brick wall behind that silly door to nowhere. Her parents side lost the key a long time ago, but Coraline definitely wants to seal the wall up properly and she's going to user *her* key for the *other* door. Who knew the empty flat had its own key? However, before she can get to ...

**Step 2:** seal wall up again, something happens. Thorn, his crayons and the new key disappear. Where? The in-process demolition left a 4 year-old sized hole and there had been an odd clicking since they moved in.... How deep *was* that well?

BC, eager to help, remembers something she'd found during the first few days of exploration: Coraline's old diary where BC discovered Other Mother and tales of the Other World. BC thinks they can help find little Thorn, so ventures into the dark hallway too. With the afternoon light fading, Coraline begins to remember. And just in time, as an invitation and a familiar friend appear. The cat (on life 5 of 9 it appears) holding a rat, wrapped in a note from *Other Mother*. (see client invitation).

Knowing her children are being held as bait, Coraline must venture into the unknown to save them, but must be clever about it to ensure her children's safety. She and the cat venture into the Space Between to guard over and attempt to find the key to save them!

The house deserted, we now have an empty house and a mysterious string of events for our audience, passerby, neighbors, and tourists interested in uncovering what has happened to Coraline, but more importantly, who is this *Other Mother*? We invite our audience to explore, get lost, shriek, laugh, and be brave in *The Coraline Experience*. One may run into Coraline, BC, Thorn, or many familiar and potentially disturbing faces as they explore this not-so-different, but more than a little odd space.

Of course Mr. Bobo might still be upstairs--we think--, but he's off in his own little world and likes it that way.

### **GOALS FOR THE PARK**

An Active Plot (audience feels part of the process): Explore Something!

Subplot: Find the key and save the Jones'!

This may not be an achievable plot, but another hook to get the audience to seek adventure.

### 2ND STORY STUDIOS

### THE CORALINE EXPERIENCE

The Joneses: New Characters • Saturday, May 11th

The following is specific information for our New characters BC and Thorn as well as any new information on Coraline necessary to fill out the missing years.

**CHARACTER: CORALINE JONES** 

Age: 31 Occupation:

Architect, formerly with Architects Without Frontiers (her parents dig the Earh, she builds stuff on top of it)

**Life History:** 

SoCal born and raised, but moved to Seattle for architectural school.

**Physical Characteristics:** 

Blue Hair

Interests/Hobbies:

Used to listen to Ska/Punk, reading a book is still great, or a family hike outdoors.

**Attitude/Motto:** 

Family first

**Favorite Color:** 

Chartreuse

**Favorite Food:** 

Roast Chicken and mashed potatoes. Food cannot touch on the plate.

Fear:

Losing her children/people she loves



CHARACTER: BC JONES

Age: 7

Occupation:

Outdoor Explorer, General tinkerer

**Literary Archetype:** 

Scout Finch

**Cultural Background:** 

Adopted, local family, African American

**Physical Characteristics:** 

A little lanky for age, very attached to backwards baseball cap

**Spirit Animal:** 

Owl or a hippo. Hard to say-- sometimes quiet and shy, but can be loud and brash Interests/Hobbies:

An odd obsession with the local mechanic. Specifically that he can wear greasy clothes while fixing cars and no one yells at him to take a bath. "Experiments" that usually involve the neighbors dogs' response to loud noises and treats. Once tried to dig a hole to Egypt. Wants to see the great pyramids. Helped Grandpa/Grandma with the garden last year. Green thumb.

### Attitude/Motto:

I can fix that! (often when trying to help clear the dishes or something). Likes to be helpful.

### Phrase most often yelled at them:

Bath time now.

### Mannerisms:

Shoes are optional, a little clumsy, fiercely protective of Thorn, but is still just a kid.

### **Favorite Game:**

Hide and seek, although wishes Thorn was better at it. Plays with kids at school.

### **Favorite color:**

Is dirt a color? Just kidding- Turquoise

### **Favorite Food:**

Peepaws- anything Grandpa cooks.

### Fear:

The dark



**CHARACTER: THORN JONES** 

Age: 3

Occupation:

Mischief Maker

### **Cultural Background:**

Adopted, local family, Mixed heritage, some Native American

### **Physical Characteristics:**

Round, chubby, dimples. Shorter than most his age. Cafe au lait to cinnamon complexion, green eyes, dark dark brown hair.

### **Spirit Animal:**

Lucas the Spider, Hedgehog

### Interests/Hobbies:

Eating crayons, sometimes drawing with them. Big fan of street art. If you count the living room as a street. Enjoys nature if it's a squishy slug. Has taken a liking to making bug portraits for Coraline. Prefers to use non-toys as toys. Has created delights such as "Book bats", "paperclip gnomes", "garden hose elephant" and the "kitchen chair CEO". Outside-the-box kid.

### Attitude/Motto:

Any wall is my canvas and every counter, shelf or mom can be a jungle gym!

### **Mannerisms:**

Puppy dog eye game is strong. Often not blamed for things.

### **Favorite Game:**

Lion's Den (Coraline's favorite too): It involves lying still so the lion's don't eat you.

### **Favorite color:**

pink

### **Favorite Food:**

Beets. Did we mention they love pink? And pudding and noodles of course.

### Fear:

Large dogs that bark. Terriers are suspicious.



### 2ND STORY STUDIOS

### THE CORALINE EXPERIENCE

### FOOD STALLS INFORMATION • Wednesday, May 15th

### ALL YOU'VE EVER WANTED CAFÉ MENU

The following is a menu sample for our picnic-themed eatery. We're looking at food that can be less messy and mostly handheld for easier clean-up and less mess. Food will not be allowed in the houses.

### **ALL YOU'VE EVER WANTED CAFÉ**

Food Stall examples, each with "Button-bursting flavor!"

1. Food for the Adventurous Eater

Title: A RECIPE AGAIN

- Gruyere summer salad: Roasted beets, walnuts, cheese, greens, dressing
- Chicken Cornish pasty with tarragon garnish
- open to possibility of exploring a partnership/sponsorship with OC local "Batch Soda"
- 2. Food for the Picky Eater

Title: CORALINE'S OTHER OPTIONS

- Grilled Mac and Cheese
- Lime Slushie
- Apples
- 3. Ice Cream

Title: Just Desserts

• Cute as a Chocolate Button Sandwhich

Comes in Chocolate vanilla or strawberry ice cream in 2 chocolate cookies. Served with optional "beetle coating" (Oreo c/cookie crumbs)

All items will be wrapped in paper or served in compostable boat to help the grounds stay clean.

### 2ND STORY STUDIOS

### THE CORALINE EXPERIENCE

Wasp Maze Narrative • Saturday, May 25th

### SPECIFIC NOTES

The following is the narrative and physical treatment of a child-friendly key event located in the Other Garden on the first floor. In the future, we have hopes to expand the maze to integrate more physical activities for children within the space. This also houses the Meet and Greet with Other Grandpa.

### WASP MAZE: The Great Key Hunt! Let's Help Coraline find what she's lost

From the outside, the maze looks like a wasp nest. A sign near the main entrance (there are 3, but only one will have a sign) has a sign written by BC "We're helping mom find what she lost! Be brave and help us find the key!" Another sign reads "DO NOT ENTER by order of Other Mother". You can hear her voice right by the doorway, "Don't go in there, it's dangerous. Stay out here with me! Be a good child and listen to your mother!"

Of course, that's Other Mother trying to lure you away from helping Coraline! She doesn't want you to go home! If brave enough, once they pass through Other Mother's diversion, guests will discover the walls have different textures and colors than the wasp nest facade. Some walls will have rougher (but safe for children) feel and look like rocks, just like from Coraline's memory of her dad. Other's will look fluffy and have a foamy smushy quality, just like the areas where Other Mother stopped creating her Other World. This maze is really a nest for The Jonses' memories, not Other Mother's creations. There are even some crayon scrawlings. That means Thorn must be near. And sure enough, as you wander you can see BC and Thorn popping up at different heights of the maze. They are clearly looking for that key and will call out encouraging things like "Have you found it?" "I think I see it" "Coraline will be so proud." Another helper is in the maze— Other Grandpa! He's snuck away from Other Mother and wants to go hunting for the key with you too! Usually you need to help him find his glasses first. They're always going missing those pesky things. There's a small area where pictures can be taken with adventuring Other Grandpa as children explore the maze.

Finally, at the very back corner, after hard searching and much hopscotching, a door can be seen. On it is a giant key!! You've found it! That door takes you to the same Meet and Greet as the Decaying World. Guests can take turns taking more pictures, this time with Thorn, BC, and Coraline in their flat. They can take turns locking the magic door to the flat. Good job, you've saved the day!

### **Physical Interactive Details**

Of course, our wee guests are not just walking through the maze, they can hopscotch on a BC-drawn board down one hallway or play "hot lava monster" down another. A third space will be themed like a treasure map in a desert. Will we spot some kangaroo rats as we follow the

dashed lines? Is there buried treasure? Not only will the walls change, but so will the carpeting.

### **Future Expansion**

- Net climbing walls and tunnels.
- Low Rock Wall
- Wasp play structure
- Mist Themed Slide
- Children will need to find Grandpa's glasses in order to gain access to the key door,

operty of UC Invine Drama

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### 2ND STORY STUDIOS

### THE CORALINE EXPERIENCE

Narrative: Theatrical Venue • Monday, May 13th

### SPECIFIC NOTES

THE FOLLOWING IS A NARRATIVE COMPILED WITH VISUAL SPECIFICS FROM SCENIC. THIS IS A PLOT OF THE PERFORMANCE GUESTS WILL SEE UPON ENTERING THE FORCIBLE AND SPINK THEATRICAL VENUE EVENT

### "WITH SPECIAL GUEST MR. BOBINSKY'S RAT PACK BAND" Plot

Forcible and Spink are putting on a fantastic night of art, music, and adventure! Their signature act, the "knife-throwing wheel of doom" will end the evening, and they have a special guest to help: Mr. Bobo! He, while being accompanied by his kangaroo rat band, will end the show in an explosion of danger, delight, and darn-tooting toodle-ooing good music. But, Mr. Bobo is nowhere to be found! While the audience is waiting, they may hear murmurings from behind the curtain "Where is he?' 'I didn't see him in his dressing room.' 'Well the show must go on.etc" The dogs can be heard gossiping about chocolate or "interacting" with the audience a la Waldorf and Statler: heckling, asking for chocolate, or just curious inquires "I haven't seen them before. Is that Coraline? Other Mother told us to be on watch" etc. etc.

Old Other F and S will begin the show cheering about their amaaazing acts: Shakespearean sonnets, an underwater musical number, and the knives. This will be the comedic animatronics regaling the audience of their theatrical prowess-- while standing behind their walkers. When the audience begins to question these ladies powers to perform without tennis ball support, the animatronics split open (see Gretchen) and human performers emerge as young heyday versions of our actresses. They announce that they are delighted to welcome their most esteemed guest and "his rat band shall give a drum roll". We see no rats though... The audience is asked to drum roll to help "encourage our rather stage frightened companion." Of course, drumrolling results in no Mister bobo, but a rat (6-8" kangaroo rat, more kid friendly than the scariest versions. Might giggle and squeak) appears from behind a hidden compartment and goes skittering in front of Forcible and Spink. This alarms the ladies and the rest of the show is derailed as the ladies try to perform their other acts sans Mr. Bobo, but with rats stealing necessary items and running away too guickly to be caught. Ex. the "underwater sing-a-long" a rat runs by with a seashell bra a la Little Mermaid. An Elizabethan wig and/or ruff may get carried up into the rafters. Etc. etc. Think pizza rat. Soon the entire event is out of control and S and F devise a plan to capture one, which they do amidst a swarm of rats: on chandeliers, proscenium arch, trap doors, opera boxes (some of this could just be sound and motion, not physical animatronics. Some might just be portions of S and F wardrobe being dragged different places as it would cover the rat etc. We might even see an item that belongs to Coraline) The one they capture is Mr. Bobo, but they don't know that.



"We need an assistant for our finale and you will have to do!" They "strap it to the knife board, which doesn't quite work, but the rat begins to scurry around. Forcible and Spink "throw" daggers --- this sequence is a triggered event where the daggers pop up from the board, and sleight of hand hides the women's props--- barely missing the wee rat, to where he is trapped. A commanding voice echoes through the room: "Now ladies, that's no way to treat your guest." Forcible and Spink realize that the rat is Bobo and go squealing off the stage. The show ends

with the Rat Pack band playing a ditty conducted by "Mr. Bobo's voice": "And a one-uh and a two-uh"-- a They Might Be Giantsesque tune? (up for discussion. A new original song, which we don't have to create, or the Coraline song)

### **Physical Requirements**

Forcible and Spink are now part of the vaudeville circus circuit! The space is a mash-up of boardwalk and circus tent. The opera boxes to the left and right of the proscenium stage will still exist and be able to hold an average 2 dogs and 1 child. Narratively, we want to see BC and Thorn pop up and watch the show, reminding the audience that they are experiencing the Other World with the kids. When the space is rented, there is the option to have small curtains go around these animatronics so that the narrative themed show can stay, but not affect rentals or guest bands if they are unnecessary. The performance space will also have a circus curtain for resetting the show. Guests can still enter the space and sit down without having anything revealed. This way our Other Old Forcible and Spink cages\* can zip-up etc. etc. During the show the middle platform will house the 6 foot tall\* Forcible and Spink trap door animatronics. Several smaller "doors/compartments" will be places for the rats to be housed, pop-out of, and zoom through. They too will be stored in compartments in the stage platform. After each performance they will need to reset. Currently they are one-way tracks (thing simplest wheel-in-groove technology), but may need more information from Logistics.

\*1. Please see Costumes for specifics or alterations to Forcible and Spink Design. Adjustments may be made



### 2ND STORY STUDIOS

### THE CORALINE EXPERIENCE

Decaying World Event • Wednesday, May 15th

### SPECIFIC NOTES

The following is the narrative for the Decaying World Experience. This begins in the drawing room, down the stairs, through the basement and out into the gift shop.

### OTHER MOTHER'S GAME

### Narrative begins as guests enter the Other Drawing Room.

Other Mother: "Come in, Come in! Gather in tightly dears. Welcome! A little rat told me you've been looking for the Joneses. You're trying to help them steal my key and trap me here. That's not very nice guest behavior. Here I've welcomed you into my world and you've trampled all over my garden! Well, all your searching is for naught because you won't find the Joneses. As we speak they are below searching for the key... Want to know a little secret? It's a fool's errand!

Oh, you look like a smart cookie and everyone loves games. I'm always looking for more players. Would you like to join?" As she speaks Other Mother grows and uses her one hand left to lift the mantle as she stretches and crunches, revealing a door. "If you win I'll let you all go. If you can't find the key, and I know you won't, you'll stay here with me forever! And let me love you. Best hurry along now, I'll be right behind."

The guest must walk through the fabric trailing down Other Mother's spidery sharp arm now directing you through the door. The space needs to be distinguishable from the tunnels that we went through earlier. Maybe like the tunnels, but aesthetically on fire? Also the world can begin to decay as we go through the fireplace.

You emerge from the fireplace. It is dark and seems like it would be cold and wet. There are spider webs everywhere. There are also things hidden in the webs and in nooks in the walls. As you walk though you will see vignettes from Coraline's story. We hear the voice of Thorn saying, "It has to be here! This will be easy!" Voices of the children and Coraline can be heard guiding you forward through the space, as projected hands of Other Mother and her voice jump scare you forward. There should be triggers for spooky sounds maybe on the path the guests walk on.



Then you hear a voice crying for help! You keep going and you find a large web and pulsating shapes wrapped in webs. Something reaches out to you. You realize it is Other Grandpa! His features are melting together and he looks significantly less human. He might disintegrate more in front of your eyes. He grabs for your arm while apologizing. "She's making me do it!"

Suddenly more than just Other Grandpa is reaching for you. Larger than life hands appear: grasping. You hear Other Mother's voice. "Given up yet?"

A cacophony of hands, lights and sound builds around you.

When it can't get any worse there is a light at the end of the tunnel kind of moment. A guiding light or voice (maybe it's Coraline?) says "Oh!I know where it is!" The cacophony doesn't stop immediately but it begins to unravel. It distorts and then begins to fade as the light grows stronger and you hear the voice say, "Over here!"

As you get closer you see a figure dissolve into rats (projection?) Then rats swarm around you. They are whispering in high pitched rat voices. Then as you keep moving forward you see a particularly smug rat holding a key that looks older than time. It's too fast for you! Then you hear a crash and the cat appears with a tail in its mouth. It throws you the key. "I have no use for this."

You've reached the end of the decaying world!

Up the staircase will be an entrance into a special Meet and Greet with larger than life BC, Thorn and Coraline in front of Coraline's Flat door. You can take pictures, get a hug, or take your turn locking the door!



STYLE GUIDE



# THE CORALINE EXPERIENCE

### CORALINE EXPERIENCE BRANDING FONTS + LOGOS

ESCOFFIER CAPITAUX
THEMED FONT

ABCDEFGHUKLMNOP QRSTUVVVXYZ 1234567890

APPLE SYMBOLS

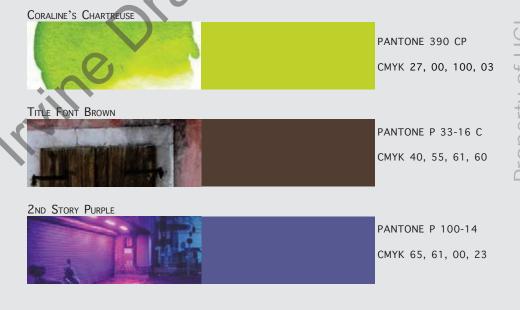
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ABCDEFGHIJKLMNOPQRSTUVWXYZ

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz

1234567890



## CORALINE EXPERIENCE BRANDING Fonts + Logos







### REAL WORLD COLOR PALETTE

COFFEE STAIN- TORN - WOODEN - DUSTY - DINGEY PASTELS - CRUMPLED - LAYERS







PANTONE P 117-2 C CMYK 25, 00, 00, 12

CMYK 47, 34, 27, 00

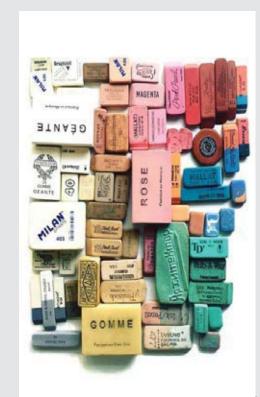
CMYK 38, 39, 33, 0

PANTONE P 174-13 C CMYK 65, 40, 42, 35

COLOUR USAGE RECOMMENDATION (APPROXIMATE RATIO):

### OTHER WORLD COLOR PALETTE

HOT PASTELS - WARM AND WORN - CLUTTERED - UNCANNY - CHILDLIKE - SUNSTAINED FURNITURE





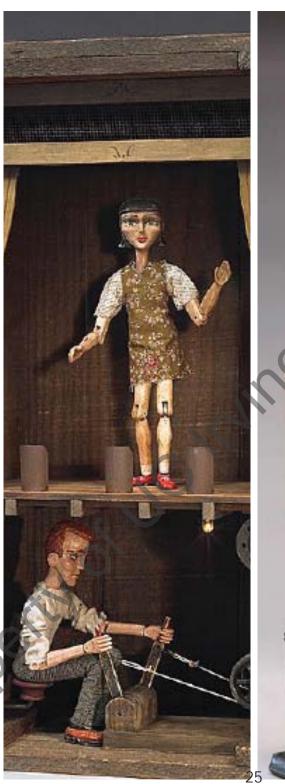
CORALINE'S CHARTREUSE

PANTONE 390 CP CMYK 27, 00, 100, 03

Colour usage recommendation (approximate ratio):

## REAL WORLD

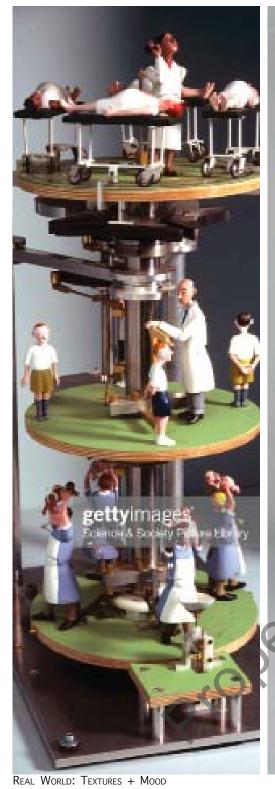








REAL WORLD: TEXTURES + MOOD







### REAL WORLD HOUSE EXTERIOR





House Exterior Spanish colonial style with added "quirks" like stairs, extra doors, and turrets



Exterior of the house at night to mask the interior walls of the building. House should feel bright, a little scary bit inviting. The house should look like it's outside at night like the space around it keeps going on in to the night sky. The house should feel small compared to the space around it.

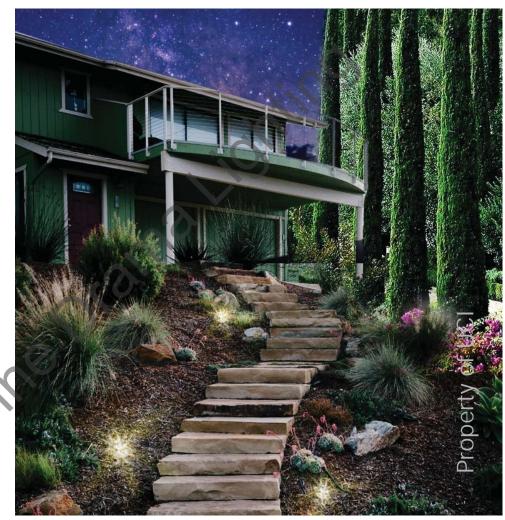


REAL WORLD: HOUSE EXTERIOR











REAL WORLD: HOUSE EXTERIOR

### REAL WORLD SCENIC





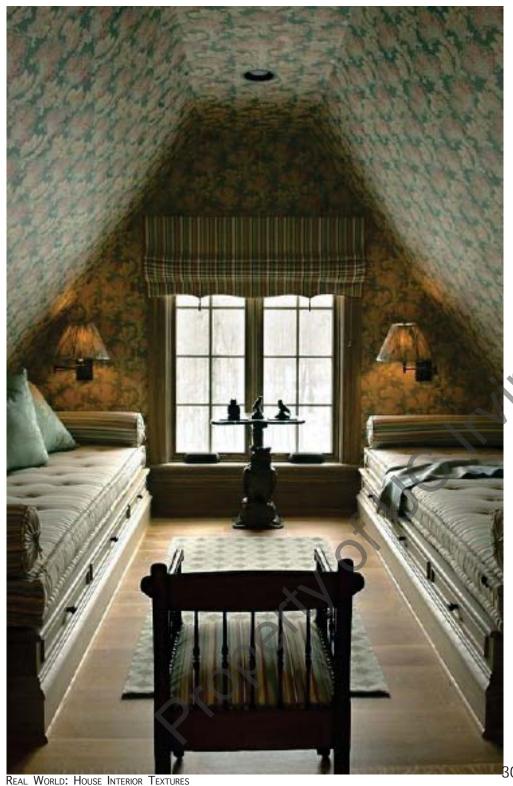








REAL WORLD: HOUSE INTERIOR TEXTURES

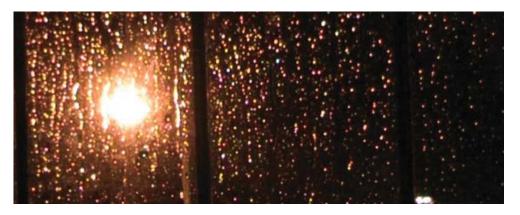


### REAL WORLD SOUND

Realistic ambient sounds, guests should never be left in silence unless it's part of the story. Wooden gears and little wooden toys, wind in the trees, rain on the window. What sounds would you hear if you were in a doll's house?



### REAL WORLD LIGHTING

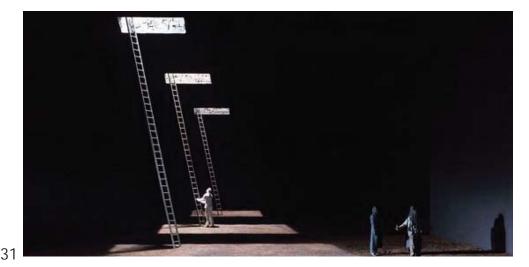












REAL WORLD: HOUSE LIGHTING MOOD



# 32

### REAL WORLD FASHION

Style should be modern but still have a "timeless" quality.
Silhouettes should be simple with fun patterns and surface embelishment matching the aesthic for the rest of the world. Rag and Bone has styles that might fit in this world.

Fashion is not period but may take inspiration from other periods. Garments should not be fantastical but they exist in a fantastical world and shouldn't

look out of place.



REAL WORLD: COSTUME STYLE / INSPIRATION

## OTHER



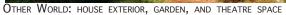


OTHER WORLD: TEXTURE + GENERAL VISUAL MOOD





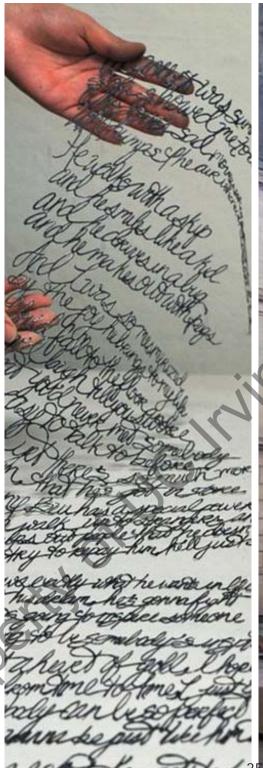






## OTHER VVORLD











OTHER WORLD: TEXTURE + GENERAL VISUAL MOOD



## OTHER WORLD SCENIC





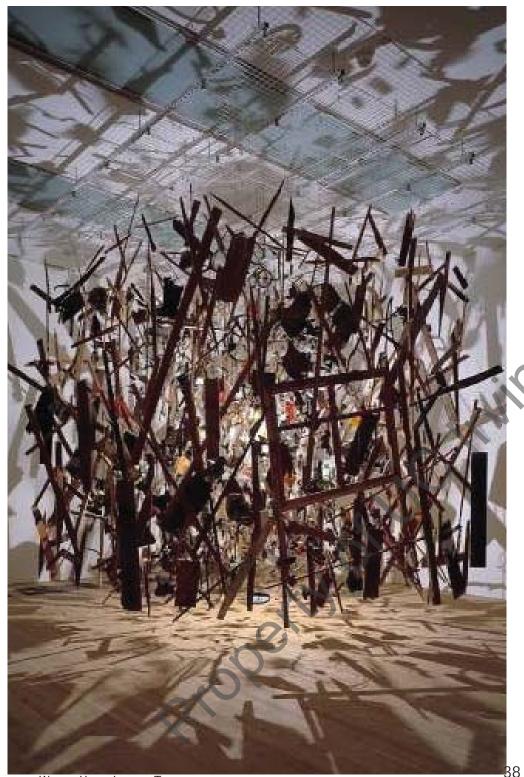








OTHER WORLD: HOUSE INTERIOR TEXTURES







OTHER WORLD: HOUSE INTERIOR TEXTURES

## OTHER WORLD LIGHTING







OTHER WORLD: HOUSE LIGHTING MOOD









## OTHER WORLD FASHION

Silhouette should match the style of the real world but should feautuer fantastical elemements and be made from, or made to look like, it's made from unusual materials like paper or wire.

The "other mother" in her manh should look more and more fantastic as she approaches her final room-sized puppet form.

Colors for costumes should stay in the "hot pastels"



OTHER WORLD: COSTUME STYLE / INSPIRATION

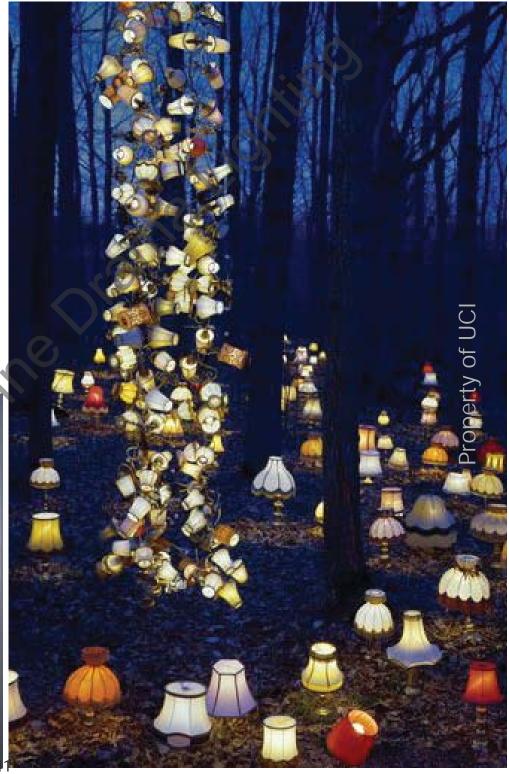


## OTHER GARDEN

Paper trees, old fashioned toys moving around the space. Interesting character fixtures, bright warm colors. It should feel like you're in a glass terrarium







OTHER WORLD: GARDEN INSPIRATION + MOOD

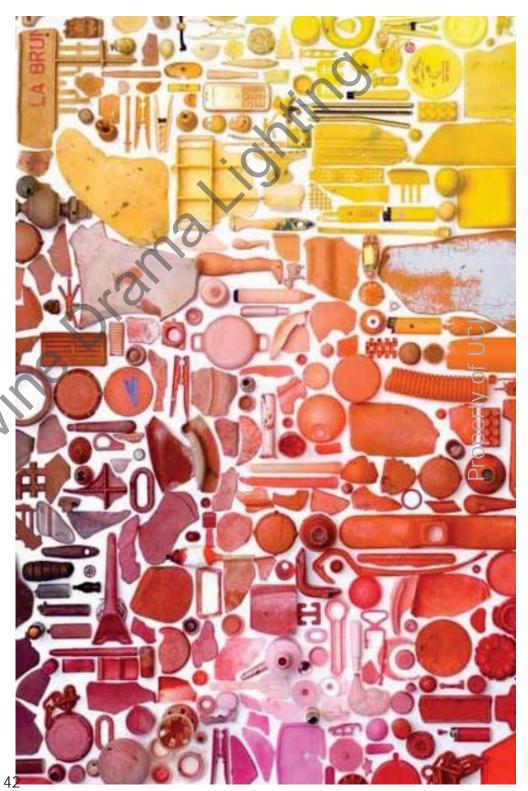












## HALLWAYS BETWEEN THE WORLDS









OTHER WORLD: TUNNELS / HALLWAYS

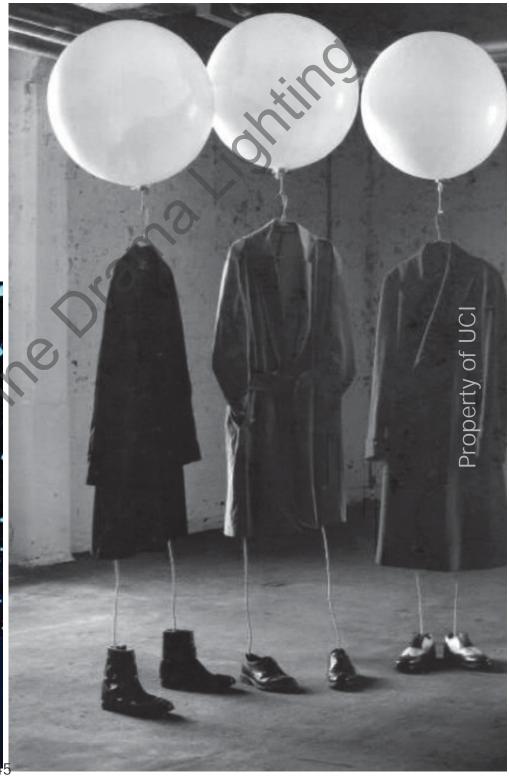




## OTHER OTHER WORLD

Paper trees, old fashioned toys moving around the space. Interesting character fixtures, bright warm colors. It should feel like you're in a glass terrarium





OTHER OTHER WORLD: INSPIRATION + MOOD



## THE CORALINE EXPERIEN

LIGHTING
TREATMENTS



## THE CORALINE EXPERIENCE

## **Lighting Treatment**

The Coraline Experience is an opportunity for its audience to captivate themselves in a world of magic, wonder, and adventure. The overall lighting for the event will support the atmosphere for the normal and comfortable Real World, the stimulating and whimsical Other World, and the dark and dangerous Decaying World. Lighting will work in tandem with all design elements to create distinct styles and aesthetics. Audiences will find themselves transported interchangeably between the three worlds in exciting and powerful ways.

The overall lighting for the Real World will support the familiar, dusty, and forsaken home of Coraline and her family. Lighting will predominantly be used for two main purposes: to highlight architectural features of the Spanish Colonial home and to illuminate pathways for our audience to discover. Warm Spanish style character fixtures will be dispersed throughout the rooms, hallways, and front porch to anchor the audience in Orange County. These details from the fixtures are what will help the world come to life. As soon as audiences enter Coraline's home, they will be struck by an overhanging tone of uneasiness. The lighting for the Real World spaces will encourage the audiences to be brave go forth to the Other World.

The Other World is where lighting will take lead on the fantastical and whimsical details of the space. Twinkling fairy lights, vibrant colors, and lush texture will immerse the Other World and transport our audience away from the normal and familiar Real World. Beneath the Other World's House is a grim and dangerous Decaying World where the Other Mother

resides. Lighting will differentiate between the Other World and the Decaying World by making the Decaying World dark, scary, and unnerving, as opposed to the glamorous and imaginative Other World from above. The Theatrical Venue within the Other Garden will use theatrical lighting equipment to elevate the performances in the space and magnify the overall lighting style scattered throughout the Other World.

The ultimate goal for lighting in The Coraline Experience is to create a magical world for our audience. The lighting dispersed throughout the event will tell a different story in each room and for each audience member. Audiences who are brave enough to encounter The Coraline Experience will walk away with unique memories and a new taste for adventure. Property

## THE CORALINE EXPERIENCE

Real World Garden/Porch LTG Treatment • Wednesday, June 5, 2019

## **Purpose**

This document is an outline on how lighting will treat the Real World Garden and Porch. This is a living document that allows discussion between the lighting department and all other departments in 2<sup>nd</sup> Story Studios.

#### **Treatment**

Guests will be greeted upon their arrival to the Real World Garden with cool, evening moonlight guiding them to Coraline's Home. The moonlight will kiss the face of the house as guests round the corner from the Entrance Gate. The Garden will also be filled with sweeping, cool moonlight texture pushing through the trees of the garden.

Guests will be permitted to wander and explore the garden with lighting guiding them along their way. In the garden are several interactions for guests to explore; some of which are Mr. Bobo's Apartment Patio and the deep Well that holds the Other Mother's Hand from Coraline's childhood. Mr. Bobo's Apartment Patio will be lit with character fixtures and lighting accents to support the realistic tones of this home whereas the Well will be lit with cool and intriguing lighting to support its narrative storyline.

The Real House will be lit predominantly with recessed inground lighting hidden throughout the ground around the house. Lighting will highlight the Spanish Colonial architectural features on the face of the house, supporting the atmosphere and familiar energy of Orange County homes.



## 2<sup>ND</sup> STORY STUDIOS

## THE CORALINE EXPERIENCE

Real-World Drawing Room Lighting Treatment • Sunday, May 19, 2019

### **Purpose**

This document is meant to outline how lighting will treat the Real-World Drawing Room. This is meant to be a living document that allows for discussion between the lighting department and all other departments in 2<sup>nd</sup> Story Studios.

#### **Treatment**

Entering the Real-World Drawing Room, the guest will should feel at home in the space. The idea of this room is to allow for the guests to experience what Coraline would have seen when she was a child. The lighting for this space will be heavily motivated by the character fixtures in the space and should give the audience a certain feeling of comfort and warmth. Roberty of Johnson



## 2<sup>ND</sup> STORY STUDIOS

## THE CORALINE EXPERIENCE

Real World Miss Spink & Forcible's Flat World's Treatment • Monday, June 3<sup>rd</sup>

### **PURPOSE**

The following document is a world's treatment for <u>The Coraline Experience</u>: <u>Real World Miss Spink & Forcible Flat</u>. This document briefly breaks down the following room while describing

how the lighting design will enhance the story telling in a more detailed way. Inspiration collage is attached to this document.

## Real World Miss Spink & Forcible's Flat

As the patrons step into Miss Spink & Focible's Flat, they are transported to a time of deteriorated memories. As once famous performers, Miss Spink & Forcible collected multiple objects from their various performances therefore giving them a label of "theatre memorabilia hoarders". Mis-matched textures and velvet curtains give off a pleasant opportunity to utilize various lamps as the main sources of light in their flat. Tarnished lighting is also used to give off a timely atmosphere for our guests to fully surround themselves in the Miss Spink & Forcible Flat.



## 2<sup>ND</sup> STORY STUDIOS

## THE CORALINE EXPERIENCE

Real World Parents Flat Lighting Treatment • Monday, June 3rd

### **SPECIFIC NOTES**

The following document is a worlds treatment for The Coraline Experience: Real World Parents Flat. This document briefly breaks down the following room while describing how the lighting design will enhance the story telling in a more detailed way.

#### **Real World Parents Flat**

Walking into the Parent's Flat, quests will feel the warmth of memories Coraline keeps there while being set in a relatively mundane atmosphere. Quirky color and texture will be sourced by character fixtures like wall sconces and table lamps throughout the room. Small point source lighting will be hidden throughout the room will highlight certain scenic int of the second of the secon elements to help entice guests to dive deep into the narrative and history of the room.



## 2<sup>ND</sup> STORY STUDIOS

## THE CORALINE EXPERIENCE

Other World Kitchen Lighting Treatment • Wednesday, June 5, 2019,

## **Purpose**

This document is an outline on how lighting will treat the Other World Kitchen. This is a living document that allows discussion between the lighting department and all other departments in 2<sup>nd</sup> Story Studios.

#### **Treatment**

After guests explore through the tunnels that lead them to the Other Kitchen, they will feel the warmth of the oven greet them in the Kitchen. Warm light matching the "heat of the oven" will line the edges of the oven as guests step through the warmth and enter the Kitchen. The room will be brightly lit with warm, comfortable colors and tones from the Spanish themed tiles lining the walls of the space. Lighting will support the warmth and ande Noperitivo detail of the space with intricate hanging chandeliers and small point sources hidden



## THE CORALINE EXPERIENCE

Other World Garden Lighting Treatment • Tuesday May 20, 2019

## Purpose

This document is meant to outline how lighting will treat the Other World Garden. This is meant to be a living document that allows for discussion between the lighting department and all other departments in 2<sup>ND</sup> Story Studios.

### **Treatment**

Lighting in the Other World Garden will have guests feeling curious and enticed to explore the various activities found throughout this area. Lighting will be heavily integrated into scenic elements and illuminated pathways to help create a magical vibe throughout the space. String lights in trees and LED tape within the maze and pathways, will highlight edges of scenery and serve as a contrast to the Real World Garden. Vibrant and lush colors will also AC CHAIRS OF THE PROPERTY OF T help heighten this whimsical place guests.



Property of UC

## THE CORALINE EXPERIENCE

Spink and Forcible Venue Lighting Treatment Tuesday, April 21, 2019

## **Purpose**

This document is meant to outline how lighting will treat the Forcible and Spink's Earthly Delights Performance Venue. This is meant to be a living document that allows discussion between the lighting department and all other departments in 2<sup>nd</sup> Story Studios.

#### **Treatment**

This venue is a one of a kind, total package experience. Become immersed in the world of Coraline, by having your next event within the vaudeville, circus theater of Spink and Forcible. The venue is proscenium configuration with beautiful ornate detailing around the proscenium archway. While watching the performance, if you look to the right and left you might catch a glimpse of Spink and Forcible's beloved dogs watching their owners' from the opera boxes on either side. Whatever you can imagine, this space can provide. The circus tent painted facade brings a sophisticated lens to your childhood dreams of going to the circus. Top of the line, modern lighting equipment enables the space to be fully customizable. This equipment includes many variations of moving lights engineered for optimal flexibility. The lighting resources of this venue are a complimentary fusion of colorblasting theatrical gear with the intimate glow of aged vaudeville. You can have your signature footlight glow as well as a fun kinetic performance. Next time you are watching Spink and Forcible trod the boards, think about what your next event would look like in this incredible venue.



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## 2<sup>ND</sup> STORY STUDIOS

## The Coraline Experience

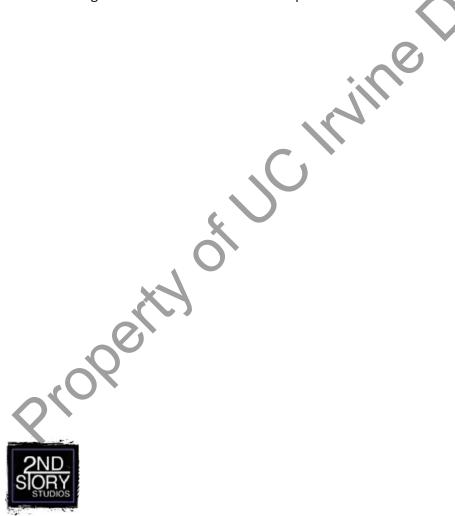
Other Drawing Room Lighting Treatment • Sunday, May 19, 2019

#### **Purpose**

This document is meant to outline how lighting will treat the Other Drawing Room. This is meant to be a living document that allows for discussion between the lighting department and all other departments in 2<sup>nd</sup> Story Studios.

#### Treatment

Entering the Other Drawing Room, the guest will be transported to a slightly different style from the rest of the other world. The style of the Other Drawing Room will be a mix of the style of the other world and the decaying world. Walking into the space the audience should feel uneasy and curious as to what will happen. The lighting of the space will be dim and will help enhance the eeriness created by the scenic elements as well as the animatronic other mother. The lighting of this space will also need to guide the audience into the fireplace after the other mother encounter is over.



## THE CORALINE EXPERIENCE

SOUND Parishing SOUND TREATMENT

Property of UC



## 2<sup>ND</sup> STORY STUDIOS

## THE CORALINE EXPERIENCE

Treatment for Sound Design • Thursday, June 13, 2019

#### **MALL ENTRANCE & TICKETING**

"Where are the Joneses?" This is what is plastered on flyers posted along the walls to the entrance of a new themed entertainment attraction at South Coast Plaza in Costa Mesa, CA. The faces of a woman in her thirties with electric blue hair and two young children, BC and Thorn, adorn others with large headers in bold letters: "HAVE YOU SEEN ME?" A strange genre of music can be heard emanating from the entryway and ticketing area - an amalgam of freeform jazz, found-instrumental music, and gibberish lyrics. If we're sure of anything, it's that we've never heard any music quite like this. Its strange melodies draw us in and set the tone for an exciting evening that we will not soon forget. Welcome to Second Story Studio's Coraline Experience. No matter what you may see tonight, just remember one thing: be brave.

#### THE REAL WORLD

#### Entrance Façade, Real World Garden & Front

Directly after purchasing a ticket, the guests will enter the Coraline Experience to a lush, detailed sound bed of a tranquil California ranch on the cusp of nightfall. One may notice the soft rush of wind as it rustles the leaves on the nearby trees, critters sneaking about in the foliage and hedge work, the singing of thousands of insects as they usher in the impending darkness, or perhaps even the light babbling of a stream somewhere shrouded in the shadowy woods. Those more adventurous may happen upon the old boarded-up well tucked neatly behind the shrubbery. Some say if you listen closely enough, you can hear scratching - something sharp and claw-like - against the old stone as it writhes in the murky water below. When ready, guests may direct their attention to the house. One could climb the spiral staircase and attempt to enter Mr. Bobo's house, but word is that he and the mice circus are much too busy with rehearsals preparing for their next performance to accept visitors. Still, such a ruckus inside! Hopefully the mice can all land on the right pitch before the big show. Venturing back down the stairs, guests may even spot the famous black cat from all those years ago still lurking about the property, though he'd be hard-pressed to say anything... at least yet. Fans new and old will be drawn in for a night of curiosity, oddity, and excitement as they tune into the background music taken directly from the 2009 Coraline animated film.

### Spink and Forcible's Flat & Dressing Room

Guests may opt to visit old Ms. Spink and Forcible (although they are away on holiday visiting their niece) in their flat off the main entrance whereupon they would hear old operatic records played from a dilapidated gramophone in the corner. Looking about the cluttered room, an antique fortune teller machine kicks to life, offering up tea leaf readings to those with an extra quarter or two to spare. Others may decide to don one of the many costume pieces littered about the space, mementos of the two women from various theatrical productions throughout their careers. A



photographer and his vintage camera are even set up in the space so that the glorious gaudiness of the garments can be posted to the new-fangled social media. Listening closely, it's almost as if one can hear the commentary of the dramatic duo as they see their old clothes on these new models... The house is empty, right?

#### Hallway

Stepping into the boarding house from the porch, one should notice the space becoming audibly softer and more tranquil. The background music will recede, giving way to the exaggerated interior sounds of the house: the soft thumping and muffled singing of Mr. Bobo and the mice rehearsing overhead, the creaking of old floorboards as guests pass by, or perhaps the gentle metronome of a grandfather clock in the next room. The dusty hallway is filled with several portrait frames documenting Coraline's life until now, including visual memories of moving into the boarding house as a child, singing in the teenage ska band in her best friend's garage, graduating high school, and adopting her children. These frames will trigger a unique audio event when touched: the voice of Coraline will give us additional background detail on that moment in time, with some lines of dialogue being taken directly from the film. This room, much like all the rooms in the real world, will serve as an expositionary area for the attraction where guests can delve more into Gaiman's Coraline universe as presented and connect with new characters presented only within The Coraline Experience.

#### **Coraline's New Flat**

As guests enter Coraline's new flat (the vacant flat adjacent to Coraline's in the book), they may be surprised to see place in a state of disarray. But after all, the new family just moved in, and they haven't exactly had the time to finish putting things away (with the whole kidnapping and whatnot). Also, in the flat are two doorways leading to the rooms of the children, BC and Thorn. Unfortunately, their rooms are in an even greater state of calamity - none may enter, although the voice of Coraline will again speak to those who try, sharing a special memory she shared with each child and imploring her audience to help save her family before it's too late. Perhaps there may be a clue to their whereabouts in Coraline's room - there seems to be very slow, very old pulsating coming from behind the door...

#### The Grandparents' Flat

Right off the hallway is the door to the original flat, still inhabited by Mr. and Mrs. Jones, BC and Thorn's grandparents, although they seem to be away for the day. Guests enter the cozy living area, where many will quickly recognize select clips from the animated film rolling in the dull glow emanating from the old television in the corner. Venturing towards the front end of the long room, others will find a dusty album recounting Coraline's initial experience with the Beldam all those years ago. The voice of Coraline will again sound, providing a brief summary with additional commentary on each page as the reader turns them. Guests may choose to explore the back door that leads to the garden, but the disturbing low rumbling noise of an intimidating presence beyond may deter them. Braver souls may even choose to turn the knob and exit, though what they'd see shares little resemblance with a common backyard, or even Coraline's recollection. It has significantly... changed.

### The Drawing Room

Taking the door from the Jones living room will enter guests into the drawing room, still full of grandmother's dusty antique furniture. The gloomy room comes complete with a small music box, its pins plucking a charming, if not slightly disturbingly repetitive tune. Those more observant may notice the door - yes, that original door to the Other world. Although it certainly is the most obvious point of entry, the voice of Coraline returns to guide our audience, confirming the ending to the previous chapter: that door is sealed shut, and there is no way that anything could get in or out. If the Beldam

has truly returned, could she have found other portals into this world? Better check the rest of the house, just to make sure.

#### **THE TUNNELS**

#### **Tunnel 1**

Exiting the back door from the Jones' flat into the yard, guests will feel perplexed and alienated as they enter the first portal to the Other world. As we cross into this new territory, an uninviting roar quickly spurs us out of the threshold and into the belly of the beast. After the initial shock, the resurgence of the established background music will lull guests into a more playful sense of wonder as they take in their new surroundings. Sounds that were heard in the real world (Coraline's voice, the atmospheric effects, special triggered audio) may be echoed in the tunnels, but warped and distorted, as if we are experiencing time stretching, compression, or a combination of both. One-shot effects in this same tonal palette will trigger as guest progress on the pathway, evoking the idea that there is space far outside the confines of the paper tunnels. Eventually, as things become more and more topsy-turvy, our discombobulated guests will hit a fork in the road.

#### **Tunnel 1A**

The path to the left will lead adventurers down an exotic trail that empties into the Other garden. Dense flora will begin to line the walls of the tunnel as a soundscape akin to that of a tropical rainforest permeates the walkway. A chaotic symphony of wildlife is triggered as guests near the Other side - trampling gazelles stampeding by, a canopy of toucans and parakeets squawking overhead, insects gently humming as they amass in thick clouds hanging above the space, predatory cats as they hunt their next meal, toads croaking in the distance. At this point, the background music will reach its most warped point, creating a starkly different sonic experience even from that of the beginning of the tunnel.

#### **Tunnel 1B**

The path to the right will lead adventurers down a pantry-like walkway to the Other kitchen where the Other Mother (in the guise of Other Coraline) has been preparing a lavish hand cooked dinner including a delicious roasted chicken. As guests continue down the trail, a rhythmic drumline of kitchen preparatory sounds - chopping, grating, frying, sharpening - will help fill out the ever transforming BGM by utilizing triggered effects that are programmed to be synchronous with the music. As guests finally reach the other side of the bewildering portal, we may begin to hear sounds of an oven turning on - the steady clicking of sparking pilot lights and the slow hiss of leaking gas. Did someone just say something about taking the chicken out of the oven? We may even notice a considerable rise in temperature, although it could just be in our heads...

#### **Tunnel 2**

The other portal linking Coraline's real world and the Other world lies between the old vacant flats, now occupied by Coraline, BC, and Thorn. As this is likely the tunnel into which the lost children have slipped, theming is consistent with the one thing that would lure children to their unwitting demise: toys. In addition to the intricate paperwork adorning the walls, a throng of patched-together clockwork noises - bells, whistles, wooden bits knocking together, both tuned and atonal percussive elements, cogs and gears churning the space to life - will tempt us further along the path, painting a vibrant mechanized soundscape. These effects will also work in rhythmic tandem with the established background music, ever warping as visitors progress, just as in the other tunnel. With such a colorful and lively introduction, what surprises could be waiting on the Other side of the door?



## THE OTHER WORLD Other Coraline's Flat

Traversing the toy-lined tunnel to the Other side, guests will finally get to see and hear the heart of the evening's experience. The theory of the uncanny will truly shine in the Other world, where our the guests will experience sound almost identically as if they would in the normally, but in a slightly different timbral way - aural cues in the Other world have a handmade, piecemeal quality as if the ever-resourceful Other Mother was trying her best to mimic real world sounds with whatever she had at hand. Coraline's Other flat will stand in stark contrast with its real-world counterpart: whereas the flat is barely moved into back in reality, this one is finished and fleshed out, the perfect home for BC and Thorn. The music within the space takes a slightly more dramatic turn towards the zany to match the visual aesthetic of the space. Toys meticulously placed about the space will also come to life almost magically as guests closely observe each one.

#### The Other Hallway

The Other hallway will appear to the layman as almost a carbon copy of the real-world hallway. Upon closer inspection, keen guests will notice that each interactive portrait frame has taken on a new life of its own (not to mention all those creepy buttons sewn over where the eyes should be). The Other Mother has even taken the time to fabricate some additional memories that weren't present in the real world - the children meeting Other Mother for the first time, Thorn winning first prize at a local drawing competition with their crayon masterpiece, BC planting a brilliantly colorful garden with his grandfather, or perhaps Coraline presenting the kids with their first pets (three praying mantises). These triggered events, much like their counterparts, are activated via tactile response. The background noise for this area is eerily peaceful with one noticeable quirk - the songs are playing in reverse. Listening closely, one may even hear the Other Mother, softly beckoning our visitors towards the front of the Other house - after all, we have a picnic to attend!

#### The Other Grandparents' Flat

Taking the second left off the Other hallway will land visitors squarely in the Other grandparents' flat. This space will be structured similarly to how it is presented in the book and film, and immediately discernible is the faint melody of an old upright piano coming from around the corner. Straight across the room are two double doors that look innocent enough, but the attendant stationed just outside, the velvet ropes squaring it off from the rest of the room, and the undulating animalistic noise roaring form the other side would allude to the contrary. Guests will eventually learn that this is the penultimate experience of the whole attraction, but in order to enter, they must procure a ticket for a predetermined time slot. Only once they return at the specified time will they learn the fate that befalls those who enter the Other Mother's lair. Rounding the corner to the right, we meet the Other Grandfather and find the source of that quirky music. After conversing with some of the guests for bit, he begins to play the piano (or rather, the piano plays him). Fans of the film will quickly identify the song that he is playing as "Eyes on Coraline," the song that follows his initial encounter with Coraline. An animatronic puppet, this crooner-at-the-keys will interact with guests, speaking a gaggle of stock catchphrases as guests converse with him. On weekends, one may even notice him playing song requests taken (achieved by a hidden offstage musician/performer and microphone) from his audience! From here, guests may exit the house, either via this flat (ADA ramp) or the front door at the opposite end of the hallway.



#### The Other Kitchen

From the kitchen-themed tunnel, guests will quickly realize that they just exited an oven as they step into the Other world. For a minute, we ponder if we were meant to be dinner. Proportions are a bit skewed in this room, where a lavish banquet is being prepared for the impending picnic. Several dishes, finished and unfinished, line the counters and tabletops, and the preparatory sounds from the tunnel can carry into this room, with more specific triggers localized to where the sound would be sourced. As in the hallway, an unfamiliar voice (the Other Mother) will sweetly beckon the visitors out of the space and into the garden.

#### The Other Porch and Garden

Stepping out of the Other house for the first time, the guests can truly experience the magic and wonder of the Other Garden. Before leaving the house, those willing to approach the hospitable guise of the Other Mother may steal a quick word with her (although we wouldn't recommend trusting anything she says). They will immediately solve the mystery of the intoxicating aroma in the air when they spot the All You've Ever Wanted Cafe in the clearing to the left. Quirky background music will lull guests into relaxation so that they can enjoy all our festive foods and regular refreshments. A menagerie of colossal praying mantises stalk about the center of the space, their heads lofted among the button-topped trees. This section of the Other garden will serve primarily as an expansive playground for the little tots while the adults watch from afar and munch on some tater tots. Patchwork bells and glockenspiel glisten from overhead, mimicking the glinting of the stars of the open sky. A chorus of wooden crickets clatter off in the distance, while tinkling metal wind chimes dance through the air. Background music takes a more adventurous tone, inciting our courageous guests to explore... perhaps even luring them into the nearby wasp maze. Located at the edge of the mist, this labyrinth of geometric insect nesting exists more as a dream - a harkening back to the first time Coraline learned the nature of true bravery. Musical themes descend into the mysterious as the hum of a hundred thousand wasps fills the space overhead. The laughing of a couple of rambunctious children can be heard ahead of the guests at every turn - could this be BC and Thorn? It's certainly too dangerous to be out here alone! Delving further into the depths of the maze, our sightseeing squadrons may encounter an array of various spooks and scares, so only the dauntless will progress to the heart of the thicket. Here (especially the younger) guests will relive a portion of Coraline's memory, and the secret key needed to free Coraline's children will reveal itself, unlocking the exit into the gift shop.

### The Other Drawing Room

Only for those valiant enough to enter the darkened double doors at the heart of the Other house is the finale to this fantastic evening finally fleshed out! Guests will enter the final confrontation with the Other Mother; this time, we've fallen right into her trap. Suspenseful, dramatic background music will trill about the space overhead. After a short tongue-in-cheek conversation with the antagonist, she considers a contest: "Everyone loves games. How about we play a game, and if you win, I'll let you go. If I win, you and your family will have to stay with me forever!" The Other Mother begins to grow into a grizzlier form - her body and head lengthen as if she were being stretched upward by an unseen hand, and slender appendages akin to spider legs protract out of her lower body. Shearing metallic sounds and mechanical grinding will form the base of this sonic transformation, accented by insectile chattering and distortion treatment on her recorded dialogue lines. Guests will be ushered down a spiral staircase concealed within the mantle – freshly ripped wide open by the Beldam -



where reality itself will begin to unravel. The familiarities of music will slip away, suspending us in a sea of synthetic sound. The flickering of the still smoldering staircase can be heard as we descend into the depths of the Beldam's decaying world.

### The Decaying World

We exit the staircase into what appears to be yet another version of the drawing room, but stylistically different than anything we have since witnessed. Shape and form begin to waste into wireframe, as if the whole of the space was the Other Mother's afterthought, or a place she created long ago. Distant dripping water pooling into puddles on the dank concrete floor can be heard in a neighboring room. As guests exit into the first wing of the maze, the chattering of hundreds of spiders as they skitter along the web-spun walls can be heard echoing through the labyrinth. Background music has devolved into an eerie mix of atonal instrumentation and sparse, reverberant sound effects, like dissonant piano chords, bestial howling, and mechanized jump scares. "It has to be here! This will be easy!" we hear Thorn say, ten steps ahead of us. A sharp percussive noise, as if several brooms handles were being slammed into a hardwood floor rather rhythmically builds in the room from staircase in the decaying drawing room - the Other Mother (or whatever has become of her) will ensure that none of her newfound pets will ever leave! Hurrying deeper into the darkness, another voice calls from up ahead, "Help!" As guests congregate in the next area, they may approach a grasping silhouetted hand shrouded in the corner. As they get close, lighting will shift to reveal the decomposing form of the Other Grandfather, a squishing slug-like creature whose features have melded together. He hoarsely rattles out, "She's making me do it!" as he reaches out to take hold of an unfortunate soul. We are quickly ushered away and into another part of the maze as even more hands jut from the wall, trying to trap anyone caught in their grip. Music will darken and intensify, heightening excitement and driving guests through the space. The cackling of the Other Mother can be heard from all around: "Given up yet?" Sonic content builds to a crescendo: a cacophony of thundering low-frequency droning, otherworldly synth riffs, and unrelenting arachnid clattering. Coraline's voice cuts through the din, "Oh! I know where it is!" The aural energy quickly dissipates as we exit the maze into a long, narrow corridor - a brilliant light can be seen beckoning at the far end, illuminating a nearby figure. The scratching, squeaking, and even discernable high-pitched whispering of thousands of mice can build all around as the figure melts into the darkness. A rather large rat appears in its place, with a key older than time around its neck. As it begins to run off down the passage, a crash rings out followed by a shrill meow and an even shriller squeak: our friendly cat has pounced from the shadows, felling the rodent with one flick of the wrist. The key is presented to the party as we hear him speak at last, "I have no use for this." The roaring of the Beldam can be heard thundering from behind - she knows you found it. Time to run! Guests file down the walkway and into the light of the elevator at the other end. The Other Mother lets out a final yell of defeat as the doors close behind us. The voice of Coraline sounds for a final time, thanking us for being brave to find the key and saving her children, whom we hear giggling in the background. Playful music and meditative tones fill the space. She invites everyone to use the key for a final time to unlock the secret door in the gift shop where she, BC, and Thorn will be waiting to thank us in person. The doors to the elevator open back up as guests empty into the Other Garden.

#### **GIFT SHOP & ATTRACTION EXIT**

The exit of the attraction will be in the gift shop. After a night of nonstop entertainment, our weary guests will enjoy a collection of more relaxed background music indicative of both the real and Other worlds as the peruse the merchandise. Those who have completed the Key Fright maze experience in the Decaying world will have the opportunity to meet Coraline, BC, and Thorn in a secret bonus room located just off the shop. Once there, they will be able to take photos with the reunited family, where voice over dialogue may again be utilized for continuity. With that, ends our Coraline experience.



From everyone on team sound, we hope you are as excited for this project as we are, and we thank you for reading our proposed treatment.

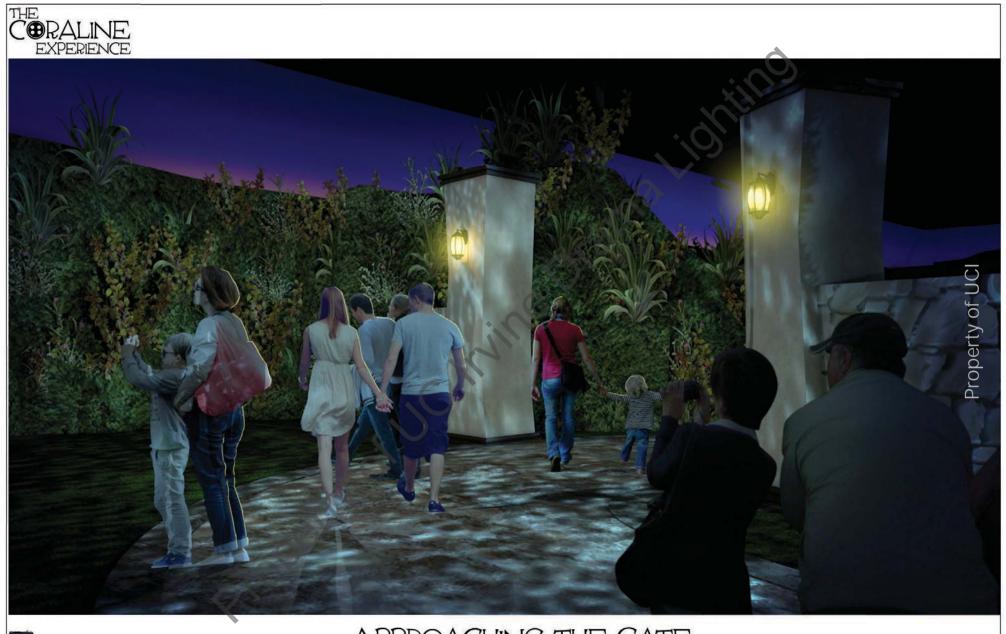
## THE CORALINE EXPERIENCE

REAL WORLD RENDERINGS Property of

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APPROACHING THE GATE





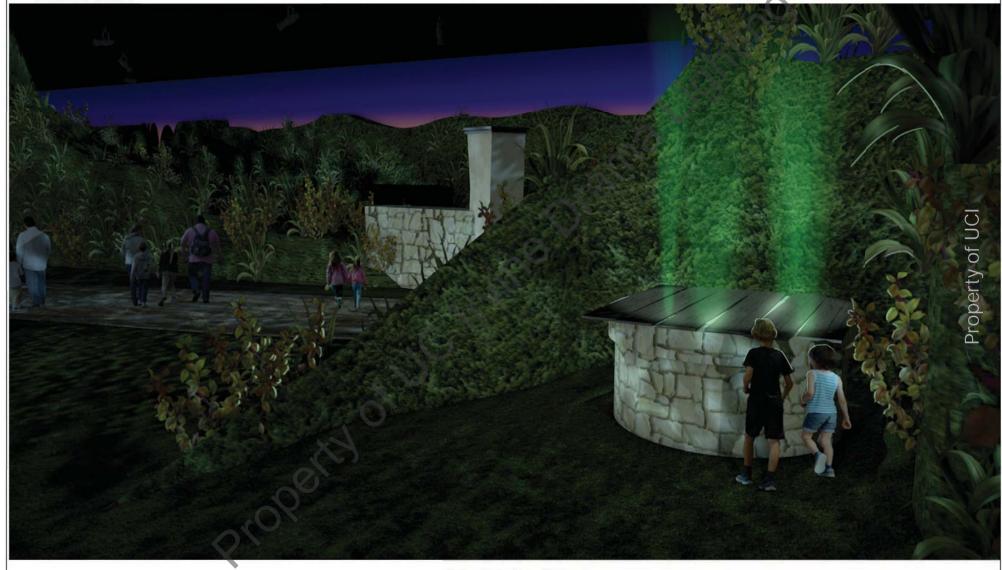


FRONT GATE











THE WELL







CAT'S MEET-AND-GREET













MR. BOBINSKY'S FRONT DOOR





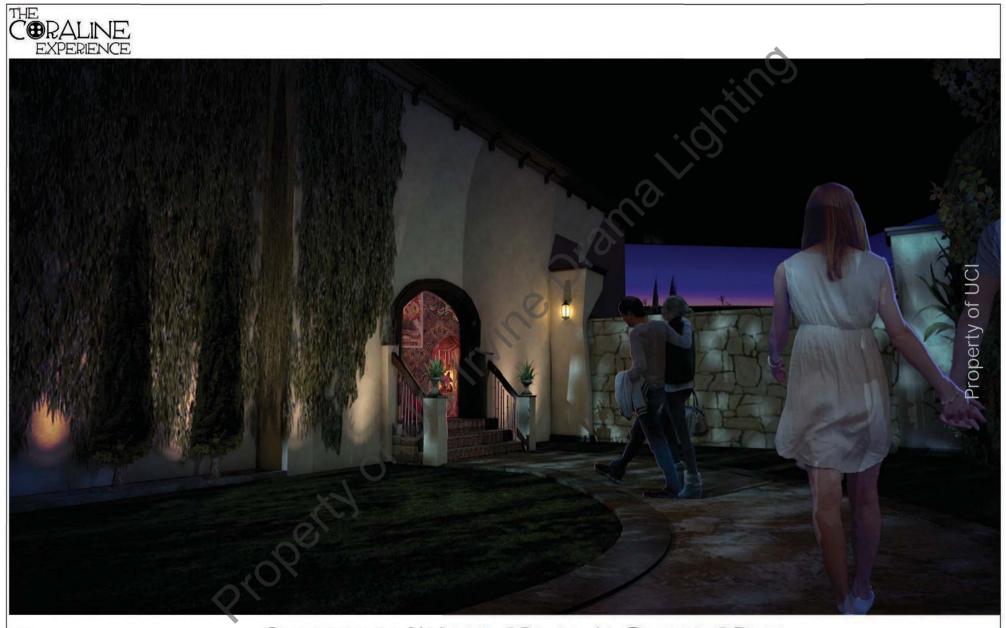








PORCH





ON THE WAY TO SPINK AND FORCIBLE







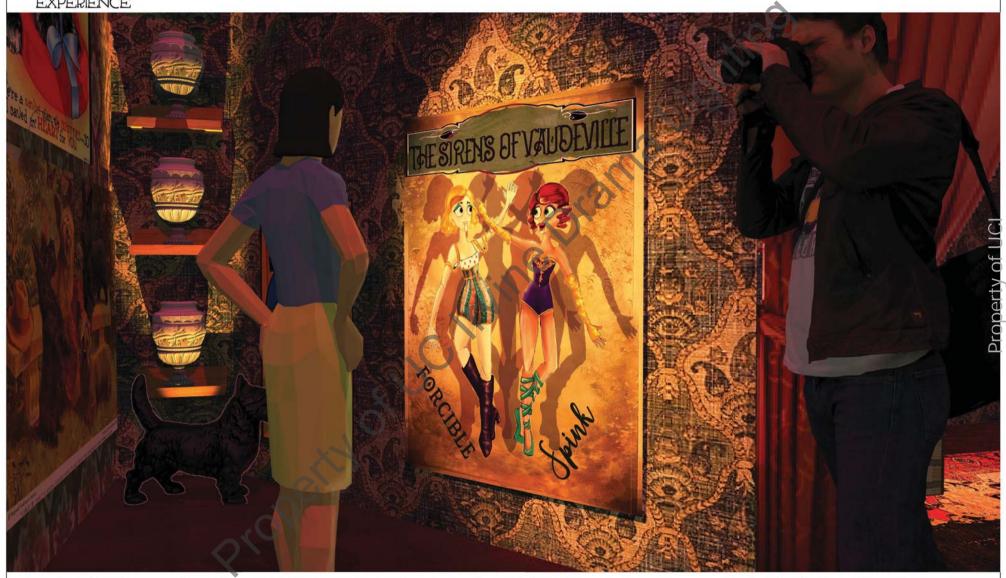


















CORALINE'S FLAT (DAY)

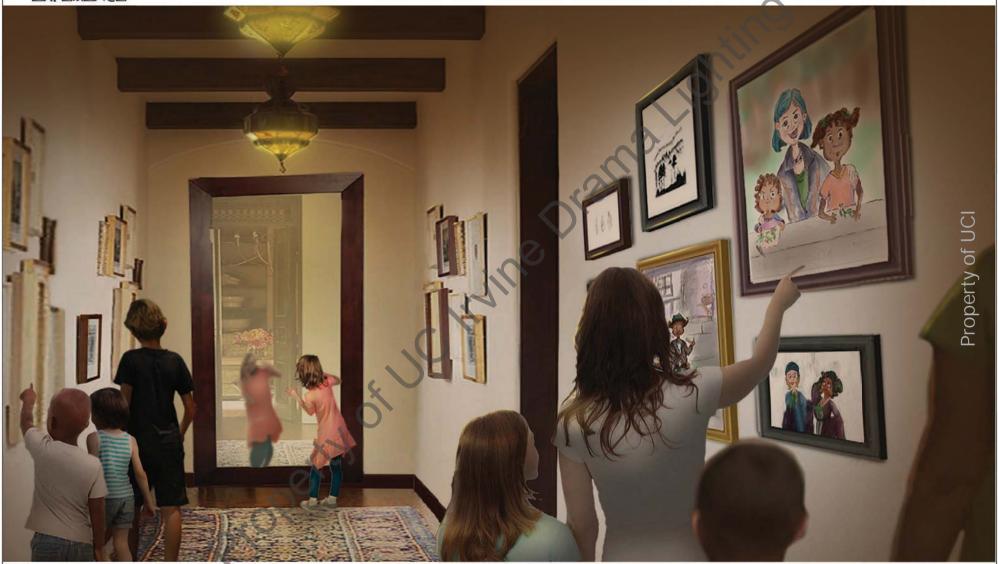






CORALINE'S FLAT (NIGHT)







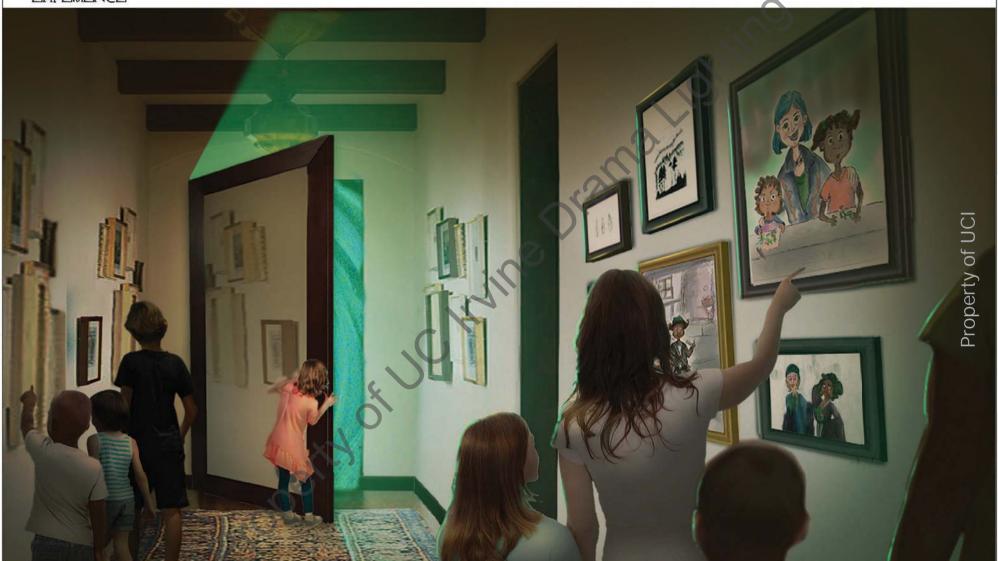
REAL WORLD HALLWAY













OPEN MIRROR

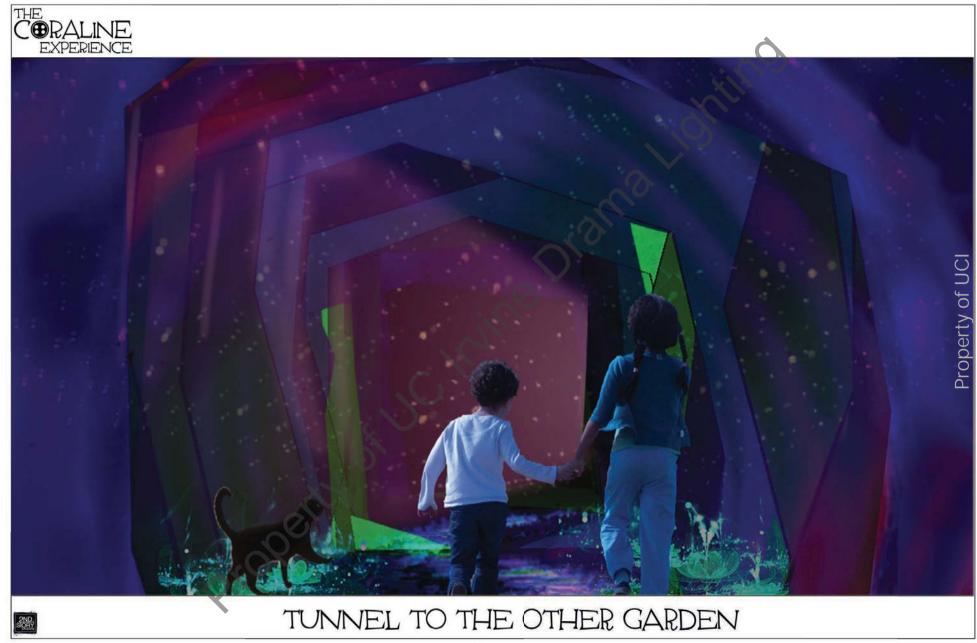
2<sup>ND</sup> STORY STUDIOS

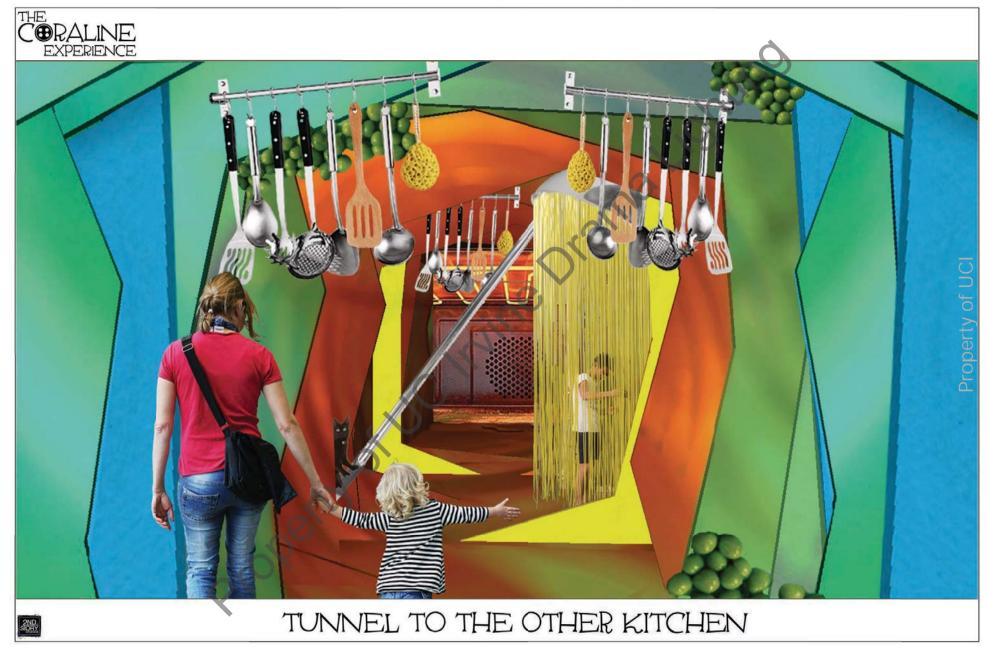
## THE CORALINE EXPERIENCE

TUNNEL RENDERINGS Property of

Property of UCI







2<sup>ND</sup> STORY STUDIOS

## THE CORALINE EXPERIENCE

OTHER RESID DERINGS

Property of UCI













BELDAM VER. 1

2ND SIORY





BELDAM VER. Q

2ND SIORY





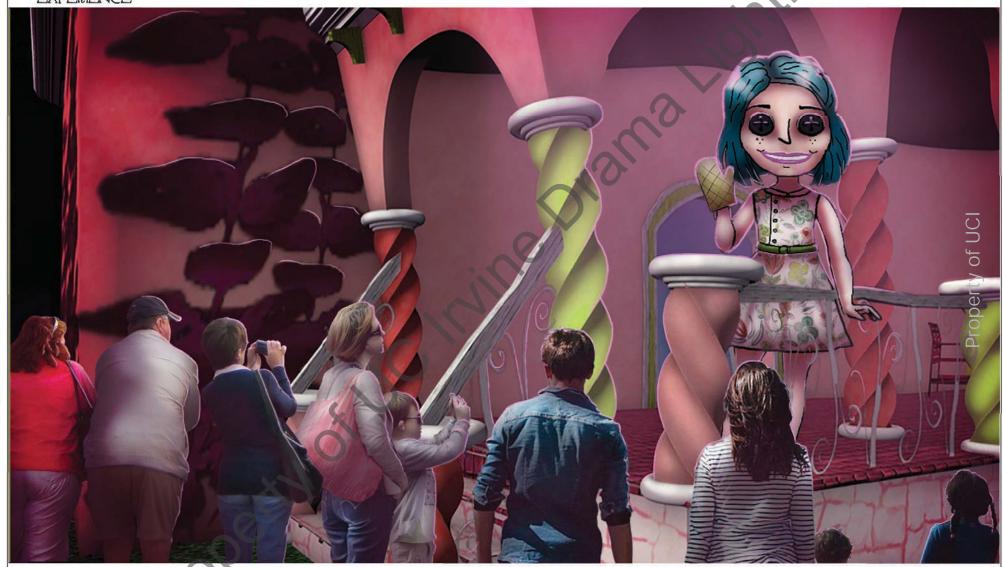
2ND SIQRY BELDAM VER. 3





BELDAM VER. 4



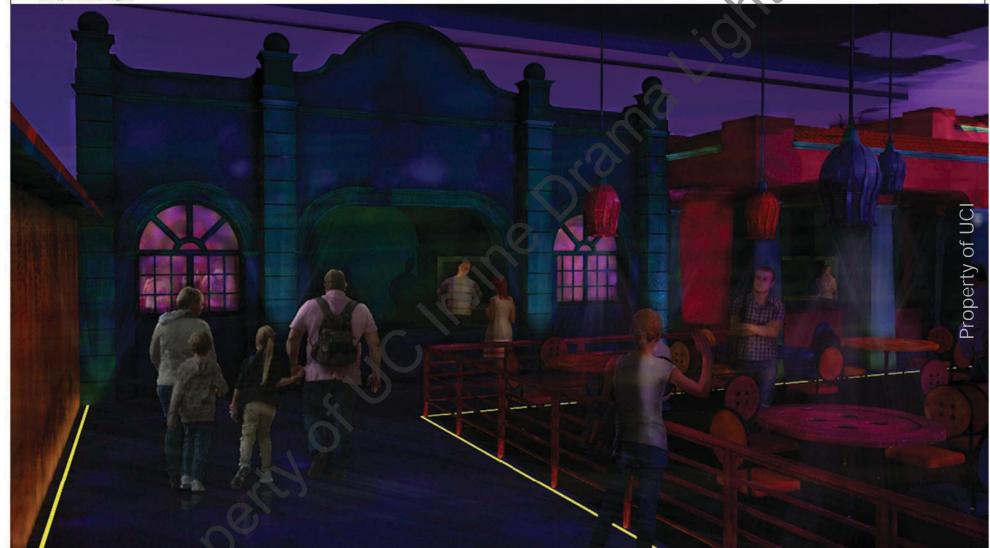


OTHER MOTHER MEET-AND-GREET



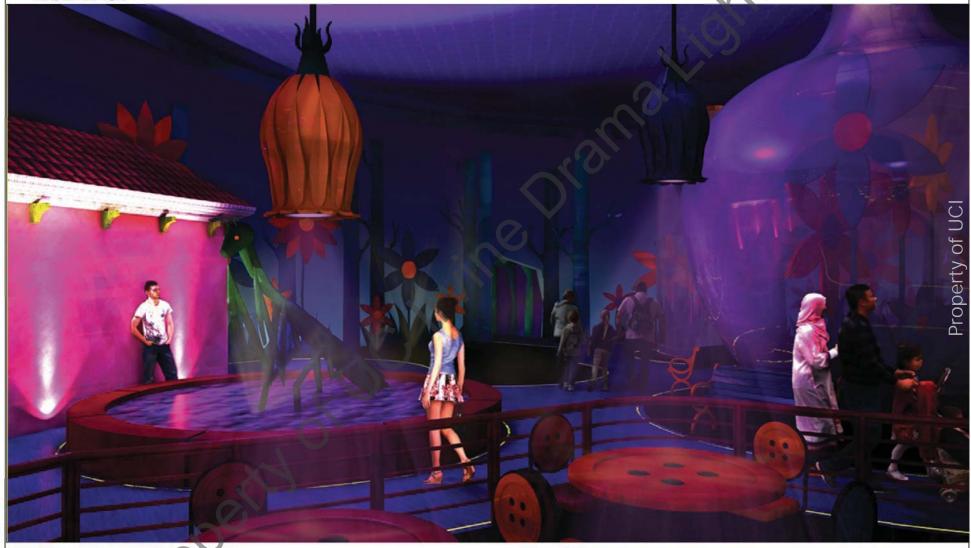








THE CORLINE EXPERIENCE



OTHER WORLD GARDEN - TUNNEL ENTRANCE & TERRARIUM





OTHER WORLD GARDEN - PREYING MANTIS & WASP MAZE



















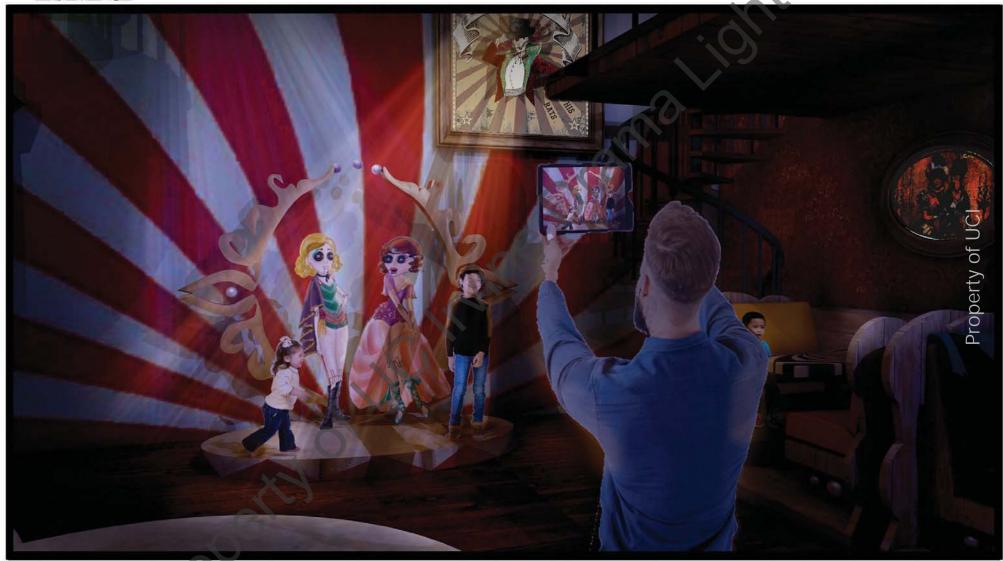


















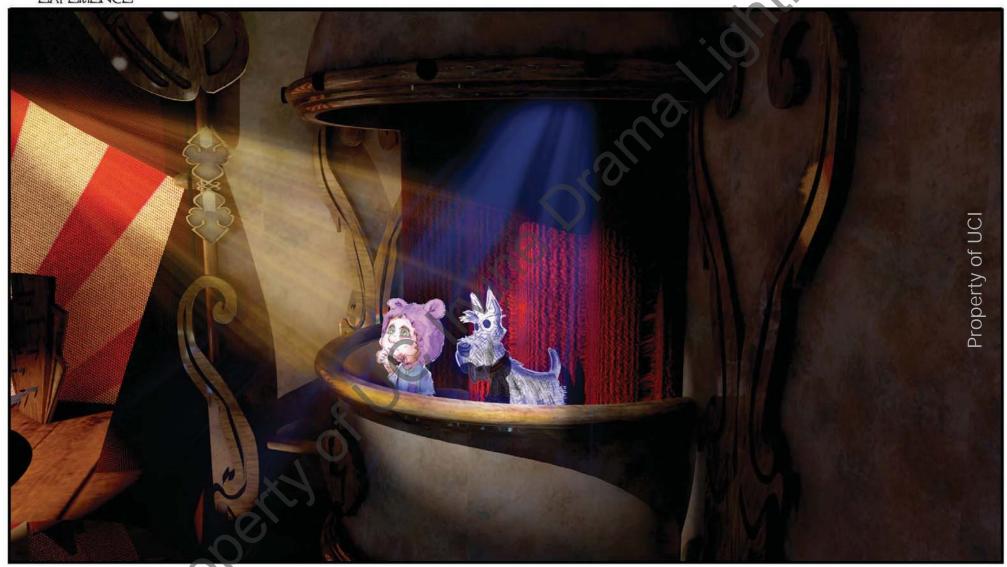






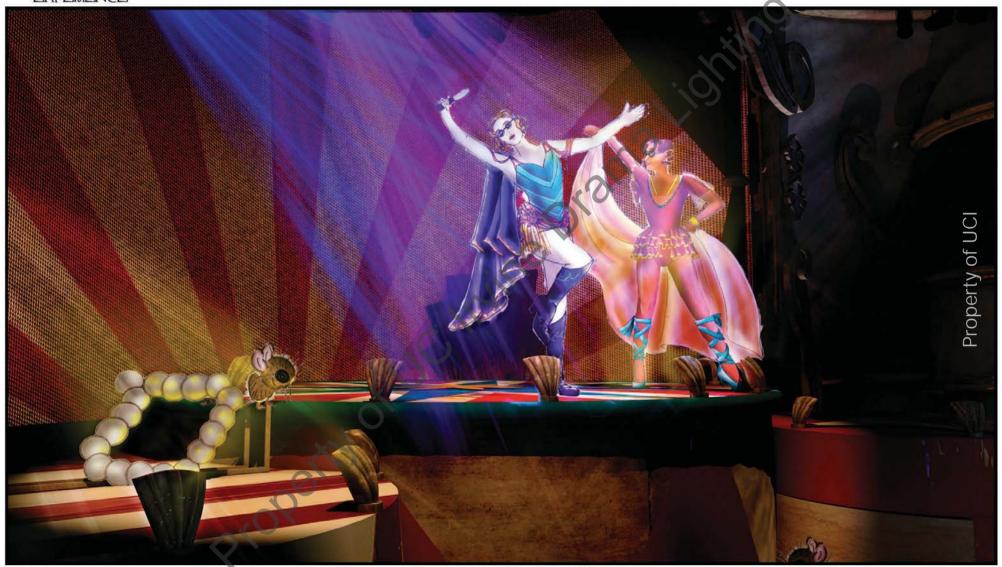














## THE CORALINE EXPERIENCE

DECAYING

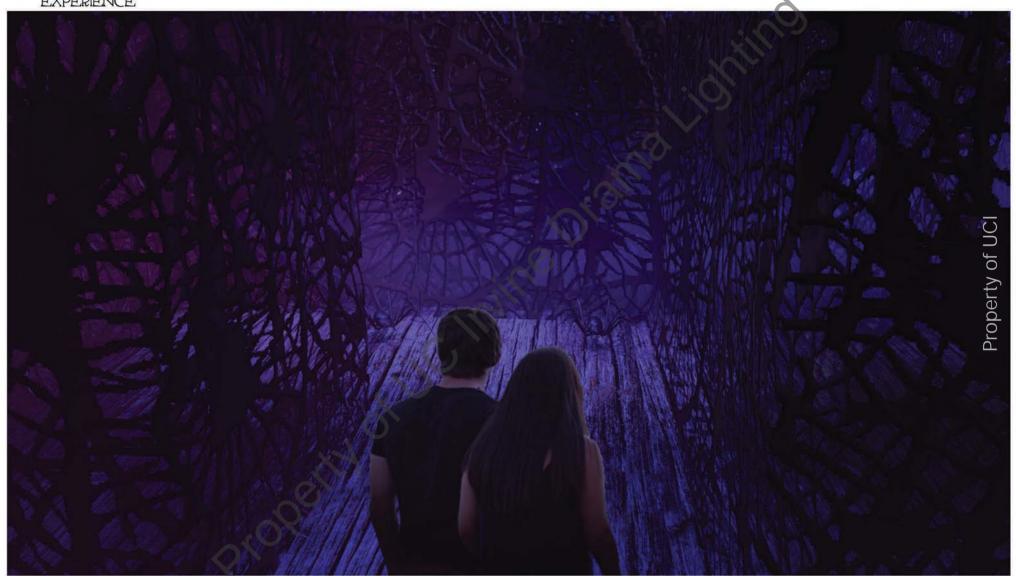
VORLD

RENDERINGS

2ND SIORY STUDIOS









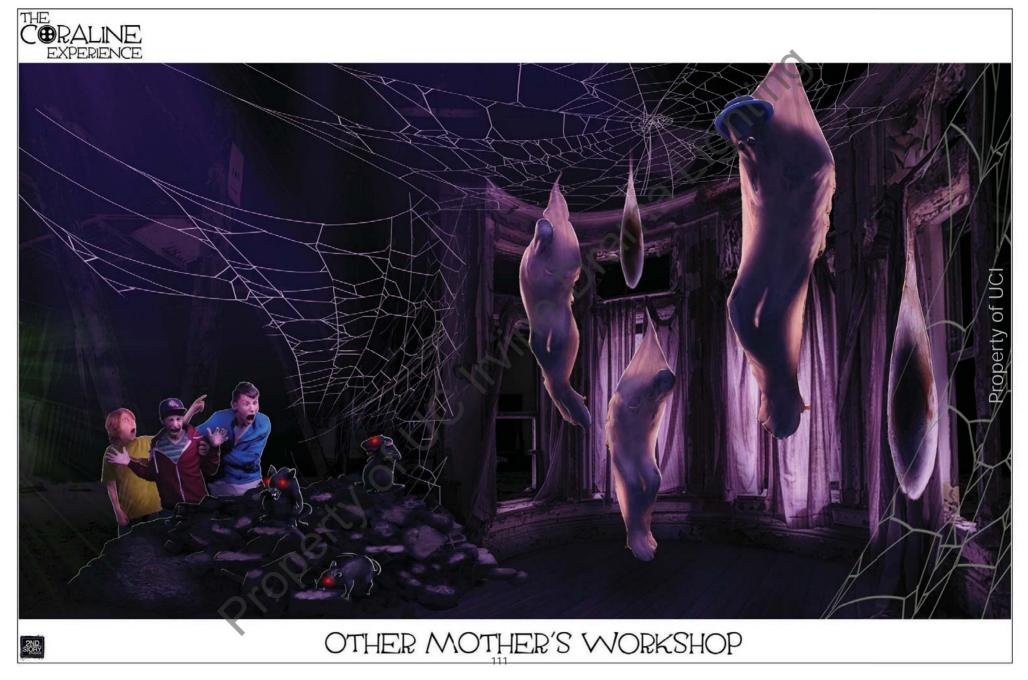
















# THE CORALINE EXPERIENCE

GIFT SHOP
MEET AND
CREET
RENDERINGS



Property of UC













# THE CORALINE EXPERIENCE

COSTUME AND CHARACTERS

2ND SIORY STUDIOS Property of

# Property of UC

## 2<sup>ND</sup> STORY STUDIOS

# THE CORALINE EXPERIENCE

## Costume Table of Contents

#### 1. CHARACTER RENDERINGS

- a. Coraline Jones
- b. BC Jones
- c. Thorn Jones
- d. Grandpa & Grandma Jones
- e. Miss Spink and Miss Forcible
- f. Cat
- g. Mr. Bobinsky

#### 2. WALK AROUND CHARACTERS

- a. Other Mother Coraline
  - i. Rendering
  - ii. Working Drawing
- b. Adventure Grandpa
  - i. Rendering
  - ii. Working Drawing
- c. Young Spink
  - i. Rendering
  - ii. Working Drawing
- d. Young Forcible
  - i. Rendering
  - ii. Working Drawing
  - iii. Articulated Head Working Drawing
- e. Coraline
  - i. Rendering
  - ii. Working Drawing
  - BC Jones
    - i. Rendering
    - ii. Working Drawing
- g. Thorn Jones
  - i. Rendering
  - ii. Working Drawing

#### 3. ANIMATRONICS, SINGLE MOTION AUTOMATED CHARACTERS, AND PUPPETS

- a. Cat Puppet
  - i. Rendering
  - ii. Working Drawing
- b. Other Grandpa Playing Piano
  - i. Rendering
  - ii. Automated Features, Working Drawing
  - iii. Costume Rendering
- c. BC & Thorn Jones
  - i. Wasp Maze
  - ii. Theatre Venue
- d. Spink & Forcible's Terriers
  - i. Rendering
  - ii. Working Drawing
- e. Mr. Bobinksy's Rats & Rat Pack Band
  - i. Bar Clock Rendering
  - ii. Bar Clock Working Drawing
  - iii. Theatre Venue
- f. Other Mother Puppet, Beldam's Challenge
  - i. Renderings (X4)
  - ii. Working Drawing

#### 4. ENTERTAINMENT COSTUMES

- a. Spink, Top of Show
- b. Forcible, Top of Show
- c. Spink to Young Spink Transition
- d. Forcible to Young Forcible Transition
- e. Young Spink
- f. Young Forcible

#### 5. OPERATIONS COSTUMES

- a. Real World Host / Hostess
- b. Beldam's Challenge & Decaying World Host / Hostess
- c. Other World Garden Host / Hostess
- d. Sirens of Vaudeville Host / Hostess
- Gift Shop & Other World Host / Hostess

#### 6 POSTERS, PLAY STRUCTURES, AND PORTRAITS

- a. Coraline and Kids Portrait
- b. BC and Thorn Jones Halloween Portrait
- c. Grandparents Portrait
- d. Wasp Maze Play Structure
- e. Spink and Forcible Show Poster
- f. Mr. Bobinsky Show Poster
- g. Children's Missing Poster

# THE CORALINE EXPERIENCE

CHARA RENDERIN 1 - CHARACT







CORALINE JONES

DIGITAL CHARACTER RENDERING LOCATED THROUGHOUT EXPERIENCE

PRESENTED BY







PRESENTED BY







GRANDPA AND GRANDMA JONES

DIGITAL CHARACTER RENDERING HALLWAY PHOTOGRAPH





FORCIBLE & SPINK

DIGTAL CHARACTER RENDERING

THE REAL WORLD HOUSE AND THE OTHER WORLD HOUSE

PRESENTED BY





MR. BOBINSKY

DIGTAL CHARACTER RENDERING THE SIRENS OF VAUDEVILLE THEATRE



# THE CORALINE EXPERIENCE

AROL RAIN OF THE PROPERTY OF T





OTHER MOTHER

WALK AROUND

Property of UCI

OTHER WORLD PORCH

VISIBILITY THROUGH MOUTH; PERFORMER HEIGHT 5'9"

2ND SIORY STUDIOS



WALK AROUND

OTHER WORLD PORCH

VISIBILITY THROUGH MOUTH; PERFORMER HEIGHT 5'9"



Property of UCI

COSTUME DESIGN BY

ohilno) ADVENTURE OTHER GRANDPA WALK AROUND OTHER WORLD GARDEN - WASP MAZE PERFORMER SHOULD BE 6'0 - 6'2" PRESENTED BY VISIBILTY THROUGH CHARACTER EYES

129

THE CORALINE EXPERIENCE

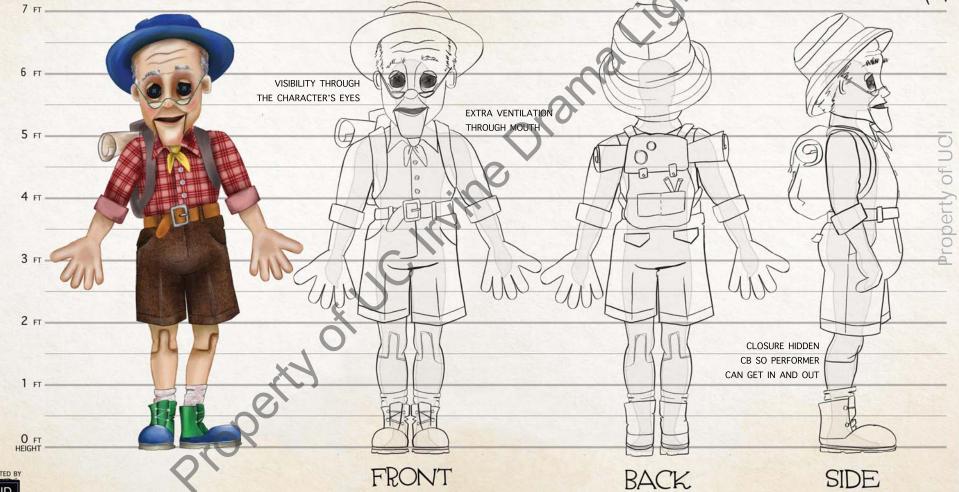
#### ADVENTURE OTHER GRANDPA

WALK AROUND

WASP MAZE - OTHER GARDEN

PERFORMER SHOULD BE BETWEEN 6'0 - 6'2"









WALK AROUND WITH ARTICULATED HEAD THE SIRENS OF VAUDEVILLE THEATER

VISIBILITY THROUGH CHARACTER EYES, PERFORMER HEIGHT 6'1





#### Young Spink

WALK AROUND WITH ARTICULATED HEAD

THE SIRENS OF VAUDEVILLE THEATRE

ARTICULATED HEAD IS CAPABLE OF MOVING EYEBROWS, EYELIDS, AND MOUTH TO BE ABLE TO TALK WITH GUESTS

VIEW PORTAL THROUGH EYES



analionino Property of

YOUNG FORCIBLE

WALK AROUND WITH ARTICULATED HEAD

THE SIRENS OF VAUDEVILLE THEATRE

VISIBILITY THROUGH CHARACTER EYES, PERFORMER HEIGHT 6



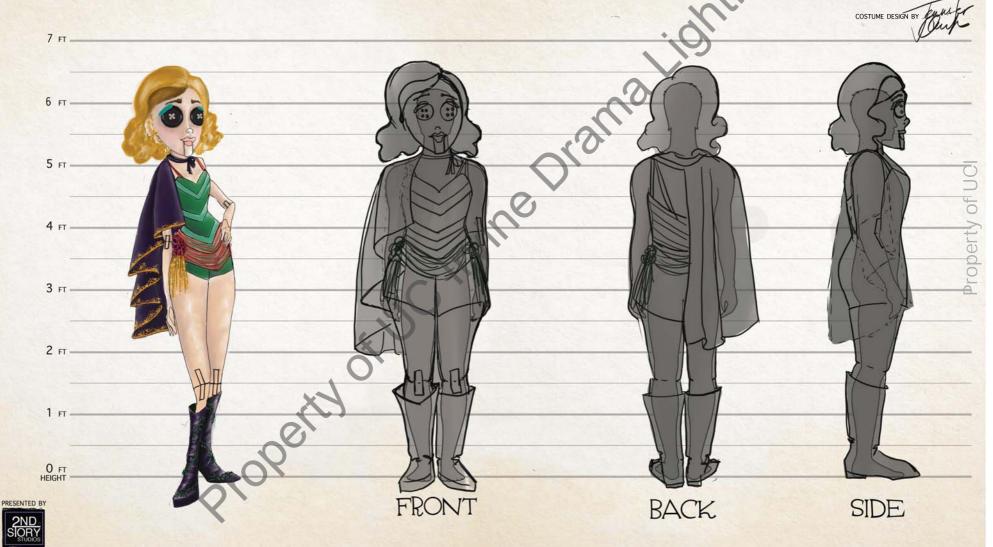


WALK AROUND WITH ARTICULATED HEAD

THE SIRENS OF VAUDEVILLE THEATRE

ARTICULATED HEAD IS CAPABLE OF MOVING EYEBROWS, EYELIDS, AND MOUTH TO BE ABLE TO TALK WITH GUESTS

VIEW PORTAL THROUGH EYES













FORCIBLE & SPINK

ARTICULATED HEADS FOR WALK AROUNDS

THE SIRENS OF VAUDEVILLE THEATER

EXAMPLE OF MOVEMENT OF EYEBROW, EYELID, AND MOUTH TO RESPOND TO GUESTS







CORALINE

WALK AROUND

GIFT SHOP MEET AND GREET

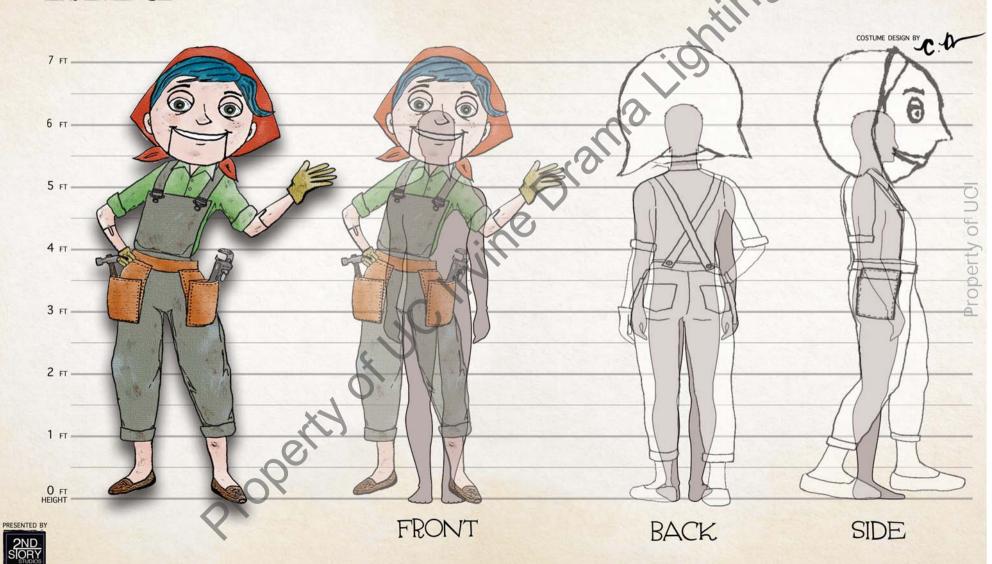
VISIBILITY THROUGH MOUTH; PERFORMER HEIGHT 5'9"

2ND SIORY STUDIOS

THE CORALINE EXPERIENCE

WALK AROUND

GIFT SHOP MEET AND GREET
VISIBILITY THROUGH MOUTH; PERFORMER HEIGHT 5'9"







BC JONES WALK AROUND GIFT SHOP MEET AND GREET

VISIBILITY THROUGH MOUTH; PERFORMER HEIGHT 5'1"





BC JONES

WALK AROUND

GIFT SHOP MEET AND GREET PERFORMER HEIGHT MAX 5' 2"

COSTUME DESIGN BY

Milno







### THORN JONES

WALK AROUND

GIFT SHOP MEET AND GREET

VISIBILITY THROUGH EYES; PERFORMER HEIGHT 4'9"

PRESENTED BY





### THORN JONES

WALK AROUND

GIFT SHOP MEET AND GREET
PERFORMER HEIGHT RANGE 4' 9"- 5'1"

COSTUME DESIGN BY

7 FT \_\_\_ HOOD SEPARATE FROM WEIGHT OF HEAD RESTS ON CHARACTER'S SHOULDERS SHIRT, ATTACHED TO HEAD 5 FT Property of UC VISIBILITY THROUGH 3 FT 2 FT -NEOPRENE/TEMPO SLEEVE WITH SCULPTED HAND ATTACHED SHOES FIT **REGULATION** O FT HEIGHT SNEAKER INSIDE FRONT BACK SIDE PRESENTED BY

### 2<sup>ND</sup> STORY STUDIOS

### THE CORALINE EXPERIENCE

B - ANIMATRONICS, AUTOMATED CHARACTERS, AND RUPPETS 3.00e/11/

2ND SIORY STUDIOS Property of UCI



INTERCTIVE PUPPET / ENTERTAINMENT COSTUME REAL/OTHER WORLD GARDEN







MOUTH WILL OPEN AND CLOSE WITH FINGER CONTROL TRIGGERS LOCATED WITHIN HANDELS ON PUPPET TORSO



EYES, MOUTH, AND TORSO WILL GLOW INTERNALLY FROM CABLED LED LIGHT

TORSO WILL MIMIC A SPRING, EXPANDING AND CONTRACTING WHILE BEING SUPPORTED FROM THE SPINAL PANNEL.

LEGS, PAWS, AND TAIL WILL MOVE WITH FINGER CONTROL TRIGGERS LOCATED WITHIN HANDELS ON PUPPET TORSO

INTERCTIVE PUPPET / ENTERTAINMENT COSTUME
REAL/OTHER WORLD GARDEN



COSTUME DESIGN BY M. W.



### OTHER GRANDPA

**AUDIO ANIMATRONIC** 

OTHER WORLD HOUSE - GRANDPARENTS FLAT

SEATED ANIMATRONIC THAT PLAYS PIANO, TALKS, AND SINGS



THE

9 FT -

1 FT -

O FT HEIGHT

PRESENTED BY

BRALINE

EXPERIENCE

### RANGE OF FACIAL EXPRESSIONS

RANGE OF FACIAL EXPRESSION
MOUTH IS ABLE TO OPEN AND CLOSE IN A WAY THAT MIMICKS SINGING,
EYELIDS ARE ABLE TO RAISE, AND EYEBROWS PIVOT ALLOWING
FOR MORE EXPRESSIONS







### OTHER ANIMATIONS

THE PEDESTAL THE ANIMATRONC IS ON IS ABLE TO ROTATE 360 DEGREES
THE FIGURE REMAINS SEATED WITH ONE STATIONARY LEG, THE FIGURE'S RIGHT
FOOT MOVES UP AND DOWN TO SIMULATE "TOE TAPPING"
THE TORSO SWAYS AND THE ARMS MOVE IN A VARIETY OF DIRECTIONS
SIMULATING PIANO PLAYING.

ANIMATRONIC LIVES IN AN ALCOVE

SLEEVES WILL HAVE LONG VERTICAL HIDDEN CLOSURES SLEEVES WILL HAVE STRETCH GUSSETS TO ALLOW FOR A WIDE RANGE OF REPEATED MOTION

Property of UC

PANT LEGS HAVE HIDDEN
CB ENTIRE LENG OF LEGS
SO THEY CAN BE PUT ON,
FIGURE IS BUILT IN TO SEAT

### OTHER GRANDPA

**AUDIO ANIMATRONIC** 

OTHER WORLD HOUSE - OTHER GRANDPARENTS FLAT

COSTUME DESIGN FOR ANIMATRONIC

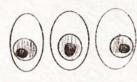
2ND SIORY STUDIOS



CHARACTER ACTIONS

LATERAL MOVEMENT OUT OF MAZE TURRET

SIDE TO SIDE PUPIL MOVEMENT



**PUPIL MOTION** 



CHARACTER ACTIONS

LATERAL MOVEMENT OUT OF MAZE TURRET

SIDE TO SIDE PUPIL MOVEMENT

BC & THORN JONES

SINGLE- MOTION AUTOMATED CHARACTERS

LOCATION OTHER GARDEN WASP MAZE





# Property of UCI

### THE CORALINE EXPERIENCE



CHARACTER ACTIONS BLINK TURN HEAD 45



CHARACTER ACTIONS LIFTS AND LOWERS ABOVE AND BELOW **OPERA BOX BLINKS** 

BC & THORN JONES

SINGLE- MOTION AUTOMATED CHARACTERS

LOCATION THEATRE VENUE: SIRENS OF VAUDEVILLE





SCOTTISH TERRIERS

SINGLE MOTION AUTOMATED CHARACTER

SIRENS OF VAUDEVILLE THEATER







SCOTTISH TERRIERS WILL BE SINGLE MOTION AUTOMATED CHARACTERS CONNECTED TO AN INTERNAL TRACK SYSTEM WHICH WILL STIMULATE MOVEMENT OF THE MOUTH, TAIL, EARS, AND HEAD.

SCOTTISH TERRIERS

SINGLE MOTION AUTOMATED CHARACTER SIRENS OF VAUDEVILLE THEATER

PRESENTED BY





### RAT PACK BAND

SINGLE MOTION AUTOMATED CHARACTER
OTHER SPINK AND FORCIBLE VENUE







RAT WILL BE CONNECTED TO CONTINUOUS TRACK BUILT WITHIN STAGE FLOOR TO MIMIC SCURRYING.

erty of UC

RATS TRACK WIHTIN THE STAGE FLOOR AND BAR CLOCK WILL BE EQUIPPED WITH SINGLE MOTION AUTOMATION.

THIS WILL ALLOW FOR MOVEMENT OF THE HEAD,
TAIL, EARS, AND BAND INSTRUMENTS.

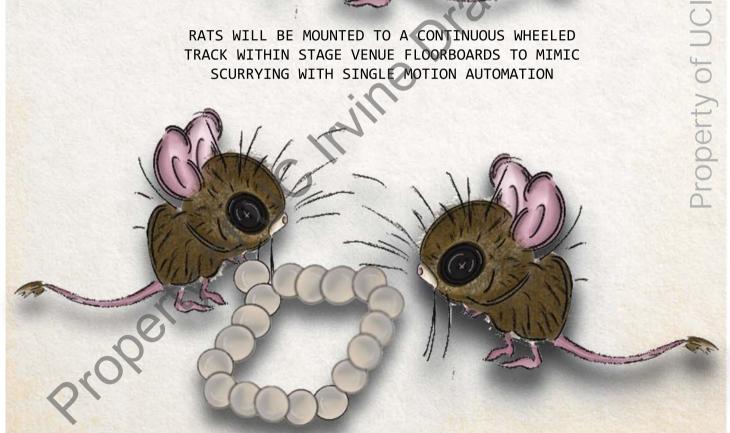
RAT PACK BAND SINGLE MOTION AUTOMATED CHARACTER OTHER SPINK AND FORCIBLE VENUE







RATS WILL BE MOUNTED TO A CONTINUOUS WHEELED TRACK WITHIN STAGE VENUE FLOORBOARDS TO MIMIC SCURRYING WITH SINGLE MOTION AUTOMATION



RATS

SINGLE-MOTION AUTOMATED CHARACTER SIRENS OF VAUDEVILLE THEATER

PRESENTED BY





### OTHER MOTHER

PUPPET CHARACTER OTHER DRAWING ROOM THE BELDAM'S CHALLENGE VER. 1





OTHER MOTHER

PUPPET CHARACTER OTHER DRAWING ROOM THE BELDAM'S CHALLENGE VER.2

2ND SIORY STUDIOS





OTHER MOTHER

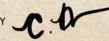
PUPPET CHARACTER OTHER DRAWING ROOM THE BELDAM'S CHALLENGE VER.3



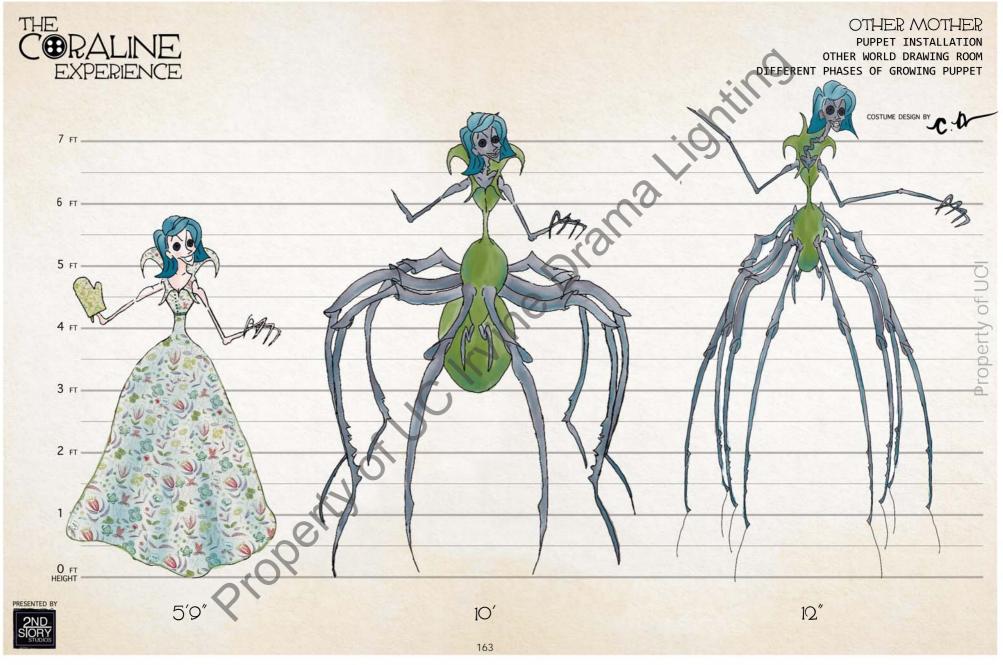


OTHER MOTHER

PUPPET CHARACTER OTHER DRAWING ROOM THE BELDAM'S CHALLENGE VER.4







4-ENTERTAINMENT
COSTUMES







PRESENTED BY

THIS COSTUME SERVES AS A STRUCTURAL OUTTER SHELL THAT WILL BE UNZIPPED AND

REMOVED DURING THE SHOW







PRESENTED BY

THIS COSTUME SERVES AS A STRUCTURAL OUTTER SHELL THAT WILL BE UNZIPPED AND

REMOVED DURING THE SHOW



SPINK TO YOUNG SPINK

**ENTERTAINMENT COSTUMES** 

THE SIRENS OF VAUDEVILLE THEATER

TRANSTITION FROM THE PADDED STRUCTURAL OUTTER SHELL TO THE PERFORMER INSIDE

2ND SIORY STUDIOS





FORCIBLE TO YOUNG FORCIBLE

**ENTERTAINMENT COSTUMES** 

THE SIRENS OF VAUDEVILLE THEATER

TRANSTITION FROM THE PADDED STRUCTURAL OUTTER SHELL TO THE PERFORMER INSIDE





YOUNG SPINK
ENTERTAINMENT COSTUME

THE SIRENS OF VAUDEVILLE THEATER



COSTUME DESIGN BY FULLY



YOUNG FORCIBLE

ENTERTAINMENT COSTUME

THE SIRENS OF VAUDEVILLE THEATER



### 2<sup>ND</sup> STORY STUDIOS

### THE CORALINE EXPERIENCE

JSTUAN STUAN 5 - OPERATION





REAL WORLD OPERATIONS

ATTRACTIONS HOST / HOSTESS REAL WORLD GARDEN AND HOUSE

PRESENTED BY



DECAYING WORLD OPERATIONS
ATTRACTIONS HOST / HOSTESS

THE DECAYING WORLD & THE BELDAM'S CHALLENGE





OTHER GARDEN RESTAURANT OPERATIONS

QUICK SERVICE FOOD & BEVERAGE HOST / HOSTESS

OTHER GARDEN RESTAURANT







### OTHER WORLD OPERATIONS

FOOD AND BEVERAGE & ATTRACTIONS HOST / HOSTESS
THE SIRENS OF VAUDEVILLE THEATER & BAR

2ND SIORY STUDIOS



### OTHER WORLD OPERATIONS

MERCHANDISE & ATTRACTIONS HOST/HOSTESS
THE OTHER WORLD AND GIFT SHOP



### 2<sup>ND</sup> STORY STUDIOS

### THE CORALINE EXPERIENCE

6 - POSTE PLAY STRUCTURES, AND PORTRAITS D. Cooperation of the second o

2ND SIORY STUDIOS Property of UC



### THE JONESES

DIGITAL PORTRAIT LOCATION HALLWAY INTERACTIVE FRAME







THORN & BC

DIGITAL PORTRAIT LOCATION HALLWAY INTERACTIVE FRAME







GRANDPA & GRANDMA JONES

DIGITAL PORTRAIT
HALLWAY PHOTGRAPH
INTERACTIVE FRAME

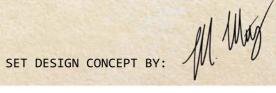




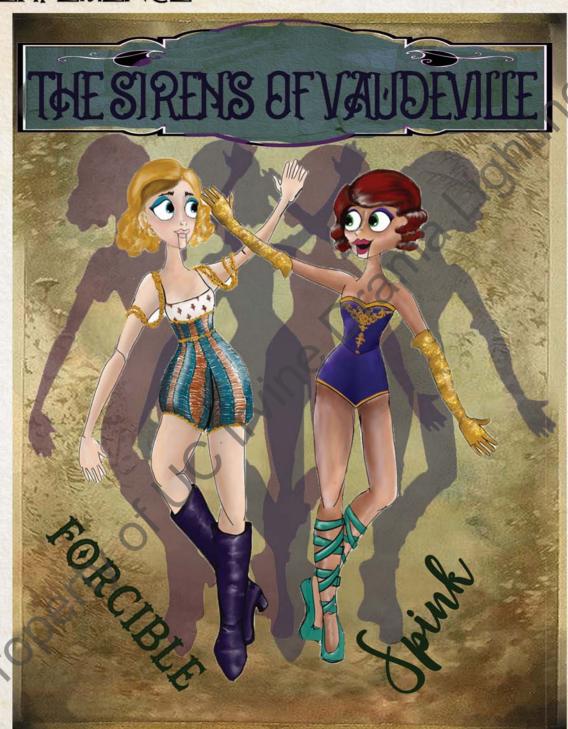
WASP STRUCTURE

INTERACTIVE PLAY STRUCTURE OTHER WORLD GARDEN









YOUNG FORCIBLE & YOUNG SPINK

DIGTAL CHARACTER

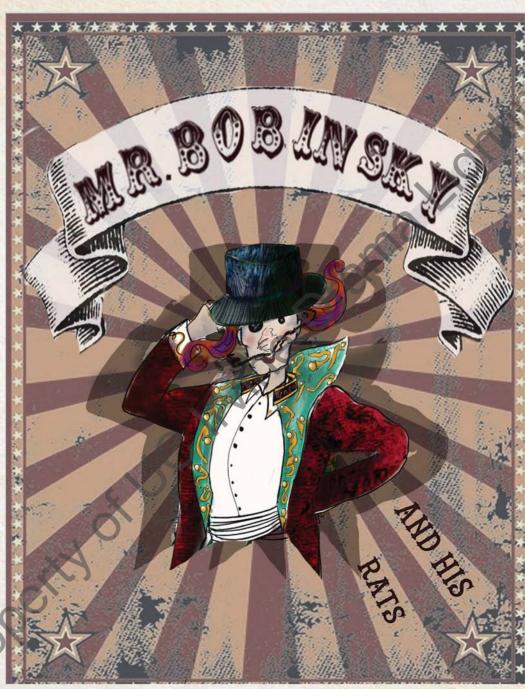
THE REAL WORLD HOUSE & THE SIRENS OF VAUDEVILLE THEATER

POSTER OF YOUNG FORCIBLE & YOUNG SPINK FEATURED IN LADIES APARTMENT & VENUE



COSTUME DESIGN BY





MR. BOBINSKY

DIGTAL CHARACTER

THE SIRENS OF VAUDEVILLE THEATER

POSTER OF MR. BOBOSINKY FEATURED IN VENUE

COSTUME DESIGN BY





# MAVE YOU SEEN US?





## BC

DATE MISSING: MARCH 12, 2019 FROM: COSTA MESA, CA DOB: NOV. 10, 2012 [7 YRS. OLD] EYES: BROWN HEIGHT: 50"

HEIGHT: 50" HAIR: DARK BROWN

### THORN

DATE MISSING: MARCH 12, 2019 FROM: COSTA MESA, CA DOB: JUNE 13, 2016 [3 YRS. OLD] EYES: GREEN

EYES: GREEN HEIGHT: 32" HAIR: BROWN

IF YOU CAN IDENTIFY THESE CHILDREN, PLEASE CONTACT:

CORALINE JONES
3333 BRISTOL ST, COSTA MESA, CA 92626



MISSING POSTER

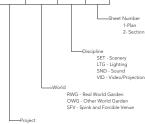
DIGITAL PORTRAIT LOCATION SOUTH COAST PLAZA MALL

# SCENIC DRAFTING PACKA

#### Scenic Drafting Index

Sheet Number COR-RWH-SFT-1 COR-RWH-SET-1.1 COR-RWH-SET-1.2 COR-RWH-SET-1.3 COR-RWH-SET-1.4 COR-RWH-SFT-2 COR-OWG-SET-1 COR-OWG-SET-2 COR-SFV-SET-1 COR-SFV-SET-2

#### **Drawing Sheet Naming Convention**



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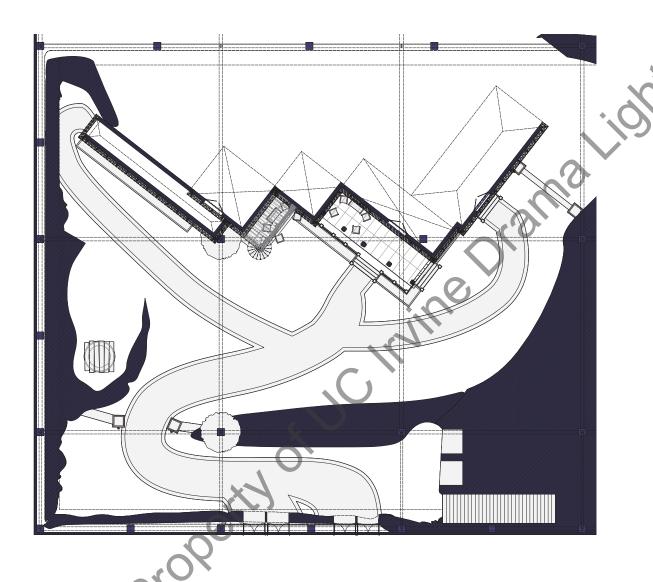
No Comments & No Exceptions Note C Ammend As Noted & Resubmit Intended Sheet Size | Scale - Printed ARCH D [24"X36"] 1/4" = 1'-0" The Coraline Experience South Coast Plaza | Old Sean Room | Scene:

EXPERIENCE KEY PLAN [NTS]

Drawing Title: Scenic Drafting

These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

COR-SET - 1

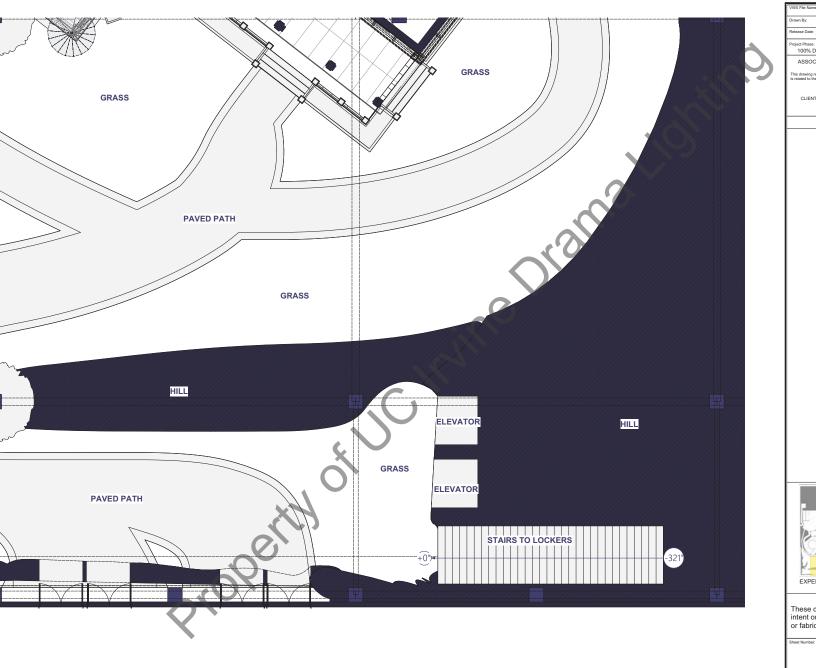


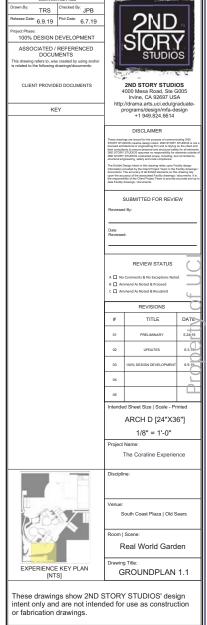
Checked By: JPB TRS telease Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS g refers to, was created by using and the following drawings/documents: CLIENT PROVIDED DOCUMENTS 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 Irvine, CA 92697 USA http://drama.arts.uci.edu/graduate-programs/design/mfa-design +1 949.824.6614 KEY DISCLAIMER SUBMITTED FOR REVIEW REVIEW STATUS A 🔲 No Comments & No Exceptions Noted B Ammend As Noted & Proceed C Ammend As Noted & Resubmit REVISIONS DATE TITLE UPDATES Intended Sheet Size | Scale - Printed ARCH D [24"X36"] Project Name: The Coraline Experience Discipline: South Coast Plaza | Old Sears Room | Scene: Real World Garden Drawing Title: EXPERIENCE KEY PLAN [NTS] GROUNDPLAN

These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

COR-RWH-SET

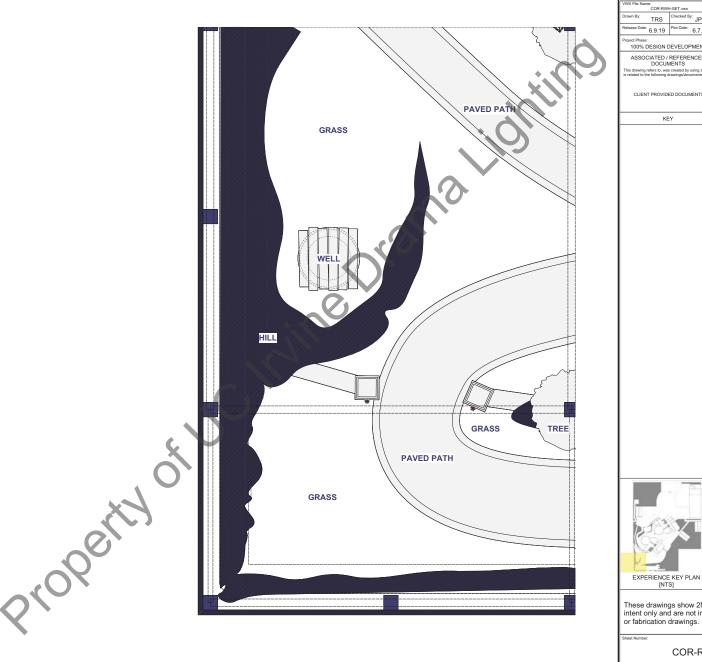
- 1





COR-RWH-SET

- 1.1



Checked By: JPB TRS elease Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS CLIENT PROVIDED DOCUMENTS 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 Irvine, CA 92697 USA http://drama.arts.uci.edu/graduate-KEY programs/design/mfa-design +1 949.824.6614 DISCLAIMER SUBMITTED FOR REVIEW REVIEW STATUS A 🔲 No Comments & No Exceptions Noted B 🔲 Ammend As Noted & Proceed C Ammend As Noted & Resubmit REVISIONS DATE 5.24 19 UPDATES

> Intended Sheet Size | Scale - Printed ARCH D [24"X36"]

1/8" = 1'-0"

Project Name: The Coraline Experience

[NTS]

Discipline:

South Coast Plaza | Old Sears

Room | Scene:

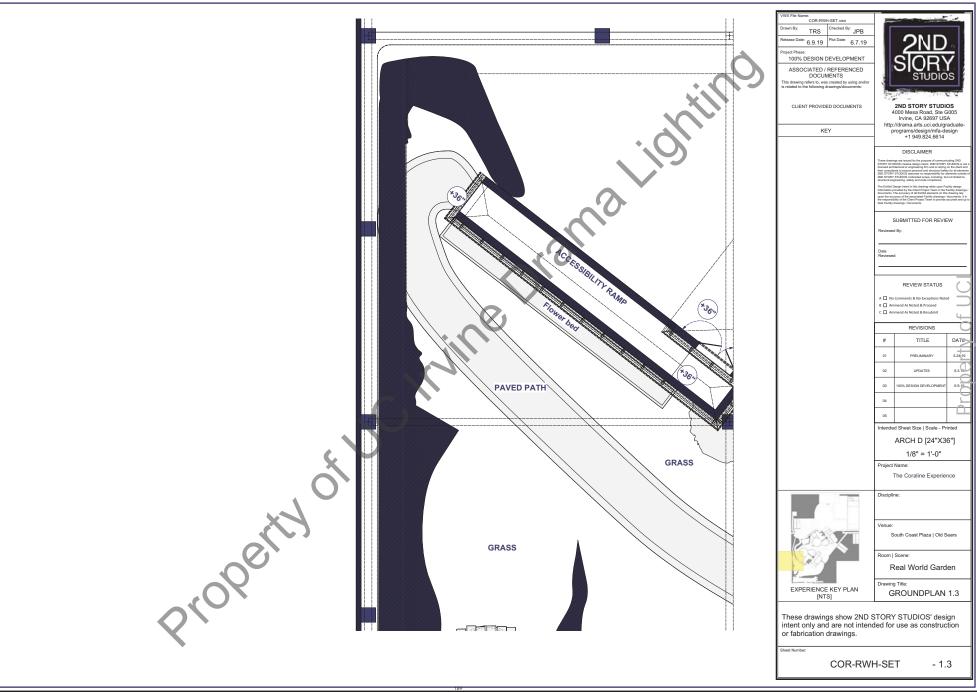
Real World Garden

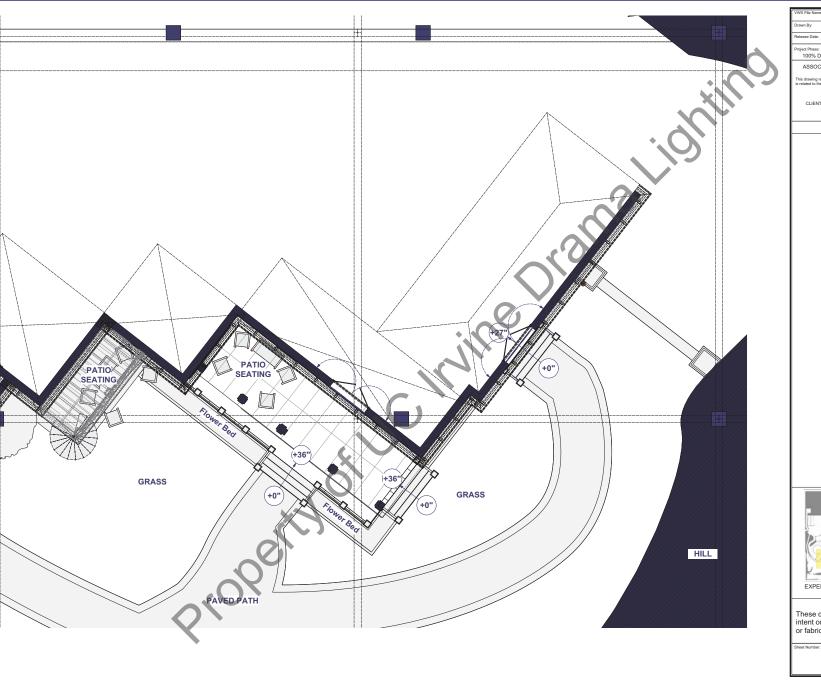
Drawing Title: **GROUNDPLAN 1.2** 

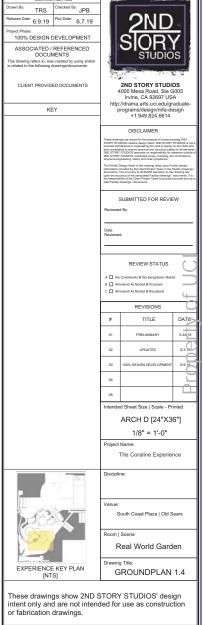
These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

COR-RWH-SET

- 1.2

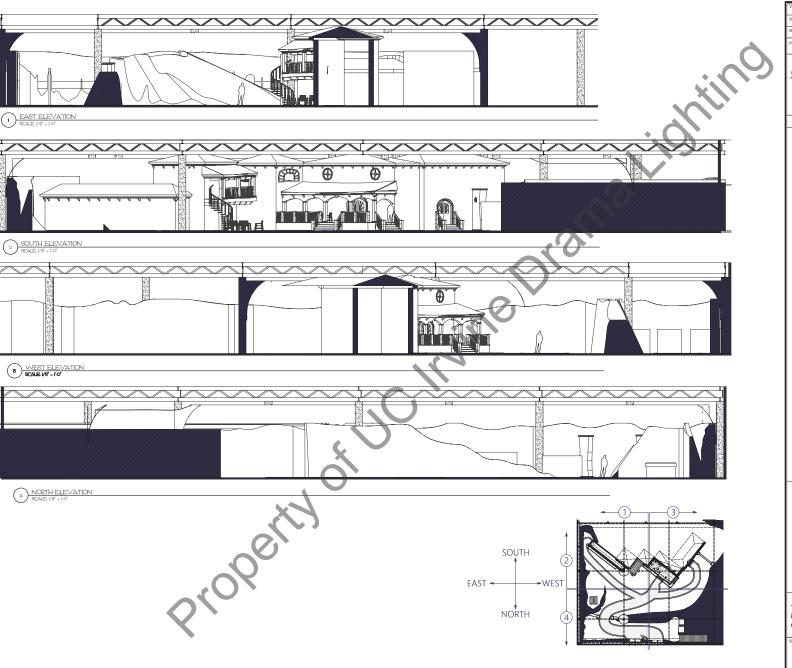






COR-RWH-SET

- 1.4



VWX File Name:
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2ND STORY STUDIOS
4000 Mesa Road, Ste G005
Irvine, CA 92697 USA

KEY

http://drama.arts.uci.edu/graduateprograms/design/mfa-design +1 949.824.6614

DISCLAIMER

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SUBMITTED FOR REVIEW

viewed By:

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REVIEW STATUS

A 
No Comments & No Exceptions Noted
B 
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C Ammend As Noted & Resubmit

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# TITLE DATE

11 PRELABINARY 5.24(1)

02 UPDATES 6.3

03 100% DESIGN GEVELOPMENT 0.5

04 04

Intended Sheet Size | Scale - Printed

ARCH D [24"X36"]

1/2" = 1'-0"

Project Name:

The Coraline Experience

EXPERIENCE KEY PLAN

[NTS]

South Coast Plaza | Old Sears

Discipline:

Room | Scene:

Real World Garden

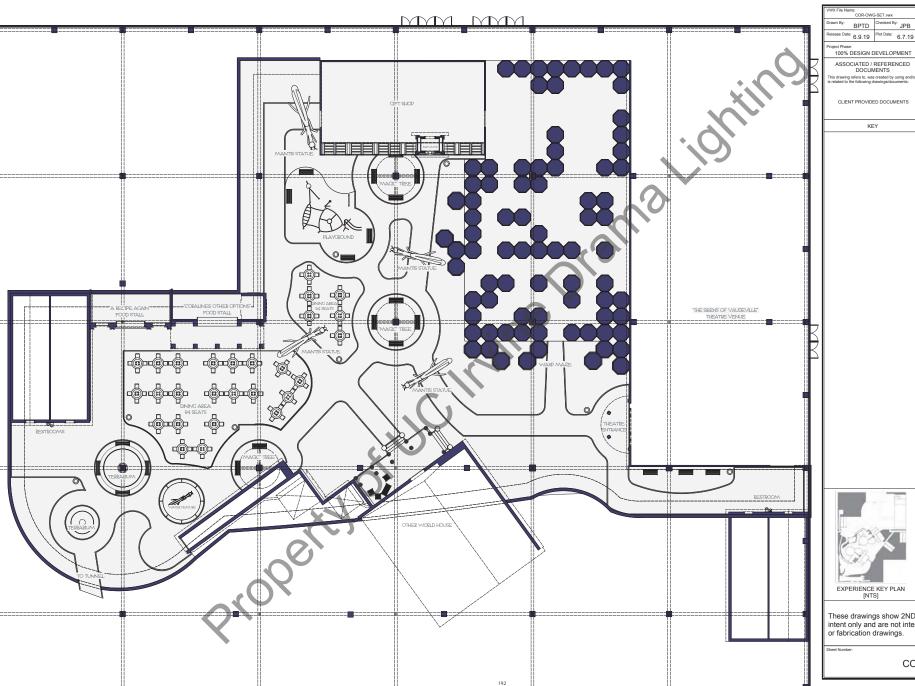
Drawing Title:

SECTION VIEW

These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

COR-RWH-SET

- 2





SUBMITTED FOR REVIEW

A No Comments & No Exceptions Noted

REVIEW STATUS

C Ammend As Noted & Resubmit

REVISIONS

DATE 5.84.19

Intended Sheet Size | Scale - Printed ARCH D [24"X36"]

3/32" = 1'-0"

Project Name:

The Coraline Experience

SCENIC

South Coast Plaza | Old Sears

Room | Scene:

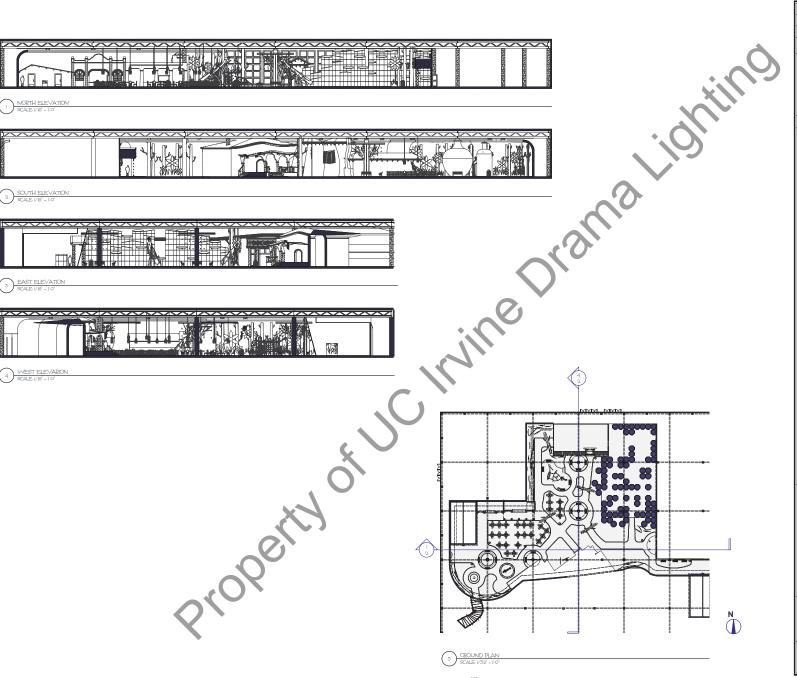
OTHER WORLD GARDEN

Drawing Title:

GROUNDPLAN

These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction

COR-OWG-SET - 1



Checked By: JPB BPTD Plot Date: 6.7.19 ease Date: 6.9.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS ving refers to, was created by using and/o 2ND STORY STUDIOS CLIENT PROVIDED DOCUMENTS 4000 Mesa Road, Ste G005 Irvine, CA 92697 USA http://drama.arts.uci.edu/graduateprograms/design/mfa-design +1 949.824.6614 SUBMITTED FOR REVIEW REVIEW STATUS A No Comments & No Exceptions Noted C Ammend As Noted & Resubmit REVISIONS DATE 5.84.19

> Intended Sheet Size | Scale - Printed ARCH D [24"X36"]

> > 1/16" = 1'-0"

Project Name:

The Coraline Experience

SCENIC



[NTS]

South Coast Plaza | Old Sears

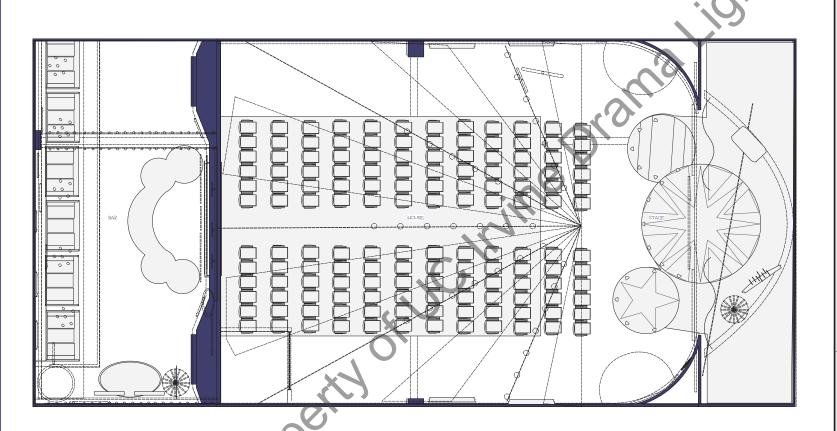
Room I Scene:

OTHER WORLD GARDEN

Drawing Title: **ELEVATIONS** 

These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

COR-OWG-SET - 2



Checked By: JPB GDU telease Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED STUDIOS DOCUMENTS CLIENT PROVIDED DOCUMENTS 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 Irvine, CA 92697 USA http://drama.arts.uci.edu/graduate-programs/design/mfa-design +1 949.824.6614 KEY DISCLAIMER SUBMITTED FOR REVIEW REVIEW STATUS A No Comments & No Exceptions Notes B Ammend As Noted & Proceed C Ammend As Noted & Resubmit REVISIONS 5.24 19 UPDATES Intended Sheet Size | Scale - Printed ARCH D [24"X36"] Project Name: The Coraline Experience Scenic South Coast Plaza | Old Sears Room | Scene:

EXPERIENCE KEY PLAN [NTS]

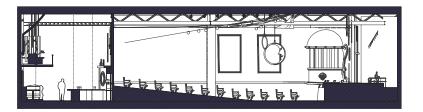
SFV

Drawing Title:

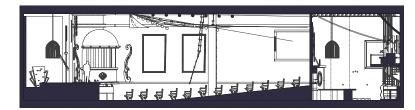
GROUNDPLAN

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COR-SFV-SET - 1



EAST ELEVATION
SCALE 1/8" = 1:0"



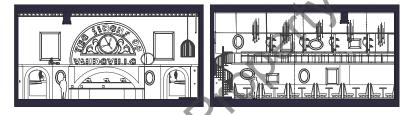
WEST ELEVATION
SCALE, 1/8" = 1'-0"





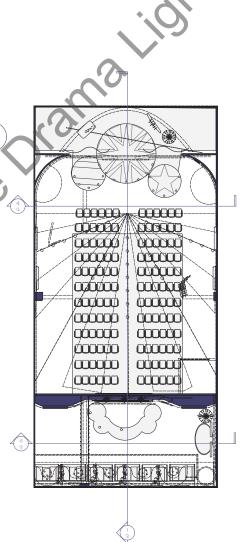
STAGE ELEVATION





THEATRE LOBBY NORTH

THEATRE LOBBY SOUTH



WKX Her Name: CORSPV-SET view

CORSPV-SE

Project Phase:
100% DESIGN DEVELOPMENT

ASSOCIATED / REFERENCED
DOCUMENTS

CLIENT PROVIDED DOCUMENTS

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TORY STUDIOS creative design intent. 2ND STORY STUDIOS in our of the consultant is not experienced and studios of the consultant is unaverse parametal and intended studios at selling for all elements outside ND STORY STUDIOS assessing no responsibility for elements outside ND STORY STUDIOS assessing no responsibility for elements outside No. 100 STUDIOS assessing to the consultant in the consultant of the Childh Enging Intent in this directory programment of the Childh Enging Intent in the directory and in the Programment on the Childh Enging Intent in the Childh Engine Intent in the Procity design to expension of the Childh Engine Intent in the Procity Childh and the Childh Engine Intent in the Procity Childh and the Childh Engine Intent in the Procity Childh and the Childh Engine Intention of the Childh and t

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Reviewed By:

REVIEW STATUS

A ☐ No Comments & No Exceptions Notes

B Ammend As Noted & Proceed

C Ammend As Noted & Resubmit

# TITLE DATE

OI PRELIMINARY 5.24(9

O2 UPDATES 6.3.0

O3 100% DESIGN DEVELOPMENT 6.5 (6.5)

O4

Intended Sheet Size | Scale - Printed

ARCH D [24"X36"]

1/8"=1'-0"

Project Name: The Coraline Experience

South Coast Plaza | Old Sears

Discipline:

Scenic



EXPERIENCE KEY PLAN

[NTS]

Room | Scene:

SFV

Drawing Title:

SECTION

These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

COR-SFV-SET - 2

## LIGHTING DRAFTING PACKA

#### Lighting Drafting Index

Sheet Number COR-RWG-I TG-2D-1 COR-RWG-LTG-2D-1.1 COR-RWG-LTG-2D-1.2 COR-RWG-LTG-2D-1.3 COR-RWG-LTG-2D-2 COR-RWG-LTG-2D-2.1 COR-RWG-LTG-2D-3 COR-RWG-LTG-2D-3.1 COR-RWG-LTG-2D-3.2 COR-RWG-LTG-2D-3.3 COR-RWG-LTG-2D-3.4 COR-RWH-SF-LTG-2D-1 COR-RWH-SF-LTG-2D-2 COR-OWH-DWG-LTG-2D-1 COR-OWH-DWG-LTG-2D-2 COR-OWH-OWG-LTG-2D-1 COR-OWH-OWG-LTG-2D-1.1 COR-OWH-OWG-LTG-2D-1.2 COR-OWH-OWG-LTG-2D-1.3 COR-OWH-OWG-LTG-2D-1.4 COR-OWH-OWG-LTG-2D-1.5 COR-OWH-OWG-LTG-2D-1.6 COR-OWH-OWG-LTG-2D-1.7 COR-OWH-OWG-LTG-2D-2 COR-OWH-OWG-LTG-2D-2.1 COR-OWH-OWG-LTG-2D-2.2 COR-OWH-OWG-LTG-2D-2.3 COR-OWH-OWG-LTG-2D-2.4 COR-OWH-OWG-LTG-2D-2.5 COR-OWH-OWG-LTG-2D-2.6 COR-OWH-OWG-LTG-2D-2.7 COR-SFV-BAR-LTG-2D-1 COR-SFV-BAR-LTG-2D-2 COR-SFV-BAR-LTG-2D-3 COR-SFV-LTG-2D-1 COR-SFV-LTG-2D-1 COR-DST-LTG-2D-1 COR-DST-LTG-2D-1 COR-DST-LTG-2D-1.2 COR-DST-LTG-2D-2

Sheet Title Real World Garden Flectrics Plan Real World Garden Electrics Plan Detail 1.1 Real World Garden Electrics Plan Detail 1.2 Real World Garden Electrics Plan Detail 1.3 Real World Garden Reflected Ceiling Plan Real World Garden Reflected Ceiling Plan Detail 2.1 Real World Garden Deck Plan Real World Garden Deck Plan Detail 3.1 Real World Garden Deck Plan Detail 3.2 Real World Garden Deck Plan Detail 3.3 Real World Garden Deck Plan Detail 3.4 Real World Spink and Forcible Reflected Ceiling Plan Real World Spink and Forcible Deck Plan Other World Drawing Room Electrics Plan Other World Drawing Room Reflected Ceiling Plan Other World Garden Flectrics Plan Other World Garden Flectrics Plan Detail 1 Other World Garden Electrics Plan Detail 1.2 Other World Garden Electrics Plan Detail 1.3 Other World Garden Electrics Plan Detail 1.4

Other World Garden Electrics Plan Detail 1.5 Other World Garden Electrics Plan Detail 1.6 Other World Garden Electrics Plan Detail 1.7 Other World Garden Deck Plan Other World Garden Deck Plan 2.1

Other World Garden Deck Plan 2.2 Other World Garden Deck Plan 2.3 Other World Garden Deck Plan 2.4 Other World Garden Deck Plan 2.5 Other World Garden Deck Plan 2.6 Other World Garden Deck Plan 2.7

pink and Forcible Bar Reflected Ceiling Plan Spink and Forcible Bar Electrics Plan Floor 1

ink and Forcible Bar Flectrics Plan Floor 2 pink and Forcible Electrics Plan

Spink and Forcible Deck Plan Decaying World Electrics Plan

Decaying World Electrics Plan Detail 1.1

Decaying World Electrics Plan Detail 1.2 Decaying World Deck Plan

Drawing Sheet Naming Convention

COR-XXX-XXX-VID-X.X Sheet Numbe LTG - Lighting SF - Spink and Forcible Apartment DWG - Drawing Room OWG - Other World Garder BAR - Spink and Forcible Bar Lobby RWG - Real World Garder RWH - Real World House OWG - Other World Garden SFV - Spink and Forcible Venue DST - Decaying World COR - The Coraline Experience

6919 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS related to the following drawings/documents 2ND STORY STUDIOS CLIENT PROVIDED DOCUMENTS 4000 Mesa Road Ste G005 Irvine CA 92697 USA http://drama.arts.uci.edu/graduate programs/design/mfa-design +1 949.824.6614 DISCLAIME SUBMITTED FOR REVIEW REVIEW STATUS A 

No Comments & No Exceptions Note C Ammend As Noted & Resubmit Intended Sheet Size | Scale - Printed ARCH D [24"X36"] 1/4" = 1'-0" The Coraline Experience Discipline South Coast Plaza | Old Sean

.hecked By: JPB

EXPERIENCE KEY PLAN [NTS]

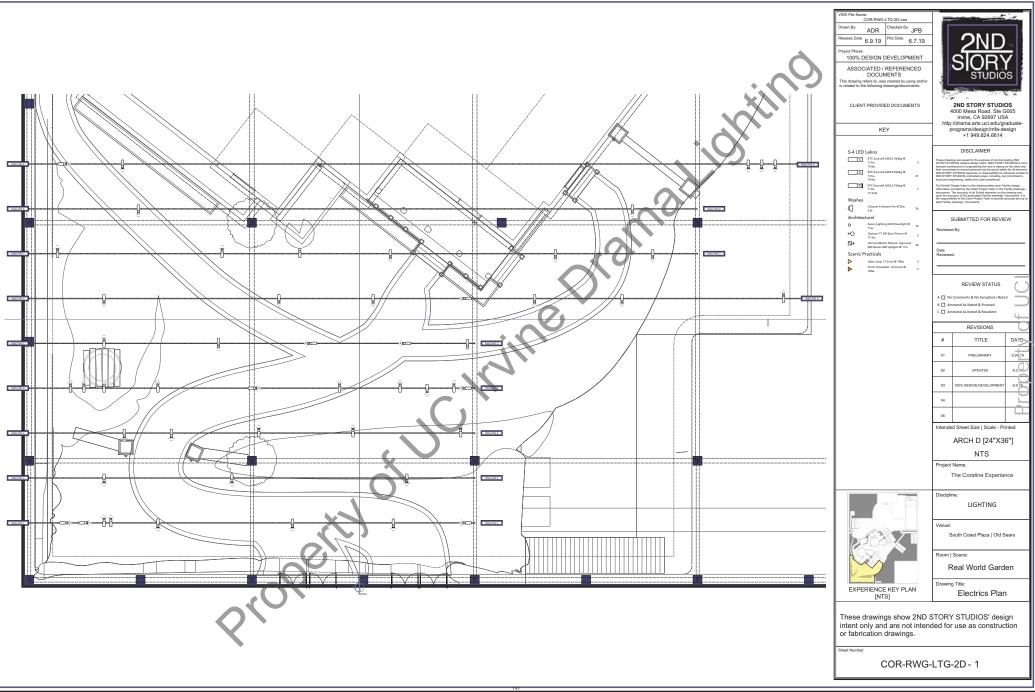
Room | Scene:

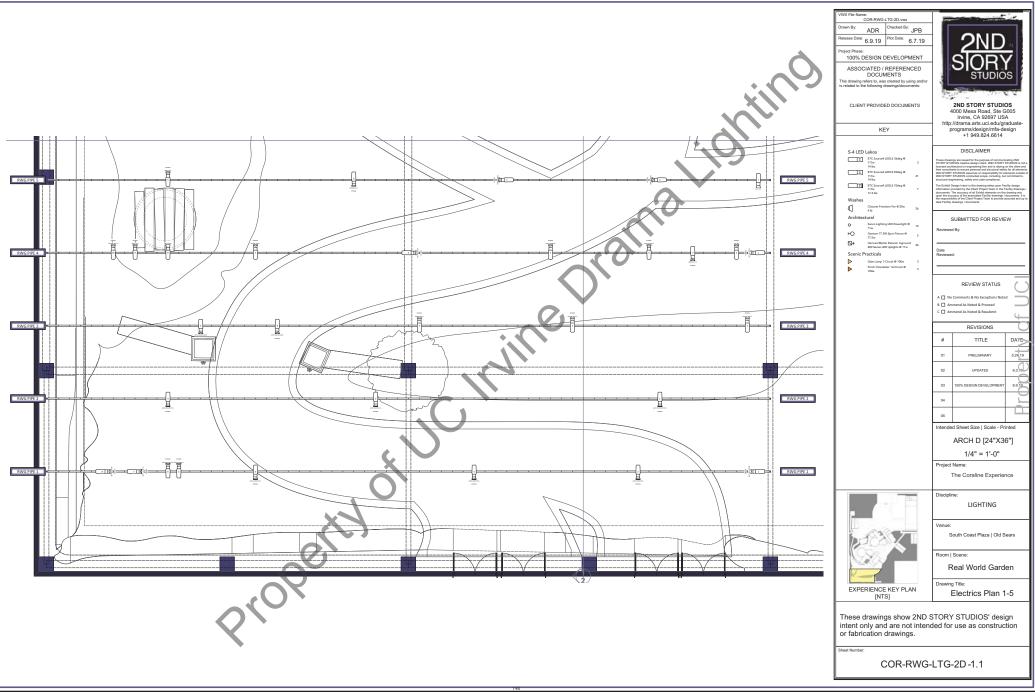
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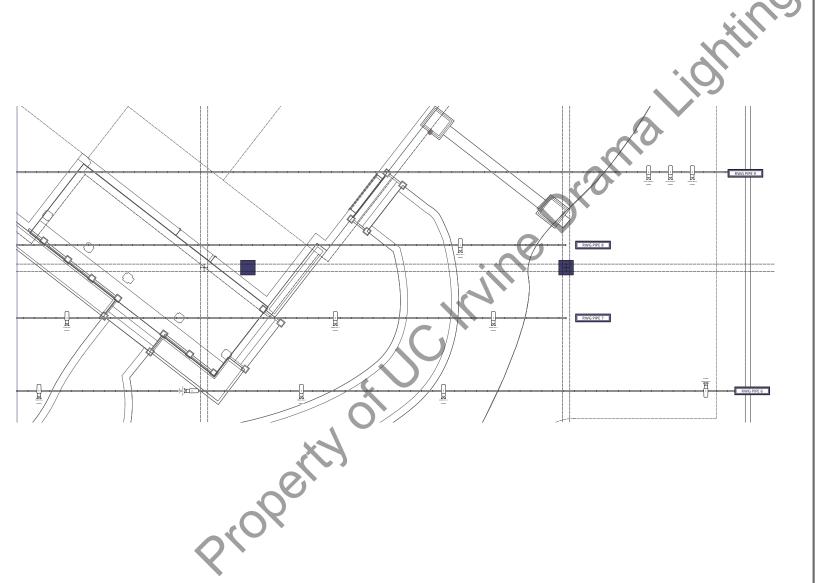
Lighting Drafting

These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

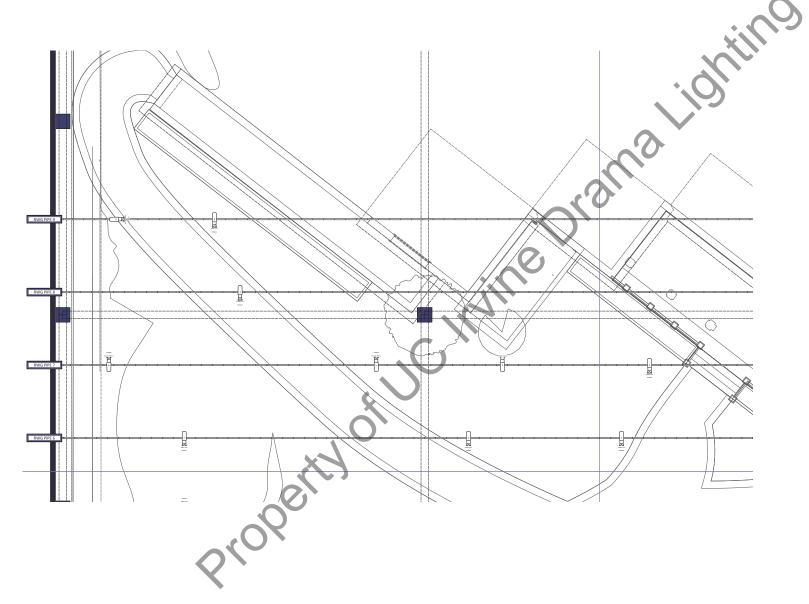
COR-LTG - 1



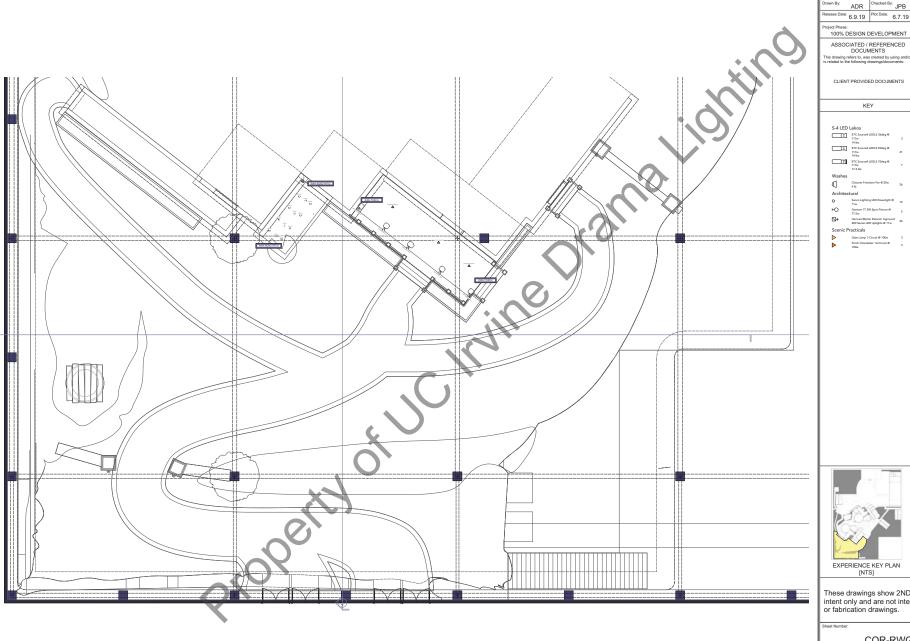


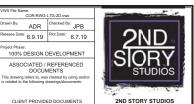


VWX File Name: COR-RWG-LTG-2D.vwx ADR Release Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS
is drawing refers to, was created by using and/
related to the following drawings/documents: 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 CLIENT PROVIDED DOCUMENTS Irvine, CA 92697 USA http://drama.arts.uci.edu/graduate-programs/design/mfa-design +1 949.824.6614 S-4 LED Lekos DISCLAIMER ETC Source4 LEDLS 36deg 8 SUBMITTED FOR REVIEW REVIEW STATUS C Ammend As Noted & Resubmit REVISIONS UPDATES Intended Sheet Size | Scale - Printed ARCH D [24"X36"] 1/4" = 1'-0" Project Name: The Coraline Experience LIGHTING South Coast Plaza | Old Sears Room | Scene: Real World Garden Drawing Title: EXPERIENCE KEY PLAN Electrics Plan 6-9 R [NTS] These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings. COR-RWG-LTG-2D-1.2



WX File Name: COR-RWG-LTG-2D.vwx ADR Release Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS This drawing refers to, was created by using and/o s related to the following drawings/documents: 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 CLIENT PROVIDED DOCUMENTS Irvine, CA 92697 USA http://drama.arts.uci.edu/graduate-programs/design/mfa-design +1 949.824.6614 S-4 LED Lekos DISCLAIMER ETC Source4 LEDLS 36deg 8 REVIEW STATUS C Ammend As Noted & Resubmit REVISIONS UPDATES Intended Sheet Size | Scale - Printed ARCH D [24"X36"] Project Name: The Coraline Experience LIGHTING South Coast Plaza | Old Sears Room | Scene: Real World Garden Drawing Title: EXPERIENCE KEY PLAN Electrics Plan 6-9 L [NTS] These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings. COR-RWG-LTG-2D-1.3





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TITLE UPDATES

Intended Sheet Size | Scale - Printed

ARCH D [24"X36"] 1/4" = 1'-0"

Project Name:

The Coraline Experience

LIGHTING



South Coast Plaza | Old Sears

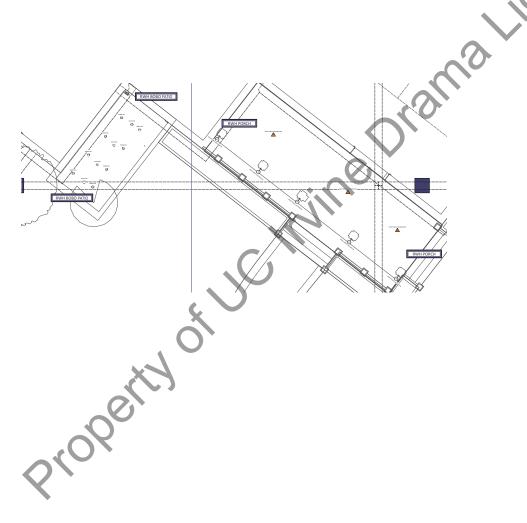
Room | Scene:

Real World Garden

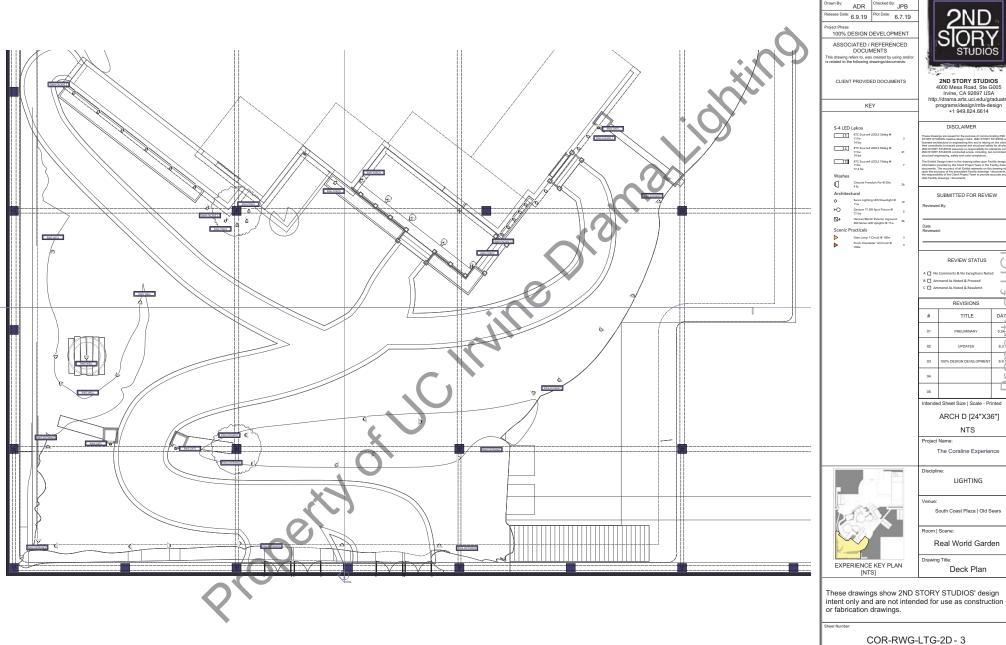
Reflected Ceiling Plan

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COR-RWG-LTG-2D - 2



/WX File Name: COR-RWG-LTG-2D.vwx ADR Release Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS refers to, was created by using and/ 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 CLIENT PROVIDED DOCUMENTS Irvine, CA 92697 USA http://drama.arts.uci.edu/graduate-programs/design/mfa-design +1 949.824.6614 S-4 LED Lekos DISCLAIMER ETC Source4 LEDLS 36deg @ SUBMITTED FOR REVIEW REVIEW STATUS C Ammend As Noted & Resubmit REVISIONS LIPDATES Intended Sheet Size | Scale - Printed ARCH D [24"X36"] 1/4" = 1'-0" Project Name: The Coraline Experience LIGHTING South Coast Plaza | Old Sears Real World Garden EXPERIENCE KEY PLAN RCP Detail [NTS] These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings. COR-RWG-LTG-2D-2.1



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REVISIONS

TITLE UPDATES

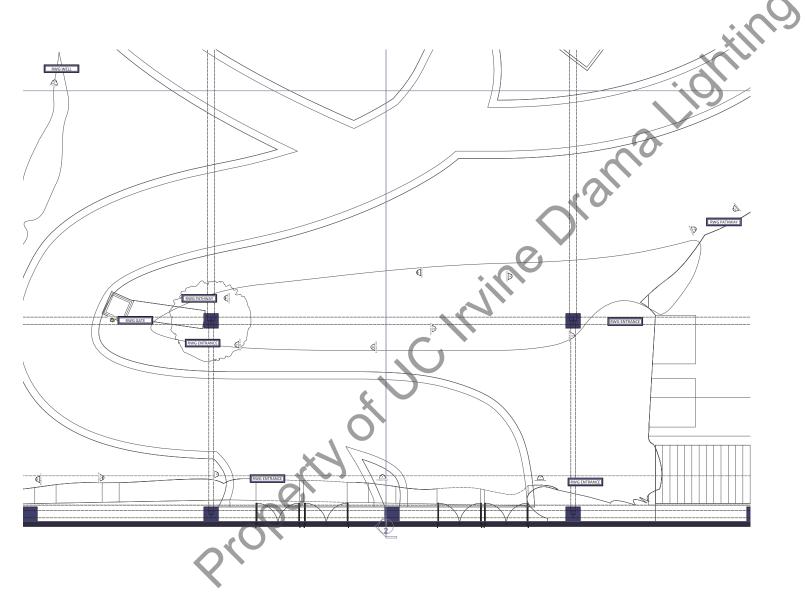
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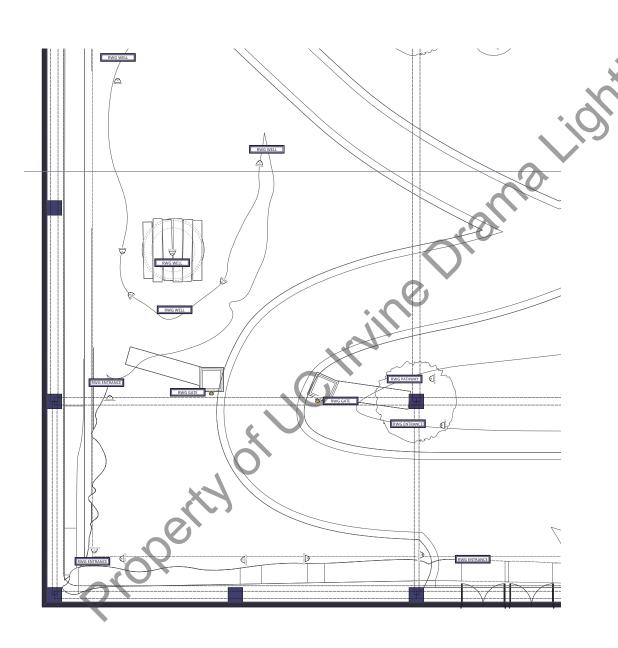
The Coraline Experience

Real World Garden

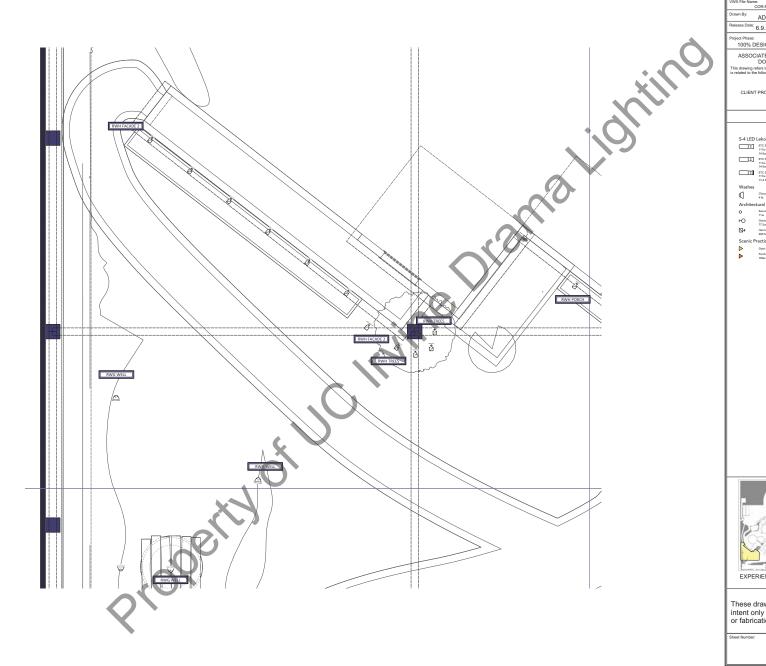
Deck Plan



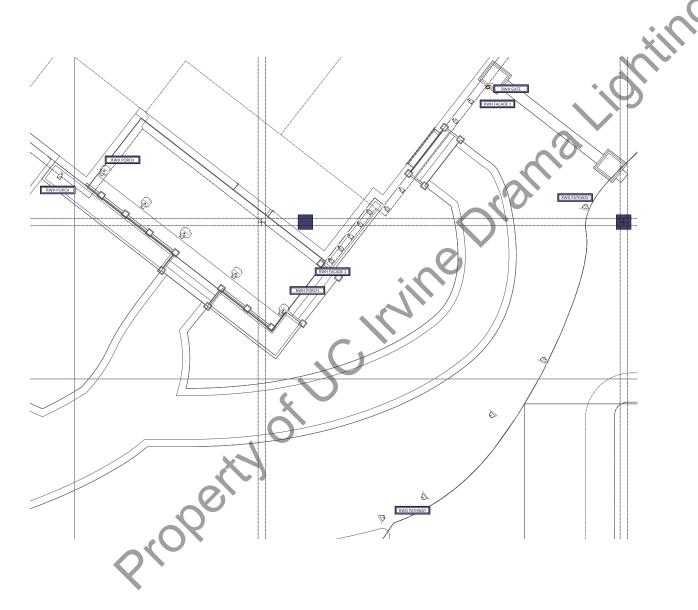
VWX File Name: COR-RWG-LTG-2D.vwx ADR Release Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS
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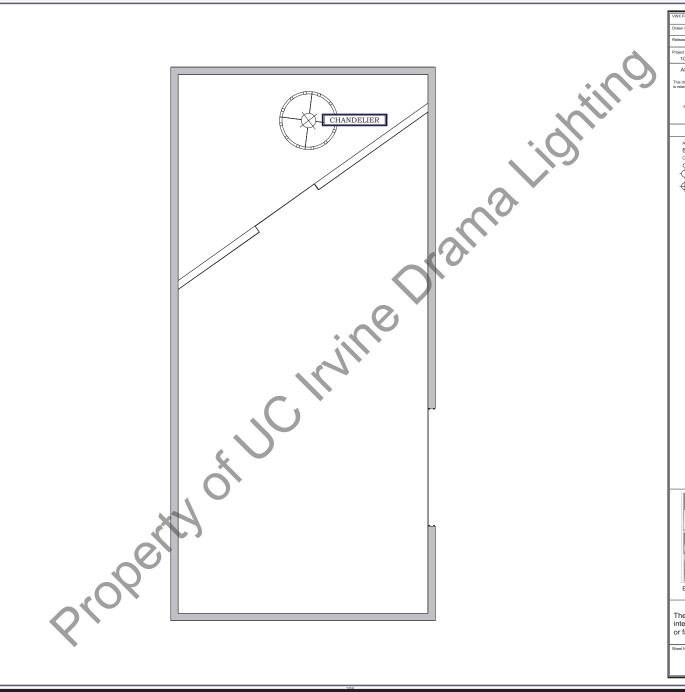
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S-4 LED Lekos		DISCLAIMER		
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14 lbs				
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Scenic Practicals  Gate Lamp 1-	Directle 9 100w 3	Reviewe	d:	
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7		Room   Scene:		
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WX File Name: COR-RWH-SFF-LTG-2D.vwx NM Plot Date: 6.7.19 elease Date: 6.9.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS CLIENT PROVIDED DOCUMENTS KEY Baby Color Q70 @ 40w 9.3 lbs CHARACTER FIXTURES

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REVISIONS

100% DESIGN DEVELOPMEN

Intended Sheet Size | Scale - Printed ARCH D [24"X36"]

1/4" = 1'-0"

Project Name: The Coraline Experience

EXPERIENCE KEY PLAN

LTG

South Coast Plaza | Old Sears

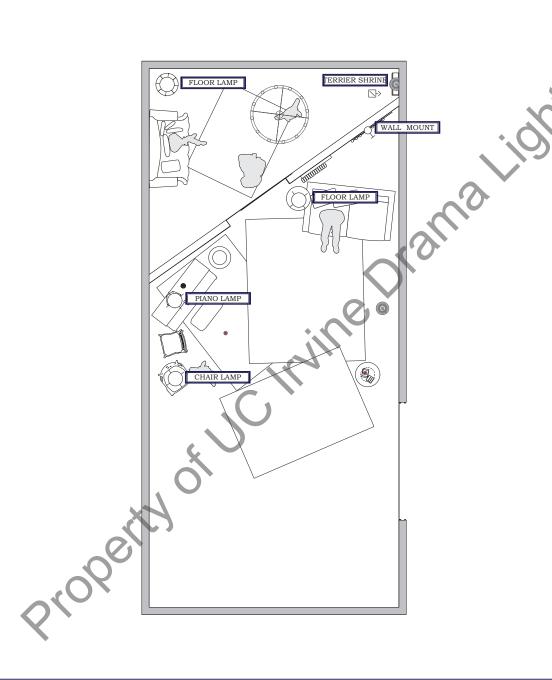
Room | Scene:

RWH | SFF Drawing Title:

REFLECTED CEILING PLAN

These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

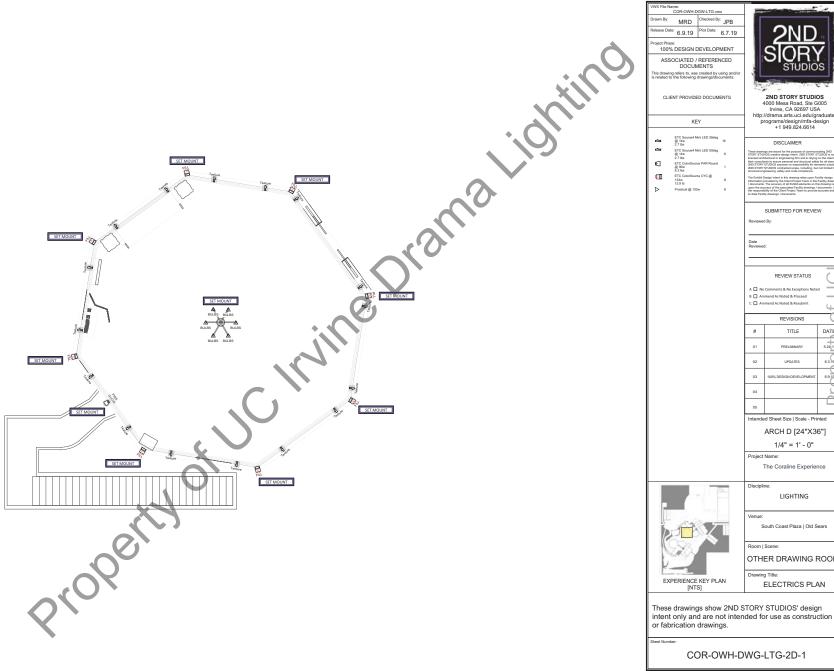
COR-RWH-SF-LTG-2D-1





Sheet Number

COR-RWH-SFF-LTG-2D-2





KEY

programs/design/mfa-design +1 949.824.6614

SUBMITTED FOR REVIEW

REVIEW STATUS

A 🔲 No Comments & No Exceptions Noted B Ammend As Noted & Proceed

C Ammend As Noted & Resubmit

Intended Sheet Size | Scale - Printed ARCH D [24"X36"]

1/4" = 1' - 0"

Project Name:

The Coraline Experience



South Coast Plaza | Old Sears

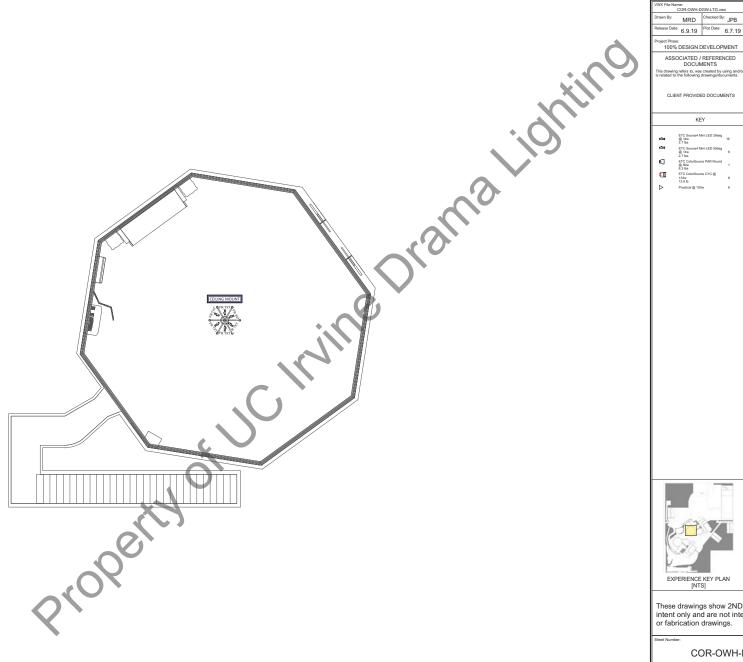
OTHER DRAWING ROOM

Drawing Title:

ELECTRICS PLAN

These drawings show 2ND STORY STUDIOS' design

COR-OWH-DWG-LTG-2D-1





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KEY

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REVIEW STATUS

A No Comments & No Exceptions Noted B Ammend As Noted & Proceed

C Ammend As Noted & Resubmit

REVISIONS

Intended Sheet Size | Scale - Printed

ARCH D [24"X36"]

1/4" = 1' - 0"

Project Name:

The Coraline Experience



LIGHTING

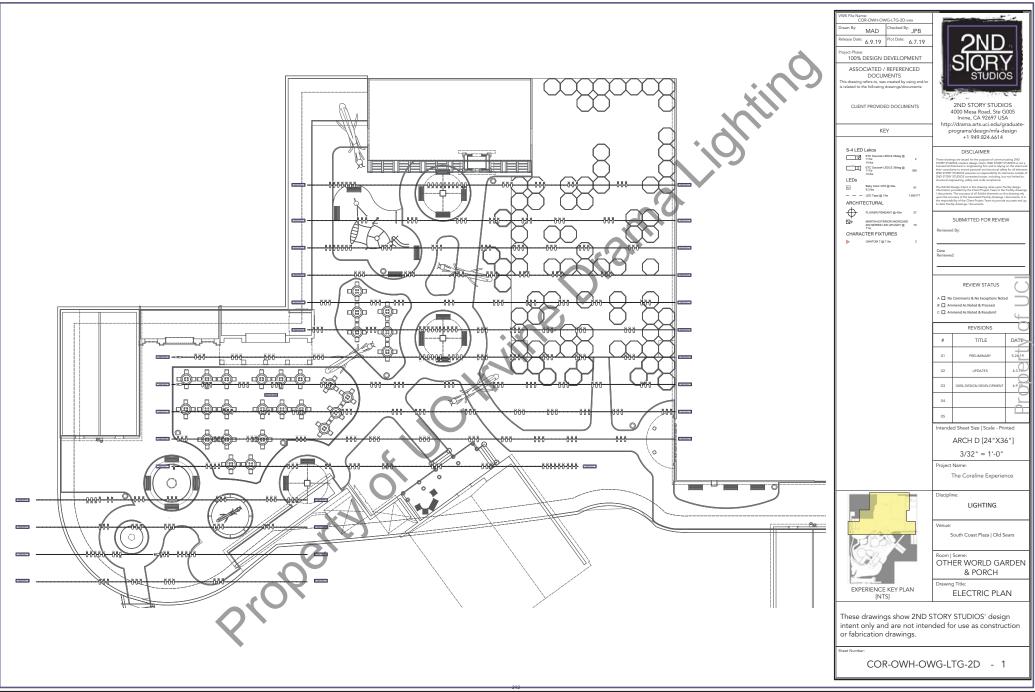
South Coast Plaza | Old Sears

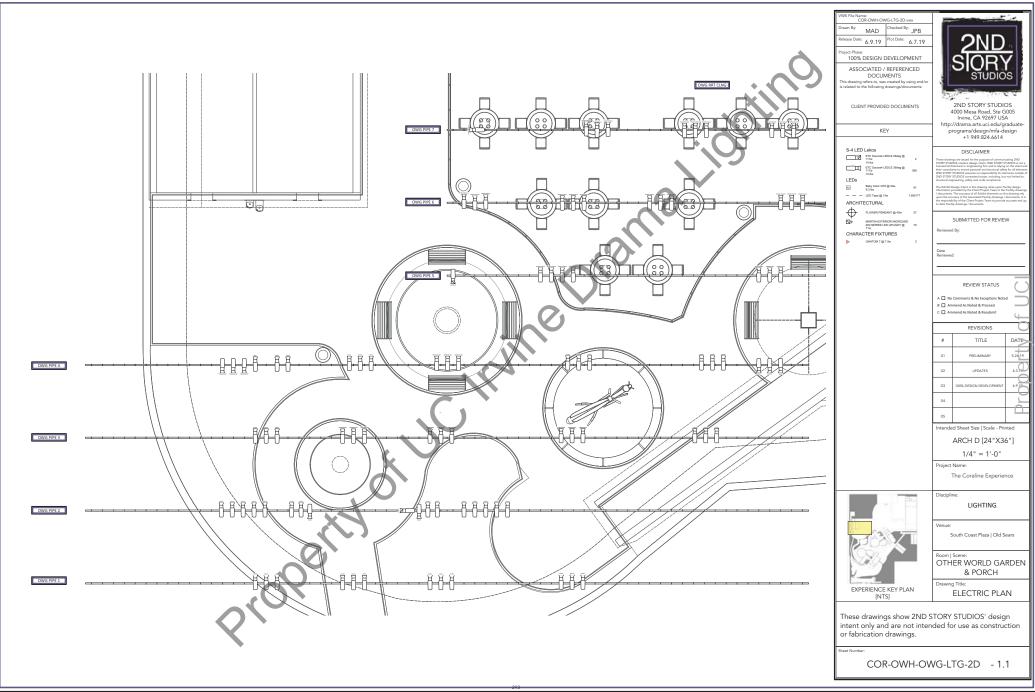
Room | Scene: OTHER DRAWING ROOM

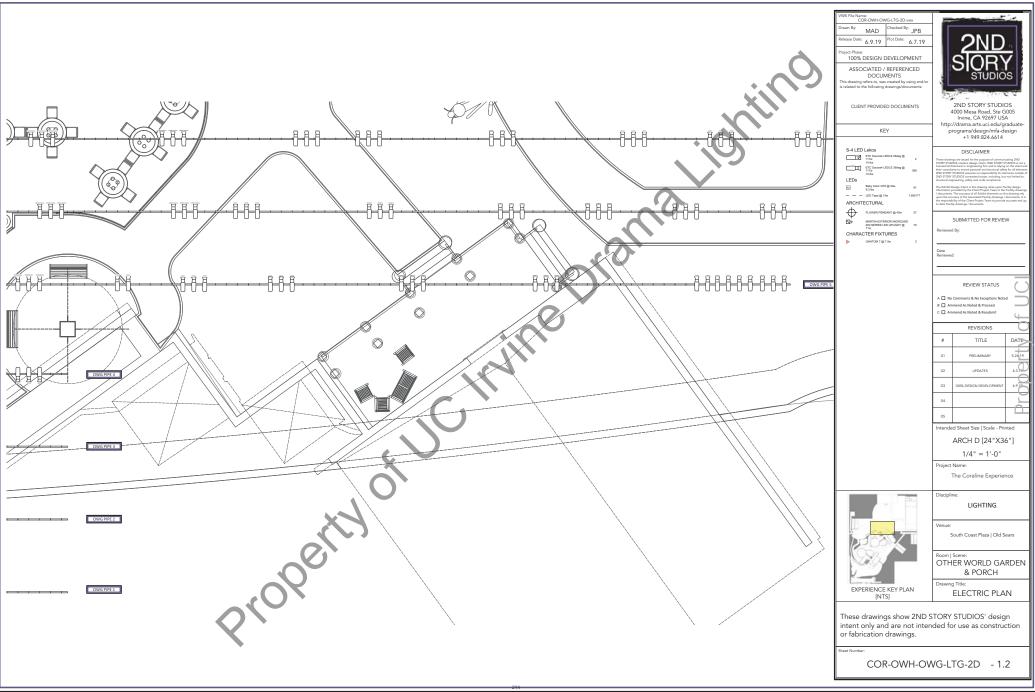
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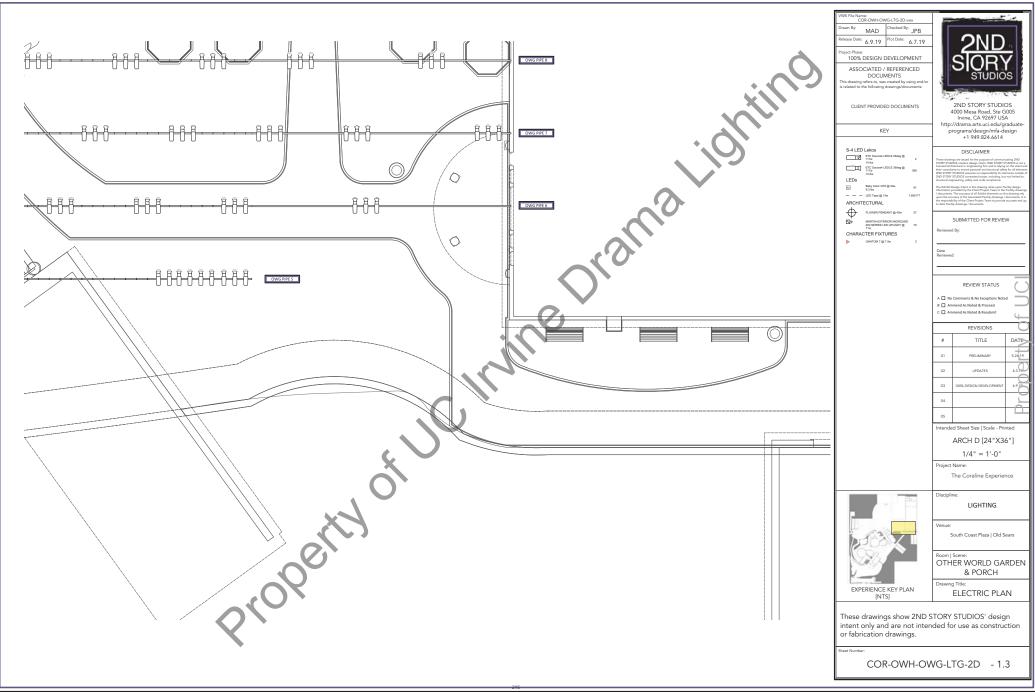
These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

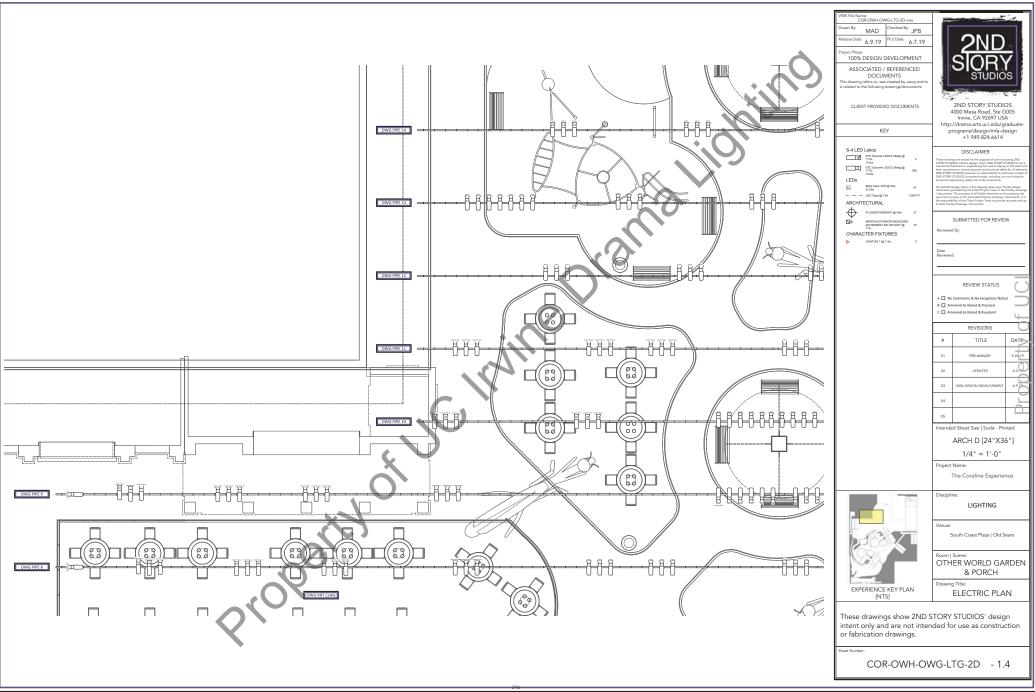
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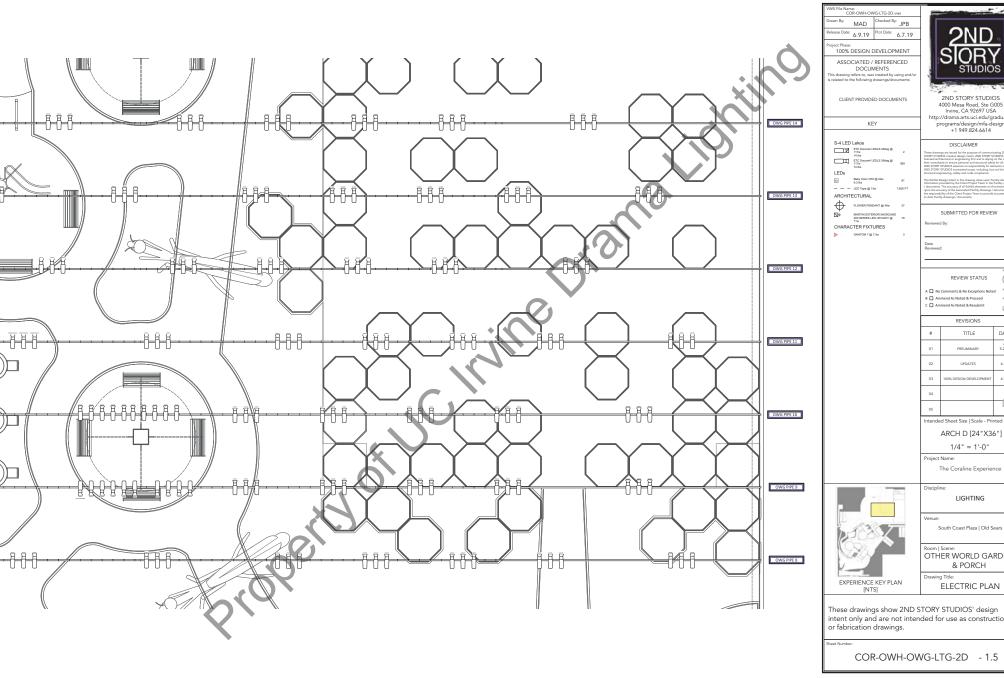












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REVIEW STATUS

B Ammend As Noted & Proceed C Ammend As Noted & Resubmit REVISIONS

TITLE

UPDATES

ARCH D [24"X36"]

1/4" = 1'-0"

The Coraline Experience

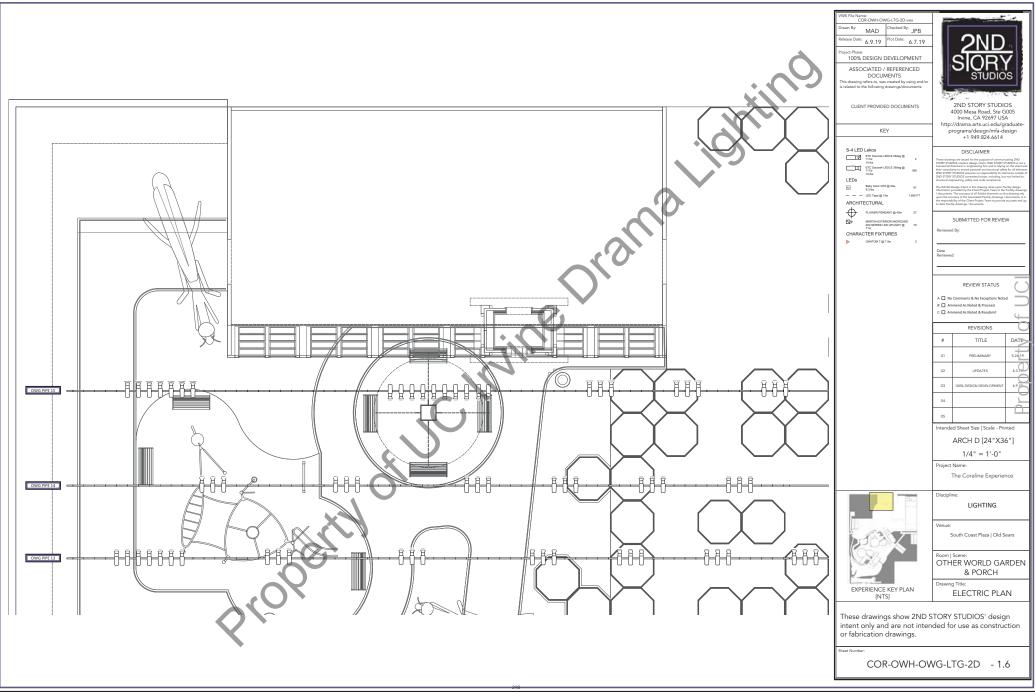
LIGHTING

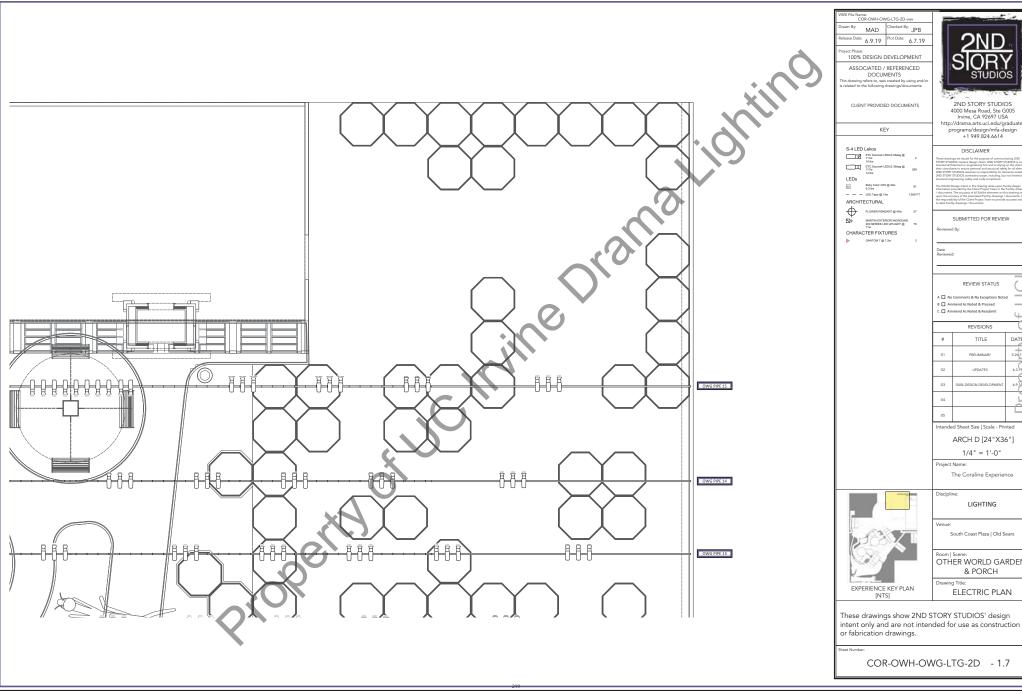
South Coast Plaza | Old Sears

OTHER WORLD GARDEN

ELECTRIC PLAN

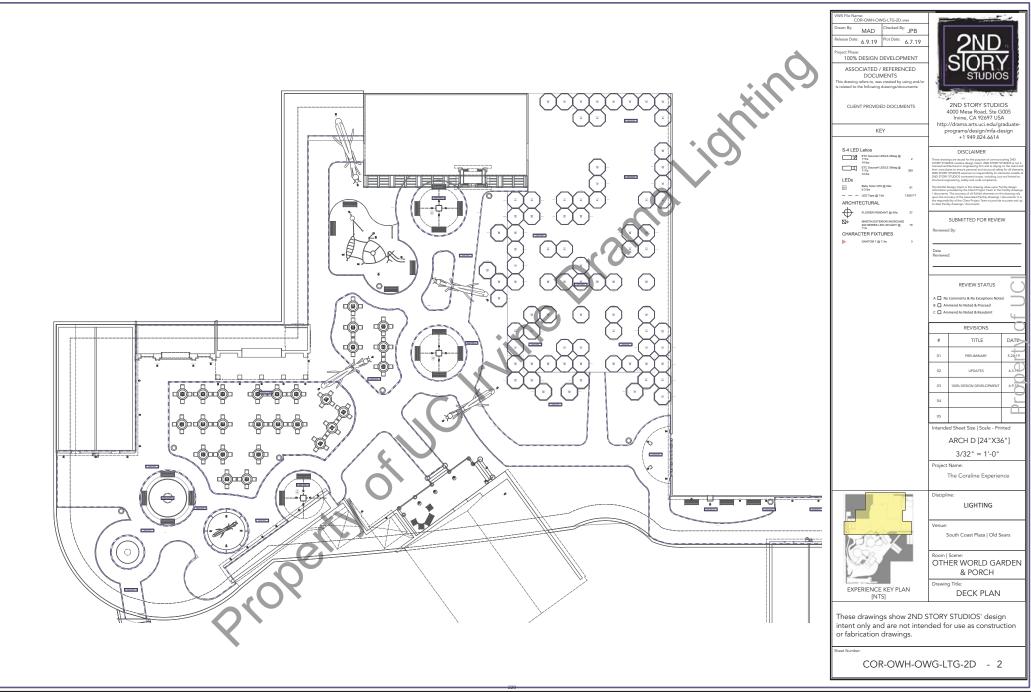
These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction

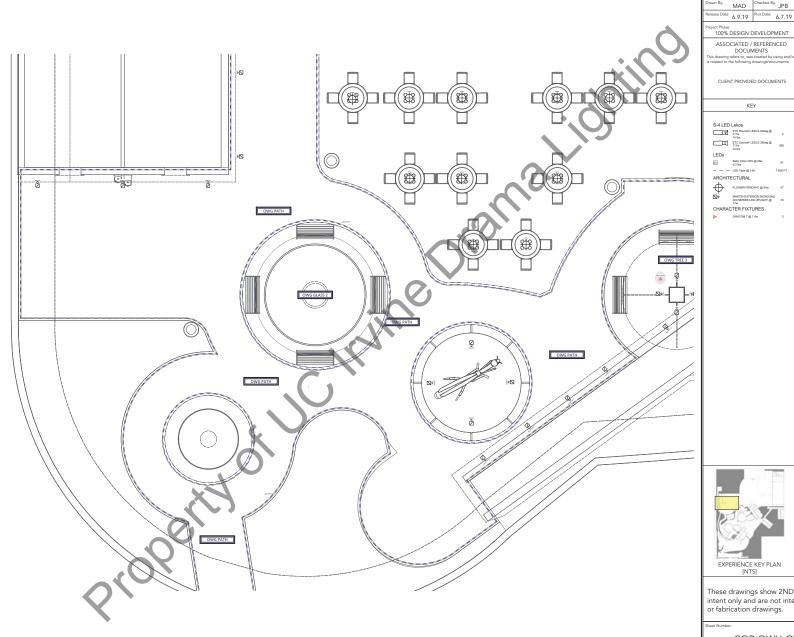






COR-OWH-OWG-LTG-2D - 1.7





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S-4 LED Lekos ETC Sou ETC Sou ARCHITECTURAL

KEY

SUBMITTED FOR REVIEW

REVIEW STATUS A 🔲 No Comments & No Exceptions Noted

B Ammend As Noted & Proceed C Ammend As Noted & Resubmit REVISIONS

Intended Sheet Size | Scale - Printed ARCH D [24"X36"]

1/4" = 1'-0"

Project Name:

The Coraline Experience



LIGHTING

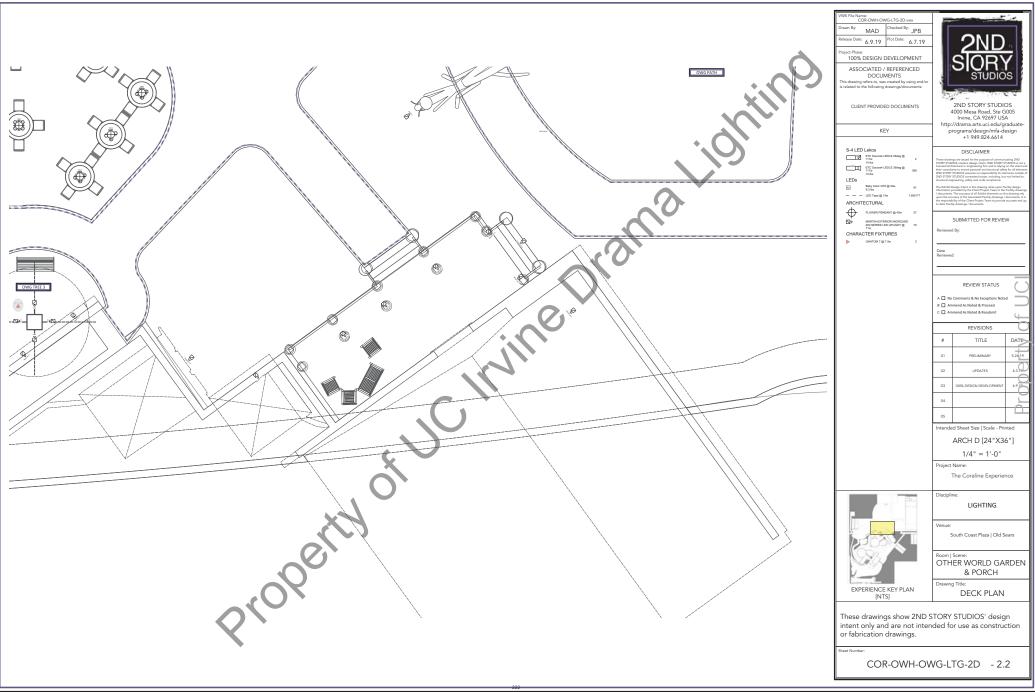
South Coast Plaza | Old Sears

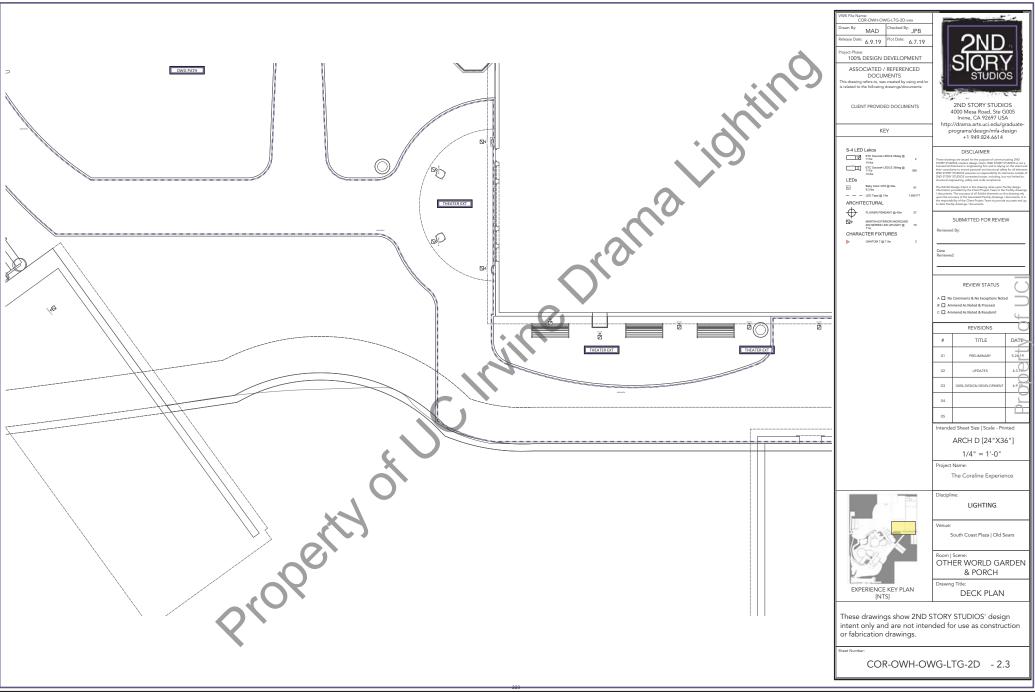
Room | Scene: OTHER WORLD GARDEN & PORCH

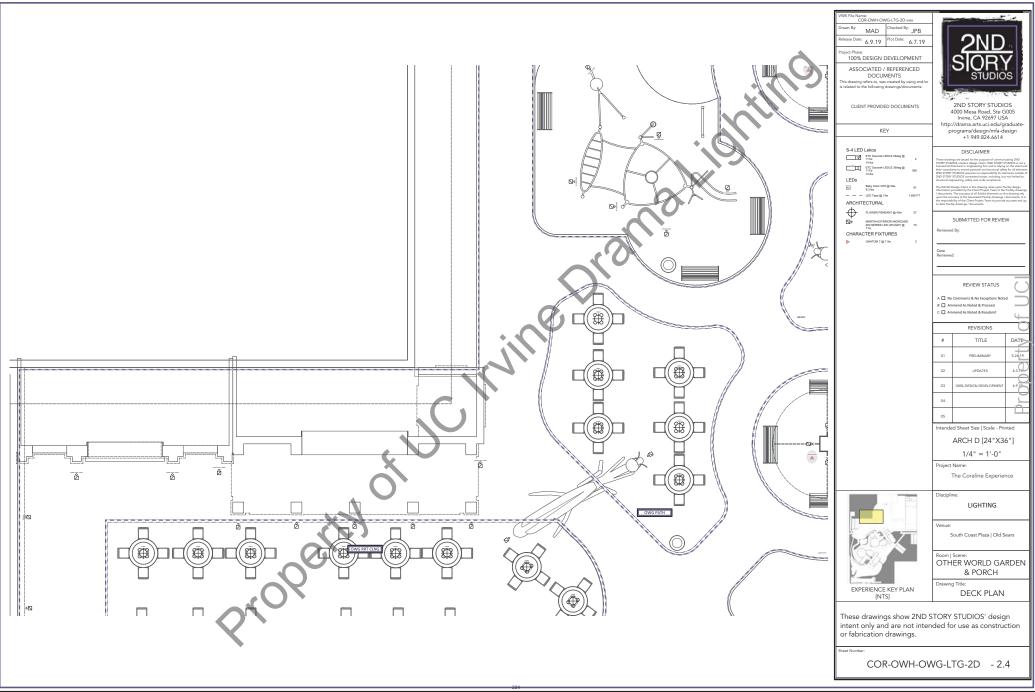
Drawing Title: DECK PLAN

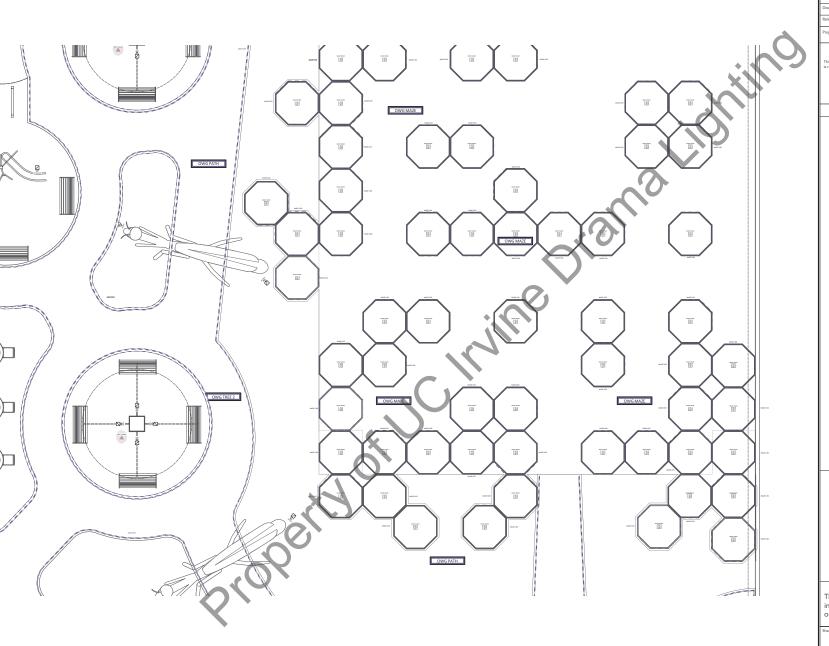
These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction

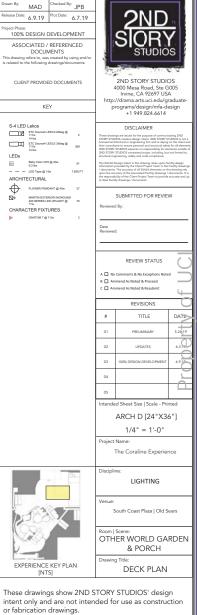
COR-OWH-OWG-LTG-2D - 2.1



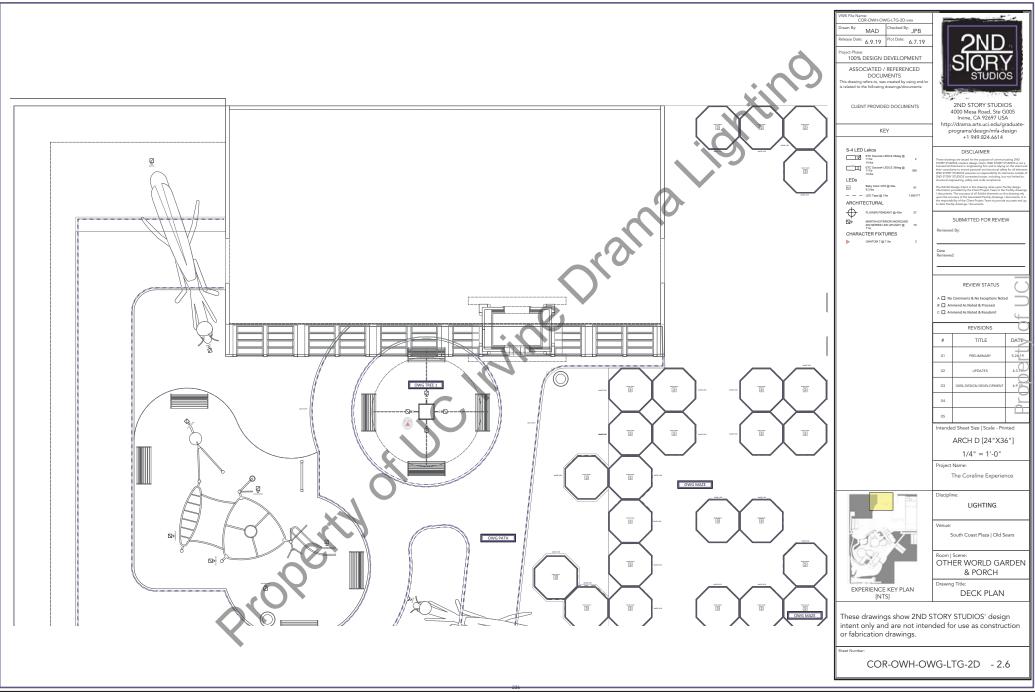


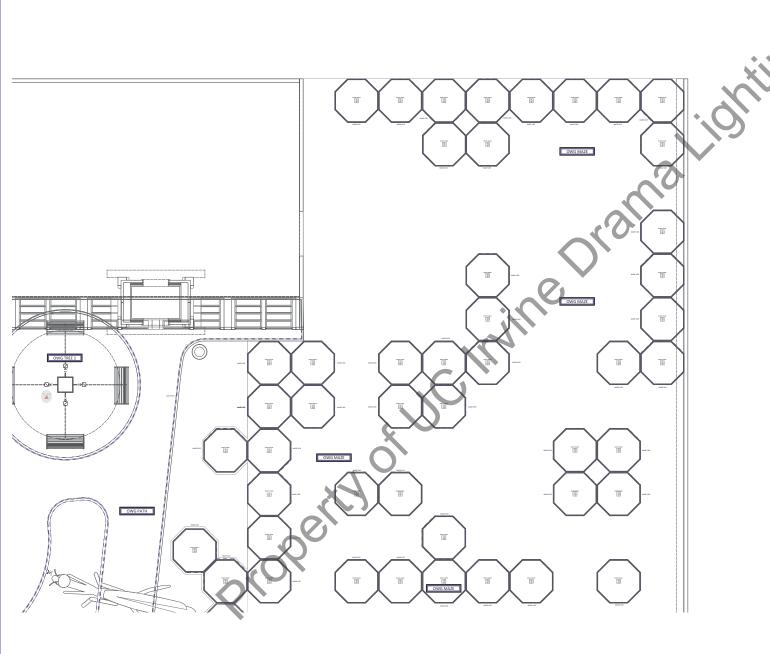






COR-OWH-OWG-LTG-2D - 2.5







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REVIEW STATUS A 🔲 No Comments & No Exceptions Noted

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REVISIONS

TITLE UPDATES

Intended Sheet Size | Scale - Printed

ARCH D [24"X36"] 1/4" = 1'-0"

Project Name: The Coraline Experience

LIGHTING

South Coast Plaza | Old Sears

Room | Scene:

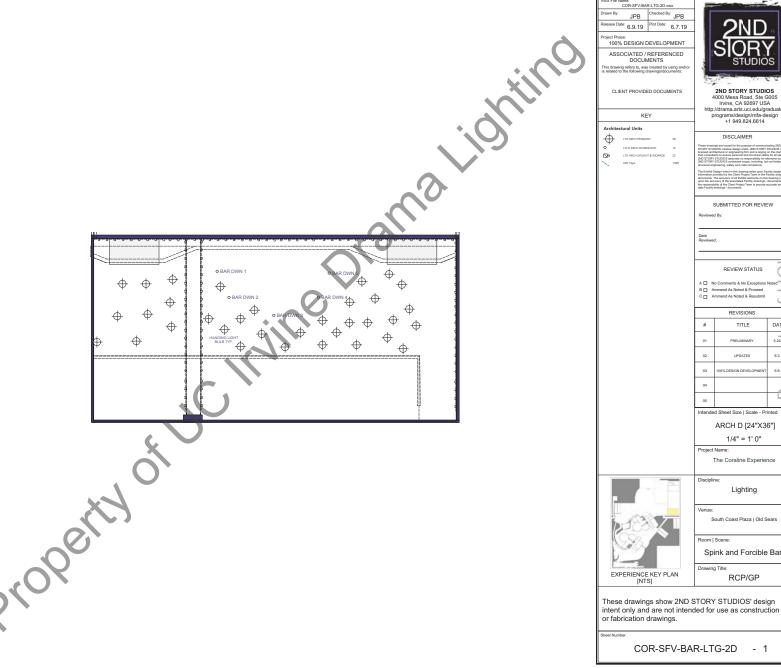
OTHER WORLD GARDEN & PORCH Drawing Title:

DECK PLAN

EXPERIENCE KEY PLAN [NTS] These drawings show 2ND STORY STUDIOS' design

intent only and are not intended for use as construction or fabrication drawings.

COR-OWH-OWG-LTG-2D - 2.7

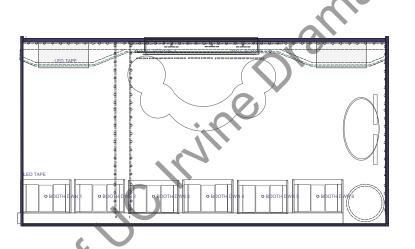


telease Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS CLIENT PROVIDED DOCUMENTS 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 Irvine, CA 92697 USA http://drama.arts.uci.edu/graduate-KFY programs/design/mfa-design +1 949.824.6614 DISCLAIMER SUBMITTED FOR REVIEW REVIEW STATUS A 

No Comments & No Exceptions Note C Ammend As Noted & Resubmit Intended Sheet Size | Scale - Printed ARCH D [24"X36"] 1/4" = 1' 0" Project Name: The Coraline Experience Lighting South Coast Plaza | Old Sears Spink and Forcible Bar

Drawing Title:

RCP/GP



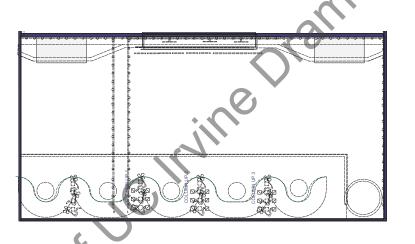
JPB telease Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS CLIENT PROVIDED DOCUMENTS 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 Irvine, CA 92697 USA http://drama.arts.uci.edu/graduate-KFY programs/design/mfa-design +1 949.824.6614 DISCLAIMER SUBMITTED FOR REVIEW REVIEW STATUS A 

No Comments & No Exceptions Note C Ammend As Noted & Resubmit UPDATES Intended Sheet Size | Scale - Printed ARCH D [24"X36"] 1/4" = 1' 0" Project Name: The Coraline Experience Lighting South Coast Plaza | Old Sears Spink and Forcible Bar Drawing Title: EXPERIENCE KEY PLAN GP Floor 1 [NTS] These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction

 $\overset{\Phi}{\circ}$ 

or fabrication drawings.

COR-SFV-BAR-LTG-2D - 2



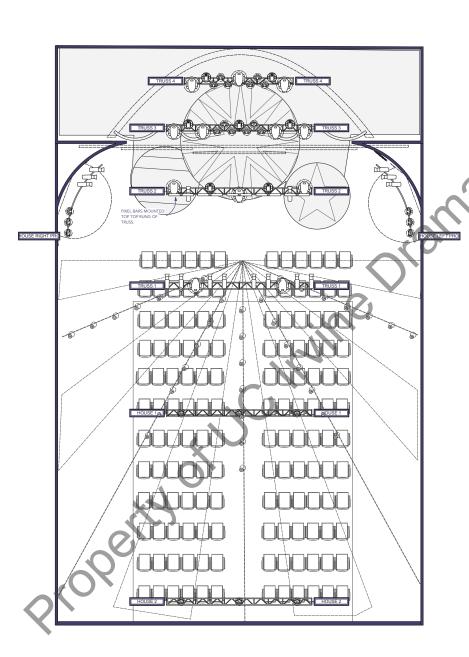
JPB telease Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS CLIENT PROVIDED DOCUMENTS 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 Irvine, CA 92697 USA http://drama.arts.uci.edu/graduate-KFY programs/design/mfa-design +1 949.824.6614  $\overset{\Phi}{\circ}$ DISCLAIMER SUBMITTED FOR REVIEW REVIEW STATUS A 

No Comments & No Exceptions Note C Ammend As Noted & Resubmit UPDATES Intended Sheet Size | Scale - Printed ARCH D [24"X36"] 1/4" = 1' 0" Project Name: The Coraline Experience Lighting South Coast Plaza | Old Sears Spink and Forcible Bar Drawing Title: GP Floor 2

EXPERIENCE KEY PLAN [NTS]

These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

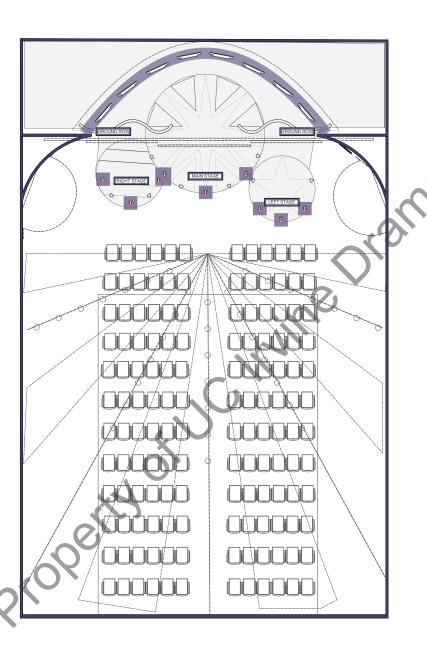
COR-SFV-BAR-LTG-2D - 3



Checked By: JPB JPB elease Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS This drawing refers to, was created by using and/os related to the following drawings/documents: CLIENT PROVIDED DOCUMENTS 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 Irvine, CA 92697 USA http://drama.arts.uci.edu/graduateprograms/design/mfa-design +1 949.824.6614 KEY Conventionals DISCLAIMER LEDs ETC S Movina Lights SUBMITTED FOR REVIEW Pixel Bars Wash Units REVIEW STATUS A 

No Comments & No Exceptions Noted B Ammend As Noted & Proceed C Ammend As Noted & Resubmit TITLE 6.3.19 UPDATES Intended Sheet Size | Scale - Printed ARCH D [24"X36"] 1/4" = 1' 0" Project Name: The Coraline Experience Lighting South Coast Plaza | Old Sears Room | Scene: Spink and Forcible Venue Drawing Title: EXPERIENCE KEY PLAN [NTS] Electrics Plan These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

COR-SFV-LTG-2D - 1

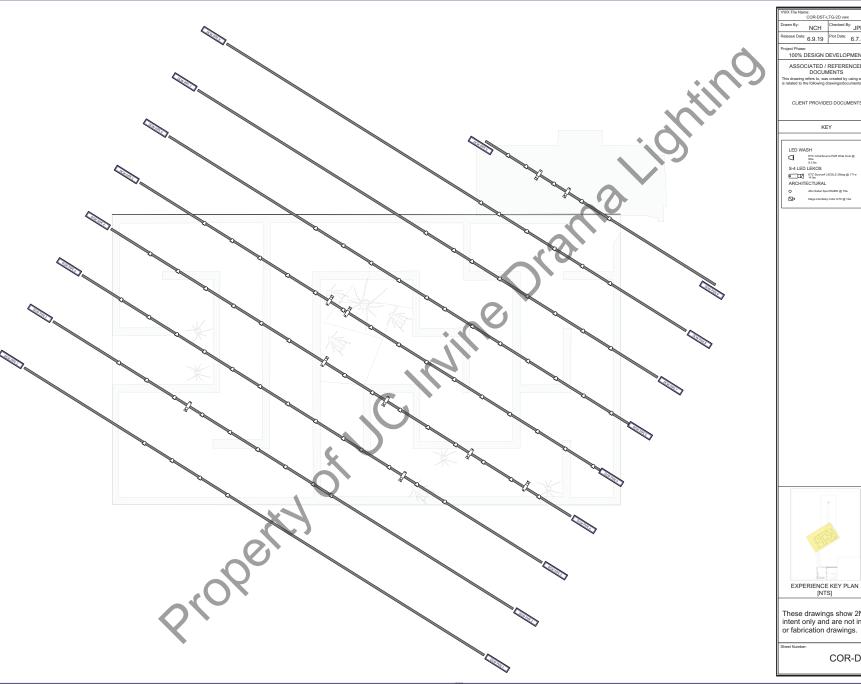


JPB elease Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS This drawing refers to, was created by using and/os related to the following drawings/documents: CLIENT PROVIDED DOCUMENTS 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 Irvine, CA 92697 USA http://drama.arts.uci.edu/graduateprograms/design/mfa-design +1 949.824.6614 KEY Conventionals DISCLAIMER LEDs ETC Sc Moving Lights SUBMITTED FOR REVIEW Pixel Bars Wash Units REVIEW STATUS A 🔲 No Comments & No Exceptions Noted B Ammend As Noted & Proceed C Ammend As Noted & Resubmit TITLE UPDATES Intended Sheet Size | Scale - Printed ARCH D [24"X36"] 1/4" = 1' 0" Project Name: The Coraline Experience Lighting South Coast Plaza | Old Sears Room | Scene: Spink and Forcible Venue Drawing Title: EXPERIENCE KEY PLAN [NTS] Deck Plan These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

COR-SFV-LTG-2D

- 2

Checked By: JPB



/WX File Name: COR-DST-LTG-2D.vwx NCH Release Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS This drawing refers to, was created by using and is related to the following drawings/documents: CLIENT PROVIDED DOCUMENTS 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 Irvine, CA 92697 USA http://drama.arts.uci.edu/graduate-programs/design/mfa-design +1 949.824.6614 KEY DISCLAIMER ETC Source4 LEDZLS 25deg (8) 14 lbs SUBMITTED FOR REVIEW REVIEW STATUS C Ammend As Noted & Resubmit REVISIONS

# TITLE DATE
o1 PRELMINARY 534(9)
o2 UPDATES 6.3 (8)
o3 100% DESIGN DEVELOPMENT 6.3 (8)
o5 tendeded Sheet Size | Scale - Printed
ARCH D [24\*X36\*]
3/16\* = 11\*0\*

THE CORALINE EXPERIENCE

Discipline:
Lighting

Venue:
South Coast Plaza | Old Sears

Room | Scene:

Decaying World

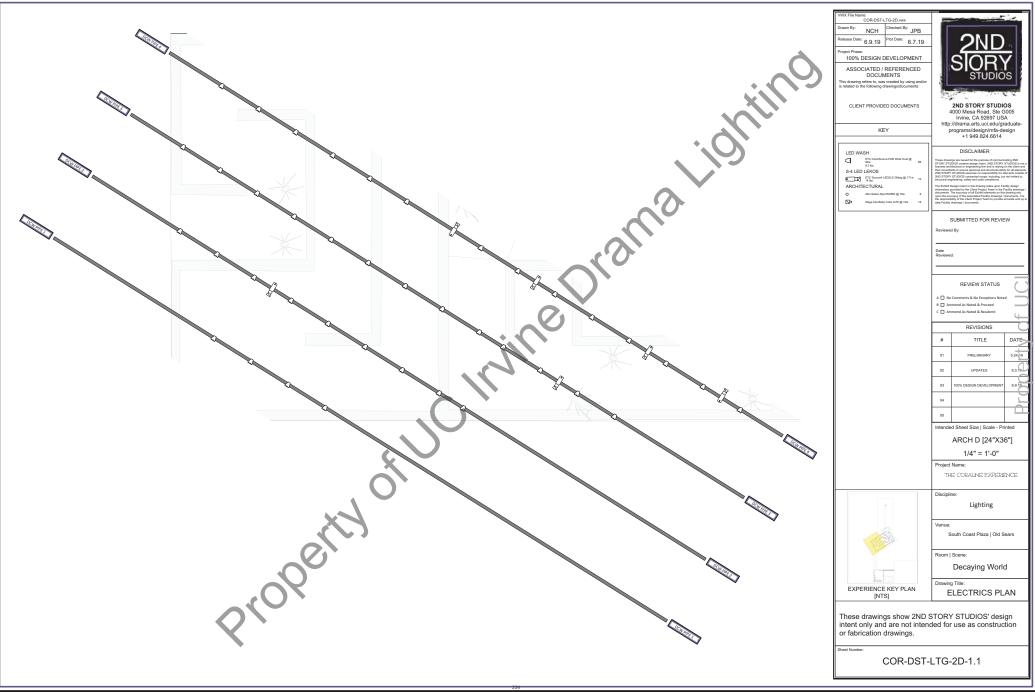
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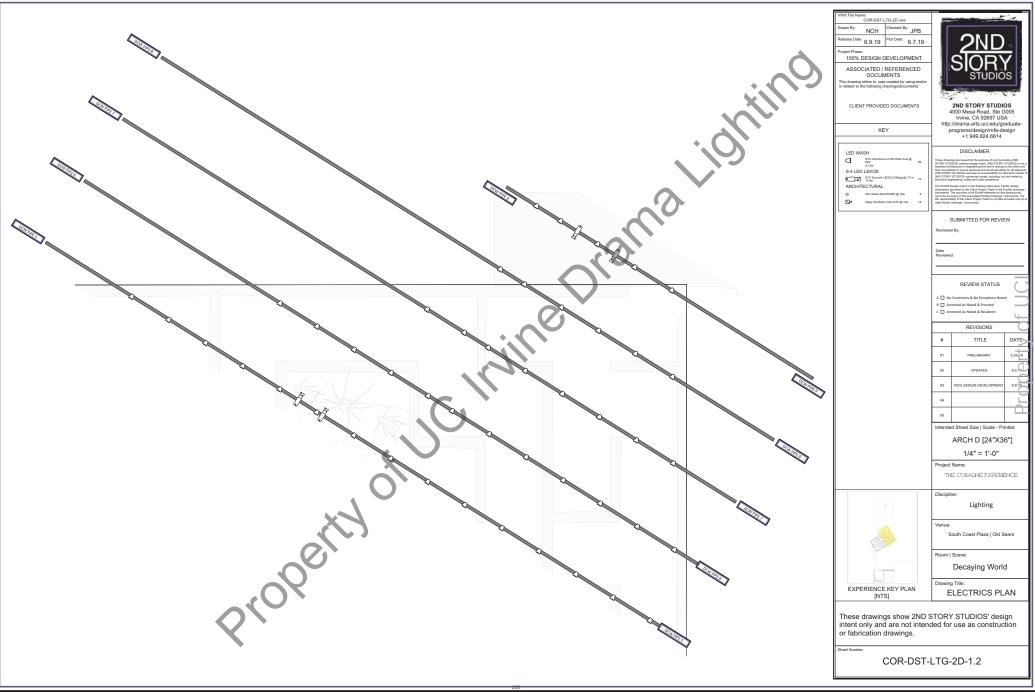
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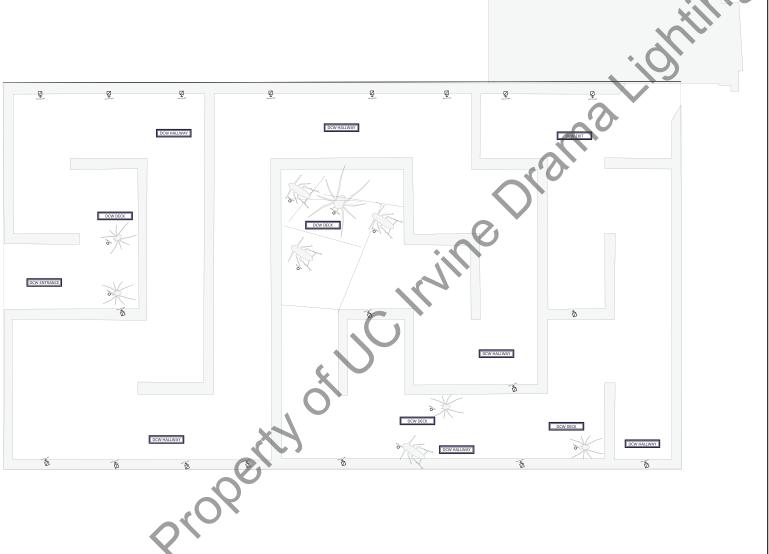
ELECTRICS PLAN

These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

COR-DST-LTG-2D-1







VWX File Name: COR-DST-LTG-2D.vwx NCH telease Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS This drawing refers to, was created by using and s related to the following drawings/documents: CLIENT PROVIDED DOCUMENTS 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 Irvine, CA 92697 USA http://drama.arts.uci.edu/graduate-KEY programs/design/mfa-design +1 949.824.6614 DISCLAIMER **a** S-4 LED LEKOS ETC Source4 LEDZLS 26deg (§) 1 14 lbs ARCHITECTURAL SUBMITTED FOR REVIEW REVIEW STATUS C Ammend As Noted & Resubmit REVISIONS Intended Sheet Size | Scale - Printed ARCH D [24"X36"] 1/4" = 1'-0" Project Name: THE CORALINE EXPERIENCE Lighting South Coast Plaza | Old Sears Room | Scene: Decaying World Drawing Title: EXPERIENCE KEY PLAN DECK PLAN [NTS] These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

COR-DST-LTG-2D-2

## SOUND DRAFTING PACKAGE

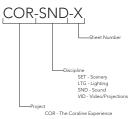
### Sound Drafting Index

Sheet Number

COR-SND-1 COR-SND-2 COR-SND-3 COR-SND-4 Sheet Title

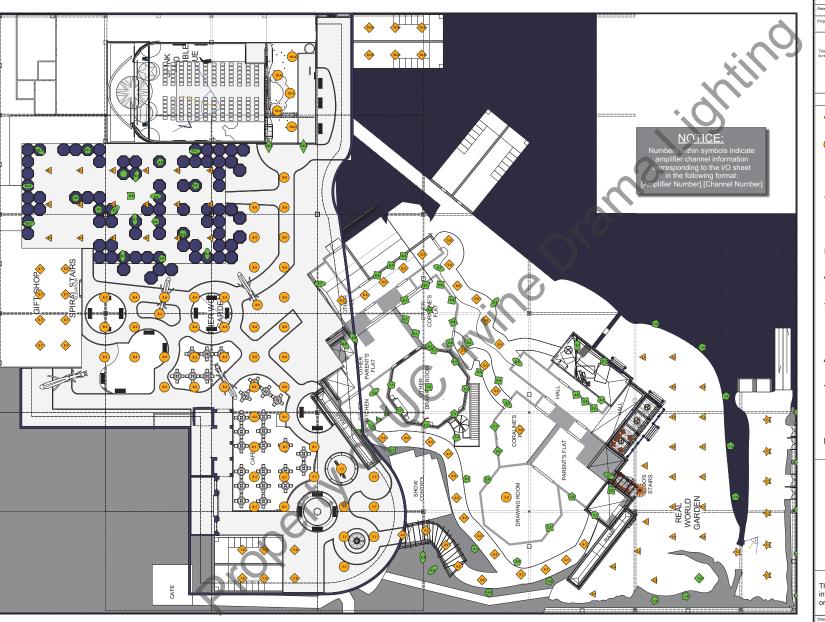
Event Wide Loudspeaker Plot (F2) Event Wide BGM Zone Mapping (F

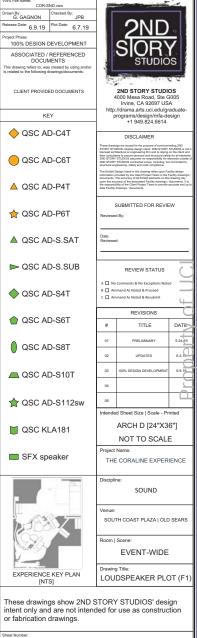
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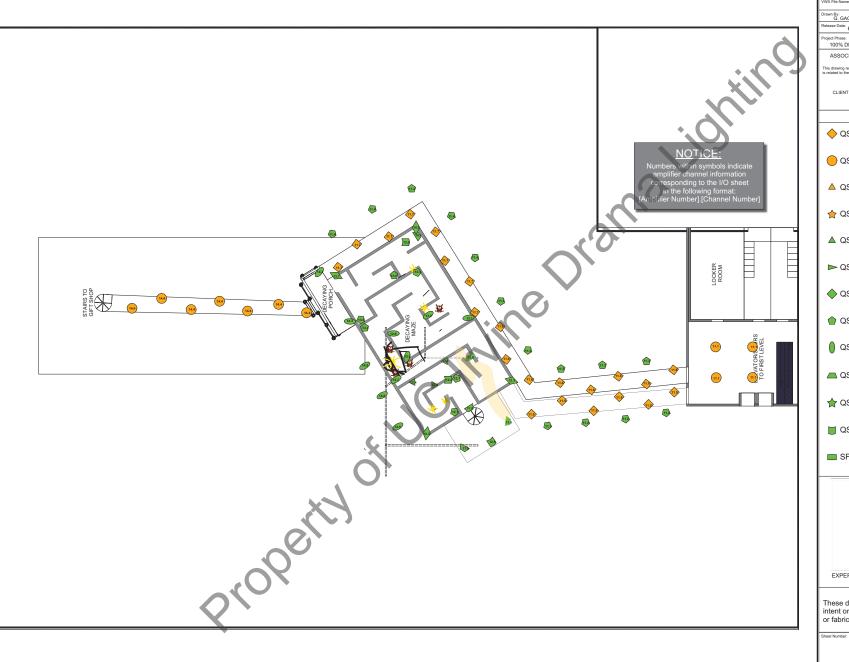


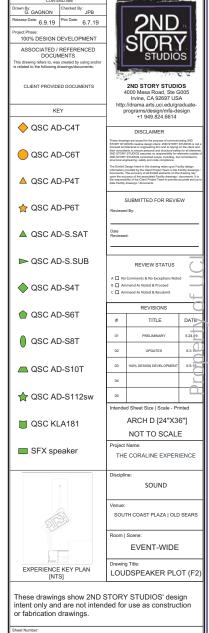
.hecked By: JPB 6919 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS related to the following drawings/documents: 2ND STORY STUDIOS CLIENT PROVIDED DOCUMENTS 4000 Mesa Road Ste G005 Irvine CA 92697 USA http://drama.arts.uci.edu/graduate programs/design/mfa-design +1 949.824.6614 DISCLAIMER SUBMITTED FOR REVIEW REVIEW STATUS A 

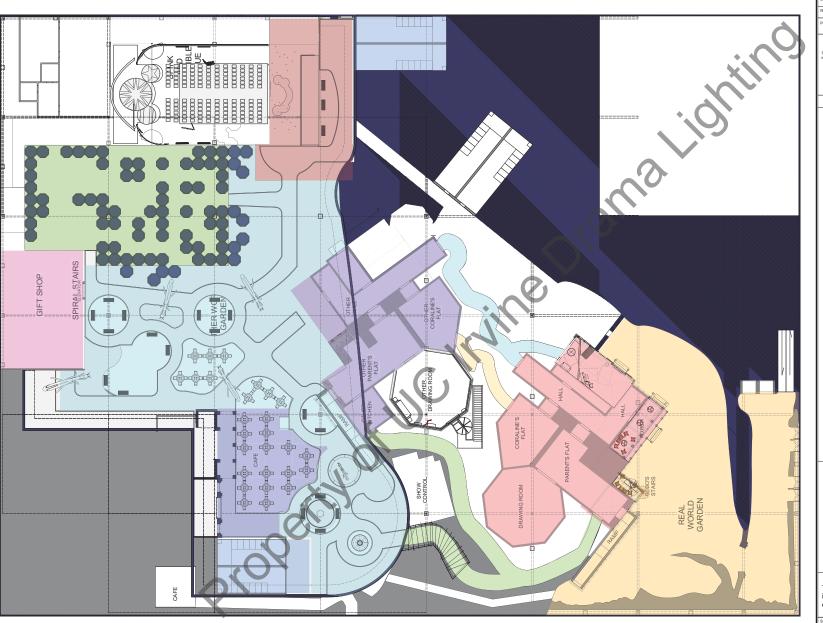
No Comments & No Exceptions Note C Ammend As Noted & Resubmit Intended Sheet Size | Scale - Printed ARCH D [24"X36"] 1/4" = 1'-0" The Coraline Experience South Coast Plaza | Old Sean Room | Scene: Drawing Title: EXPERIENCE KEY PLAN [NTS] Sound Drafting These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.





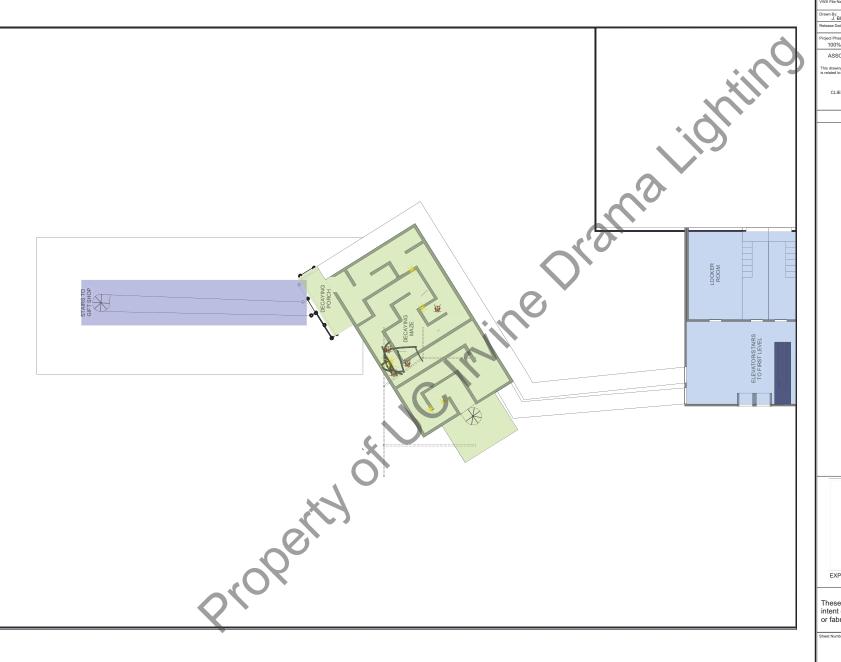


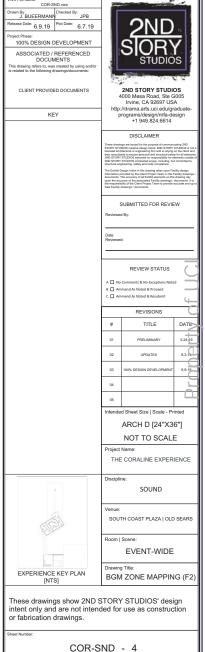




COR-SND.vwx Checked By: JPB ease Date: 6.9.19 Plot Date: 6.7.19 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS his drawing refers to, was created by using and/ s related to the following drawings/documents: CLIENT PROVIDED DOCUMENTS 2ND STORY STUDIOS 4000 Mesa Road, Ste G005 Irvine, CA 92697 USA http://drama.arts.uci.edu/graduate-programs/design/mfa-design +1 949.824.6614 KEY DISCLAIMER SUBMITTED FOR REVIEW REVIEW STATUS A 🔲 No Comments & No Exceptions Noted B Ammend As Noted & Proceed C Ammend As Noted & Resubmit REVISIONS DATE TITLE 5.24.19 6.3.19 UPDATES Intended Sheet Size | Scale - Printed ARCH D [24"X36"] NOT TO SCALE Project Name: THE CORALINE EXPERIENCE SOUND SOUTH COAST PLAZA | OLD SEARS Room | Scene: **EVENT-WIDE** Drawing Title: EXPERIENCE KEY PLAN BGM ZONE MAPPING (F1) [NTS]

These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.





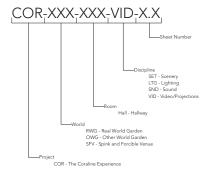
## VIDEO DRAFTING PACKAGE

#### Video Drafting Index

Sheet Number COR-TUN-VID-1 COR-TUN-VID-2 COR-RWG-HALL-1

Tunnel 1. 1A. 1B Overhead Equipmen Tunnel 1, 1A, 1B Deck Plan Real World Hallway Deck Plan

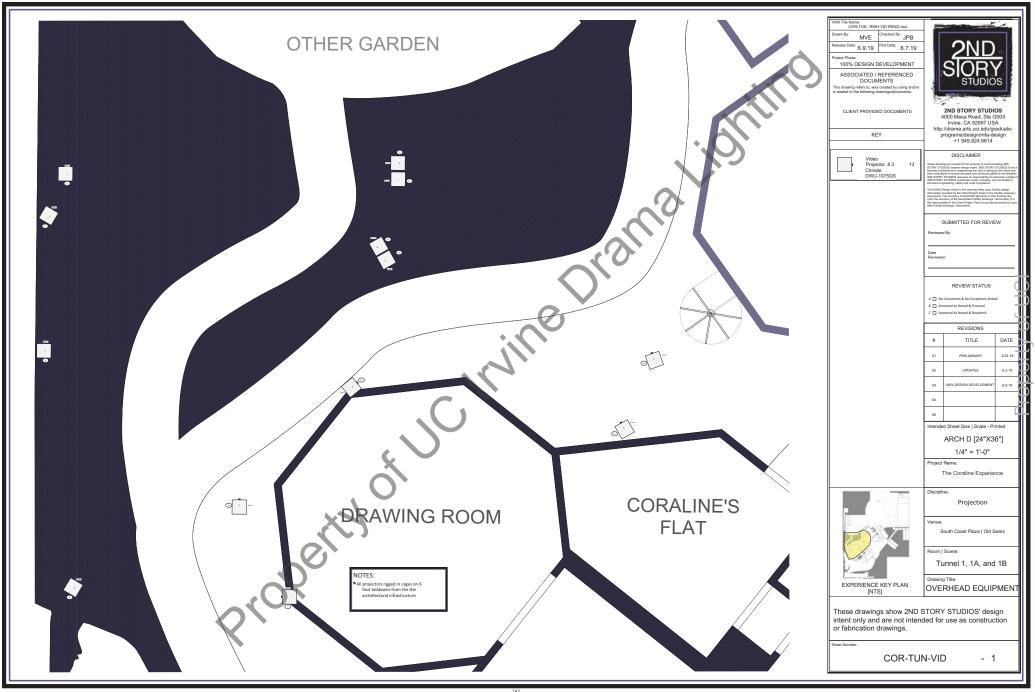
**Drawing Sheet Naming Convention** 

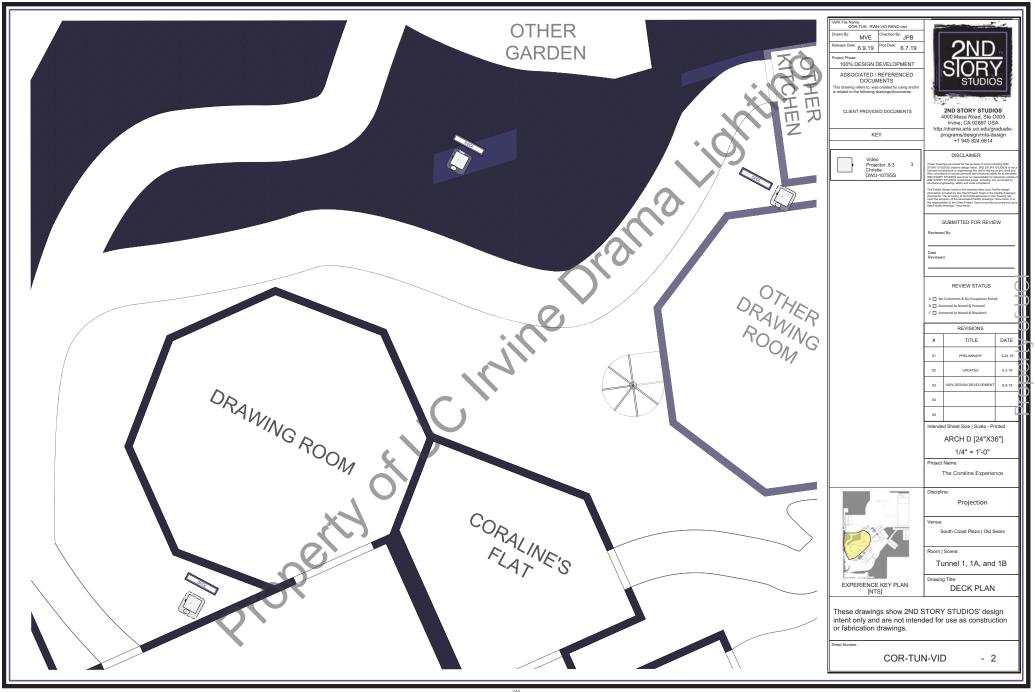


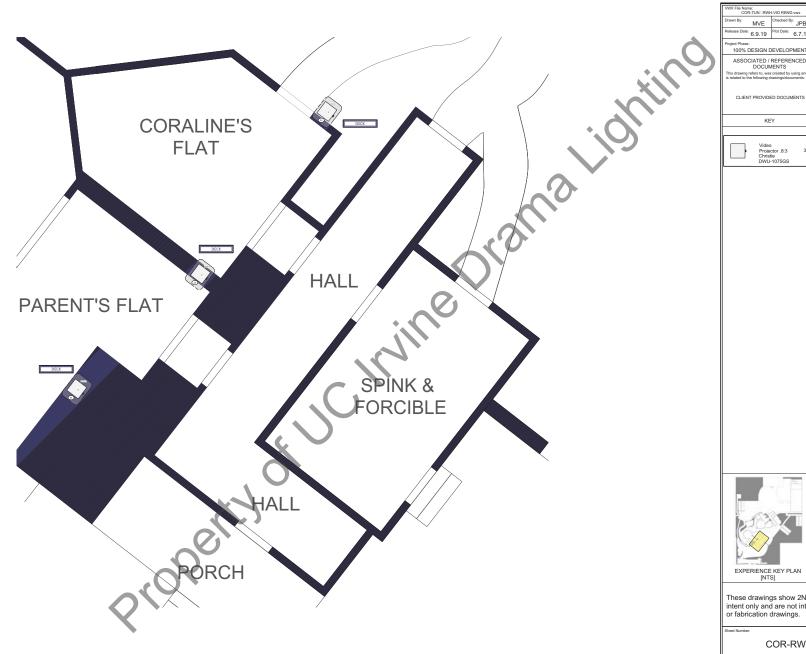
.hecked By: JPB Plot Date: 6.7.19 6919 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED DOCUMENTS related to the following drawings/documents: 2ND STORY STUDIOS CLIENT PROVIDED DOCUMENTS 4000 Mesa Road Ste G005 Irvine CA 92697 USA http://drama.arts.uci.edu/graduate programs/design/mfa-design +1 949.824.6614 DISCLAIMER SUBMITTED FOR REVIEW REVIEW STATUS A 

No Comments & No Exceptions Note C Ammend As Noted & Resubmit Intended Sheet Size | Scale - Printed ARCH D [24"X36"] 1/4" = 1'-0" The Coraline Experience South Coast Plaza | Old Sean Room | Scene: Drawing Title: EXPERIENCE KEY PLAN [NTS] Video Drafting These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

COR-VID - 1







MVE telease Date: 6.9.19 Plot Date: 6.7.19 Project Phase: 100% DESIGN DEVELOPMENT ASSOCIATED / REFERENCED

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Video Projector .8:3 Christie DWU-1075GS

KEY

DISCLAIMER

SUBMITTED FOR REVIEW

REVIEW STATUS

B Ammend As Noted & Proceed

C 🔲 Ammend As Noted & Resubmit

REVISIONS

#	TITLE	DATE	b
01	PRELIMINARY	5.24.19	ů
02	UPDATES	6.3.19	į
03	100% DESIGN DEVELOPMENT	6.9.19	
04			ij
			n

Intended Sheet Size | Scale - Printed

ARCH D [24"X36"]

1/4" = 1'-0" Project Name:

The Coraline Experience

Projection

South Coast Plaza | Old Sears

Real World Hallway

DECK PLAN

These drawings show 2ND STORY STUDIOS' design intent only and are not intended for use as construction or fabrication drawings.

COR-RWH-HALL-VID - 1

2<sup>ND</sup> STORY STUDIOS

### THE CORALINE EXPERIENCE

SOUND a lighting PAPERVORK

Property of



## 2nd STORY STUDIOS THE CORALINE EXPERIENCE

### Loudspeaker Amplifier Channel I/O

		_	·			
Zone	Room or Area	Speakers/Channel	Make/Model	Amp Number	Channel Number	Content
	Entrance Facade	6	QSC AD-P6T	1		BGM for queue line into real world
	Littrance racade		QSC AD-P6T	1		Transition from queue into garden
		7	QSC AD-S6T	1		Garden ambiance
		1	QSC AD-S4T	1		SFX for the hand in the well
	Real World Garden	7	QSC AD-P4T	1		Real World Garden BGM 1
		7 6	QSC AD-P4T	1		Real World Garden BGM 2
			QSC AD-P4T	1		Real World Garden BGM 3
		1	QSC AD-S6T	2		Spink and Forcible BGM
<u> </u>	S/F Flat and Dressing Room	1	QSC AD-S6T	2		Spink and Forcible BGM
\o		1	SFX Speaker	2	_	Spink and Forcible SFX
The Real World		1	QSC AD-S4T	2		Talking Picture 1
ea	Hallway	1	QSC AD-S4T	2		Talking Picture 2
2			QSC AD-54T	2	_	Talking Picture 3
ا <u>ب</u> ا	Parent's Flat	1	QSC AD-S8T	2	7	Bobo staircase dialogue
		1	QSC AD-S4T	2		Parents flat
		1	OSC AD-S6T	3		Entrance to tunnel 1
		1	QSC AD-S6T	3		Parents Flat
		1	QSC AD-S4T	3		Real World drawing room
			QSC AD-S6T	3	4	Real World drawing room
			QSC-AD-C6T	3	5	Real World drawing room
	Coraline's Flat	1	QSC-AD-C4T	3	6	Coraline's Flat BGM
		1	QSC AD-S4T	3	7	Coraline's Flat BC's door
	7 10		QSC AD-S4T	3	8	Coraline's Flat Thorn's door
	Tunnel #1	4	QSC-AD-C4T	4	1	BGM Tunnel 1
	Tunnel #1A	5	QSC-AD-C4T	4		BGM Tunnel 1A
	Tunnel #1B	4 5	QSC-AD-C4T	4	3	BGM beginning of Tunnel 1B
	rdillel #15		QSC-AD-C4T	4	4	BGM end of Tunnel 1B
Tunnel	Outside Tunnel 1	2	QSC AD-S6T	4		SFX outside Tunnel 1
		1	QSC AD-S6T	4		SFX outside beginning of Tunnel 1A
		1	QSC AD-S6T	4	_	SFX outside beginning of Tunnel 1B
		2	QSC AD-S8T	4		SFX outside end of Tunnel 1A
			QSC AD-S6T	5	_	SFX outside end of Tunnel 1B
	Tunnel #2	3	QSC AD-S8T	5	2	Entrance to Tunnel 2
			QSC-AD-C4T	5	3	BGM Tunnel 2
	Outside Tunnel 2	3	QSC AD-S4T	5	4	SFX outside Tunnel 2
	Tunnel #3		QSC AD-S8T	5	5	Entrance to Tunnel 3
			QSC-AD-C4T	5		BGM Tunnel 3
	Outside Tunnel 3	2	QSC AD-S8T	5	7	SFX outside Tunnel 3

# 2<sup>nd</sup> STORY STUDIOS THE CORALINE EXPERIENCE

#### Loudspeaker Amplifier Channel I/O Speakers/Channel Channel Number Amp Number Zone Make/Model Room or Area Content Other Coraline's flat SFX 1 4 QSC AD-S4T 5 Coraline's Flat (O) 5 Other Coraline's flat SFX 2 QSC AD-S4T 6 Other Coraline's flat sub QSC AD-S112sw 6 Other World Hallway BGM QSC-AD-C4T 3 6 **QSC AD-S4T** 6 4 Other Talking Picture 1 QSC AD-S4T 5 Other Talking Picture 2 Hallway (O) **QSC AD-S4T** 6 6 Other Talking Picture 3 QSC AD-S8T Other World Hallway SFX 6 Parent's Flat(O) 2 Other Grandpa playing piano QSC AD-S8T 16 QSC AD-S6T Drawing Room SFX 1 7 Drawing Room (O) QSC KLA181 7 Drawing Room sub QSC AD-S6T 7 Stairway into Beldam's Challenge SFX 2 QSC AD-S8T 7 Kitchen SFX 1 The Other World Kitchen (O) QSC AD-S.SAT 7 5 Kitchen SFX 2 QSC AD-S.SUB 7 6 Kitchen sub QSC AD-C6T Garden BGM 1 8 QSC AD-C6T Garden BGM 2 8 QSC AD-C6T 8 2 Garden BGM 3 Garden, Porch (O) 8 QSC AD-C6T 8 3 Garden BGM 4 QSC AD-C6T Garden BGM 5 8 8 8 QSC AD-C6T 8 5 Garden BGM 6 2 QSC AD-C6T 8 Garden BGM 7 (path to venue) 8 Wasp Maze BGM 1 6 **QSC AD-S.SAT** 8 **QSC AD-S.SAT** Wasp Maze BGM 2 6 9 QSC AD-S.SAT 9 Wasp Maze BGM 3 9 3 Wasp Maze SFX 1 QSC AD-S8T QSC AD-S8T 9 Wasp Maze SFX 2 Wasp Maze QSC AD-S8T 9 Wasp Maze SFX 3 QSC AD-S6T Wasp Maze SFX 4 4 QSC AD-S8T 9 Wasp Maze SFX 5 QSC KLA181 9 Wasp Maze Sub 3 QSC AD-S6T 10 Wasp Maze SFX 6 QSC AD-S8T 2 Wasp Maze SFX 7



# Property of UCI

## 2nd STORY STUDIOS THE CORALINE EXPERIENCE

### Loudspeaker Amplifier Channel I/O

Zone	Room or Area	Speakers/Channel	Make/Model	Amp Number	Channel Number	Content
		4	QSC AD-C6T	11	1	Elevator entry BGM
		4	QSC AD-S6T	11	2	SFX outside walkway into Beldam's Challenge
		4	QSC AD-S6T	11	3	SFX outside walkway out of Beldam's Challenge 2
		6	QSC AD-S6T	11	·	SFX outside walkway out of Beldam's Challenge 1
		6	QSC AD-C4T	11	5	Walkway into Beldam's Challenge BGM
		8	QSC AD-C4T	11	6	Walkway out of Beldam's Challenge BGM 2
		8	QSC AD-C4T	11	7	Walkway out of Beldam's Challenge BGM 1
		3	QSC-AD-S10T	11		Stairway into Beldam's Challenge SFX
		1	QSC AD-S6T	12		Beldam's Challenge SFX 1
		1	QSC KLA181	12		Stairway into Beldam's Challenge Sub
		2	QSC AD-S4T	12		Beldam's Challenge SFX 2 (corners)
ıt		3	QSC AD-S.SAT	12		Beldam's Challenge SFX 3
Basement	The Other Mother's	1	QSC KLA181	12		Beldam's Challenge Sub 1
Ser	Challenge	1	QSC AD-S8T	12	_	Beldam's Challenge SFX 4
Ba		1	QSC AD-S8T	12		Beldam's Challenge SFX 5
		2	QSC AD SST	12		Beldam's Challenge SFX 6
	() Y	1	QSC AD-S8T QSC AD-S8T	13 13		Beldam's Challenge SFX 7 Beldam's Challenge SFX 8
		1	QSC AD-S6T	13		Beldam's Challenge SFX 9
	X	1	QSC AD-S6T	13		Beldam's Challenge SFX 10
		1	QSC AD-S6T	13		Beldam's Challenge SFX 11
	(O)	1	QSC AD-S6T	13		Beldam's Challenge SFX 12 (end of challenge)
	9	1	QSC AD-S4T	13	7	Beldam's Challenge SFX 13 (end of challenge)
1		1	QSC KLA181	13	8	Beldam's Challenge Sub 2
		1	QSC-AD-S10T	14		Beldam's Challenge SFX 14
		1	QSC AD-S4T	14		Beldam's Challenge SFX 15
		1	QSC AD-S8T	14	3	Decaying Porch SFX
		7	QSC AD-C6T	14	4	Walkway to stairs to giftshop BGM
		3	QSC AD-S8T	14	5	Beldam's Challenge SFX 16 (outside maze)



# Property of UCI

## 2nd STORY STUDIOS THE CORALINE EXPERIENCE

### Loudspeaker Amplifier Channel I/O

Zone	Room or Area	Speakers/Channel	Make/Model	Amp Number	Channel Number	Content
	Mall Entrance & Ticketing	5	QSC S8T	1	1	Playing BGM in the mall to attract people into the attraction
Facilities	Restaurant	6	QSC-AD-C4T	7	8	Restaurant BGM
    -	S/F Venue Production	2	QSC AD-S4T	10	3	Entrance to Venue SFX
-ac		5	QSC AD-C6T	10	4	Venue Lobby BGM
-	Restroom <b>X</b>	6	QSC AD-C4T	10	5	Restroom BGM
	Gift Shop	8	QSC AD-C6T	8	7	Gift Shop BGM
2 tobertal						



2<sup>ND</sup> STORY STUDIOS

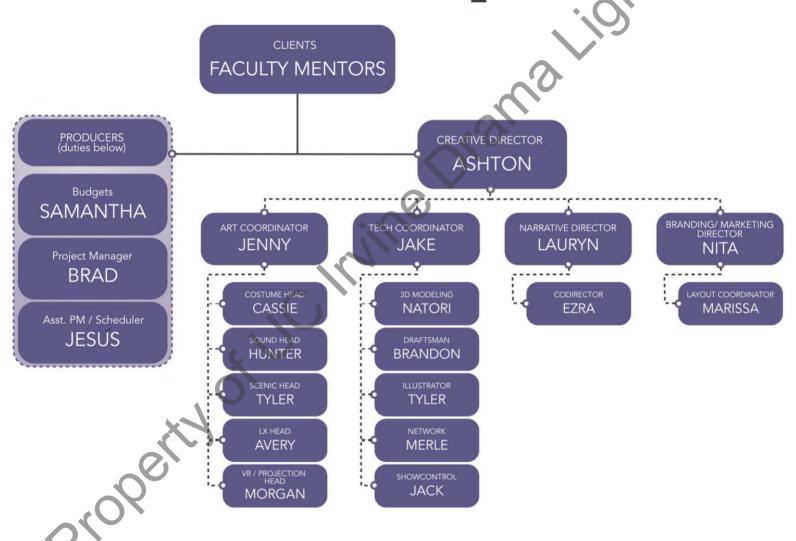
## THE CORALINE EXPERIENCE

COMPANY INFORMATION



### 2<sup>ND</sup> STORY STUDIOS

## The Coraline Experience





## THE CORALINE EXPERIENCE

#### **CONTACT SHEET**

	DESIGI	N TEAM				
<u>Name</u>	<u>Position</u>	<u>Phone</u>	<u>Email</u>			
	SCE	NIC	7.			
Brandon PT Davis	Scenic Designer		brandopd@uci.edu			
Tyler Scrivner	Scenic Designer		tscrivne@uci.edu			
Gretchen Ugalde	Scenic Designer		gretcheu@uci.edu			
	COSTU	JMING				
Ashton Montgomery	Costume Designer		almontgo@uci.edu			
Lauryn Terceira	Costume Designer	$\sim$	lmoles@uci.edu			
Jennifer Clark	Costume Designer		jclark7@uci.edu			
Matthew Darryl Martinez	Costume Designer		matthdm3@uci.edu			
Cassie DeFile	Cassie DeFile Costume Designer					
	LIGH	TING				
Marissa Alejandra Diaz	Lighting Designer	< ) >	marisad1@uci.edu			
Morgan Embry	Lighting Designer		embrym@uci.edu —			
Avery Reagan	Lighting Designer	<i>O</i> 4	adreagan@uci.edu 🖖			
Jacob Peter Brinkman	Lighting Designer		Brinkmaj@uci.edu			
Natori Cummings	Lighting Designer		cummingn@uci.edu			
Nita Mendoza	Lighting Designer	N'	memendo2@uci.edu			
Merle DeWitt III	Lighting Designer		mrdewitt@uci.edu ①			
		JND	(			
Hunter Moody	Sound Designer		mhmoody@uci.edu			
Jack Bueermann	Sound Designer		jbueerma@uci.edu 🔼			
Ezra Anisman	Sound Designer		eanisman@uci.edu			
Garrett Gagnon	Sound Designer		ggagnon@uci.edu			
	MANAGEN	IENT TEAM				
<u>Name</u>	<u>Position</u>	<u>Phone</u>	<u>Email</u>			
Bradley Zipser	Project Manager		bzipser@uci.edu			
Samantha Sorin	Project Manager		ssorin@uci.edu			
Jesús López Vargas	Project Manager		lopezvar@uci.edu			
-0	CLIENT LIST	/ MENTORS				
Name	<u>Position</u>	<u>Phone</u>	<u>Email</u>			
Lonnie Alcaraz	Lighting Mentor		lalcaraz@uci.edu			
Holly Poe Durbin	Costume Mentor					
Drew Dalzell	Sound Mentor		drew@diablosound.com			
Sid Bingham	Scenic Mentor		sidbignham@mac.com			
Sid Billgildill	3001.10 141011101		31401811114111411141114111			



Joel Veenstra

jveentr@uci.edu

Management Mentor

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### 2<sup>ND</sup> STORY STUDIOS

## THE CORALINE EXPERIENCE

#### Room Assignments

#### **SCENIC ASSIGNMENTS**

#### **Tyler**

Real World Garden, Real World House Face, Other World House Façade

#### Brandon

Other World Garden

#### Gretchen

Performance Venue

#### LIGHTING ASSIGNMENTS

#### **Avery**

Real World Garden/Porch

#### Marissa

Other World Garden

#### Jake

Bobo's Venue

#### Nita

Spink & Forcible Dressing Room

#### Merle

Other Drawing Room

#### Natori

Decaying World

#### Morgan

**Corridor Projections** 

#### **COSTUME ASSIGNMENTS**

#### Ashton

Other Grandfather, Other Grandmother, Real World Operations

#### Jenny

Forcible & Spink, Bobo, Venue Operations

#### Lauryn

Thorn & BC, Other World Operations

#### Cassie

Coraline, Other Mother, Other Mother Hand/Hands, Decaying World Operations

#### Matthew

Cat, Interactive Garden Playground, Rats, Dogs, Restaurant Operations

#### SOUND ASSIGNMENTS

Sound designers have not broken up into rooms at this time. Questions regarding sound can be directed to Hunter.



## THE CORALINE EXPERIENCE

#### PROJECT CALENDAR / DUE DATES

Color Key in Page 3

	MARCH			APRIL		2)	
	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
WEEK 1	31	1	2	3		5	6
WEEK 2	7 12:00pm 1st Comp. Mt.	8	9	10	11	12	Property ofట
WEEK 3	14 12:00pm 2nd Comp. Mt.	15	8	8:00am Narrative & Logistics Meeting	18	5:00pm  Narrative & Creative  Meeting	20
WEEK 4	•	8:00am Branding / Mrktg. Meeting	23	24	25	8:30am Artisti Director & Producers Meeting	27 Midnight 2D Groundplan

		APRIL			MAY		
	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	28	29	30	1	2	3	4
	12:00pm	12:00pm (noon)		Midnight	9:00am - 12:00pm		Midnight
EK 5	4th Comp. Mt.	Company & Attraction		Finalized written	Collaboration Day		Room-Priority
WE	Style Guide Due	Logos		statement of our story			List
		Midnight				2)	
		All layout templates					
	5	6	7	8	9	10	11
	12:00pm	3:00pm - 5:00pm		Midnight	9:00am	Midnight	
9	5th Comp. Mt.	Full Group Colloquium		Preliminary 3D	Preliminary Treatment	3D Renderings of All	
VEEK		3:00pm - 4:00pm			4°O	Spaces/Rooms	
>		Colloquium w/ Scenic					
		Midnight					
		Request Character Fixtures		(2)			) J
	12	13	14	15	16	17	Property <b>s</b> of
	12:00pm		9:00am - 12:00pm			CHECK TIME	1
EK 7	6th Comp. Mt.		Collaboration Day			AV/VR Vision Files	be
WE	Midnight						)rc
	Graphic Rend.						
	"Other Mother"						
	19	20	21	22	23	24	25
	12:00pm	3:00pm - 5:00pm	9:00am	Midnight	9:00am - 12:00pm		
8	Comp. Meeting	Full Group Colloquium	Initial Presenation	Rough Sketches of all	Collaboration Day		
VEEK			Midnight	Characters w/ voices,			
>			All Budgetary Material	Scale renderings/figures			
				of live performers/ushers			
		20					

				MAY			JUNE
	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
WEEV O	26 12:00pm Comp. Meeting	27	28	29 Midnight All renderings due	30 9:00am - 12:00pm Collaboration Day	31	1
WEEK 10	Comp. Meeting	3 12:00pm (noon) All Depts. Content Due 3:00pm - 5:00pm Full Group Colloquium	4	8:00am - 9:30am Run of Presentation 9:30pm - 12:00am Heads / Management Team Meeting	6 <b>9:00am   Coloquium Rm.</b> Preliminary Final Present.	7	8
FINALS WEEK	Comp. Meeting 1:00pm	8:00am All Presentation Slides 3:00pm - 5:00pm Run of Final Presentation	9:00am - 12:00pm Run of Final Presentation	12	9:00am   Coloquium Rm. Final Present.	14	Property of 회

	General
	Scenic
	Lighting
	Sound
Color Key	Costumes
	Projections
	Branding
	Narrative
$\zeta O Z$	Management

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#### 2<sup>ND</sup> STORY STUDIOS

## THE CORALINE EXPERIENCE

Tom Ware – Production Solutions ● *Wednesday, April 17*<sup>th</sup>

## Tom Ware/Production Solutions Biography

Tom currently serves as Executive Producer for Shakespeare Center Los Angeles. Productions include *Henry IV – Parts 1 & 2* with Tom Hanks, *Much Ado About Nothing* with Helen Hunt; *The Trial of Hamlet* with US Supreme Court Justice Anthony Kennedy; and the Simply Shakespeare production of *The Merry Wives of Windsor* with Tom Hanks and Kenneth Branagh.

Previously, Tom served as Producing Director at the venerable Pasadena Playhouse, State Theatre of California for twenty-one years where he produced some 125 productions, 26 of which were world premieres including development of the Broadway productions of Rupert Holmes' *Accomplice* starring Jason Alexander and Michael McKean (Richard Rogers Theatre) and *Solitary Confinement* starring Stacy Keach (Nederlander Theatre); Jonathan Tolin's *Twilight of the Golds* starring Jennifer Grey (Booth Theatre): *Looped* starring Valerie Harper (Lyceum Theatre); *Sister Act: the Musical* (Broadway Theatre) and *Baby It's You* (Broadhurst Theatre).

Tom's productions have toured to cities across America and worldwide - from the Kennedy Center for the Performing Arts in Washington, DC to Broadway and across the seven seas on Crystal Cruises. Tom served as Associate Producer for the European Tour of Larry Hart's *Sisterella* and the Japanese production of *A Class Act.* For Walt Disney Imagineering he served as Senior Producer in the development of the live entertainment program for China's Shanghai Disney Resort. His productions of *Merry Christmas, George Bailey* and of *Play On!* have been filmed for the PBS Great Performances television series. He has served as Technical Producer for music festivals including Artists for New a South Africa, LA; Saturn Homecoming, Nashville, TN, Harley Davidson 95<sup>th</sup> and Harley Owners Group 15<sup>th</sup> Anniversaries, Milwaukee, WI.

Tom presides over Production Solutions a full-service production company founded in 1998, providing production and technical support services for concert, corporate and special events presentations around the globe. Musical artists include Joan Baez, Stevie Wonder, Faith Hill & Tim McGraw, Lyle Lovett, Reba McEntire, Train, Hootie & The Blowfish, Pat Benatar, Hall & Oates, Hugh Masekela and Smokey Robinson. Corporate clients include General Motors, Ford, Subaru, Saab and Audi Motor Companies; Harley-Davidson Motorcycles, Medtronic, Wyeth-Lederle Pharmaceuticals, Prudential and Grubb & Ellis Real Estate Companies, CKE Restaurants, Unisys Electronics.

#### **Q & A WITH TOM WARE**

Various questions and answers with Tom Ware

#### How did you get to be to where you are today?

1. Studied - Pre-Med: Masters in Cardiovascular Neurophysiology. I did theatre on the side as a hobby. It was the way to refocus myself. Group up in New York Exposed through the Broadway scene. Did technical theatre. Building scenery. Just kept doing theatre. Was offered a Technical Director position. Took that. Was offered a Stage Management shortly after on a gig. At the end of 6 months Stage Managing, I was a pretty good damn stage manager, I spent a year in Las Vegas on *Chorus Line*. Then I was offered a job as a Production Manager in Pasadena Playhouse. Producing Director for 21 years. Opened own independent production company. Disney came after him and offered him a job at Producer for Disney Shanghai.

#### How do you negotiate the Art vs Money in each step?

1. Finesse. The more you do in this business you just finesse. A good team is truly collaborative.

What are some of the most common challenges that you have faced as a producer/project manager/event manager/production manager and how did you solve the problem?

1. 95 % percent personality. As a manager you have to set the tone and tenor.

When you are wanting a return on your investment for the production/ project what percentage do you aim for?

1. You want to make back as much as you can, but never less than 15%.

#### What does a Producer actually do?

- 1. All the producer does is to understand the big picture and focus on the end goal. You want to make sure you give the creative folks the tools that they need to be creative and provide them. Although you want the creative folks to explore and be creative it is also about keeping them on schedule and within budget.
- 2. Our job as a creative team is to promote the brand and reveal the product within the budget given by the client.
- 3. The goal is brand and product.
- 4. Lead meetings to manage status of project, review notes from previous meetings, and determine schedule for the future

#### Points on how to help figure out budgeting:

- Once you figure what how you are going to use your space. How long are you going to run?
   What is the seating capacity? How are you going to quantify the seats? General public,
   general pricing. How many bodies can you put in? Are you going to have to give comps?
   Student discount? Are you going to sell in three tiers?
- 2. Reduce operating costs by front loading creation costs
- 3. Think about...
  - Earned Revue
  - Total Review
  - Total Revenue
  - Building yourself a metric
  - What is the demographic
  - Total family how big is the family unit mother, father, 2.2 kids

#### What else is out there in the neighborhood? Who are your competitors?

Insurance points: Credential Insurance: General liability for a 2 million dollars per occurrence. 10 million aggregate (number of claims that result in a single action) \$5,000 per year.

Past example project budgets: Pasadena Playhouse: \$400,000, Henry IV: \$1.4 million, Tarzan: \$20 million, LA Auto Show: \$250,000-\$1,000,000

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## THE CORALINE EXPERIENCE

Meow Wolf • Tuesday, May 7th

#### **AUDIENCE & INTERACTIONS**

- Everything can and will be damaged by the audience members, all installations and designs should be designed with this in mind, with replacements on stand-by. "People tend do the most unexpected things."
  - o Including drugs: which may not turn out well for them, so there must be solutions from our end to support their needs, due to liability.
  - We need a dedicated room for First Aid that can also be used for rest and relaxation *away* from the craziness of the exhibit.
    - This may be occupied by guests for hours if needed.
    - This should be located outside of the exhibit.
    - Emergency egress required; people need a line of sight to emergency signs at all times, and with easy access.
- The "experience" should be the most important part of the exhibit, *not* the props on display, which will be damaged by the audience members.
  - We must absolutely limit the amount of "Out-of-Order" elements, since this takes people out of the experience.
- We must make sure that nothing can hurt the guests.
- Props need to be replenished all the time because people take or destroy them, even those props that are protected and locked into place.
- There should be absolutely no backpacks allowed in the space to help prevent things from walking away, because they will walk away no matter how many signs are placed around the experience.
- Paint on the floors must to be touched up constantly, if paint is used instead of tile.

#### SPECIFICS ABOUT MEOW WOLF'S HOUSE OF ETERNAL RETURN

- The experience begins on the lawn of the house looking at the letters in the mailbox, which leads into the house. This immediately sets up the narrative for our audience.
- The narrative elements build and elevate as the experience continues.
  - Written notes around the house propel the audience.
- Timed ticketing has just been implemented at 2 hour intervals.
  - o Empirical data shows that most people spend a total of 2 hours in the exhibit.
  - Prior to timed ticketing, you bought a ticket for the entire day.
  - o 600 maximum people are allowed in the exhibit at a time, there would be a queue if there was overflow.
    - A Line Captain (a trained performer & guest relations) would help entertain the guests in the queue and listen to their concerns.
- At the beginning of the company, tickets started at \$15 and are now just under \$30.
  - o They would like to compare the experience to a "night at the local movie theatre".
- There are 15 people working at a time per shift, all around the building.
  - Front desk, front line support, tiers of managers, facilities personnel, ancillary businesses, etc.
- The building was previously a bowling alley; exhibit created by a group of installation artists.
- The best publicity for the company was via Facebook (social media). It was mentioned that compared to Twitter and Instagram, Facebook is still the most beneficial.
- The exhibit has grown over the years: there are some spaces that have been permanent, some new rooms have been added, and others have changed.

- Designs have changed and interactivity has been added.
- The café is outside of the exhibit, to prevent food from damaging the exhibits.
  - There are small culinary & drinking experiences within the exhibit, throughout the year.
  - There exist Immersive catering companies that created custom food for rooms in the exhibit for special events or specific dates.
- It is recommended to engage in multiple senses, not only visual. The exhibits have tactile experiences, temperature control, smells, taste, a sensorial overload.
- The building is 20,000-25,000 square feet of space.
  - Not all of the exhibit is wheelchair accessible so there is a ticket discount.
- Most rooms/exhibits/installations can be navigated around. Nothing is completely linear, to allow different experiences and audience flow.

#### **NOTES ON "CUSTOMER SUPPORT"**

- Even though we must think of the art, we must see ourselves as a business, so we must think always of services for our customers.
  - These include the outside of the locale, such as parking, design, locations of dumpsters, etc.
  - Think about: what is the relationship between the exhibit and the people who enter and use the facility, not only our guests, but the transient individuals.
  - o There exist business partnerships (more than just sponsorships) that cover costs.
    - MeowWolf hires a company to run the bar and other services.
      - This allows equity for those who want to share profits within the venue.

#### **OTHER NOTES**

- There exist multiple holiday events: Halloween, New Years, Adult-Only After Dark Events, etc.
  - o Children are worse than rowdy adults! Many of the repairs and added "safety" needs to occur during times that children would be inside of the exhibitions.
- We asked about the "Dressing Room" concerns of our guests being allowed to try on costumes:
  - The audience members will try to steal small costume pieces, such as gloves, ties, glasses, etc. Everyone has pockets in their pants.
  - We must be ready to replace and clean these costumes on a daily basis, for health purposes and guests accidentally damaging costumes.
  - o It is a *great* idea for publicity on social media.
  - O Having characters/ushers in the room can help control the activity in the room by calling for attention. We were recommended to make it a skit?
  - o It is a high concern for audience flow, since it might create a bottleneck of audience flow due to its enticing interactivity. If this room exists, it must have a big entrance/exit and enough space for a high number of guests within.

## THE CORALINE EXPERIENCE

Ken Parks & Eric Nix | from **Knott's Berry Farm** ● *Tuesday, April 30*<sup>th</sup>

#### **GHOST TOWN ALIVE (Immersive Theatrical Experience)**

Ghost Town Alive has about 25 actors and the narrative unfolds throughout the day

- Guests can interact with characters to change the story, they are the star, they carry the story forward.
  - Actors are the secondary characters
- Actors need to <u>affirm guests</u> and characters have an <u>emotional need</u> and <u>a want</u>, thinking of it as the rules of improv.
  - Narrative events occur throughout the day so characters have a set timeline.
  - Actors have activities for guests, asking the guests "what should I do?" and having them do it by "helping"
    - Actors utilize "Yes, yay!" and "What would you do in my situation?"
- o Involves talking to people and getting them off their phones
- o Contains puzzles with emotional stakes that lead people around
- Story beats happen organically instead of on a guest schedule to keep it "real"
  - Many beats travel so more guests are impacted
    - Information is repeated so everyone knows what's going on
- O Guests have unique ideas that characters can encourage
- o Bad guys are still lovable and approachable, to keep them save from the young audience
- O Customization can happen in props: newspaper printing, press pass card, etc.
- o Everything should be an invite into the next event, keeping the action moving forward.

#### **HAUNTED MAZES**

- o Everything has to be screwed down and secured.
  - Requires touching up once a week as well as daily repairs.
- o Contingencies required for effects and big moments.
  - These are also for safety; such as power outage.
- O Maximum distance of 85' from an emergency exit in mazes, these could be used several times an hour not only for emergencies but also for the cast and technician's work.
  - "Blackout crew" who watches for safety.
    - People can act as emergency assistance instead of signs
  - Helps performers change out of costume.

#### **SENERAL NOTES**

- Be upfront about rules for guests—including in print—before they even buy a ticket. This must be not only in print, but preferable vocally.
  - Hosts should also present rules to guests, clearly and cleanly, in or out of character
- Pulse people through event so theatrical moments can be reset and aren't spoiled, sound and lights can help with this.
  - Monitors can help show guest location

- 1000 people an hour for mazes; GTA can fit 20,000 people but probably only interacts with
   3,000
  - About 200-300 people at individual events
  - Takes about 4-6 minutes to walk through
- o Show counts help show how well attended
  - Can calculate price per guest
- Online survey (ideally at the gate)
  - Satisfaction vs. necessary outstanding experiences get people to come back
  - NPS: Net Promoter Score
- VR in maze can affect throughput
  - O VR can be an alternate offering for extra money, because it adds a cool experience
- Playtest invited experience
  - Factor into operating budget and sell cheaper tickets
  - Can find bugs and improve experience
  - Ask lots of questions
  - o It's a rehearsal, not a real show
- Trying to eliminate surprises makes the process smoother
  - Understand how everything works so cooperative planning can proceed
- What is the guest experience?
  - O Can never be detailed enough--every minute detail
    - what does everything look like and how does everything work
- Limit scope creep
  - O But don't be a bubble buster, support until refinement is required.

#### **BUDGETARY NOTES**

- Maze costs \$50,000 scenically: includes carpentry, lighting, audio equipment (no labor)
  - \$150,000 to operate for the season
    - 40 performers + 10 Blackout crew + 10 line control + SM + cast lead
    - \$6000 a night
  - New maze costs additional \$100,000 (including design time)
- O GTA costs \$300,000 for labor for season
  - Props cost \$5000
  - 5 week rehearsal period, 40 hours a week (Knott's currently only doing 16)
- 15-20% contingency @ Disney, 5% at Knott's
- Sponsors
  - Toyota, Hershey
    - What do sponsors want as a partner and how will that affect the design process?
- We could offer birthday party packages

## THE CORALINE EXPERIENCE

Andrew Hoepfner | House World Interview • Wednesday, April 17th

#### WHAT ARE SOME OF THE FIRST ITEMS THAT YOU THINK ABOUT WHEN CREATING A BUDGET?

As we begin discussing money, it's important to note that I'm one of the many immersive creators funding my efforts from my own middle class day job pockets, and then minimizing losses through ticket revenue. In 2015, a successful Kickstarter partially subsidized my situation for a few months, but the underlying reality remains.

When I want to set design a room, I go to the resale shop and buy a lamp with my own money. Then, I pay my friend \$50 of my own money to stand in a room all evening with that lamp and perform a scene. On the other hand, my projects have generated \$115k in revenue, and though I've spent much more than I've made, when we're talking about Houseworld and Whisperlodge, we're not talking the smallest of potatoes.

Since I started spending money on immersive theater in late 2014, my top expenses are paying for the venues (\$57k) followed by paying the cast (\$36k) and then set design (\$11k). Immersive companies sidestep the venue challenge in different ways. Some stage works in public places like parks or city streets, where there's no venue cost. Costly set design also has various workarounds. In some shows, the dialogue and action is paramount, and the performance can exist in a sparely decorated space. During the first run of Houseworld, the run that pulled me into this field in the first place, I was fortunate to be living in a historic parsonage (and I was staging the performance in my home) where I needed to spend very little on set design. As for the cast payments, the sad truth is that it's very difficult to pay artists what they deserve in immersive theater. I've paid amounts like \$1200 for a season, or \$500 for a long weekend, which amounts to far below minimum wage. In the exciting early stages of a new work, you'll usually find myself and my friends, doing the work for free. I'm currently preparing my 2019 production, Bottom Of The Ocean, and in these early stages, it's myself and my friends, doing the work for free. Artistic work does pay in joy and in meaning, and that's what I'm in it for. From age 14 to age 32, I spent most of my time playing and touring in rock bands. From age 14 on, we were always gathering in basements to practice, for free, because we loved it. Even when I was touring the world for years, I was getting pernies for my time. As a 37-year-old man making immersive theater, it continues to be my experience that there is only the narrowest path to earning a living wage while making satisfying art. I would recommend that most makers (excluding the corporations, the institutions, and the independently wealthy) consider this when thinking about money.

WHAT IS THE MOST COMMON ISSUES ONE RUNS INTO WITH AUDIENCES DURING IMMERSIVE SHOWS? IS THERE ANYTHING WE SHOULD ANTICIPATE WHEN IT COMES TO THEIR SAFETY?

I think most immersive creators start out with the priority of ensuring that their audience is safe. During Houseworld, I overlooked the extent to which I had to protect my cast from the audience.

Some immersive shows place performers in more vulnerable positions than others. If a group of 10 audience members is being led through a historic landmark and lining the walls while actors perform vignettes of 18th century life, there may not be as much risk. But if the audience is roaming free, there is a little more risk. If there is alcohol before or during the show, there is more risk. If there are themes of partying, sex, violence, psychedelia, and subversion, the risk increases. If there is nudity in the show, the risk increases. One-on-one scenes increase the risk. Performing one-on-one scenes behind locked doors (in order to keep another audience member from interrupting) increases the risk. Creators should consider these factors and consider worst case scenarios when planning safety measures for their cast. If a show is successful enough and performs long enough, the cast will perform for people that they wouldn't like or feel comfortable around in real life. They may perform for people who drank or took drugs before the show. They will perform for people who are pushing the limits of misconduct.

I believe that all immersive shows should have an ejection policy for audience members who are behaving dangerously. All shows would be wise to announce their audience behavior guidelines at the place where the audience buys their tickets (usually a website), in an email before the show, and in a speech at the top of the show. I would advice certain shows on the far end of the risk spectrum to hire a security guard, or several, to patrol the show. In Houseworld, we had one security guard. I would advise all shows to have a safety plan for emergencies. If a cast is spread out across a property, this might involve all cast members having hidden phones for emergency communication. My casts know that they may go out of character, leave a scene, or stop the show if they feel in danger.

## WHAT ARE THE PRICE RANGES (TICKET PRICES) FOR STARTING IMMERSIVE PROJECTS?

Prices are tricky in immersive theater. Most creators are making work because they love the art form, not to make money. Many are thinking more about their love of their artistic idea than the financial conundrum they're stepping into. Yet, the form is expensive. Much of the work is happening in cities where the cost of space is especially expensive (New York, Los Angeles, San Francisco, London). Thus, if an immersive company charges the audience the ticket price necessary to break even, (for example, the cost of the room, the cost of the lamp, and the cost of the performer's time), the tickets will often be quite high. Maybe they'll be \$60 or \$90 or \$150. Because of its intimacy (and many creators are interested in precisely the unique artistic possibilities of a one-on-one dynamic), immersive theater has a similar pricing logic to massages. While a significant amount of people may be psychologically prepared to pay \$110 for a hot stone massage, there are fewer people prepared to pay that for immersive theater. Understandably, an audience might be sitting through an intimate \$110 immersive show that they don't find very good, with humble production value, and their mind might wander to a highly produced Off-Broadway show that they could have seen instead for a \$50 ticket. And these pricing problems I'm describing might be the case if the immersive company is simply trying to break even. Let's imagine that the company is attempting to pay their performers a more deserving rate (higher than minimum wage, let's say \$20 per hour, including all rehearsals and all performances). Let's imagine that the leader of the project is hoping to walk away having earned \$500 after their two months of hard work, rather than losing \$3000. The ticket prices absolutely start to lean toward the \$150 region. The sad fact is, this art form that many folks have fallen in love with because of shows like Sleep No More and Then She Fell has a steep cost of entry. It's likely expensive to present a first work that feels fully realized and substantial. It also requires quite clever thinking to create an immersive show that skips the big expenses (a large enough venue, a substantial enough set, an intimate enough audience size...) and still offers something impressive.

My solution to these problems is to charge, not what the show cost, but what I think the experience is worth to the average person. And then I lose money to run the show. My payment is in artistic fulfillment. I work hard at my day job (teaching piano lessons, playing church music) to fuel this dynamic. My day job slows down the pace of my immersive output. I've made my peace with that approach.

## HOW DOES PUBLICITY FOR PROJECTS LIKE THESE DIFFERENTIATE FROM THEATRE AND OTHER TYPE OF ENTERTAINMENT? WHICH MEDIA DID YOU FIND IS MOST EFFECTIVE TO USE FOR PUBLICITY?

In both Houseworld and Whisperlodge, we benefited from trend, or one could argue, from gimmick or fad. Houseworld opened to the public in late 2015, and New York was still excited enough about immersive theater that we were covered, without much difficulty, in first Gawker, then Vice, and finally, The New York Times. The first two articles were positive. That, coupled with their visibility, helped boost interest in our show. The New York Times coverage was neutral in assessment, but they published three beautiful color photos of our show prominently in their Arts section. This was enough. The New York Times coverage single handedly turned Houseworld from a struggling show that may have lost \$40 or \$50k to a sold out show that lost only \$16k.

Similarly, Whisperlodge benefited from the trend (or gimmick or fad) of ASMR. We were the only physical destination associated with this burgeoning odd subculture, and seemingly every publication, from The Onion to Fox to The Atlantic, wanted to write their Whisperlodge article. The publicity has benefited years of ticket sales.

My new show, Bottom Of The Ocean, does not contain a press-worthy amount of ASMR elements. Public sentiment about immersive theater in New York City in 2019 feels like it may have changed. In my perspective, it has waned. I've seen shows over the last 2 years that felt similar in scale and significance to Houseworld, but did not receive much attention from the press. On the other hand, it feels like the majority of the world is just getting their first taste of immersive theater. One can point to the popularity of Meow Wolf, the sensation of immersive Westworld at SXSW in 2018, the rise of the selfie palace, and the incoming Star Wars hotels at Disney theme parks as examples of a growing trend of immersive entertainment. I'm not sure how the conditions of 2019 will affect my experience with the press, but I'm going to continue to be active on all fronts, and that includes social media, mailing lists, personal outreach to press, and the hiring of a publicist.

## WHAT ARE SOME OF THE MOST IMPORTANT ITEMS THAT WE SHOULD BE AWARE OF IN THE PROCESS OF CREATING A PROJECT FROM SCRATCH THAT ONE MIGHT NOT THINK ABOUT?

I would recommend that all creators focus on making something that they love. My technique is to think of something that I personally wish I could walk through, a sequence of scenes or a world that I might experience, but that doesn't currently exist. Then, I take on the task of being the one to make that experience exist. Making immersive theater takes a lot of work and gets expensive. Your love will drive you forward, and your love gives the end result the best chance of being a great happiness for you, for your cast and crew, and for your audience.

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#### 2<sup>ND</sup> STORY STUDIOS

## THE CORALINE EXPERIENCE

Eric Hanson | from **Brite Ideas** • Thursday, April 11<sup>th</sup>

The notes below are compiled by the Producers' visit and interview with Senior Project Manager Eric Hanson from *Brite Ideas*. Please remember that a lot of the information from Eric is from his professional experience outside and inside Brite Ideas, not in thematic entertainment.

#### **Brite Ideas Fun Facts:**

- 1. "We rarely say no to a project."
- 2. "If a project is 1.3 million dollars, 2 days to load in, a crew of about 80 people, 3 days for the event: We are looking to make a 30% profit."
- 3. "We are always trucking gear."
- 4. "Brite Ideas' income is roughly 7 9 million dollars a year."
- 5. "We do not have an actual operating budget."

#### **ORGANIZATIONAL CHART**

#### **Brite Ideas Examples**

Producer / Executive Producer

- 1. They do a lot of client facing.
- 2. They really know what the nuts and bolts of what the project is from the flow of the show, to what's going on the screens, how things are going from rehearsals until the show goes up.
- 3. Know what the client wants via visual mechanics.
- 4. Once the budget is submitted, the Producer has to sign off on the budget.
- 5. The Producer never wants to go to the Client to ask for more money. They keep a contingency budget just in case it is needed.

#### **Project Manager**

- 1. At Brite Ideas the Project Manager is usually also a lead of a department of a project.
- 2. Depending on the space the event is in the Project Manager will know if the Audio and Visual are subset companies in their own right. Brite Ideas has Audio and Visual and depending on where the event is located you might have to rent out the events' Audio and Visual. Brite Ideas usually do not host in these venues because they have their own equipment.
- 3. At Brite Ideas those who are the most experienced are usually the Project Managers.
- 4. There are multiple Project Managers as there are multiple projects happening at one time.

#### **Art Director Role**

1. One of the most important roles of the art director to is to help ensure the end product stays consistent. This is accomplished through the branding for the company and a project's *style quide*.

#### **Leads of Departments**

- 1. It is always great to make sure that there is a lead of every department, so each area has someone on the team guiding them along the process to help remind them of deadlines, collaborate on ideas, etc.
- 2. Leads are also looking at the big picture and the calendar.

#### **HELPFUL TIPS FROM ERIC**

#### Assumptions are the biggest mistake!

- 1. Never assume anything!
- 2. Managers whether project managers or leads of teams should always follow-up. One of the biggest pit falls is to assume something is getting done and not following up.
- 3. If something didn't turn out the way you planned for yourself or on your team ask: "Why didn't that work? What was it, why did it happen, and what can I do so it doesn't happen again?"

#### Managing vs. Micromanaging

- 1. Respect is earned.
- 2. Go into the mindset that everyone is professional. After all, they are in this business
- 3. Everyone is going to have a bad day. That's ok.
- 4. Everyone is going to make a mistake. That's ok.
- 5. It is maddening when people micromanage. Don't do it!

#### WHAT ARE SOME THINGS TO LOOK OUT FOR THAT ONE MIGHT NOT THINK ABOUT?

#### **Technical Director**

- 1. Cables are a trip hazard for the audience.
- 2. Lasers are a hazard for the audience.
- 3. What are the parameters of the space for:
  - Stage Lighting
  - Dressing Rooms
  - Case Storage
  - House
  - Cost of local labor
  - How to get power from generators?
  - How can it be rigged?
  - Can we shave off money from the budget?
- 4. Rigging is always a crapshoot. It is always going to cost more than you think.
- 5. If you are in a space that is not your own space that you own you are always charged for a motor for rigging and you always have to use the in house motor. You are usually charge for the motor for three days minimum even if you need it for less time.
- 6. Give breaks after 2.5 hours. Meal break after 5 hours of work.

#### Some of the highest prices of technology that you might now know.

- 1. LED tiles and they are somewhat temperamental
  - a If you have LED tiles you MUST have something that physically block people from touching them.
- Certain cameras.

#### **Budget & Sponsorship**

- 1. Contingency.
  - a. Always keep a contingency!
  - b. Keep 20% to the side.
  - c. The company eats the money when a person is not on top of the budget.
  - d. Here's the fact: What do you want to do?
  - e. If the client says we have more that we want to see. If everything is done right the client already knows all those facts. i.e. a contingency is kept aside

- 2. Producer & Client & A Successful Budget in All Departments
  - a. Does a producer ever go to the client to ask for more money for a project?
    - i. NO! If it is done right and everyone is on top of their budgets the Project Manager will never go to the Producer to ask the Client for more money.
    - ii. Budget driven from the client- the client kind of already know what this cost. Price driven from the client.
  - b. A successful budget is keeping the client happy. Giving them want they want in the budget they have given. Most of the time a client will say, "I want to do it for \$X," so it is everyone's job to collaborate to determine what are some of the creative ways we can accomplish x, y, z, in this small budget.
  - c. Mandated: What can we have within our organization where we can mandate our own equipment to get a return on investment? Location and salesmen. If it is an asset for the company it is a part of the insurance.
    - i. Track every piece of gear! How long will it take before it is paid off?
- 3. Corporate Underwriting & Sponsorship
  - a. Lighting Sponsorship
  - b. Video Sponsorship
  - c. Stage Sponsorship
  - d. Food & Drink Sponsorship
  - e. X amount of eyes looking at their company into turns into sales on their end.
- 4. Licensing & Codes & Permits & Other
  - a. HVAC
  - b. Electricity
  - c. Building Code
  - d. Fire Code
  - e. Costa Mesa Electrical Inspection Cost
  - f. Total Occupancy
  - g. Occupancy Permits
  - h. Signed off by the city
  - i. Who owns the building Segerstrom?

## THE CORALINE EXPERIENCE

Disney Interview • Wednesday, April 25<sup>th</sup>

#### **OUOTES**

"Don't eliminate anything, explore your options unless it is a solid no."

#### **GENERAL NOTES on BUDGETS**

- 1. Always manage a smaller amount than what you think you are going to have when it comes to all budgets.
  - a. Prepare for contingency.
  - b. The lowest contingency should fall under core key labor.
  - c. The higher contingency (of up to 30%) should fall under new technology.
  - d. The SMs should be brought in early during the production process to foresee any issues with budgets.
- 2. The operations manager is the manager operating the actually thematic entertainment, they are the boots on the ground.

#### AUDIENCE MANAGEMENT

- 1. We cannot control the audience so we must control the space. There must be a strategic placement for safety perspectives.
  - a. Examples are tape, drawings of footsteps, light up arrows, movement with animation, a tour guide, etc.
  - b. Voice overs and visuals are more effective than signs or text.
- 2. There might be international guests with little understanding of the English language, so dumb down any instructions, narrative, etc.
- 3. If somebody is overstimulated, we need break rooms and couches.

#### **MISCELANOUS QUESTIONS**

#### What are some tips in all areas of management for these type of projects?

- 1. DO NOT PANIC! It will not help the other team. When someone has missed their deadline do not bully, just ask them how can I help you get to your deadline.
- 2. Validate the teams' concerns.
- 3. Create a fake deadline knowing that they are going to miss it, if you see deadlines being an issue.
- 4. What is plan a, b, c, and d and e ....?
- 5 Building schedule contingency is to be prepared, not to be deceitful.
- 6. Research research research.
- 7. If you do not know, ask!

## THE CORALINE EXPERIENCE

INCOME AND EXPENSES

2ND SIORY STUDIOS Property of UC

### THE CORALINE EXPERIENCE

#### **Proposal:** The Coraline Experience

This constitutes a blue sky proposal for the The Coraline Experience for our client, Sears, Poebuck and Co. 2nd Story Studios has researched, designed, and appraised the implantation of The Coraline Experience in The Sears building at South Coast Plaza in Costa Mesa, California.

This initial design bid reflects the projected operations of 250 days per year. This includes a 2 week dark maitanence period.

DAYS & HOURS OF C	DAYS & HOURS OF OPERATION								
	Wednesday - Thursday I Sunday 10:00am - 11:00pm								
Friday - Saturday 10:00am - 12:00am									
Total Days Open per Week:	5								
Closed for Two Week Maintenance:	10								
Total Days Open per Year:	250								
Total Hours Open per Year:	3450								

Ticket Prices	
General Admission 5 +	\$30
Student /Seniors 60 + / Veterans	\$25
Children 3yrs- 4yrs	\$20
Beldam's Challenge -Additional Experience	\$15
Children 2yrs =/<	FREE
GROUP 15 +	24



Page 7 3 subject to change \*

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#### 2<sup>ND</sup> STORY STUDIOS

### THE CORALINE EXPERIENCE

#### **COVER SHEET**

GROSS INCOME	Subtotal	<u>Total</u>
General Admission 5 @\$30 with 70% capacity / year	\$10,500,000	
Beldam's Challenge -Additional Experience @\$15 with 60% capacity / year	\$4,500,000	
		\$15,000,000
PRODUCTION INSTALLATION EXPENSES		_
Acquisition	\$5,777,000	(
Labor	\$3,938,000	_
Liability Insurance	\$19,220	-
Restaurant Initial License for New Construction	\$1,500	4
	+ /	\$9,735,720
		, , ,
ESTIMATED 1 YEAR OPERATION EXPENSES		4
Labor	\$2,700,000	
Liability Insurance	\$19,220	
Liquor License	\$15,835	
	. ,	\$2,735,055
SUBTOTAL EXPENSES	¢10 470 775	
CONTIGENCY 20.00%	\$12,470,775 \$2,494,155	
CONTIGENCY 20.00%	\$2,494,133	
TOTAL EXPENSES AFTER 1 YEAR		\$14,964,930
		<b>***</b>
TOTAL NET INCOME AFTER 1 YEAR		\$35,070
RECUPERATE INVEST AFTER YEAR 3 WITH A PROFIT OF		\$16,570,140

#### ADDENDEM INFORMATION

Sample Event Fees & Charges Potential Expense Saving Options



#### THE CORALINE EXPERIENCE

#### **GROSS INCOME**

#### PROJECTED GROSS INCOME / DAY

The projected gross income / day is based off of a 2,000 patron maximum capacity

	CAPACITY / DAY- 2000 PATRONS												
<u>Patrons</u>	2000	<u>1800</u>	<u>1600</u>	<u>1400</u>	<u>1200</u>	<u>1000</u>	800	<u>600</u>	<u>400</u>	<u>200</u>	<u>100</u>		
TICKET PRICES		100%	90%	80%	70%	60%	50%	40%	30%	20%	10%	5%	
General Admission 5 +	\$30	\$60,000	\$54,000	\$48,000	\$42,000	\$36,000	\$30,000	\$24,000	\$18,000	\$12,000	\$6,000	\$3,000	
Student /Seniors 60 + / Veterans	\$25	\$50,000	\$45,000	\$40,000	\$35,000	\$30,000	\$25,000	\$20,000	\$15,000	\$10,000	\$5,000	\$2,500	
Children 3yrs- 4yrs	\$20	\$40,000	\$36,000	\$32,000	\$28,000	\$24,000	\$20,000	\$16,000	\$12,000	\$8,000	\$4,000	\$2,000	
Beldom's Challenge- Additional Experience	\$15	\$30,000	\$27,000	\$24,000	\$21,000	\$18,000	\$15,000	\$12,000	\$9,000	\$6,000	\$3,000	\$1,500	
Children 2yrs =/<	FREE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
GROUP 15 +	\$24	\$48,000	\$43,200	\$38,400	\$33,600	\$28,800	\$24,000	\$19,200	\$14,400	\$9,600	\$4,800	\$2,400	

#### PROJECTED GROSS WEEKLY INCOME

The projected gross weekly income is from ticket sales only and before expenses.

				SALE	S/WEEK							
CAPACITY SOLD CAPACITY SOLD												
TICKET PRICES		100%	90%	80%	70%	60%	50%	40%	30%	20%	10%	5%
General Admission 5 +	\$30	\$300,000	\$270,000	\$240,000	\$210,000	\$180,000	\$150,000	\$120,000	\$75,000	\$60,000	\$30,000	\$15,000
Student /Seniors 60 + / Veterans	\$25	\$250,000	\$225,000	\$200,000	\$175,000	\$150,000	\$125,000	\$100,000	\$75,000	\$50,000	\$25,000	\$12,500
Children 3yrs- 4yrs	\$20	\$200,000		\$160,000	\$140,000	\$120,000	\$100,000	\$80,000	\$60,000	\$40,000	\$20,000	\$10,000
Beldam's Challenge- Additional Experience	\$15	\$150,000	\$135,000	\$120,000	\$105,000	\$90,000	\$75,000	\$60,000	\$45,000	\$30,000	\$15,000	\$7,500
Children 2yrs =/<	FREE	\$ -	\$ -	\$	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
GROUP 15 +	\$24	\$240,000	\$216,000	\$192,000	\$168,000	\$144,000	\$120,000	\$96,000	\$72,000	\$48,000	\$24,000	\$12,000

#### PROJECTED GROSS YEARLY INCOME

The projected gross yearly income is from ticket sales only and before expenses for the next ten years

			PROJECTED Y	EARLY INCOM	ME - TICKET S	SALES							
GENERAL ADMISSION 5 + \$30													
YEAR		CAPACITY SOLD											
I LAB	100%	90%	80%	70%	60%	50%	40%	30%	20%	10%	<u>5%</u>		
1	\$15,000,000	\$13,500,000	\$12,000,000	\$10,500,000	\$9,000,000	\$7,500,000	\$6,000,000	\$4,500,000	\$3,000,000	\$1,500,000	\$750,000		
2	\$30,000,000	\$27,000,000	\$24,000,000	\$21,000,000	\$18,000,000	\$15,000,000	\$12,000,000	\$9,000,000	\$6,000,000	\$3,000,000	\$1,500,000		
3	\$45,000,000	\$40,500,000	\$36,000,000	\$31,500,000	\$27,000,000	\$22,500,000	\$18,000,000	\$13,500,000	\$18,000,000	\$4,500,000	\$2,250,000		
4	\$60,000,000	\$54,000,000	\$48,000,000	\$42,000,000	\$36,000,000	\$30,000,000	\$24,000,000	\$18,000,000	\$72,000,000	\$6,000,000	\$3,000,000		
5	\$75,000,000	\$67,500,000	\$60,000,000	\$52,500,000	\$45,000,000	\$37,500,000	\$30,000,000	\$22,500,000	\$15,000,000	\$7,500,000	\$3,750,000		
6	\$90,000,000	\$81,000,000	\$72,000,000	\$63,000,000	\$54,000,000	\$45,000,000	\$36,000,000	\$27,000,000	\$18,000,000	\$9,000,000	\$4,500,000		
7	\$105,000,000	\$94,500,000	\$84,000,000	\$73,500,000	\$63,000,000	\$52,500,000	\$42,000,000	\$31,500,000	\$21,000,000	\$10,500,000	\$5,250,000		
8	\$120,000,000	\$108,000,000	\$96,000,000	\$84,000,000	\$72,000,000	\$60,000,000	\$48,000,000	\$36,000,000	\$24,000,000	\$12,000,000	\$6,000,000		
9	\$135,000,000	\$121,500,000	\$108,000,000	\$94,500,000	\$81,000,000	\$67,500,000	\$54,000,000	\$40,500,000	\$27,000,000	\$13,500,000	\$6,750,000		
10	\$150,000,000	\$135,000,000	\$120,000,000	\$105,000,000	\$90,000,000	\$75,000,000	\$60,000,000	\$45,000,000	\$30,000,000	\$15,000,000	\$7,500,000		



## THE CORALINE EXPERIENCE GROSS INCOME

#### PROJECTED GROSS YEARLY INCOME continued...

The projected gross yearly income is from ticket sales only and before expenses for the next ten years

	PROJECTED YEARLY INCOME - TICKET SALES STUDENT /SENIORS 60 + / VETERANS \$25													
YEAR	CAPACITY SOLD CAPACITY SOLD													
IEAB	<u>100%</u>	<u>90%</u>	<u>80%</u>	<u>70%</u>	<u>60%</u>	<u>50%</u>	40%	30%	<u>20%</u>	<u>10%</u>	<u>5%</u>			
1	\$12,500,000	\$11,250,000	\$10,000,000	\$8,750,000	\$7,500,000	\$6,250,000	\$5,000,000	\$3,750,000	\$2,500,000	\$1,250,000	\$625,000			
2	\$25,000,000	\$22,500,000	\$20,000,000	\$17,500,000	\$15,000,000	\$12,500,000	\$10,000,000	\$7,500,000	\$5,000,000	\$2,500,000	\$1,250,000			
3	\$37,500,000	\$33,750,000	\$30,000,000	\$26,250,000	\$22,500,000	\$18,750,000	\$15,000,000	\$11,250,000	\$7,500,000	\$3,750,000	\$1,875,000			
4	\$50,000,000	\$45,000,000	\$40,000,000	\$35,000,000	\$30,000,000	\$25,000,000	\$20,000,000	\$15,000,000	\$10,000,000	\$5,000,000	\$2,500,000			
5	\$62,500,000	\$56,250,000	\$50,000,000	\$43,750,000	\$37,500,000	\$31,250,000	\$25,000,000	\$18,750,000	\$12,500,000	\$6,250,000	\$3,125,000			
6	\$75,000,000	\$67,500,000	\$60,000,000	\$52,500,000	\$45,000,000	\$37,500,000	\$30,000,000	\$22,500,000	\$15,000,000	\$7,500,000	\$3,750,000			
7	\$87,500,000	\$78,750,000	\$70,000,000	\$61,250,000	\$52,500,000	\$43,750,000	\$35,000,000	\$26,250,000	\$17,500,000	\$8,750,000	\$4,375,000			
8	\$100,000,000	\$90,000,000	\$80,000,000	\$70,000,000	\$60,000,000	\$50,000,000	\$40,000,000	\$30,000,000	\$20,000,000	\$10,000,000	\$5,000,000			
9	\$112,500,000	\$101,250,000	\$90,000,000	\$78,750,000	\$67,500,000	\$56,250,000	\$45,000,000	\$33,750,000	\$22,500,000	\$11,250,000	\$5,625,000			
10	\$125,000,000	\$112,500,000	\$100,000,000	\$87,500,000	\$75,000,000	\$62,500,000	\$50,000,000	\$37,500,000	\$25,000,000	\$12,500,000	\$6,250,000			

						COME - TICK	ET SALES								
	CHILDREN 3 - 4 YRS \$20														
YEAR					CAI	PACITY SOLD									
1640	100%	90%	80%	70%	60%	50%	40%	30%	20%	10%	5%				
1	\$10,000,000	\$9,000,000	\$8,000,000	\$7,000,000	\$6,000,000	\$5,000,000	\$4,000,000	\$3,000,000	\$2,000,000	\$1,000,000	\$500,000				
2	\$20,000,000	\$18,000,000	<u> </u>	\$14,000,000	\$12,000,000	\$10,000,000	\$8,000,000	\$6,000,000	\$4,000,000	\$2,000,000	\$1,000,000				
3	\$30,000,000	\$27,000,000	\$24,000,000	\$21,000,000	\$18,000,000	\$15,000,000	\$12,000,000	\$9,000,000	\$6,000,000	\$3,000,000	\$1,500,000				
4	\$40,000,000	\$36,000,000	\$32,000,000	\$28,000,000	\$24,000,000	\$20,000,000	\$16,000,000	\$12,000,000	\$8,000,000	\$4,000,000	\$2,000,000				
5	\$50,000,000	\$45,000,000	\$40,000,000	\$35,000,000	\$30,000,000	\$25,000,000	\$20,000,000	\$15,000,000	\$10,000,000	\$5,000,000	\$2,500,000				
6	\$60,000,000	\$54,000,000	\$48,000,000	\$42,000,000	\$36,000,000	\$30,000,000	\$24,000,000	\$18,000,000	\$12,000,000	\$6,000,000	\$3,000,000				
7	\$70,000,000	\$63,000,000	\$56,000,000	\$49,000,000	\$42,000,000	\$35,000,000	\$28,000,000	\$21,000,000	\$14,000,000	\$7,000,000	\$3,500,000				
8	\$80,000,000	\$72,000,000	\$64,000,000	\$56,000,000	\$48,000,000	\$40,000,000	\$32,000,000	\$24,000,000	\$16,000,000	\$8,000,000	\$4,000,000				
9	\$90,000,000	\$81,000,000	\$72,000,000	\$63,000,000	\$54,000,000	\$45,000,000	\$36,000,000	\$27,000,000	\$18,000,000	\$9,000,000	\$4,500,000				
10	\$100,000,000	\$90,000,000	\$80,000,000	\$70,000,000	\$60,000,000	\$50,000,000	\$40,000,000	\$30,000,000	\$20,000,000	\$10,000,000	\$5,000,000				



## THE CORALINE EXPERIENCE GROSS INCOME

#### PROJECTED GROSS YEARLY INCOME continued...

The projected gross yearly income is from ticket sales only and before expenses for the next ten years

			F	PROJECTED Y	ÆARLY INCO	ME - TICKE	T SALES				
			BELD	OM'S CHALLI	ENGE ADDIT	IONAL EXP	ERIENCE \$1				
YEAR					CAPA	CITY SOLD		0			
1600	<u>100%</u>	<u>90%</u>	<u>80%</u>	<u>70%</u>	<u>60%</u>	<u>50%</u>	<u>40%</u>	<u>30%</u>	<u>20%</u>	<u>10%</u>	<u>5%</u>
1	\$7,500,000	\$6,750,000	\$6,000,000	\$5,250,000	\$4,500,000	\$3,750,000	\$3,000,000	\$2,250,000	\$1,500,000	\$750,000	\$375,000
2	\$15,000,000	\$13,500,000	\$12,000,000	\$10,500,000	\$9,000,000	\$7,500,000	\$6,000,000	\$4,500,000	\$3,000,000	\$1,500,000	\$750,000
3	\$22,500,000	\$20,250,000	\$18,000,000	\$15,750,000	\$13,500,000	\$11,250,000	\$9,000,000	\$6,750,000	\$4,500,000	\$2,250,000	\$1,125,000
4	\$30,000,000	\$27,000,000	\$24,000,000	\$21,000,000	\$18,000,000	\$15,000,000	\$12,000,000	\$9,000,000	\$6,000,000	\$3,000,000	\$1,500,000
5	\$37,500,000	\$33,750,000	\$30,000,000	\$26,250,000	\$22,500,000	\$18,750,000	\$15,000,000	\$11,250,000	\$7,500,000	\$3,750,000	\$1,875,000
6	\$45,000,000	\$40,500,000	\$36,000,000	\$31,500,000	\$27,000,000	\$22,500,000	\$18,000,000	\$13,500,000	\$9,000,000	\$4,500,000	\$2,250,000
7	\$52,500,000	\$47,250,000	\$42,000,000	\$36,750,000	\$31,500,000	\$26,250,000	\$21,000,000	\$15,750,000	\$10,500,000	\$5,250,000	\$2,625,000
8	\$60,000,000	\$54,000,000	\$48,000,000	\$42,000,000	\$36,000,000	\$30,000,000	\$24,000,000	\$18,000,000	\$12,000,000	\$6,000,000	\$3,000,000
9	\$67,500,000	\$60,750,000	\$54,000,000	\$47,250,000	\$40,500,000	\$33,750,000	\$27,000,000	\$20,250,000	\$13,500,000	\$6,750,000	\$3,375,000
10	\$75,000,000	\$67,500,000	\$60,000,000	\$52,500,000	\$45,000,000	\$37,500,000	\$30,000,000	\$22,500,000	\$15,000,000	\$7,500,000	\$3,750,000

	PROJECTED YEARLY INCOME - TICKET SALES													
GROUP 15 + \$24														
YEAR					CAPA	CITY SOLD								
ILAN	<u>100%</u>	90%	<u>80%</u>	<u>70%</u>	<u>60%</u>	<u>50%</u>	<u>40%</u>	<u>30%</u>	<u>20%</u>	<u>10%</u>	<u>5%</u>			
1	\$12,000,000	\$10,800,000	\$9,600,000	\$8,400,000	\$7,200,000	\$6,000,000	\$4,800,000	\$3,600,000	\$2,400,000	\$1,200,000	\$600,000			
2	\$24,000,000	\$21,600,000		\$16,800,000	\$14,400,000	\$12,000,000	\$9,600,000	\$7,200,000	\$4,800,000	\$2,400,000	\$1,200,000			
3	\$36,000,000	\$64,800,000	\$28,800,000	\$25,200,000	\$21,600,000	\$18,000,000	\$14,400,000	\$10,800,000	\$7,200,000	\$3,600,000	\$1,800,000			
4	\$48,000,000	\$43,200,000	\$38,400,000	\$33,600,000	\$28,800,000	\$24,000,000	\$19,200,000	\$14,400,000	\$9,600,000	\$4,800,000	\$2,400,000			
5	\$60,000,000	\$54,000,000	\$48,000,000	\$42,000,000	\$36,000,000	\$30,000,000	\$24,000,000	\$18,000,000	\$12,000,000	\$6,000,000	\$3,000,000			
6	\$72,000,000	\$64,800,000	\$57,600,000	\$50,400,000	\$43,200,000	\$36,000,000	\$28,800,000	\$21,600,000	\$14,400,000	\$7,200,000	\$3,600,000			
7	\$84,000,000	\$75,600,000	\$67,200,000	\$58,800,000	\$50,400,000	\$42,000,000	\$33,600,000	\$25,200,000	\$16,800,000	\$8,400,000	\$4,200,000			
8	\$96,000,000	\$86,400,000	\$76,800,000	\$67,200,000	\$57,600,000	\$48,000,000	\$38,400,000	\$28,800,000	\$19,200,000	\$9,600,000	\$4,800,000			
9	\$108,000,000	\$97,200,000	\$86,400,000	\$75,600,000	\$64,800,000	\$54,000,000	\$43,200,000	\$32,400,000	\$21,600,000	\$10,800,000	\$5,400,000			
10	\$120,000,000	\$108,000,000	\$96,000,000	\$84,000,000	\$72,000,000	\$60,000,000	\$48,000,000	\$36,000,000	\$24,000,000	\$12,000,000	\$6,000,000			



## THE CORALINE EXPERIENCE GROSS INCOME

#### PROJECTED GROSS YEARLY INCOME

The projected gross yearly income below is with the admission of ticket sales and Beldam's Challenge- Additional Experience @\$15 for 1 year.

	PROJECTED YEARLY INCOME - TICKET SALES													
			OFNEDAL						NENOE 645					
			GENERAL	. ADMISSION	\$30 + BELD	AM'S CHALLEN		UNAL EXPER	AEMCE \$12					
						CAPACITY SOLI	)							
<u>Additional</u>	Experience	<u>100%</u>	<u>90%</u>	<u>80%</u>	<u>70%</u>	<u>60%</u>	<u>50%</u>	<u>40%</u>	<u>30%</u>	<u>20%</u>	<u>10%</u>	<u>5%</u>		
	100%	\$22,500,000	\$21,750,000	\$21,000,000	\$20,250,000	\$19,500,000	\$18,750,000	\$18,000,000	\$17,250,000	\$16,500,000	\$15,750,000	\$15,375,000		
	90%	\$21,000,000	\$20,250,000	\$19,500,000	\$18,750,000	\$18,000,000	\$17,250,000	\$16,500,000	\$15,750,000	\$15,000,000	\$14,250,000	\$13,875,000		
<u> </u>	80%	\$19,500,000	\$18,750,000	\$18,000,000	\$17,250,000	\$16,500,000	\$15,750,000	\$15,000,000	\$14,250,000	\$13,500,000	\$12,750,000	\$12,375,000		
ssio	70%	\$18,000,000	\$17,250,000	\$16,500,000	\$15,750,000	\$15,000,000	\$14,250,000	\$13,500,000	\$12,750,000	\$12,000,000	\$11,250,000	\$10,875,000		
Ē	60%	\$16,500,000	\$15,750,000	\$15,000,000	\$14,250,000	\$13,500,000	\$12,750,000	\$12,000,000	\$11,250,000	\$10,500,000	\$9,750,000	\$9,375,000		
¥	50%	\$15,000,000	\$14,250,000	\$13,500,000	\$12,750,000	\$12,000,000	\$11,250,000	\$10,500,000	\$9,750,000	\$9,000,000	\$8,250,000	\$7,875,000		
區	40%	\$13,500,000	\$12,750,000	\$12,000,000	\$11,250,000	\$10,500,000	\$9,750,000	\$9,000,000	\$8,250,000	\$7,500,000	\$6,750,000	\$6,375,000		
l e	30%	\$12,000,000	\$11,250,000	\$10,500,000	\$9,750,000	\$9,000,000	\$8,250,000	\$7,500,000	\$6,750,000	\$6,000,000	\$5,250,000	\$4,875,000		
Ge Ge	20%	\$10,500,000	\$9,750,000	\$9,000,000	\$8,250,000	\$7,500,000	\$6,750,000	\$6,000,000	\$5,250,000	\$4,500,000	\$3,750,000	\$3,375,000		
	10%	\$9,000,000	\$8,250,000	\$7,500,000	\$6,750,000	\$6,000,000	\$5,250,000	\$4,500,000	\$3,750,000	\$3,000,000	\$2,250,000	\$1,875,000		
	5%	\$8,250,000	\$7,500,000	\$6,750,000	\$6,000,000	\$5,250,000	\$4,500,000	\$3,750,000	\$3,000,000	\$2,250,000	\$1,500,000	\$1,125,000		

	PROJECTED YEARLY INCOME - TICKET SALES														
	STUDENT /SENIORS 60 + / VETERANS \$25 + BELDAM'S CHALLENGE - ADDITIONAL EXPERIENCE \$15														
	CAPACITY SOLD														
Additional	Additional Experience 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 59% 50% 40% 30% 20% 10% 59% 50% 50% 50% 50% 50% 50% 50% 50% 50% 50														
	100%	\$20,000,000		\$18,500,000	\$17,750,000	\$17,000,000	\$16,250,000	\$15,500,000	\$14,750,000	\$14,000,000	\$13,250,000	\$12,875,000			
RS 60 + / S	90%	\$18,750,000	\$18,000,000	\$17,250,000	\$16,500,000	\$15,750,000	\$15,000,000	\$14,250,000	\$13,500,000	\$12,750,000	\$12,000,000	\$11,625,000			
	80%	\$17,500,000	\$16,750,000	\$16,000,000	\$15,250,000	\$14,500,000	\$13,750,000	\$13,000,000	\$12,250,000	\$11,500,000	\$10,750,000	\$10,375,000			
	70%	\$16,250,000	\$15,500,000	\$14,750,000	\$14,000,000	\$13,250,000	\$12,500,000	\$11,750,000	\$11,000,000	\$10,250,000	\$9,500,000	\$9,125,000			
	60%	\$15,000,000	\$14,250,000	\$13,500,000	\$12,750,000	\$12,000,000	\$11,250,000	\$10,500,000	\$9,750,000	\$9,000,000	\$8,250,000	\$7,875,000			
SENIO	50%	\$13,750,000	\$13,000,000	\$12,250,000	\$11,500,000	\$10,750,000	\$10,000,000	\$9,250,000	\$8,500,000	\$7,750,000	\$7,000,000	\$6,625,000			
	40%	\$12,500,000	\$11,750,000	\$11,000,000	\$10,250,000	\$9,500,000	\$8,750,000	\$8,000,000	\$7,250,000	\$6,500,000	\$5,750,000	\$5,375,000			
	30%	\$11,250,000	\$10,500,000	\$9,750,000	\$9,000,000	\$8,250,000	\$7,500,000	\$6,750,000	\$6,000,000	\$5,250,000	\$4,500,000	\$4,125,000			
JDE	20%	\$10,000,000	\$9,250,000	\$8,500,000	\$7,750,000	\$7,000,000	\$6,250,000	\$5,500,000	\$4,750,000	\$4,000,000	\$3,250,000	\$2,875,000			
STUDEN	10%	\$8,750,000	\$8,000,000	\$7,250,000	\$6,500,000	\$5,750,000	\$5,000,000	\$4,250,000	\$3,500,000	\$2,750,000	\$2,000,000	\$1,625,000			
0,	5%	\$8,125,000	\$7,375,000	\$6,625,000	\$5,875,000	\$5,125,000	\$4,375,000	\$3,625,000	\$2,875,000	\$2,125,000	\$1,375,000	\$1,000,000			



Pag**9 7 9** 33 \* subject to change \*

## THE CORALINE EXPERIENCE

#### **GROSS INCOME**

PROJECTED GROSS YEARLY INCOME continued...

The projected gross yearly income below is with the admission of ticket sales and Beldam's Challenge- Additional Experience @\$15 for 1 year.

	PROJECTED YEARLY INCOME - TICKET SALES													
				PRO	DJECTED YE	ARLY INCOM	IE - TICKET S	SALES	$\lambda$					
					(	CAPACITY SO	LD							
<b>Additional</b>	Experience	<u>100%</u>	90%	<u>80%</u>	<u>70%</u>	<u>60%</u>	<u>50%</u>	40%	<u>30%</u>	<u>20%</u>	<u>10%</u>	<u>5%</u>		
	100%	\$17,500,000	\$16,750,000	\$16,000,000	\$15,250,000	\$14,500,000	\$13,750,000	\$13,000,000	\$12,250,000	\$11,500,000	\$10,750,000	\$10,375,000		
ω	90%	\$16,500,000	\$15,750,000	\$15,000,000	\$14,250,000	\$13,500,000	\$12,750,000	\$12,000,000	\$11,250,000	\$10,500,000	\$9,750,000	\$9,375,000		
<u> </u>	80%	\$15,500,000	\$14,750,000	\$14,000,000	\$13,250,000	\$12,500,000	\$11,750,000	\$11,000,000	\$10,250,000	\$9,500,000	\$8,750,000	\$8,375,000		
4	70%	\$14,500,000	\$13,750,000	\$13,000,000	\$12,250,000	\$11,500,000	\$10,750,000	\$10,000,000	\$9,250,000	\$8,500,000	\$7,750,000	\$7,375,000		
8	60%	\$13,500,000	\$12,750,000	\$12,000,000	\$11,250,000	\$10,500,000	\$9,750,000	\$9,000,000	\$8,250,000	\$7,500,000	\$6,750,000	\$6,375,000		
	50%	\$12,500,000	\$11,750,000	\$11,000,000	\$10,250,000	\$9,500,000	\$8,750,000	\$8,000,000	\$7,250,000	\$6,500,000	\$5,750,000	\$5,375,000		
	40%	\$11,500,000	\$10,750,000	\$10,000,000	\$9,250,000	\$8,500,000	\$7,750,000	\$7,000,000	\$6,250,000	\$5,500,000	\$4,750,000	\$4,375,000		
吕	30%	\$10,500,000	\$9,750,000	\$9,000,000	\$8,250,000	\$7,500,000	\$6,750,000	\$6,000,000	\$5,250,000	\$4,500,000	\$3,750,000	\$3,375,000		
	20%	\$9,500,000	\$8,750,000	\$8,000,000	\$7,250,000	\$6,500,000	\$5,750,000	\$5,000,000	\$4,250,000	\$3,500,000	\$2,750,000	\$2,375,000		
<u> </u>	10%	\$8,500,000	\$7,750,000	\$7,000,000	\$6,250,000	\$5,500,000	\$4,750,000	\$4,000,000	\$3,250,000	\$2,500,000	\$1,750,000	\$1,375,000		
	5%	\$8,000,000	\$7,250,000	\$6,500,000	\$5,750,000	\$5,000,000	\$4,250,000	\$3,500,000	\$2,750,000	\$2,000,000	\$1,250,000	\$875,000		

	PROJECTED YEARLY INCOME - TICKET SALES														
	CAPACITY SOLD														
<b>Additional</b>	Experience	<u>100%</u>	<u>90%</u>	<u>80%</u>	70%	<u>60%</u>	<u>50%</u>	<u>40%</u>	<u>30%</u>	<u>20%</u>	<u>10%</u>	<u>5%</u>			
	100%	\$19,500,000		\$18,000,000	\$17,250,000	\$16,500,000	\$15,750,000	\$15,000,000	\$14,250,000	\$13,500,000	\$12,750,000	\$12,375,000			
	90%	\$18,300,000	\$17,550,000	\$16,800,000	\$16,050,000	\$15,300,000	\$14,550,000	\$13,800,000	\$13,050,000	\$12,300,000	\$11,550,000	\$11,175,000			
	80%	\$17,100,000	\$16,350,000	\$15,600,000	\$14,850,000	\$14,100,000	\$13,350,000	\$12,600,000	\$11,850,000	\$11,100,000	\$10,350,000	\$9,975,000			
ري +	70%	\$15,900,000	\$15,150,000	\$14,400,000	\$13,650,000	\$12,900,000	\$12,150,000	\$11,400,000	\$10,650,000	\$9,900,000	\$9,150,000	\$8,775,000			
P 1	60%	\$14,700,000	\$13,950,000	\$13,200,000	\$12,450,000	\$11,700,000	\$10,950,000	\$10,200,000	\$9,450,000	\$8,700,000	\$7,950,000	\$7,575,000			
ПС	50%	\$13,500,000	\$12,750,000	\$12,000,000	\$11,250,000	\$10,500,000	\$9,750,000	\$9,000,000	\$8,250,000	\$7,500,000	\$6,750,000	\$6,375,000			
<u> </u>	40%	\$12,300,000	\$11,550,000	\$10,800,000	\$10,050,000	\$9,300,000	\$8,550,000	\$7,800,000	\$7,050,000	\$6,300,000	\$5,550,000	\$5,175,000			
/	30%	\$11,100,000	\$10,350,000	\$9,600,000	\$8,850,000	\$8,100,000	\$7,350,000	\$6,600,000	\$5,850,000	\$5,100,000	\$4,350,000	\$3,975,000			
	20%	\$9,900,000	\$9,150,000	\$8,400,000	\$7,650,000	\$6,900,000	\$6,150,000	\$5,400,000	\$4,650,000	\$3,900,000	\$3,150,000	\$2,775,000			
	10%	\$8,700,000	\$7,950,000	\$7,200,000	\$6,450,000	\$5,700,000	\$4,950,000	\$4,200,000	\$3,450,000	\$2,700,000	\$1,950,000	\$1,575,000			
	5%	\$8,100,000	\$7,350,000	\$6,600,000	\$5,850,000	\$5,100,000	\$4,350,000	\$3,600,000	\$2,850,000	\$2,100,000	\$1,350,000	\$975,000			



## THE CORALINE EXPERIENCE

#### INCOME

#### PROJECTED YEARLY INCOME

The charts below project the income after installation expenses only.

			PROJEC	TED YEARLY	INCOME AF	TER INSTALL	ATION EXP	ENSES ONLY	<b>(</b>					
	w/ GENERAL ADMISSION 5 + \$30 SOLD													
	CAPACITY SOLD CAPACITY SOLD													
YEAR														
1	\$3,317,136	\$1,817,136	\$317,136	-\$1,182,864	-\$2,682,864	-\$4,182,864	-\$5,682,864	-\$7,182,864	-\$8,682,864	-\$10,182,864	-\$10,932,864			
	PROJECTED YEARLY INCOME AFTER INSTALLATION EXPENSES ONLY													
						60 + / VETER								

			PROJEC	TED YEARLY	INCOME AFTER IN	TALLATION EX	PENSES ONL'	<b>1</b>						
w/ STUDENT /SENIORS 60 + / VETERANS \$25 SOLD														
	CAPACITY SOLD													
YEAR	100%	90%	80%	70%	60%	0% 40%	30%	20%	10%	5%				
1	\$817,136	-\$432,864	-\$1,682,864	-\$2,932,864	-\$4,182,864 -\$5,432	864 -\$6,682,864	-\$7,932,864	-\$9,182,864	-\$10,432,864	-\$11,057,864				

	PROJECTED YEARLY INCOME AFTER INSTALLATION EXPENSES ONLY													
w/ CHILDREN 3 - 4 YRS \$20 SOLD														
CAPACITY SOLD														
YEAR	100%	90%	80%	70%	60%	50%	40%	30%	20%	10%	5%			
1	-\$1,682,864	-\$2,682,864	-\$3,682,864	-\$4,682,864	-\$5,682,864	-\$6,682,864	-\$7,682,864	-\$8,682,864	-\$9,682,864	-\$10,682,864	-\$11,182,864			

			PROJEC	TED YEARLY	INCOME AF	TER INSTAL	LATION EXP	ENSES ONLY	<b>'</b>					
	GROUP 15 + \$24													
	CAPACITY SOLD													
YEAR	100%	90%	80%	70%	60%	50%	40%	30%	20%	10%	5%			
1	\$317,136	-\$882,864	-\$2,082,864	-\$3,282,864	-\$4,482,864	-\$5,682,864	-\$6,882,864	-\$8,082,864	-\$9,282,864	-\$10,482,864	-\$11,082,864			

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### THE CORALINE EXPERIENCE

#### INCOME

#### PROJECTED YEARLY INCOME

The charts below project the income after installation expenses only.

			DD0 15	OTED VEAD	\/ IN 100 14E /			EN OFFO CALL							
						AFTER INSTAL									
		G	ENERAL ADI	MISSION \$32	+ BELDAM'S	S CHALLENGE	E - ADDITION	AL EXPERIEN	ICE \$15						
	CAPACITY SOLD														
Additi	Additional Experience         100%         90%         80%         70%         60%         50%         40%         30%         20%         10%         5%														
	100%	\$10,817,136	\$10,067,136	\$9,317,136	\$8,567,136	\$7,817,136	\$7,067,136	\$6,317,136	\$5,567,136	\$4,817,136	\$4,067,136	\$3,692,136			
	90%	\$9,317,136	\$8,567,136	\$7,817,136	\$7,067,136	\$6,317,136	\$5,567,136	\$4,817,136	\$4,067,136	\$3,317,136	\$2,567,136	\$2,192,136			
딤	80%	\$7,817,136	\$7,067,136	\$6,317,136	\$5,567,136	\$4,817,136	\$4,067,136	\$3,317,136	\$2,567,136	\$1,817,136	\$1,067,136	\$692,136			
mission	70%	\$6,317,136	\$5,567,136	\$4,817,136	\$4,067,136	\$3,317,136	\$2,567,136	\$1,817,136	\$1,067,136	\$317,136	-\$432,864	-\$807,864			
i E E	60%	\$4,817,136	\$4,067,136	\$3,317,136	\$2,567,136	\$1,817,136	\$1,067,136	\$317,136	-\$432,864	-\$1,182,864	-\$1,932,864	-\$2,307,864			
< <	50%	\$3,317,136	\$2,567,136	\$1,817,136	\$1,067,136	\$317,136	-\$432,864	-\$1,182,864	-\$1,932,864	-\$2,682,864	-\$3,432,864	-\$3,807,864			
<u> </u>	40%	\$1,817,136	\$1,067,136	\$317,136	-\$432,864	-\$1,182,864	-\$1,932,864	-\$2,682,864	-\$3,432,864	-\$4,182,864	-\$4,932,864	-\$5,307,864			
	30%	\$317,136	-\$432,864	-\$1,182,864	-\$1,932,864	-\$2,682,864	-\$3,432,864	-\$4,182,864	-\$4,932,864	-\$5,682,864	-\$6,432,864	-\$6,807,864			
Ge	20%	-\$1,182,864	-\$1,932,864	-\$2,682,864	-\$3,432,864	-\$4,182,864	-\$4,932,864	-\$5,682,864	-\$6,432,864	-\$7,182,864	-\$7,932,864	-\$8,307,864			
	10%	-\$2,682,864	-\$3,432,864	-\$4,182,864	-\$4,932,864	-\$5,682,864	-\$6,432,864	-\$7,182,864	-\$7,932,864	-\$8,682,864	-\$9,432,864	-\$9,807,864			
	5%	-\$3,432,864	-\$4,182,864	-\$4,932,864	-\$5,682,864	\$6,432,864	-\$7,182,864	-\$7,932,864	-\$8,682,864	-\$9,432,864	-\$10,182,864	-\$10,557,864			

	PROJECTED YEARLY INCOME AFTER INSTALLATION EXPENSES ONLY													
	STUDENT /SENIORS 60 + / VETEFANS \$27 + BELDAM'S CHALLENGE - ADDITIONAL EXPERIENCE \$15													
	CAPACITY SOLD													
Additi	onal Experience	<u>100%</u>		<u>80%</u>	<u>70%</u>	<u>60%</u>	<u>50%</u>	<u>40%</u>	<u>30%</u>	<u>20%</u>	<u>10%</u>	<u>5%</u>		
7	100%	\$8,317,136	\$7,567,136	\$6,817,136	\$6,067,136	\$5,317,136	\$4,567,136	\$3,817,136	\$3,067,136	\$2,317,136	\$1,567,136	\$1,192,136		
+	90%	\$7,067,136	\$6,317,136	\$5,567,136	\$4,817,136	\$4,067,136	\$3,317,136	\$2,567,136	\$1,817,136	\$1,067,136	\$317,136	-\$57,864		
8	80%	\$5,817,136	\$5,067,136	\$4,317,136	\$3,567,136	\$2,817,136	\$2,067,136	\$1,317,136	\$567,136	-\$182,864	-\$932,864	-\$1,307,864		
8 S	70%	\$4,567,136	\$3,817,136	\$3,067,136	\$2,317,136	\$1,567,136	\$817,136	\$67,136	-\$682,864	-\$1,432,864	-\$2,182,864	-\$2,557,864		
	60%	\$3,317,136	\$2,567,136	\$1,817,136	\$1,067,136	\$317,136	-\$432,864	-\$1,182,864	-\$1,932,864	-\$2,682,864	-\$3,432,864	-\$3,807,864		
	50%	\$2,067,136	\$1,317,136	\$567,136	-\$182,864	-\$932,864	-\$1,682,864	-\$2,432,864	-\$3,182,864	-\$3,932,864	-\$4,682,864	-\$5,057,864		
	40%	\$817,136	\$67,136	-\$682,864	-\$1,432,864	-\$2,182,864	-\$2,932,864	-\$3,682,864	-\$4,432,864	-\$5,182,864	-\$5,932,864	-\$6,307,864		
	30%	-\$432,864	-\$1,182,864	-\$1,932,864	-\$2,682,864	-\$3,432,864	-\$4,182,864	-\$4,932,864	-\$5,682,864	-\$6,432,864	-\$7,182,864	-\$7,557,864		
	20%	-\$1,682,864	-\$2,432,864	-\$3,182,864	-\$3,932,864	-\$4,682,864	-\$5,432,864	-\$6,182,864	-\$6,932,864	-\$7,682,864	-\$8,432,864	-\$8,807,864		
STUDENT/SENIORS 60 VETERANS	10%	-\$2,932,864	-\$3,682,864	-\$4,432,864	-\$5,182,864	-\$5,932,864	-\$6,682,864	-\$7,432,864	-\$8,182,864	-\$8,932,864	-\$9,682,864	-\$10,057,864		
(CO	5%	-\$3,557,864	-\$4,307,864	-\$5,057,864	-\$5,807,864	-\$6,557,864	-\$7,307,864	-\$8,057,864	-\$8,807,864	-\$9,557,864	-\$10,307,864	-\$10,682,864		

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## THE CORALINE EXPERIENCE INCOME

PROJECTED YEARLY INCOME continued...

The charts below project the income after installation expenses only.

	PROJECTED YEARLY INCOME AFTER INSTALLATION EXPENSES ONLY												
	w/ CHILDREN 3 - 4 YRS \$20 + BELDAM'S CHALLENGE - ADDITIONAL EXPERIENCE \$15												
	CAPACITY SOLD CAPACITY SOLD												
Additi	ional Experience	<u>100%</u>	<u>90%</u>	<u>80%</u>	<u>70%</u>	<u>60%</u>	<u>50%</u>	<u>40%</u>	<u>30%</u>	<u>20%</u>	<u>10%</u>	<u>5%</u>	
	100%	\$5,817,136	\$5,067,136	\$4,317,136	\$3,567,136	\$2,817,136	\$2,067,136	\$1,317,136	\$567,136	-\$182,864	-\$932,864	-\$1,307,864	
SE SE	90%	\$4,817,136	\$4,067,136	\$3,317,136	\$2,567,136	\$1,817,136	\$1,067,136	\$317,136	-\$432,864	-\$1,182,864	-\$1,932,864	-\$2,307,864	
🗏	80%	\$3,817,136	\$3,067,136	\$2,317,136	\$1,567,136	\$817,136	\$67,136	-\$682,864	-\$1,432,864	-\$2,182,864	-\$2,932,864	-\$3,307,864	
4-	70%	\$2,817,136	\$2,067,136	\$1,317,136	\$567,136	-\$182,864	-\$932,864	-\$1,682,864	-\$2,432,864	-\$3,182,864	-\$3,932,864	-\$4,307,864	
က	60%	\$1,817,136	\$1,067,136	\$317,136	-\$432,864	-\$1,182,864	-\$1,932,864	-\$2,682,864	-\$3,432,864	-\$4,182,864	-\$4,932,864	-\$5,307,864	
	50%	\$817,136	\$67,136	-\$682,864	-\$1,432,864	-\$2,182,864	-\$2,932,864	-\$3,682,864	-\$4,432,864	-\$5,182,864	-\$5,932,864	-\$6,307,864	
	40%	-\$182,864	-\$932,864	-\$1,682,864	-\$2,432,864	-\$3,182,864	-\$3,932,864	-\$4,682,864	-\$5,432,864	-\$6,182,864	-\$6,932,864	-\$7,307,864	
	30%	-\$1,182,864	-\$1,932,864	-\$2,682,864	-\$3,432,864	-\$4,182,864	-\$4,932,864	-\$5,682,864	-\$6,432,864	-\$7,182,864	-\$7,932,864	-\$8,307,864	
Ö	20%	-\$2,182,864	-\$2,932,864	-\$3,682,864	-\$4,432,864	-\$5,182,864	-\$5,932,864	-\$6,682,864	-\$7,432,864	-\$8,182,864	-\$8,932,864	-\$9,307,864	
×	10%	-\$3,182,864	-\$3,932,864	-\$4,682,864	-\$5,432,864	-\$6,182,864	-\$6,932,864	-\$7,682,864	-\$8,432,864	-\$9,182,864	-\$9,932,864	-\$10,307,864	
	5%	-\$3,682,864	-\$4,432,864	-\$5,182,864	-\$5,932,864	\$6,682,864	-\$7,432,864	-\$8,182,864	-\$8,932,864	-\$9,682,864	-\$10,432,864	-\$10,807,864	

	PROJECTED YEARLY INCOME AFTER INSTALLATION EXPENSES ONLY												
	w/ GROUP 15 + \$24 + BELDAM'S CHALLENGE - ADDITIONAL EXPERIENCE \$15												
	CAPACITY SOLD												
Additi	ional Experience	<u>100%</u>		<u>80%</u>	<u>70%</u>	<u>60%</u>	<u>50%</u>	<u>40%</u>	<u>30%</u>	<u>20%</u>	<u>10%</u>	<u>5%</u>	
	100%	\$7,817,136	\$7,067,136	\$6,317,136	\$5,567,136	\$4,817,136	\$4,067,136	\$3,317,136	\$2,567,136	\$1,817,136	\$1,067,136	\$692,136	
	90%	\$6,617,136	\$5,867,136	\$5,117,136	\$4,367,136	\$3,617,136	\$2,867,136	\$2,117,136	\$1,367,136	\$617,136	-\$132,864	-\$507,864	
	80%	\$5,417,136	\$4,667,136	\$3,917,136	\$3,167,136	\$2,417,136	\$1,667,136	\$917,136	\$167,136	-\$582,864	-\$1,332,864	-\$1,707,864	
5	70%	\$4,217,136	\$3,467,136	\$2,717,136	\$1,967,136	\$1,217,136	\$467,136	-\$282,864	-\$1,032,864	-\$1,782,864	-\$2,532,864	-\$2,907,864	
욕	60%	\$3,017,136	\$2,267,136	\$1,517,136	\$767,136	\$17,136	-\$732,864	-\$1,482,864	-\$2,232,864	-\$2,982,864	-\$3,732,864	-\$4,107,864	
l ā	50%	\$1,817,136	\$1,067,136	\$317,136	-\$432,864	-\$1,182,864	-\$1,932,864	-\$2,682,864	-\$3,432,864	-\$4,182,864	-\$4,932,864	-\$5,307,864	
9	40%	\$617,136	-\$132,864	-\$882,864	-\$1,632,864	-\$2,382,864	-\$3,132,864	-\$3,882,864	-\$4,632,864	-\$5,382,864	-\$6,132,864	-\$6,507,864	
<b>/</b>	30%	-\$582,864	-\$1,332,864	-\$2,082,864	-\$2,832,864	-\$3,582,864	-\$4,332,864	-\$5,082,864	-\$5,832,864	-\$6,582,864	-\$7,332,864	-\$7,707,864	
	20%	-\$1,782,864	-\$2,532,864	-\$3,282,864	-\$4,032,864	-\$4,782,864	-\$5,532,864	-\$6,282,864	-\$7,032,864	-\$7,782,864	-\$8,532,864	-\$8,907,864	
	10%	-\$2,982,864	-\$3,732,864	-\$4,482,864	-\$5,232,864	-\$5,982,864	-\$6,732,864	-\$7,482,864	-\$8,232,864	-\$8,982,864	-\$9,732,864	-\$10,107,864	
	5%	-\$3,582,864	-\$4,332,864	-\$5,082,864	-\$5,832,864	-\$6,582,864	-\$7,332,864	-\$8,082,864	-\$8,832,864	-\$9,582,864	-\$10,332,864	-\$10,707,864	



## THE CORALINE EXPERIENCE

#### INCOME

#### PROJECTED YEARLY INCOME

The projected gross income below is from General Admission Sold & Beldam's Challenge sold after installation expenses and first year operation expenses. After the initial projected expenses, we are in the black of \$35,070.

	PROJECTED YEARLY INCOME AFTER INSTALLATION EXPENSES & EMPLOYMENT OPERATION EXPENSES FOR 1 YEAR													
	GENERAL ADMISSION \$32 + BELDAM'S CHALLENGE - ADDITIONAL EXPERIENCE \$15													
	CAPACITY SOLD													
Additio	onal Experience	<u>100%</u>	<u>90%</u>	<u>80%</u>	<u>70%</u>	<u>60%</u>	<u>50%</u>	40%	30%	<u>20%</u>	<u>10%</u>	<u>5%</u>		
	100%	\$7,535,070	\$6,785,070	\$6,035,070	\$5,285,070	\$4,535,070	\$3,785,070	\$3,035,070	\$2,285,070	\$1,535,070	\$785,070	\$410,070		
	90%	\$6,035,070	\$5,285,070	\$4,535,070	\$3,785,070	\$3,035,070	\$2,285,070	\$1,535,070	\$785,070	\$35,070	-\$714,930	-\$1,089,930		
uo	80%	\$4,535,070	\$3,785,070	\$3,035,070	\$2,285,070	\$1,535,070	\$785,070	\$35,070	-\$714,930	-\$1,464,930	-\$2,214,930	-\$2,589,930		
dmission	70%	\$3,035,070	\$2,285,070	\$1,535,070	\$785,070	\$35,070	-\$714,930	-\$1,464,930	-\$2,214,930	-\$2,964,930	-\$3,714,930	-\$4,089,930		
<u> </u>	60%	\$1,535,070	\$785,070	\$35,070	-\$714,930	-\$1,464,930	-\$2,214,930	-\$2,964,930	-\$3,714,930	-\$4,464,930	-\$5,214,930	-\$5,589,930		
\Q	50%	\$35,070	-\$714,930	-\$1,464,930	-\$2,214,930	-\$2,964,930	-\$3,714,930	-\$4,464,930	-\$5,214,930	-\$5,964,930	-\$6,714,930	-\$7,089,930		
펼	40%	-\$1,464,930	-\$2,214,930	-\$2,964,930	-\$3,714,930	-\$4,464,930	-\$5,214,930	-\$5,964,930	-\$6,714,930	-\$7,464,930	-\$8,214,930	-\$8,589,930		
General	30%	-\$2,964,930	-\$3,714,930	-\$4,464,930	-\$5,214,930	-\$5,964,930	-\$6,714,930	-\$7,464,930	-\$8,214,930	-\$8,964,930	-\$9,714,930	-\$10,089,930		
ජී	20%	-\$4,464,930	-\$5,214,930	-\$5,964,930	-\$6,714,930	-\$7,464,930	-\$8,214,930	-\$8,964,930	-\$9,714,930	-\$10,464,930	-\$11,214,930	-\$11,589,930		
	10%	-\$5,964,930	-\$6,714,930	-\$7,464,930	-\$8,214,930	-\$8,964,930	-\$9,714,930	-\$10,464,930	-\$11,214,930	-\$11,964,930	-\$12,714,930	-\$13,089,930		
	5%	-\$6,714,930	-\$7,464,930	-\$8,214,930	-\$8,964,930	-\$9,714,930	-\$10,464,930	-\$11,214,930	-\$11,964,930	-\$12,714,930	-\$13,464,930	-\$13,839,930		

#### PROJECTED YEARLY INCOME

The projected gross income below for year 2. Therefore, this includes the operation expenses only

	PROJECTED YEARLY INCOME AFTER EMPLOYMENT OPERATION EXPENSES ONLY AFTER 2 YEARS													
	GENERAL ADMISSION \$32 + BELDAM'S CHALLENGE - ADDITIONAL EXPERIENCE \$15													
	CAPACITY SOLD													
Additio	Additional Experience         100%         90%         80%         70%         60%         50%         40%         30%         20%         10%         5%													
	100%	\$19,800,000	\$19,050,000	\$18,300,000	\$17,550,000	\$16,800,000	\$16,050,000	\$15,300,000	\$14,550,000	\$13,800,000	\$13,050,000	\$12,675,000		
	90%	\$18,300,000	\$17,550,000	\$16,800,000	\$16,050,000	\$15,300,000	\$14,550,000	\$13,800,000	\$13,050,000	\$12,300,000	\$11,550,000	\$11,175,000		
l G	80%	\$16,800,000	\$16,050,000	\$15,300,000	\$14,550,000	\$13,800,000	\$13,050,000	\$12,300,000	\$11,550,000	\$10,800,000	\$10,050,000	\$9,675,000		
dmission	70%	\$15,300,000	\$14,550,000	\$13,800,000	\$13,050,000	\$12,300,000	\$11,550,000	\$10,800,000	\$10,050,000	\$9,300,000	\$8,550,000	\$8,175,000		
<u> </u>	60%	\$13,800,000	\$13,050,000	\$12,300,000	\$11,550,000	\$10,800,000	\$10,050,000	\$9,300,000	\$8,550,000	\$7,800,000	\$7,050,000	\$6,675,000		
⋖	50%	\$12,300,000	\$11,550,000	\$10,800,000	\$10,050,000	\$9,300,000	\$8,550,000	\$7,800,000	\$7,050,000	\$6,300,000	\$5,550,000	\$5,175,000		
General	40%	\$10,800,000	\$10,050,000	\$9,300,000	\$8,550,000	\$7,800,000	\$7,050,000	\$6,300,000	\$5,550,000	\$4,800,000	\$4,050,000	\$3,675,000		
l ene	30%	\$9,300,000	\$8,550,000	\$7,800,000	\$7,050,000	\$6,300,000	\$5,550,000	\$4,800,000	\$4,050,000	\$3,300,000	\$2,550,000	\$2,175,000		
ဗီ	20%	\$7,800,000	\$7,050,000	\$6,300,000	\$5,550,000	\$4,800,000	\$4,050,000	\$3,300,000	\$2,550,000	\$1,800,000	\$1,050,000	\$675,000		
	10%	\$6,300,000	\$5,550,000	\$4,800,000	\$4,050,000	\$3,300,000	\$2,550,000	\$1,800,000	\$1,050,000	\$300,000	-\$450,000	-\$825,000		
	5%	\$5,550,000	\$4,800,000	\$4,050,000	\$3,300,000	\$2,550,000	\$1,800,000	\$1,050,000	\$300,000	-\$450,000	-\$1,200,000	-\$1,575,000		



Pag Pag A 3 subject to change \*

## THE CORALINE EXPERIENCE

#### **INCOME**

#### PROJECTED YEARLY INCOME

The projected gross income below for year 3. Therefore, this includes the operation expenses only

	PROJECTED YEARLY INCOME AFTER EMPLOYMENT OPERATION EXPENSES AFTER 3 YEARS												
	CAPACITY SOLD												
Additional	Experience	<u>100%</u>	90%	<u>80%</u>	70%	60%	50%	<u>40%</u>	<u>30%</u>	<u>20%</u>	<u>10%</u>	<u>5%</u>	
	100%	\$34,200,000	\$32,700,000	\$31,200,000	\$29,700,000	\$28,200,000	\$26,700,000	\$25,200,000	\$23,700,000	\$22,200,000	\$20,700,000	\$19,950,000	
	90%	\$31,200,000	\$29,700,000	\$28,200,000	\$26,700,000	\$25,200,000	\$23,700,000	\$22,200,000	\$20,700,000	\$19,200,000	\$17,700,000	\$16,950,000	
l o	80%	\$28,200,000	\$26,700,000	\$25,200,000	\$23,700,000	\$22,200,000	\$20,700,000	\$19,200,000	\$17,700,000	\$16,200,000	\$14,700,000	\$13,950,000	
mission	70%	\$25,200,000	\$23,700,000	\$22,200,000	\$20,700,000	\$19,200,000	\$17,700,000	\$16,200,000	\$14,700,000	\$13,200,000	\$11,700,000	\$10,950,000	
<u>ii</u>	60%	\$22,200,000	\$20,700,000	\$19,200,000	\$17,700,000	\$16,200,000	\$14,700,000	\$13,200,000	\$11,700,000	\$10,200,000	\$8,700,000	\$7,950,000	
Ad	50%	\$19,200,000	\$17,700,000	\$16,200,000	\$14,700,000	\$13,200,000	\$11,700,000	\$10,200,000	\$8,700,000	\$7,200,000	\$5,700,000	\$4,950,000	
<u>ra</u>	40%	\$16,200,000	\$14,700,000	\$13,200,000	\$11,700,000	\$10,200,000	\$8,700,000	\$7,200,000	\$5,700,000	\$4,200,000	\$2,700,000	\$1,950,000	
l lei	30%	\$13,200,000	\$11,700,000	\$10,200,000	\$8,700,000	\$7,200,000	\$5,700,000	\$4,200,000	\$2,700,000	\$1,200,000	-\$300,000	-\$1,050,000	
Gel	20%	\$10,200,000	\$8,700,000	\$7,200,000	\$5,700,000	\$4,200,000	\$2,700,000	\$1,200,000	-\$300,000	-\$1,800,000	-\$3,300,000	-\$4,050,000	
	10%	\$7,200,000	\$5,700,000	\$4,200,000	\$2,700,000	\$1,200,000	-\$300,000	-\$1,800,000	-\$3,300,000	-\$4,800,000	-\$6,300,000	-\$7,050,000	
	5%	\$5,700,000	\$4,200,000	\$2,700,000	\$1,200,000	-\$300,000	-\$1,800,000	-\$3,300,000	-\$4,800,000	-\$6,300,000	-\$7,800,000	-\$8,550,000	

Page 2 4 1 33



### THE CORALINE EXPERIENCE

#### **EXPENSES**

#### PRODUCTION INSTALLATION

The following information is a estimated projected installation expenses beging July 1st, 2019 thru October 2020.

ESTIMATED PROJECTED INS	TALLATION	EXPENSES	0
	<u>Acquisition</u>	<u>Labor</u>	<u>Total</u>
Architecure/Building Renovations	\$410,000	\$500,000	\$910,000
Marketing	\$77,000.00	\$385,000	\$462,000
Scenic	\$430,000	\$2,150,000	\$2,580,000
Costumes & Animatronics	\$420,000	\$18,000	\$438,000
Lighting	\$2,250,000	\$265,000	\$2,515,000
Projection & Video	\$1,100,000	\$400,000	\$1,500,000
Sound	\$1,000,000	\$125,000	\$1,125,000
Show Control	\$90,000	\$95,000	\$185,000
Liability Insurance	\$19,220	\$0	\$19,220
Restaurant License	\$1,500	\$0	\$1,500
SUB TOTAL	\$5,797,720	\$3,938,000	\$9,735,720
Contigency 20.00%	\$1,159,544	\$787,600	\$1,947,144
TOTAL	\$6,957,264	\$4,725,600	\$11,682,864

#### PROJECTED LINE ITEM EXPENSES

Projected line item expenses will be in the order below on the pages that follow:

- Architecture/ Building Renovations
- Marketing
- Scenic
- Costumes & Animontronics
- Lighting
- Projection & Video
- Sound
- Show Control
- Management



#### THE CORALINE EXPERIENCE

#### **EXCLUSIONS**

Lusions Lusions In this blue sky proposal for the The Coraline Experience for our client, Sears, Roebuck and Co. 2nd. Story Studios has excluded the following:



Page 1 of 1 \* subject to change \*

## THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION ACQUISITION

Company Name: 2nd Story Studios Project No.: 023

Project Name: The Coraline Experience Client Sears, Roebuck and Co.

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Logistics
Bid Date: 5/25/2019

2.6 26.20.0			
Estimated Installation Acquisition	Expenses		
Item Description	Qty	Item Amount	Total Bid
Steel and Concrete Materials	1	\$115,000	\$115,000
Crane Rental and Operation (3 Weeks)	1	\$85,000	\$85,000
Additional Internal Structure	1	\$180,000	\$180,000
Engineering Fee	1	\$50,000	\$50,000
۷ -			
O '			
TOTAL BID BASE			\$315,000.00
TAX	8.50%		\$26,775.00
CONTIGENCY	20.00%		\$63,000.00
TOTAL BID AMOUNT			\$404,775.00



## THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION LABOR EXPENSES

Company Name: 2nd Story Studios Project No. 023

Project Name: The Coraline Experience Client: Sears, Poebuck and Co.

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Logistics
Bid Date: 5/26/2019

<u>Labor Title</u>	Project Description	No. of Laborers							
1		INO. OI LADOTEIS	Hours / Week	Weeks of Project	Hourly Pay Rate	Total Hours	Est. Benefits	<u>Earnings</u>	Total Earnings
Crane Operator	Operates Crane	1	40	3	\$60.00	120	\$3,240.00	\$7,200.00	\$10,440.00
Steel Workers	Redistributes Steel Beams	6	40		\$35.00	240	\$3,780.00	\$8,400.00	\$12,180.00
Carpenters	Build Staircases	3	40	2	\$55.00	240	\$5,940.00	\$13,200.00	\$19,140.00
Carpenters	Adjust internals of Building	10	40	2.5	\$45.00	1000	\$20,250.00	\$45,000.00	\$65,250.00
			1						
				TOT	TAL HOURS	135			
		X			SUBTOTAL		\$33,210.00	\$73,800.00	\$107,010.00
		2019 FICA F	ATE Social Secu	rity & Medicare (6.2	2% +1.45%)	7.65%		\$66,600.00	·
		U		ker's Compensatior		6.00%		\$132,000.00	
	State Unemp	loyment Insurance	e (SUI) Rates ranç	ge from 1.5% to 6.2	2% for 2019	6.20%		\$185,400.00	
			·	_	Contigency	20%		\$14,760.00	·
					TOTAL		\$47	72,560	·



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# THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION LABOR EXPENSES

Project No.:

Client

023

Sears, Roebuck and Co.

Company Name: 2nd Story Studios

Project Name: The Coraline Experience

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Marketing & Branding

5/31/2019 Bid Date:

			Estimated Inst	allation Labor Ex	cpenses (	7			
<u>Labor Title</u>	No. of Laborers	Full-Time or Part-Time	Hours/ Week	Weeks of Year	Hourly Pay Rate	Total Hours	Est. Benefits	<u>Earnings</u>	Total Earnings
Director of Marketing	1	Full-Time	40	52	\$75.00	2080	\$7,020.00	\$156,000.00	\$163,020.00
Marketing Assistant	1	Full-Time	40	52	\$23.00	2080	\$2,152.80	\$47,840.00	\$49,992.80
Social Media Specialist	1	Full-Time	40	52	\$26.00	2080	\$2,433.60	\$54,080.00	\$56,513.60
Graphics Coordinator	1	Full-Time	40	52	\$29.00	2080	\$2,714.40	\$60,320.00	\$63,034.40
				7					
		_							
					TAL HOURS	8320			
					SUBTOTAL		\$14,320.80	\$318,240.00	\$332,560.80
		2019 FICA RA		ty & Medicare (6.2		7.65%		\$24,345.36	
				er's Compensatio		6.00%		\$3,182.40	
			State Ur	nemployment Insu	` '	6.2%		\$19,730.88	
				Estimated Hea		45%		\$14,320.80	
		4			Contigency	20%		\$63,648.00	
		. )			TOTAL		\$379	9,819	



\* subject to change \*

## THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION ACQUISITION

Company Name: 2nd Story Studios Project No.: 023

Project Name: The Coraline Experience Client Sears, Boebuck and Co.

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Scenic
Bid Date: 5/25/2019

Bid Date. 3/23/2019		•	
Estimated Installation Acquisition I	Expenses		
<u>Item Description</u>	Qty	Item Amount	<u>Total Bid</u>
30 Gal. 175 PSI High Performance Quiet Portable Electric Air Compressor	4	\$ 349	\$ 349
20-Volt MAX Lithium-lon 21-Degree Cordless Framing Nailer	10	\$ 399.00	\$3,990
20-Volt MAX XR Lithium-Ion Cordless Brushless Drywall Screw Gun Kit w/ Batteries,	10	\$318	
Charger and Bonus Drywall Cut-Out Tool	10	φ310	\$3,180
3/8 in. x 50 ft. Double Arm Auto Retracting Air Hose Reel	5	\$96.25	\$481.25
100 ft. 12/3 SJTW Hi-Visibility Outdoor Heavy-Duty Extension Cord with Power Light	10	\$49.99	
Plug	10	\$49.99	\$499.90
13 Amp 10 in. Professional Cast Iron Table Saw	2	\$649	\$1,298
15 Amp 14 in. (355 mm) Multi-Cutter Saw	2	\$466.83	\$933.66
225 Amp Eagle 10,000 Plus Gas Engine Driven Welder w/Stick Leads, Multi-Process,	3	\$3,958.79	
10.5 kW Peak Generator (Kohler)	9	ψ0,930.79	\$11,876.37
TOTAL BID BASE			\$ 22,259.18
TAX			\$ 1,892.030
CONTIGENCY	20	%	\$ 4,451.836
TOTAL BID AMOUNT			\$ 28,603.05



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## THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION LABOR EXPENSES

Project No. 023

Sears, Roebuck and Co.

Company Name: 2nd Story Studios
Project Name: The Coraline Experience

The Coraline Experience Client:

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Scenic

Bid Date: 5/26/2019

Bid Date:	5/26/2019					·			
		Estima	ted Installation	Labor Expenses					
<u>Labor Title</u>	Project Description	No. of Laborers	Hours / Week	Weeks of Project	Hourly Pay Rate	Total Hours	Est. Benefits	<u>Earnings</u>	Total Earnings
Carpenter	Real World Garden	10	40	6	\$30.00	2400	\$32,400.00	\$72,000.00	\$104,400.00
Carpenter	Real World House Façade	10	40	6	\$30.00	2400	\$32,400.00	\$72,000.00	\$104,400.00
Carpenter	Real World House Interior	10	40	6	\$30.00	2400	\$32,400.00	\$72,000.00	\$104,400.00
Carpenter	Tunnels	10	40	6	\$30.00	2400	\$32,400.00	\$72,000.00	\$104,400.00
Carpenter	Other World House Façade	10	40	6	\$30.00	2400	\$32,400.00	\$72,000.00	\$104,400.00
Carpenter	Other World House Interior	10	40	6	\$30.00	2400	\$32,400.00	\$72,000.00	\$104,400.00
Carpenter	Other World Garden	10	40	6	\$30.00	2400	\$32,400.00	\$72,000.00	\$104,400.00
Carpenter	Other World Café	10	40	6	\$30.00	2400	\$32,400.00	\$72,000.00	\$104,400.00
Carpenter	Wasp Maze	10	40	6	\$30.00	2400	\$32,400.00	\$72,000.00	\$104,400.00
Carpenter	Gift Shop	30	40	6	\$30.00	7200	\$97,200.00	\$216,000.00	\$313,200.00
Carpenter	Key Maze	10	40	6	\$40.00	2400	\$43,200.00	\$96,000.00	\$139,200.00
Project Manager/Technical Director		1	40	52	\$65.00	2080	\$60,840.00	\$135,200.00	\$196,040.00
Buyer		1	40	52	\$20.00	2080	\$18,720.00	\$41,600.00	\$60,320.00
Painters		3	40	2.5	\$30.00	300	\$4,050.00	\$9,000.00	\$13,050.00
Set Dressers		2		2.5	\$30.00	0	\$0.00	\$0.00	\$0.00
Shop Foreman		1	40	9.5	\$45.00	380	\$7,695.00	\$17,100.00	\$24,795.00
				TO	TAL HOURS	31200		\$1,162,900.00	
	X				SUBTOTAL		\$523,305.00		\$1,686,205.00
		2019 FICA		curity & Medicare (6.2		7.65%		\$88,961.85	
	Worker's Compensation Insurance 6.00% \$69,774.00						•		
	, 0		State	Unemployment Insu	rance (SUI)	6.2%		\$72,099.80	
				Estimated Hea	alth Benefits	45%		\$523,305.00	
					Contigency	20%		\$232,580.00	
					TOTAL		\$2,14	49,620.65	



# THE CORALINE EXPERIENC

#### PRODUCTION INSTALLATION ACQUISITION

Company Name: 2nd Story Studios

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Costumes & Animontronics

Bid Date: 5/25/2019

Project Name:

The Coraline Experience Sears, Roebuck and Co. Client

Project No.: 023

Estimated Installation Acquisition Expenses Item Description Total Bid Qtv Item Amount Operations Uniforms 3 \$100.00 \$20,000.00 Traditional Walk-Around Characters: Coraline, Other Mother, Other Grandfather 3 \$10,000.00 \$30,000.00 Outer Shell Structures: Spink and Forcible (Theatre Show) 2 \$10,000,00 \$20,000,00 Articulated Head Walk-Around Characters: Spink and Forcible 2 \$45,000.00 \$90,000.00 Face Characters: Spink and Forcible \$5,000.00 \$20,000.00 4 \$5,000.00 Puppet: Cat \$5,000.00 1 Puppet: Other Mother \$5,000.00 \$5.000.00 Animatronic: Other Grandfather (Piano Playing) 1 \$50,000.00 \$50,000,00 Single-Motion Animatronics: BC and Thorn, Rats, Dogs \$80,000.00 100 \$800.00 **TOTAL BID BASE** \$320,000.00 8.50% \$27,200.00 TAX CONTIGENCY \$64,000,00 20.00% **TOTAL BID AMOUNT** \$411,200.00



## THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION LABOR EXPENSES

Project No.: Client:

Sears, Roebuck and Co.

Company Name: 2nd Story Studios

Project Name: The Coraline Experience

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Costumes & Animatronics

Bid Date: 5/26/2019

Dia Bato.	6, 26, 2010								
		Estimated Install	ation Labor Ex	penses					
<u>Labor Title</u>	Project Description	No. of Laborers	Hours / Week	Weeks of Project	Hourly Pay Rate	Total Hours	Est. Benefits	<u>Earnings</u>	Total Earnings
Animatronics Technician	Load-in: Other Grandfather (Piano Playing)	2	40	1	\$35.00	80	\$1,260.00	\$2,800.00	\$4,060.00
Animatronics Technician	Load-in: BC and Thorn, Pats, Dogs	2	40	1	\$35.00	80	\$1,260.00	\$2,800.00	\$4,060.00
Puppet Rigger	Load-in: Other Mother Puppet (Pulley system)	4	12	1	\$30.00	48	\$648.00	\$1,440.00	\$2,088.00
		<b>*</b>							
		4							
			3						
		· ·							
					TAL HOURS	208			
					SUBTOTAL		\$3,168.00	\$7,040.00	\$10,208.00
		2019 FICA F		rity & Medicare (6.2	,	7.65%		\$538.56	
	Worker's Compensation Insurance 6.00% \$422.40								
			State l	Jnemployment Insu	rance (SUI)	6.20%		\$3,168.00	
_				Estimated Hea	alth Benefits	45%		\$3,168.00	
					Contigency	20%		\$1,408.00	
		·	·	·	TOTAL		\$14	,337	



## THE CORALINE EXPERIEN

#### PRODUCTION INSTALLATION ACQUISITION

Company Name: 2nd Story Studios

The

South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626 Location:

Department: Lighting Bid Date: 5/28/2019

Project Name:

Coraline Experience	Client	Sears, Roebuck and Co.
---------------------	--------	------------------------

Project No.:

Estimated legislation Association Company			
Estimated Installation Acquisition Expense			
Item Description	<u>Qty</u>	Item Amount	Total Bid
Kinetic Acquisition			\$1,628,023.94
Harman/Martin Exterior Inground 400 Series LED Uplights	150	\$29.97	\$4,495.50
E27 LED Edison Fireworks Light Bulb (G95)	30	\$19.88	\$596.40
40w Equivalent G25 Dimmable Inddor/Outdoor Vintage Glass Edison LED Globe	60	\$8.25	\$495.00
4 watt 12 volt CA11 Flame Tip Medium Screw E26 Base 2700K Clear Dimmable	40	\$9.67	\$386.80
RGW Candelabra Bulb	15	\$13.55	\$203.25
LEDENET LED Light Strip Super Bright RGBW RGB White Flexible 5M 360 LEDs one reel 5050 SMD Ribbon Lamps 24V Non-Waterproof Tape Lighting	3100	\$28.99	\$89,869.00
DMX 512 LED Decoder Controller for RGB Tape Strip Light Dimmer Driver DC9-24V 60A (30 Channel)	20	\$68.99	\$1,379.80
eTopxizu 12v 30a Dc Universal Regulated Switching Power Supply 360w for CCTV, Radio, Computer Project	20	\$18.95	\$379.00
LED Strip Connector Kit for 5050 10mm 4Pin, Includes s8 Types of Solderless LED Strip Accessories	20	\$13.98	\$279.60
TOTAL BID BASE			\$1,726,108.29
TAX	8.5%		\$146,719.20
CONTIGENCY	20%		\$345,221.66
TOTAL BID AMOUNT			\$2,218,049.15
	•	•	



Page)2013pf 33 \* subject to change \*

#### Quote #64709 v1

The Coraline Experience Avery



Billing

Quick Quote 722 Thompson Ave Glendale, CA 91201 Quick Quote 310.837.3204 **Shipping** 

Sears Building South Coast Plaza 3333 Bristol St. Costa Mesa, CA 92626 **Date:** 7/27/20

**Sales Rep:**Jennifer Skinner

**Payment Terms:** Pre Pay

**Quote Date:** 5/30/19

Sales I	tems	Net Price	Total Price
20	ShowTec Pixel Bar 18 Q4 with edison.	\$800.00	\$16,000.00
30	Martin Mac Viper Profile with edison.	\$10,929.00	\$327,870.00
120	MegaLite 4035-5 7-10W QUAD RGBW LEDS, 20o, 25o DIFFUSION INCLUDED, 5 PIN XLR 110V-240 50/60HZ	\$186.25	\$22,350.00
13	Chauvet DJ Festoon 20RGB Package Includes: 20 RGB bulbs	\$100.00	\$1,300.00
50	100' powerCON Cable PE700J-100-PCN	\$115.00	\$5,750.00
4	grandMA 3 Full Control Console MA4010500	\$66,862.55	\$267,450.20
20	Elation Platinum Beam 5R EXTREME, powerCON EPB888 with edison.	\$1,762.50	\$35,250.00
20	Martin Mac Aura XB with edison.	\$4,859.00	\$97,180.00
175	ETC Source 4 LED Series 2 Lustr (Light Engine, Shutters, C-Clamp, Cable, Diffuser, Pattern Holder - NO LENS) 7461A1051  With PCon to PBG adapter	\$1,992.75	\$348,731.25
25	Chauvet Freedom Par Quad-4 (includes Power/Charging Cord, IRC-6 Remote) FREEDOMPARQUAD4	\$310.00	\$7,750.00
50	ETC Medium Flood Lens (Source Four Par) 7061A4005	\$5.50	\$275.00
120	ETC 36° Lens Barrel for Source Four Ellipsoidal 7060A2004-K	\$150.00	\$18,000.00
50	ETC 50° Lens Barrel for Source Four Ellipsoidal (color frame included) 7060A2005-K	\$150.00	\$7,500.00
5	ETC 70° Lens Barrel for Source Four Ellipsoidal, includes Frame 7060A2051-K	\$270.00	\$1,350.00
70	ETC ColorSource CYC 7415A1000 with edison.	\$1,320.00	\$92,400.00
4	Lex 24-Way 120V 200A 3ø Distro (Camlok In, 4xSoca) DBS200-A4BM2	\$2,073.35	\$8,293.40
20	25' - 4/0 Feeder Cable (BLACK Camlok) FE6000-25	\$156.75	\$3,135.00
10	100' - 4/0 Feeder Cable (BLACK Camlok) FE6000-100	\$513.65	\$5,136.50
20	50' Socapex Cable (6-cir @ 20 Amps) ME-1214-50-L	\$397.85	\$7,957.00
20	100' Socapex Cable (6-cir @ 20 Amps) ME-1214-100-L	\$611.25	\$12,225.00
40	6' Socapex Break Out (6-cir Female PBG-Edison) EGBO100-6-515	\$209.35	\$8,374.00
100	10' PBG-Edison Cable (NEMA 5-15) PE700J-10-515	\$33.35	\$3,335.00
75	15' PBG-Edison Cable (NEMA 5-15) PE700J-15-515	\$37.15	\$2,786.25
75	25' PBG-Edison Cable - SJ (NEMA 5-15) PE700J-25-515	\$43.75	\$3,281.25
100	50' PBG-Edison Cable (NEMA 5-15) PE700J-50-515	\$68.65	\$6,865.00



Sales Rep:

Jennifer Skinner

Date:

7/27/20

The Coraline Experience Avery



**Billing** 

Quick Quote

Quick Qu	mpson Ave , CA 91201 Jote 310.837.3204	3333 Bristol St. Costa Mesa, CA 92626	Payment Terms: Pre Pay	<b>Quote Date</b> 5/30/19	э:
				×	
50	100' PBG-Edison Cable (NEMA 5-15)	PE700J-100-515		\$116.15	\$5,807.
100	10' powerCON Cable PE700J-10-PCN	N	•	\$32.15	\$3,215.0
75	15' powerCON Cable PE700J-15-PCN	N	•	\$36.65	\$2,748.
75	25' powerCON Cable PE700J-25-PCN	N		\$45.55	\$3,416.
100	50' powerCON Cable PE700J-50-PCN	N		\$68.35	\$6,835.
100	10' - 5 Pin XLR Cable DMX-5P-10		~'0	\$29.95	\$2,995.
75	15' - 5 Pin XLR Cable DMX-5P-15			\$32.95	\$2,471.
75	25' - 5 Pin XLR Cable DMX-5P-25			\$38.00	\$2,850.0
100	50' - 5 Pin XLR Cable DMX-5P-50		4.0.	\$52.95	\$5,295.
50	100' - 5 Pin XLR Cable DMX-5P-100			\$82.85	\$4,142.
90	The Light Source Trigger Clamp, Black	k Anodized TCB		\$32.00	\$2,880.
430	Pipe Clamp - Fits 1.5"ID Sch 40 c-clar	mp 400CC		\$21.00	\$9,030.
230	21' Black Steel Pipe - 1.5" ID Sch. 40	- Threaded One End Only		\$50.00	\$11,500.
20	Chauvet Festoon FESTOON RGB			\$421.95	\$8,439.
50	ETC ColorSource Par DMX, Black 741	2A1005		\$663.75	\$33,187.
15	ETC Selador Desire D60 Lustr+ - Blac	k, PBG/Edison 7410A1605-A		\$1,661.25	\$24,918.
200	Gantom 7 Seven Color Spotlight GT77			\$304.00	\$60,800.
15	2" Black Gaff Tape Roll Roll (2" x 60yd	s.)		\$19.00	\$285.
15	2" White Gaff Tape Roll Roll (2" x 60yd	ls.)		\$19.00	\$285.
Shipping	3			Net Price	Total Pri
1	Shipping & Handling			\$10,000.00	\$10,000.0
	Shipping & Handling Ground			\$10,000.00	\$10,

**Shipping** 

Sears Building South Coast Plaza



#### Quote #64709 v1

The Coraline Experience Avery

**Billing** 

Quick Quote 722 Thompson Ave Glendale, CA 91201 Quick Quote 310.837.3204 Shipping

Sears Building South Coast Plaza 3333 Bristol St. Costa Mesa, CA 92626

Date: 7/27/20 Sales Rep: Jennifer Skinner

**Payment Terms:** Pre Pay

**Quote Date:** 

5/30/19

Producer: Samantha Sorin

• Quote expires 5/30/2019

\$1,501,646,35

\$10,000.00

Shipping:

Labor: Other:

Sales Tax: \$116,377.59

Grand Total: \$1,628,023.94

• Shipping charges may be added to quote

- Allow time for shipping
- Prices based on volume quoted
- Returned items subject to restocking fee
- Prices valid through 5/30/2019

Approved And Agreed to By:

Sign

Property of Organization

Date

## THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION LABOR EXPENSES

2nd Story Studios Company Name: Project Name: The Coraline Experience

South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Lighting Bid Date: 5/28/2019

Location:

Client:

Project No.

Sears, Roebuck and Co.

	Estim	ated Installation	Labor Expens	es					
<u>Labor Title</u>	Project Description	No. of Laborers	Hours / Week	Weeks of Project	Hourly Pay Rate	Total Hours	Est. Benefits	<u>Earnings</u>	Total Earnings
Master Electrician	Installation	3	40	7	\$45	840	\$17,010.00	\$37,800.00	\$54,810.00
Electrician	Installation	10	40	6	\$25	2400	\$27,000.00	\$60,000.00	\$87,000.00
Programmer	Console Programmer	3	40	4	\$30	480	\$6,480.00	\$14,400.00	\$20,880.00
Lighting Supervisor	Organization between Install and Design	1	40	7	\$60	280	\$7,560.00	\$16,800.00	\$24,360.00
Lighting Designer	Designs Lights for Event (in for Tech & Soft Open)	1	40	4	\$65	160	\$4,680.00	\$10,400.00	\$15,080.00
				TOT	AL HOURS	4160	\$62,730.00		\$202,130.00
					SUBTOTAL			\$139,400.00	
	(6.2% +1.45%) 2019 FICA RATE Social Security & Medicare 7.65% \$10,664.10								
			ıoW	ker's Compensatio	n Insurance	6.00%		\$8,364.00	
	X		State U	Jnemployment Insu	rance (SUI)	6.2%		\$8,642.80	
				Estimated Hea	Ith Benefits	45%		\$62,730.00	
					Contigency	20%		\$27,880.00	
	, 0				TOTAL		\$257	,680.90	



# THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION ACQUISITION

023

Company Name: 2nd Story Studios Project No.:

Project Name: The Coraline Experience Client Sears, Roebuck and Co.

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Projection and Video

Bid Date: 5/26/2019

Did Date. 3/20/2019			
Estimated Installation Acquisition Ex	penses		
<u>Item Description</u>	Qty	<u>Item Amount</u>	Total Bid
Brightsign HD1024	28	\$450.00	\$12,600.00
Server Rental	1	\$500.00	\$4,000.00
4k Monitor 20 inch	1	\$500.00	\$500.00
1080p Monitor	1	\$150.00	\$150.00
Show-run Computer	1	\$2,000.00	\$2,000.00
Windows Laptop	4	\$100.00	\$800.00
AV Access HDMI 2.0 Extender - 4KEX70-H2	28	\$200.00	\$5,600.00
HDMI Cable (25ft)	150	\$15.00	\$2,250.00
Cat 6a Cable (50ft)	50	\$25.00	\$1,250.00
Cat 6a Cable (100ft)	60	\$40.00	\$2,400.00
Cat 6a Cable (150ft)	20	\$50.00	\$1,000.00
Miscellaneous Cable and Multi-Taps		-	\$2,000.00
Christie 10k Lumens Lazer Projector (DWU-1075GS)	28	\$25,000.00	\$700,000.00
(educational price is ~\$12k per for reference discounts)		·	,
Lenses (Christie Zoom 140-119102-XX)	28	\$2,130.00	\$59,640.00
Rigging Cages	28		\$0.00
TOTAL BID BASE		\$31,160.00	\$794,190.00
TAX			\$67,506.15
Contigency			\$158,838.00
TOTAL BID AMOUNT		\$1,020,534.15	



\* subject to change \*

## THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION LABOR EXPENSES

Project No.:

Sears, Roebuck and Co.

Client:

Company Name: 2nd Story Studios Project Name:

The Coraline Experience

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Projection and Video

Bid Date: 5/26/2019

		Estimated In	stallation Labor E	xpenses					
<u>Labor Title</u>	Project Description	No. of Laborers	Hours / Week	Weeks of Project	Hourly Pay Rate	Total Hours	Est. Benefits	<u>Earnings</u>	Total Earnings
Head Video Technician	Organization between install and design	1	40	8	\$60.00	320	\$8,640.00	\$19,200.00	\$27,840.00
Assistant Video Technician	Installation	2	40	8	\$45.00	640	\$12,960.00	\$28,800.00	\$41,760.00
Video Tech Crew	Installation	10	40	7	\$30.00	2800	\$37,800.00	\$84,000.00	\$121,800.00
Programmer	Projection Programming	4	40	4	\$35.00	640	\$10,080.00	\$22,400.00	\$32,480.00
Content Creation	Creation of Content and Edits	4	40	8	\$40.00	1280	\$23,040.00	\$51,200.00	\$74,240.00
			7						
				TOT	TAL HOURS	210	\$92,520.00		\$298,120.00
					SUBTOTAL			\$205,600.0	
2019 FICA RATE Social Security & Medicare (6.2% +1.45%)					2% +1.45%)	7.65%		\$15,728.40	
Worker's Compensation Insurance					n Insurance	6.00%		\$12,336.00	
			State (	Jnemployment Insu	rance (SUI)	6.2%		\$12,747.20	
			•	Estimated Hea	Ith Benefits	45%		\$92,520.00	·
	, 0		•	•	Contigency	20%		\$41,120.00	
			•	•	TOTAL		\$38	30,052	



# THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION ACQUISITION

Company Name: 2nd Story Studios Project Name:

The Coraline Experience

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Sound Bid Date: 5/27/2019

	Project No.:	023
	Client	Sears, Roebuck and Co.
04.00000		

Estimated Installation Acquisition Expenses									
<u>Qty</u>	Item Amount	Total Bid							
<b>O</b> 1	\$10,000.00	\$10,000.00							
3	\$7,000.00	\$21,000.00							
8	\$5,500.00	\$44,000.00							
5	\$300.00	\$1,500.00							
24	\$400.00	\$9,600.00							
27	\$180.00	\$4,860.00							
4	\$420.00	\$1,680.00							
5	\$330.00	\$1,650.00							
14	\$425.00	\$5,950.00							
16	\$500.00	\$8,000.00							
5	\$670.00	\$3,350.00							
6	\$650.00	\$3,900.00							
3	\$225.00	\$675.00							
1	\$275,000.00	\$275,000.00							
1		\$39,116.50							
1	\$195,582.50	\$195,583.00							
1	\$156,466.00	\$156,466.00							
		\$772,330.50							
8.5%		\$65,648.09							
20%		\$154,466.10							
		\$992,444.69							
	Qty 1 3 8 5 24 27 4 5 14 16 5 6 3 1 1 1 1 1 8.5%	Qty         Item Amount           1         \$10,000.00           3         \$7,000.00           8         \$5,500.00           5         \$300.00           24         \$400.00           27         \$180.00           4         \$420.00           5         \$330.00           14         \$425.00           16         \$500.00           5         \$670.00           6         \$650.00           3         \$225.00           1         \$195,582.50           1         \$156,466.00           8.5%							



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## THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION LABOR EXPENSES

Company Name: 2nd Story Studios Project No.: 023
Project Name: The Coraline Experience Client: Sears, Roebuck and Co.

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Sound Bid Date: 5/28/2019

Did Dale.	3/20/2019								
		Estimated Insta	llation Labor E	xpenses					
<u>Labor Title</u>	Project Description	No. of Laborers	Hours / Week	Weeks of Project	Hourly Pay Rate	Total Hours	Est. Benefits	Earnings	Total Earnings
Technician	Installation (RW Garden & House, Tunnels)	3	40	3	\$30	360	\$4,860.00	\$10,800.00	\$15,660.00
Technician	Installation (OW Garden & House, Venue)	4	40	3	\$30	480	\$6,480.00	\$14,400.00	\$20,880.00
Technician	Installation (Decaying World, Facilities)	3	40	3	\$30	360	\$4,860.00	\$10,800.00	\$15,660.00
Programmer	Real World, Tunnels, Facilities, Other World	1	40	3	\$50	120	\$2,700.00	\$6,000.00	\$8,700.00
Programmer	Decaying World, Venue, Other World	1	40	3	\$50	120	\$2,700.00	\$6,000.00	\$8,700.00
Project Lead or Manager	Real World, Tunnels, Facilities, Other World	1	40	3	\$70	120	\$3,780.00	\$8,400.00	\$12,180.00
Project Lead or Manager	Decaying World, Venue, Other World	1	40	3	\$70	120	\$3,780.00	\$8,400.00	\$12,180.00
			•	TO	TAL HOURS	1320			
					SUBTOTAL		\$29,160.00	\$64,800	\$93,960.00
		2019 FICA R	ATE Social Secu	rity & Medicare (6.2	2% +1.45%)	7.65%		\$4,957	
	X		Wo	rker's Compensatio	n Insurance	6.00%		\$3,888	
State Unemployment Insurance (SUI)								\$4,017.60	
				Estimated Hea	alth Benefits	45%		\$29,160	
	, 0				Contigency	20%		\$12,960	
					TOTAL		\$11	9,783	

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# THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION ACQUISITION

Project No.: 1023

Sears, Roebuck and Co.

Client

Company Name: 2nd Story Studios

The Coraline Experience

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Show Control Bid Date: 5/21/2019

Project Name:

Did Date.	3/21/2019						
		Estimated Installat	ion Acquisition Expe	enses			
		Item Description		<u>Qty</u>	<u>Item Amount</u>		Total Bid
Alcorn McBride V16				2	\$ 2,999	\$	5,998
Alcorn McBride Sho				4	\$ 2,999	\$	11,996
Alcorn McBride AM				12	\$ 932.00	) \$	11,184
Alcorn McBride AM	IIO-8OUT		0,	2	\$ 932.00	) \$	1,864
Hardware triggers				1	\$ 10,000.00	) \$	10,000
Cables				1	\$ 20,000.00	) \$	20,000
			7				
		. ( )					
		Ç					
			TOTAL BID BASE			\$	61,042.00
		**	TAX	8.5%		\$	5,188.57
		( )	CONTIGENCY	20%		\$	12,208.40
		TO	OTAL BID AMOUNT			\$	78,438.97



\* subject to change \*

## THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION LABOR EXPENSES

Company Name: 2nd Story Studios Project No.:

Project Name: The Coraline Experience Client: Sears, Roebuck and Co.

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626 Department: Show Control

Bid Date:	5/26/2019									
Estimated Installation Labor Expenses										
<u>Labor Title</u>	Project Description	No. of Laborers	Hours / Week	Weeks of Project	Hourly Pay Rate	Total Hours	Est. Benefits	Earnings	Total Earnings	
Show Control - Project Lead	Oversee attraction-wide show control installation	1	50	3	\$120.00	150	\$8,100.00	\$18,000	\$26,100.00	
Show Control - Programmer	attraction-wide show control programmer	1	50	3	\$100.00	150	\$6,750.00	\$15,000	\$21,750.00	
Show Control - Technician	attraction-wide show control system install	2	50	3	\$50.00	300	\$6,750.00	\$15,000	\$21,750.00	
					TAL HOURS	600				
		22 12 512			SUBTOTAL		\$21,600.00	. ,	\$69,600.00	
		2019 FIC/		curity & Medicare (6.2				\$3,672		
	n Insurance			\$2,880						
State Unemployment Insurance (SUI) Rates range from 1.5% to 6.2% for 2019 6.20% \$2,976										
				Estimated Hea				\$21,600		
					Contigency	20%		\$9,600		
					TOTAL		\$88,7	728		



# THE CORALINE EXPERIENCE

#### PRODUCTION INSTALLATION ACQUISITION

Company Name: 2nd Story Studios Project No.: 023

Project Name: The Coraline Experience Client Sears, Roebuck and Co.

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Management Bid Date: 5/21/2019

Did Date. 3/21/2019									
Estimated Installation Acquisition Expenses									
Item Description	Qty	Item Amount	Total Bid						
Liability Insurance  - Worker's Compensation \$10,000  - Business Interruption \$2,500  - Commercial Property Coverage \$469  - Commercial Property Coverage \$469 (limit \$50,000, covers equipment breakdown, acts of terrorism)  - Commercial General Liability Coverage \$2996 (general aggregate limit of \$2 million, each occurrence limit of \$1 million, damage to rented premises of \$300,000)  - Commercial Auto Coverage \$1341  - Commercial Inland Marine Coverage \$704 (this covers equipment that is leased or borrowed like our 4Wall rental. Limit \$50,000)  - Commercial Liability Umbrella Coverage \$750 (additional \$1 million umbrella coverage)  - Liquor Liability Coverage \$460  * *NOTE- This liability insurance is just an estimated projection 2nd Story Studios is not an entertainment insurance agency and rate/plans will change.	1	\$19,220.00							
RestaurantInitial License for New Construction	1	\$1,500.00	\$1,500.00						
TOTAL BID BASE			\$ 20,720.00						
TAX	8.5%		\$ 1,761.20						
CONTIGENCY	20%		\$ 4,144.00						
TOTAL BID AMOUNT			\$ 26,625.20						

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\* subject to change \*

# THE CORALINE EXPERIENCE EXPENSES

#### **OPERATIONS**

The following chart below indicates an estimation of 1 year operation expenses.

#### ESTIMATED PROJECTED EMPLOYEE EXPENSES FOR YEARLY OPERATIONS

Project No. 023 Company Name: 2nd Story Studios

Client: Project Name: The Coraline Experience Sears, Roebuck and Co.

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Management 6/3/2019 Date:

Exclusions: 2 weeks not accounted for - Vacation

Estimated Operations Expenses									
<u>Labor Title</u>	No. of Laborers	Full-Time or Part-Time		Weeks of Year	Hourly Pay Rate	Total Hours	Est. Benefits	<u>Earnings</u>	Total Earnings
		Mar	keting Depa	rtment					
Director of Marketing	1	Full-Time	40	50	\$75.00	2000	\$6,750.00	\$150,000.00	\$156,750.00
Marketing Assistant	1	Full-Time	40	50	\$23.00	2000	\$2,070.00	\$46,000.00	\$48,070.00
Social Media Specialist	1	Full-Time	40	50	\$26.00	2000	\$2,340.00	\$52,000.00	\$54,340.00
Graphics Coordinator	1	Full-Time	40	50	\$29.00	2000	\$2,610.00	\$58,000.00	\$60,610.00
			Operations S	aff					
Facilties Operations Manager	1	Full-Time	40	50	\$48.00	2000	\$43,200.00	\$96,000.00	\$139,200.00
Janitor	4	Full-Time	40	52	\$20.00	2080	\$18,720.00	\$41,600.00	\$60,320.00
General Staff	10	Full-Time		50	\$20.00	0	\$0.00	\$0.00	\$0.00
			Performer	S					
Traditonal Walk-Around Performers (5 / shift)	10	Full-Time	40	50	\$20.00	2000	\$18,000.00	\$40,000.00	\$58,000.00
Articulated Head Walk-Around Performers (2 / shift)	4	Full-Time	40	50	\$20.00	2000	\$18,000.00	\$40,000.00	\$58,000.00
Face Characters (2 / shift)	4	Full-Time	40	50	\$20.00	2000	\$18,000.00	\$40,000.00	\$58,000.00
Puppeteers for Cat Puppet (2 / shift)	4	Full-Time	40	50	\$23.00	2000	\$20,700.00	\$46,000.00	\$66,700.00
Piano player/performer - OW grandfather piano (weekends only)	1	Part-time	20	50	\$38.00	1000	\$17,100.00	\$38,000.00	\$55,100.00
Stage Manager	2	Full-Time	40	50	\$23.00	2000	\$20,700.00	\$46,000.00	\$66,700.00
		Sc	enic Depart	ment					
Technical Director - Maintenance	1	Full-Time	40	52	\$65.00	2080	\$60,840.00	\$135,200.00	\$196,040.00
Maintenance Carpentry	1	Full-Time	40	52	\$30.00	2080	\$28,080.00	\$62,400.00	\$90,480.00

**OPERATIONS CONTINUED TO THE NEXT PAGE** 



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# THE CORALINE EXPERIENCE

#### OPERATIONS continued...

#### ESTIMATED PROJECTED EMPLOYEE EXPENSES FOR YEARLY OPERATIONS

Company Name: 2nd Story Studios Project No.: 023♦

Project Name: The Coraline Experience Client: Sears, Roebuck and Co.

Location: South Coast Plaza, Sears, 3333 Bristol St, Costa Mesa, CA 92626

Department: Management Date: 6/3/2019

Exclusions: 2 weeks not accounted for - Vacation

Exercise 10: E Weeke 110: acces	antou for tuout	1011							
			Estimate	d Operations	Expenses				
<u>Labor Title</u>	No. of Laborers	Full-Time or Part-Time	Hours/ Week	Weeks of Year	Hourly Pay Rate	Total Hours	Est. Benefits	<u>Earnings</u>	Total Earnings
			Lig	hting Departr	nent				
Master Electrician	1	Full-Time	40	52	\$30.00	2080	\$28,080.00	\$62,400.00	\$90,480.00
Assistant Master Electrician		Full-Time	40	52	\$18.00	2080	\$16,848.00	\$37,440.00	\$54,288.00
			Sc	ound Departm	ent				
Mixer	2	Full-Time	40	50	\$21.00	2100	\$19,845.00	\$44,100.00	\$63,945.00
Audio Lead	1	Full-Time	40	52	\$24.00	2080	\$22,464.00	\$49,920.00	\$72,384.00
Audio Crew	1	Full-Time	40	52	\$47.00	2080	\$43,992.00	\$97,760.00	\$141,752.00
			Costume 8	Animatronic	Department	t			
Animatronics Technician	1	Full-Time	40	52	\$35.00	2080	\$32,760.00	\$72,800.00	\$105,560.00
Wardrobe Technician	1	Full-Time	40	52	\$27.00	2080	\$25,272.00	\$56,160.00	\$81,432.00
Assistant Wardrobe Technicar	1	Full-Time	40	52	\$18.00	2080	\$16,848.00	\$37,440.00	\$54,288.00
Liability Insurance								\$19,220.00	
Liquor License								\$15,835.00	
				TO	TAL HOURS	8320			
					SUBTOTAL		\$373,599.00	\$1,105,620.00	\$1,479,219.00
	2019	FICA RATES		& Medicare (6		7.65%		\$84,579.93	
		7		's Compensati		6.00%		\$11,056.20	
		Worker's	s Compensatio	on Insurance fo	r Performers	10.23%		\$25,575.00	
			State Une	mployment Ins	, ,	6.25%		\$69,101.25	
				Estimated He	alth Benefits			\$373,599.00	
	()				Contigency	20%		\$221,124.00	·
	17				TOTAL		\$1	,704,586	
	<u> </u>								



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## THE CORALINE EXPERIENCE

## EXAMPLE EVENT FEES & CHARGES COMPOSED BY 2ND STORY STUDIOS

FEES AND CHARGES

#### Facility Use per Performance

(use of the theatre for up to eight hours inclusive of load-in, set-up, rehearsal, performance, load-out) \$1,800 or 15% of ticket sales, whichever is greater

If the leasee surpasses eight hours an hourly fee of \$100 will be applied

#### Facility Preservation Fee

(to be paid by individual or organization) \$250 for partial or full day

#### Security Fee Cleaning Fee

\$275 per performance or event, per officier \$250 if facility is left in disorderly conduct

#### Non-Refundable Deposit

\$450

#### Stage Personnel Charges (per hour)

\$44 Stage Manager

\$38 Lead rate (lighting, sound, deck, wardrobe, etc.)

\$33 Stagehand

*Note:* for all rates for Stage Personnel daily overtime applies. Time-and-one-half after 8 hours worked and double time after 12 hours worked.

#### Merchandising Fee

A 15% merchandising fee will apply for any merchandise that is sold; 20% if The Coraline Experience is to sell the product.

#### **Equipment Rental**

The rental of equipment costs vary and are incurred when the Individual/Organization requires sound, lighting, projection, etc.

#### **Liability Insurance**

Individual/ Organization is required to provide a certificate of insurance to The Coraline Experience. If the Individual/Organization is an employer, the Individual/Organization must provide proof of Worker's Compensation and Employer's Liability Insurance.



## THE CORALINE EXPERIENCE

#### POTENTIAL EXPENSE SAVING OPTIONS

#### POTENTIAL OPPORTUNITIES - VENDORS OR SPONSORS

The following companies/organizations have some opportunities for the client as they are local within area, or share similar values, or are high in their domain of the themed entertainment industry

- 1. Ganahl Lumber
- 2. Kinetic Lighting Inc.
- 3. QSC Audio
- 4. Alcorn McBride Inc.
- 5. Batch Craft Soda

#### THE GAIMAN FOUNDATION

There is a Gaiman Foundation that is ran by the Neil Gaiman family. There could be some opportunities here that you might want to explore.

#### Mission Statement

The Gaiman Foundation, supporting freedom of speech, the written word, and popular culture, and generally doing good where it can.

#### **ABOUT**

Founded in 2012, the Gaiman Foundation supports a range of causes, particularly those to do with free speech and the arts.

The Gaiman Foundation is a family foundation, and Mr. Gaiman's wife and three adult children also sit on the board of trustees. The foundation serves a two-fold purpose: to support freedom of speech, the written word, popular culture, and the arts, and to benefit other good causes supported by the board.

The Gaiman Foundation was created to provide grants to selected charitable and educational organizations that have demonstrated dedication and excellence in their respective missions. Designed to continue in perpetuity, the foundation was seeded with the money won in a court case against Todd McFarlane and Image Comics.

The Gaiman Foundation is in a financial capacity building process, and is currently only accepting grant applications by invitation.

The Gaiman Foundation is a 501(c)3 registered in California.

The Gaiman Foundation is a member of Exponent Philanthropy, formerly The Association of Small Foundations.



## THE CORALINE EXPERIENCE

INSTALATION SCHEDULE J. J. C. S. C. S.

2ND SIORY STUDIOS Property o

# 2nd STORY STUDIOS THE CORALINE EXPERIENCE

#### PROJECTED INSTALLATION SCHEDULE

For more detailed information refer to the "Bids of Installation Labor" documents.

INITIAL INSTALLATION										
<u>DEPARTMENT</u>	WEEK#	<u>DATES</u>	TOTAL LABOR HRS.	NOTES						
BUILDING RENOVATIONS	10	July 1st - September 6th	N/A	Currently 10 weeks allotted to building renovations. This includes reviews of proposals.						
SCENIC / BUILDING INSTALLATION	7	September 9th - November 1st	31,200hrs.	Currently 6 weeks allotted to installation with 1 week of contingency. (Week 10/21 - 10/25 is dark, except for sound).						
PAINTING & SET DRESSING	4	November 18th - December 13th	880hrs.	Currently 3 weeks allotted with 1 week of contingency.						
LIGHTING INSTALLATION	7	September 16th - November 8th	4000hrs.	Installation will begin in the 4th week of the Scenic Installation.  (Week 10/21 - 10/25 is dark except for sound).						
SOUND INSTALLATION	3	October 7th - October 25th	1320hrs.	Installation will begin two week before Scenic Installation has been completed. (Week 10/21 - 10/25 is reserved for sound only).						
VIDEO / PROJECTIONS INSTALLATION	9	October 14th - December 20th	5680hrs.	Currently 8 weeks allotted to content creation & installation with 1 week of contingency. (Week 10/21 - 10/25 is dark, except for sound).						
SHOW CONTROL INSTALLATION	3	September 16th - October 18th	600hrs.	Installation for Show Control will begin before any other departments finish installation. (Weeks 09/30 - 10/11 are dark for Show Control).						
COSTUME / ANIMATRONICS INSTALLATION	2	October 14th - November 1st	192hrs.	Currently 1 weeks allotted to installation with 1 week of contingency. (Week 10/21 - 10/25 is dark, except for sound).						

PROJECTED INSTALLATION SCHEDULE (continued in next page)



# 2nd STORY STUDIOS THE CORALINE EXPERIENCE

CONTINGENCY INSTALLATION (continued)										
<u>DEPARTMENT</u>	WEEK#	<u>DATES</u>	TOTAL LABOR HRS.	NOTES						
ADMINISTRATIVE OFFICES INSTALLATION	1	December 16th - December 20th	120hrs.	Currently 1 week allotted to installation.						
GIFT SHOP INSTALLATION	2	December 16th - January 3rd	400hrs.	Currently 2 weeks allotted to installation, taking into consideration holidays.						
OVERALL CONTIGENCY	4	January 6th - January 24th	N/A	erty						

INSTALLATION OVERVIEW / PHASES							
PHASE	DATES	NOTES					
PHASE 1   Building Renovations	July 1st - September 6th, 2019						
PHASE 2   Initial Installation	September 9th - December 20th	N/A					
PHASE 3   Miscellanous Installation	December 16th - January 24th	IN/A					
PHASE 4   Testing	January 27th - February 29th						



STANDARDS

STANDARDS

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## THE CORALINE EXPERIENCE

#### Standards Guidebook

The intention of this document is to standardize the creation of all park drawings, documents and media for all designers. These standards allow for the exchange of information between designers to be clear and concise. If at any time you have a question about the standards outlined in this document, please refer to the Technical Director for clarification.

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#### 2ND Story Studios Group Network Directory Structure

The 2ND Story Studios server is a network folder that all designers, project managers and other employees have access to. It can be accessed by any computer in DesignLand as well as other machines like personal computers.

#### **Global Folders**

- Global folders are top level folders that contain all Projects, Standards and Venue files
  - TEMPLATES FOLDER: Contains templates to start from for Microsoft, Pages and Vectorworks documents. Also contains the logo and paperwork header images.
  - BUDGET FOLDER: Contains all pertinent information about budgeting for the event.
  - PRODUCTION DEPT FOLDER: Contains contact information, schedules agendas and notes.
  - NARRATIVE DEPT FOLDER: Contains all information about the narrative story for the park.
  - LOGISTICS DEPT FOLDER: Contains the standards handbook, venue drawing, and useful building codes to follow.
  - CREATIVE DEPT FOLDER: Contains the style guide and any concept information
  - DESIGN DEPT FOLDER. Contains folders for all areas of design to contain research, draftings and PDF packages
  - RENDERINGS FOLDER: Contains folders for all areas of design to contain final renderings to be displayed.
  - PRESENTATION FOLDER: Contains a PDF copy of the presentation delivered to client as well as any print outs.
- Files saved outside the Project Folder will be deleted

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#### Design Department Folders

- DESIGN DEPARTMENT Folders contain the specific areas of Design
- AREA FOLDERS can be found via: 2SS > 08. Design Dept\*
- Standard file structure to access ROOM Folders
  - 2SS Coraline
    - Design Dept\*
      - Costumes (COS)
      - Lighting (LTG)
      - Scenic (SET)
      - Show Control (SHC)
      - Sound (SND)
      - Video (VID)
- Inside each Design folder there are sub folders for Research, Drawings, and PDF.
- . folder w.

  Property of the second s Each Designer should create a folder with their initials to house all of their

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## **Vectorworks File Naming Standards**

### Location Specific

Real World Garden	RWG
Real World House	RWH
Tunnels	TUN
Other World House	OWH
Other World Garden	OWG
Disintegrating House	DST
Other Spink and Forcible Venue	SFV

### Room Specific

Porch	POR
Hall	HALL
Spink and Forcible Flat	SFF
Parent's Flat	PNT
Coraline's Flat	COF
Drawing Room	DWG
Kitchen	KIT
Restaurant	RRT
Rest Rooms	RRM
Gift Shop	GFT

#### Discipline Specific Files

#### File Naming Syntax:

#### PROJECT - LOCATION - ROOM - DISCIPLINE.vwx

• Example: Coraline in the Abandoned Sears Building at South Coast Plaza

Project: Coraline

• Location: Other World House

• Room: Drawing Room

Discipline: Scenic (SET)

Lighting (LTG)
Sound (SND)

Projections (VID)

COR-OWH-SET.vwx

COR-OWH-DWG-LTG.vwx

COR-OWH-DWG-SND.vwx

COR-OWH-DWG-VID.vwx

- For all Lighting files, also include at the end of the filename:
  - -2D (Lighting Plot)
  - -3D (3D Section Work) •
  - -REND (Rendering Files)
  - -REDLINE (Redline Drawings)
    - Ex. COR-OWH-DWG-LTG-2D.vwx

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#### Layer Naming Standards

#### Design Layers

- Design Layers are where you 'draft.' Everything should be drawn at full scale; you choose the scale at which you'd like to print when you create a Viewport which places your drawing on a Sheet Layer
- **Architectural Layers** (Brought in when you Workgroup Reference. DO NOT draft on these.)
  - ARCH-GP (2D/3D model of the Venue)
  - ARCH-SECT (2D Section of the Venue)
- Discipline Specific Layers
  - Scenic: SET-RWH-PNT-GP, SET-RWH-PNT-SECT, SET-RWH-PNT-ELEVATIONS, SET-RWH-PNT-DETAILS, etc.
  - Lighting: LTG-RWH-ONT-GP, LTG-RWH-PNT-SECT, etc.
  - Sound: SND-RWH-PNT-GP, SND-RWH-PNT-SECT, etc.
- All Design Layers must begin with your discipline code to determine what discipline the layer belongs to:
- In order to reference all documents together, the location and room code must also be used.
- Stack Layers together in an order that makes sense for your workflow by dragging and dropping the "#" column in the Navigation Palette. (ie. Put all the GP layers together and all the Section Layers together.)

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#### Sheet Layers

- Sheet Layers are where you export your drawings and renderings from Vectorworks, typically PDF's (JPEG for Renderings) which you can then print.
- Viewports, Sheet Borders/TitleBlocks, Notes and any other items used solely for printing purposes live on Sheet Borders.
- We use 24" x 36" (ARCH D size) drafting packages
- You should have one Sheet Layer for each piece of paper you'd like to print. The "Sheet Number" correlates to the Plate Number within your drafting package. The "Sheet Title" is the name of your drawing. For example:
  - 1 Garden Lighting Groundplan
  - 2 Garden Lighting Section
  - 3 Garden Scenic Front Elevation
- If your sheet Layer is being used to Render a 3D model, or if it contains raster graphics such as pictures, logos, or other joegs, the DPI of the Sheet Layer should be increased from the default 72. Use 150 for Sheet Layers that a mem will only be displayed digitally and 300 for Sheet Layers that will be printed. Higher DPI requires more memory.

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#### Class Naming Standards

#### Discipline Specific Naming Scheme for Classes

- Classes should be developed as needed but kept to a minimum
- Classes should begin with the following category:
  - Architecture: ARCH-
  - Scenic: SET-
  - Lighting: LTG-
  - Projection: VID-
  - Sound: SND-
- irom to Each category should have a stock set of classes to work from to keep the number of classes to a reasonable number
  - SET-01 Arch
    - -02 Furn
    - -03 Entourage
    - -04 Figures
    - -05 Camera
  - LTG-01 Lights
    - -02 Positions
    - -03 Position Labels
    - -04 Camera
  - SND-01 Speakers
    - -02 Positions
    - -03 Position Labels
  - **VID-01 Projectors** 
    - -02 Positions
    - -03 Position Labels
    - 04 Camera

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#### Parent and Dependent Classes

- All objects within stock symbols (symbols to be used [NOT referenced] in more than one drawing) MUST be placed on proper Line Weight classes on the 2D side, and on the **None** class for the 3D side.
- Symbols used in only one drawing should be created on the appropriate class and utilize parent and dependent classes:
  - Example: An object that is sometimes seen with parts A, B, and C, and sometimes with only parts A and C, but not B. Using parent and dependent classes allows you to turn off the entire symbol at once, or selectively choose which parts of the symbol are on or off.
  - Parent and dependent classes also pertain to groups.
    - Class naming example:
      - SET-SYMBOLNAME (where the entire symbol resides)
      - SET-SYMBOLNAME-PART A
      - SET-SYMBOLNAME-PART B
      - SET-SYMBOLNAME-PART C



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#### Google SketchUp Symbols

- At times it may be more appropriate to use a symbol found from the Google Sketchup 3D Warehouse. If a symbol is used from 3D Warehouse, it MUST be cleaned up before it can be used in a 2SS file. Use the following instructions to properly clean up your symbol.
  - The first step is to find a model you want to import
  - Go to <a href="https://3dwarehouse.sketchup.com/">https://3dwarehouse.sketchup.com/</a>
  - Enter a search term at the top. You may need to try multiple search terms to find the object you want. While the library is vast, it doesn't have everything.
  - When you see an object that looks like it has potential, click on its
    thumbnail. You will be taken to a page for that object which shows a larger
    picture along with more information on the right (you may have to expand
    "More Info.")
  - Click the "3D model button to preview the object in 3D right in your browser. This is one way to double check what the model looks like before downloading it.
  - Another thing to check is the **number of polygons** that make up the model, listed on the right hand side. The lower the better.
    - Tens, hundreds, and thousands of polys are generally fine. If the number is hundreds of thousands, make sure there's actually a reason for the complexity in the object. If the geometry seems uneecessarily overbuilt, try to find a better model. More polygons will slow down your file and render times. Note you can also filter complexity on the left side of the search results.
- When you've found a model you want, click the **Download** button, which opens a flyout menu.
- Download a supported version (not 2018)
- DO NOT IMPORT this file directly into your Vectorworks project file. Instead, start a new file, then go to File < Import **Sketchup**.
- Choose the file you download and click OK.
- In the pop-up, the defaults are usually correct, but overview all the options before hitting OK.
  - If the import worked properly, you should end up with the object in your file.

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### Cleaning up the SketchUp Model

- Once the SketchUp model has been imported save your scratch Vectorworks file and check the overall file size by going to File > File Info
  - If the Size of the file is over 20 Mb, Do not continue with this process. Delete
    the file and locate a new SketchUp model or model the element yourself.
    This large of a SketchUp model will slow down the rendering process for
    everyone referencing it.
- Go to the **Classes** tab of the Navigation Palette. Select all the classes that aren't 'None' or 'Dimension' and right click, choose Delete, and reassign all the objects to 'None'
- Next, go to the Resource Manager and make sure the current file is selected.
   Look to see how many Symbols imported. If there are none, you can skip the next step.
- If there *are* Symbols, you usually want to de-symbolize them (assuming they're not helpful). Because SketchUp files often import with Symbols nested multiple levels deep inside of other Symbols. Follow the steps below to reliably de-symbolize everything:
  - 1. Select All. If the OIP says '3D Symbol', skip to step 3.
  - 2. Modify < Create Symbol, Click OK.
  - 3. With your temporary Symbol selected, Modify < Convert to Group.
  - 4. Choose "Convert nested symbols and Plug-In Objects." This searches inside all the nested symbols and groups and turns everything into raw geometry (meshes, in this case). Ensure all symbols and groups have been broken down so the final product will only be one symbol.
- **Examine** the model to make sure everything is built correctly. You can **ungroup** things as needed, modify or delete geometry and modify textures.
- All textures that are brought in must be renamed to something intuitive relating to the model.
- Double check that the model was built at the right size. Sometimes SketchUp
  users don't use real-world dimensions and you have to manually scale the object
  (Modify < Scale Objects).</li>
- When the object is ready, convert it into a symbol (unrelated to our temporary symbol mentioned above). Select All, the Create Symbol and give it a proper name with your initials at the end. Note the insertion point, especially on Z axis.
- If the object needs to be a Hybrid Symbol, a quick way is to go inside the 3D component, Select All, then **Convert Copy to Lines** (Hidden Line Render Mode) while in Top View. Ungroup the resulting lines and set them to Screen Plane. Add a heavier line weight outline using the lasso mode of the 2D Polygon tool.

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- Once you believe the symbol is cleaned up, check the file size again. It should be at least half the file size you began with, if not more.

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## Setting up a Drawing: Workgroup Reference (WR)

### Initial Workgroup Reference Setup

- In Vectorworks, select File < New, or hit CTRL + N
- From the templates dropdown box, choose the appropriate standardize template.
- Double click the last tab (References) in the Navigation Palette to open the
  Organization dialogue box. In the reference tab of the Orginization dialogue
  box, click 'Settings' then select 'Layer Import' under 'Use this method to
  reference VW files'. Hit OK to set Layer Import as the default in that drawing.
  (This should already be done in the template)
- In the References tab, Right Click and select 'New'
- Locate the file you wish to reference on the server. If using a company computer, it is advisable to reference the document directly form the server, rather than making a local copy on your drive.
- Place a CHECKMARK next to the layers to be imported (based on discipline and need):
  - ARCH-GP (2D/3D)
- Create appropriate classes and layers for your discipline.

# To Update Workgroup Reference

Go to the References tab in the Navigation palette. If files are red then they are
out of date. Right click on the reference and select 'Update' or select 'Update
All' to update all references at once.

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#### Resource Browser Standards

### Organization

- All resources in your Resource Browser MUST be organized into folders.
  - To create a new folder, double click a blank area in the Resource Browser and select the proper folder type for the resource to be sorted.
- Folders should use the same naming standards as classes and layers. After
  workgroup referencing in any file, move all of the symbols into a folder called
  ARCH. Set-Related symbols go in a SET folder, Lighting in LTG, and Sound in
  SND.
  - Further organization can be achieved by creating additional subfolders
- ALL Resources must be named. Naming your symbols appropriately allows other designers to organize their Resource Browser when referencing your file.
  - Symbol names don't require the use of dashes, so use spaces to avoid naming conflicts
  - All symbols must include your initials at the end to allow other designers to identify the creator if a problem arises.
    - EX: SET Wall A JPB

### **Favorites**

- Favorites are library folders that contain often-used symbols in an easilyaccessible place. They can be found in the first dropdown box in the Resource Browser and include:
  - 3D People Collection of 3D figures
  - Fixtures Collection of lighting symbols with default information
  - Label Legends Collection of label legends with multiple orientations
  - Light Render Symbols Collection of symbols to assist in VW rendering
  - Pipes Collection of sample symbols for creating 3D pipes
  - **SND-VW Symbols** Collection of 2D and 3D symbols for speakers in inventory

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### Vectorworks Libraries

- Vectorworks comes with many remade symbols and other resources.
- To access these, click the Files dropdown list in the Resource Browser, then select Vectorworks Libraries.
- This will allow you to browse the files and choose resources to import.

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### Document Formatting

### **Drafting Title Block**

- All official 2SS drafting should use the standard title block.
- The title block will be included in all 2SS templates. It can also be imported to the Sheet Border Components folder in the Resource Browser (see above).
   Import the resource into the Resource Browser by choosing 'Browse a Document' from the VW Resource Browser (see above).
- The title block may be found on the company server, under 01. Templates.
- The title block is 'smart' meaning it will update fields for each designer and each attraction.
- Plate numbers should start at 1 [one] for each designer's package.
- A YELLOW rectangle with a BLACK borders, at 30% transparency, should be
  placed over the map in the title block to show location of the attraction in the
  main park.

## **Drafting Scale**

- All draftings should be produced in ¼" scale.
- For drawings that are too large to fit one plate, they should be presented in multiple plates
  - Plate 1: Full Drafting (Indicate that it is not to scale)
  - Plate 1.1: One section of the attraction that is in ¼" scale
  - Plate 1.2: Another section of the attraction that is ¼" scale
  - Repeat until entire attraction is produced to 1/4" scale

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### Document Header

- ALL PROJECTS will have a standardize header for all documentation
  - File Path: 2SS Coraline > 01. Templates > 04. Header > 'Image for All Titles'
- The Header Banner should be inserted onto all documentation before distribution.
- The font for the header is Escoffier Capitaux, and Avenir.
- ALL Paperwork must be created using either one of these two fonts.
- The header banner is pictured below:

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### PDF Packages

- ALL files must be converted into PDF for sharing and printing purposes.
- A PDF package shall be created when multiple files can be bundled together for ease of distribution.
- In the Properties window, the Initial view should be set to:
  - Navigation Tab: Bookmarks Panel and Page
  - Page Layout: Single Page
  - Magnification: Fit Page
  - Open to Page: Page One [1]
- Each PDF Package should have intuitively named bookmarks to allow for easy viewing.
  - The Document Header Bookmark properties should be set to 'Bold and Italic' and have a hex color of: AEC728 [Coraline's Chartreuse]
  - Header Bookmark properties should be set to 'Bold' and have a black color.
  - Sub Header Bookmark properties should be set to 'Italic' and have a black color.
- All other Bookmark properties should be set to 'Plain' and have a black color.

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### PDF File Naming Standards

- All PDF Packages should have the prefix of either '2SS' or 'COR' depending on if the document is Company Specific or Project Specific.
- The prefix should be followed with a '-' and then what the document contains
  - Example:
    - '2SS-R&D Interviews' This document is specific to 2ND Story Studios and contains the interviews conducted by Production Management regarding how 2SS is created and structured
    - 'COR-LTG Redline' This document is specific to The Coraline Experience project and contains the redline drawings from the Lighting Department.
- Each PDF Package should have a 'Parts' folder saved at the same location of the package that contains the individual PDF documents that make up the package.
- The PDF Parts should have a numeric prefix that pertains to the order of the PDF Package followed by a '-' and what the document contains.
  - Example:
    - 'COR-LTG Redline' PDF Package
      - 01. Electrics Plan Part One
      - 02. Deck Plan Part Two
      - 03. Floor Plan Part Three
      - etc.

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# **Presentation Expectations**

### Document Peer Review

- All documents must be reviewed by the Tech Coordinator or the Creative Director before submittal. The deadline for document review is 11:59pm 2 days before the submittal is due.
  - For example, if the submittal deadline is on May 5, the document review deadline is May 3 at 11:59pm PST.
- All Presentation Deadlines are "Hard Deadlines" and may not be missed or late as all documents must be reviewed and combined into a final package.

### Presentation Folder

- All Presentation Documents should be uploaded to the Presentation (PRE) folder on the Server
  - File Path: 2SS Coraline > 10. Presentations > [Specific Presentation]

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### **Audio Media Assets**

- Audio media assets are labeled with the same syntax as a SND Vectorworks file, with the following additions: (non-applicable elements may be omitted if consistent with the attraction or area, with permission from the Head of Sound)
  - [SAME AS VW FILE STRUCTURE]-[ROOM NAME]-[SONG NAME]-[StemOrTrackName]-[YYYYMMDD].wav
  - Example: COR-RWH-SND-DWR-Music Box-Dry-20190510.wav
- Sample Rate: 48kHz
- Bit Depth: 24 bit
- Property of Unine Drain • Sample rate and bit depth may be adjusted to fit system requirements with

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## **Digital Renderings**

- All Renderings should be named with the following format:
  - 2SS-[Venue]-[Character Name/View]
  - Example:
    - 2SS-OWG-Other Mother
    - 2SS-OWG- Porch View 1
- Final renderings will be submitted as a PDF.
- In addition to the PDF format, all renderings must be saved as a PNG with a clear background sans template information
- Any rendering that is displayed digitally shall be set to 150 dpi. If the renderings are meant to be printed out the dpi must be set to 300.
- All photoshop renderings must be set to CMYK color mode.
  - In photoshop:
    - Image > Mode > CMYK Color
- Property of All renderings should have a 1/4" margin on all sides except the left hand side which should have a 3/4" margin for printing purposes.

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### Costume Renderings

- All costume renderings must be placed on the '2SS-Costume Rendering Template' with all title information adjusted as needed.
  - Character Name
  - Character Type
  - Location Character Exists
  - Additional Information as needed
  - Digital Signature unique to designer
- Definition of Character types:
  - Articulated Head Walk Around Costume that covers the entire body and features a large themed character head. This head has special mechanisms that imitate facial expressions.
  - Walk Around Costume that covers the entire body and features a large themed character head.
  - Audio Animatronic Character that is operated by a series of pneumatics and gears. Character is synced up with audio so that movement and audio interaction are linked.
  - Single Motion Automated Character Character that moves in one direction to appear from behind scenery or masking.
  - Operations Costumes People that operate or runs the day to day activities in the experience.
  - Entertainment Costume People that perform throughout the park.
  - Digital Character Characters that will only be displayed through either projections or in portrait frames throughout the experience.
- Renderings should be scaled to fit on a standard US Letter page size (8.5 x 11 inches) in portrait orientation.
- All renderings must display 'The Coraline Experience' logo in the upper left hand corner.
- All renderings must display the '2ND Story Studios' logo in the lower left hand corner.

# Scenic/Lighting Renderings

- All scenic and lighting renderings must be placed on the '2SS-Scenic Rendering Template'
- Renderings should be scaled to fit on a standard US Ledger page size (11 x 17 inches) in landscape orientation.
- All renderings must display 'The Coraline Experience' logo in either the lower left or lower right hand corner.
- All renderings must display the '2ND Story Studios' logo in the opposite corner of 'The Coraline Experience' Logo

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